



**devoteam**  
M Cloud

A powerful and wide Microsoft presence in EMEA

**Sized for agility and trust**

- + 110 Mio € Revenue
- + 50 Experts in Norway
- + 1400 Experts in EMEA
- + 140 Certifications

### Our expertise



16 Gold competencies



11 Advanced specializations

- |   |                                 |
|---|---------------------------------|
| Change & Adoption                             | Azure Windows and SQL migration |
| Kubernetes on Azure                           | Azure application modernisation |
| SAP on Azure                                  | Windows Virtual Desktop         |
| Cloud Security                                | Identity and Access Management  |
| Treath Protection                             | Teamwork Deployment             |
| Meeting and Meeting rooms for Microsoft Teams |                                 |






Azure Migration and Modernization Partner (AMMP)

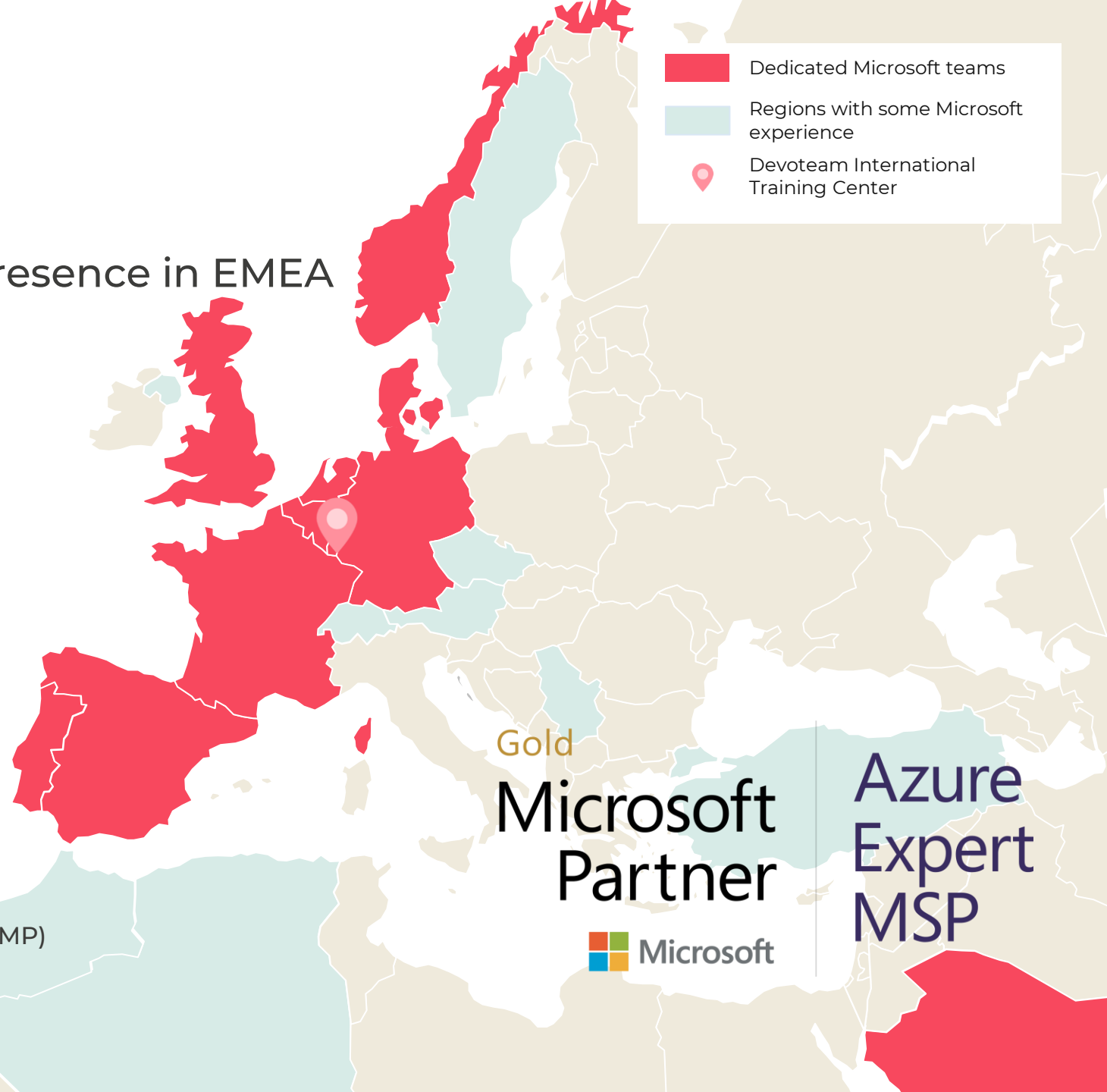


Authorized Training Partner



2019, 2020, 2021 Partner of the Year Award

-  Dedicated Microsoft teams
-  Regions with some Microsoft experience
-  Devoteam International Training Center



Gold

Microsoft  
Partner



Azure  
Expert  
MSP



# **Accelerated Cloud Enabler**

by Devoteam M Cloud

# Optimise your cloud migration and modernise your operation

Devoteam's ACE framework provides an **enterprise-grade** cloud migration adapted to your needs:

- ▶ A complete transformation of your IT environment **twice as fast** as the market standard.
- ▶ The outcome is guaranteed **secure and compliant**.
- ▶ We **enable** your organisation to operate and innovate **confidently** in the cloud.

## ACE Transformation includes:

- ▶ 1 designated team per workload
- ▶ 5+ workshops per workload
- ▶ 4+ 2-week sprints per workload

### Assessment

A thorough assessment of the organisation's needs, challenges and requirements.

### Design

A break-down of workloads and optimal design decisions to ensure the right technical and organisational structures.

### Migration

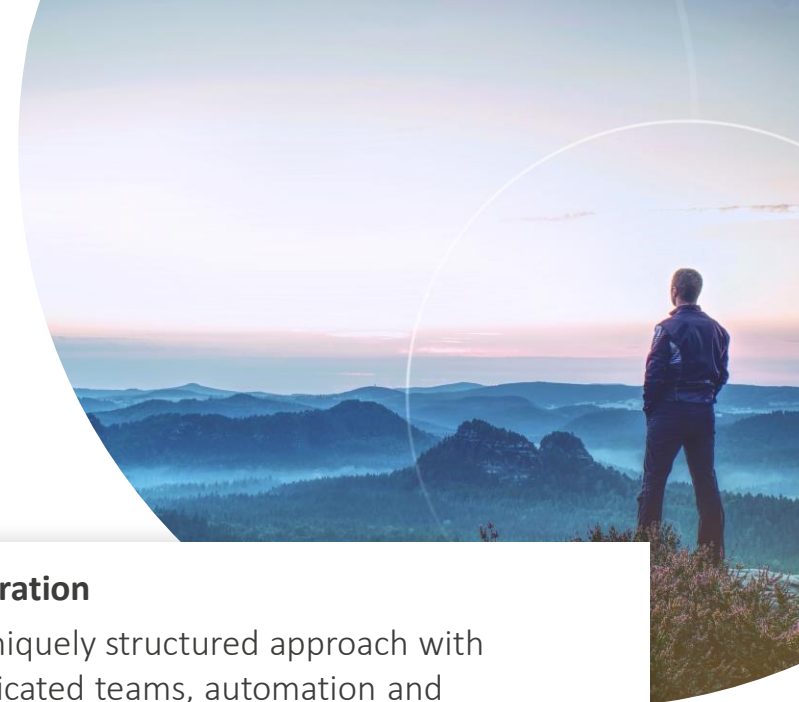
A uniquely structured approach with dedicated teams, automation and infrastructure as code.

### Testing

Comprehensive testing when the migration is complete, following the same structured approach.

### Workshops

A series of workshops to strengthen your cloud competence and help you operate securely in the cloud.



# Optimise your cloud migration and modernise your operation

- ▶ Many enterprises struggle with a complex and inefficient IT structure characterised by a lot of legacy.
- ▶ Moving this legacy-ridden and inefficient structure to the cloud will often be time-consuming and expensive.
- ▶ Without restructuring and modernising the organisational and technical structures before moving to the cloud, the end result can be even less comprehensible than what you started with.
- ▶ The organisation risks being locked in a "black box" relationship with a supplier, without the necessary competence to operate the solution, or even know if it's the right one for you.

## Devoteam's ACE framework provides a solid **enterprise-grade** cloud migration adapted to your needs:

- ▶ A complete migration and transformation of your IT environment **twice as fast** as the market standard.
- ▶ The outcome is guaranteed **secure and compliant**.
- ▶ We **enable** your organisation to operate and innovate **confidently** in the cloud.

# The process



## Assessment

Through automated data collection, interviews with stakeholders and workshops, we do a thorough and detailed assessment of the IT environment, mapping workloads, integrations, dependencies, security and policy requirements, as well as business impact and modernisation possibilities.



## Design

Based on the assessment, we define and break down your applications and solutions into workloads and assign a dedicated team per workload. Using the ACE framework, the team designs the optimal migration plan and makes the necessary design decisions. We also help lay out the organisational structure, assigning ownership and a responsibility matrix for each system.



## Migration

As a part of the ACE framework, the migration will follow a uniquely structured approach, where each team for each workload follow the same methodology and procedure. Using automation and infrastructure as code, we ensure consistency in structure, security and compliance in all parts of the system. At the end of the migration, we perform comprehensive testing following the same structured approach.



## Workshops

Through a series of workshops, we will strengthen your cloud competence and enable you to understand and securely operate your new cloud solution. At the end of the workshops, you will know **what** you need, **why** you need it, and **how** to operate it.

# The outcome



## Acceleration

Not only does ACE accelerate the migration process. Modernising your organisational and technical structures allows you to transform your internal processes and accelerate innovation. This improves your ability to quickly adapt and respond to the demands of an increasingly complex marketplace.



## Enablement

Through sprints and workshops, we give your organisation a thorough introduction to every part of your solution. Not only do we transform your digital infrastructure – we strengthen the digital competency in the organisation, enabling you to operate securely and confidently in the cloud and avoid a "black box" solution.



## Modernisation

At the end of the migration, you will have transformed your system from legacy-ridden, complex and inefficient to a modern and efficient one. The modernised system allows you complete control over cost, compliance and security. We use standardised and native tooling instead of proprietary solutions, so you avoid lock-in and can operate and manage your own cloud solutions.