



Navigate Cloud Journey

3-Week Maturity Assessment

20/05/2021





Sized for Agility & Trust.

18
countries

7,200
digital transformakers

€800M_(e)
Revenue ambition 2019

We are a major partner for cutting-edge Cloud companies.

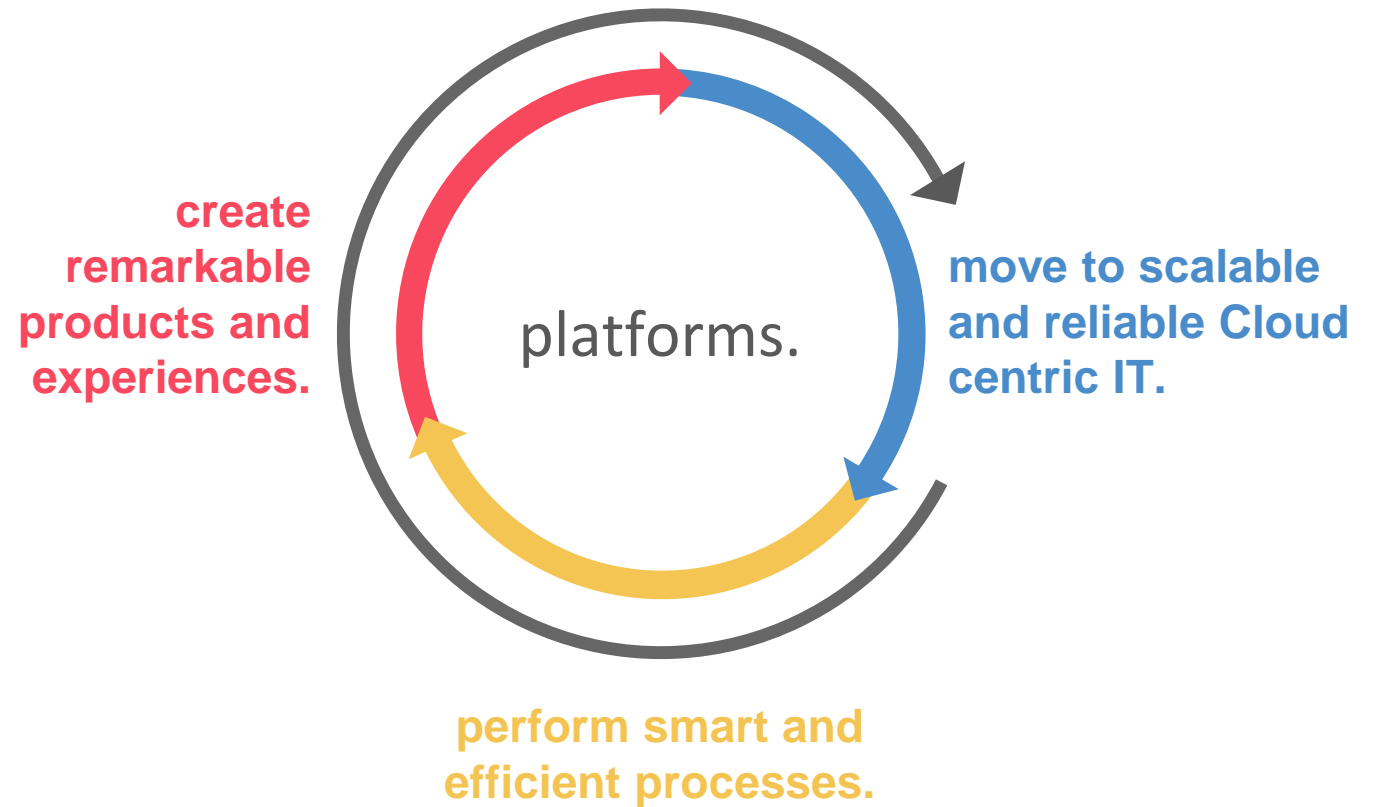
our playground.

Europe, Middle East
& Cloud



Make
platform
adoption a
competitive
advantage.

Shape the digital company.



Navigate Cloud Journey

Why?

- Newbie or early cloud adopter? A cloud adoption journey is challenging.
- Make a short stop to:
 - Orient yourself
 - Re-evaluate where you are going
 - Adjust your roadmap, when needed.



Navigate Cloud Journey

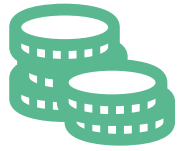
Our approach

- Focus aligned with our business strategy
- Balance between depth of justification & time-to-business impact
- Combined expertise of both business and technology consultant
- Industry leading frameworks
 - MS Azure cloud adoption framework
 - MS Azure well architected framework
 - OACO maturity model



Public Clouds Make Sense

Cloud computing has become the new normal



Financial



Business Growth



Agility



Digital Innovation



**Customer
Engagement**



Performance



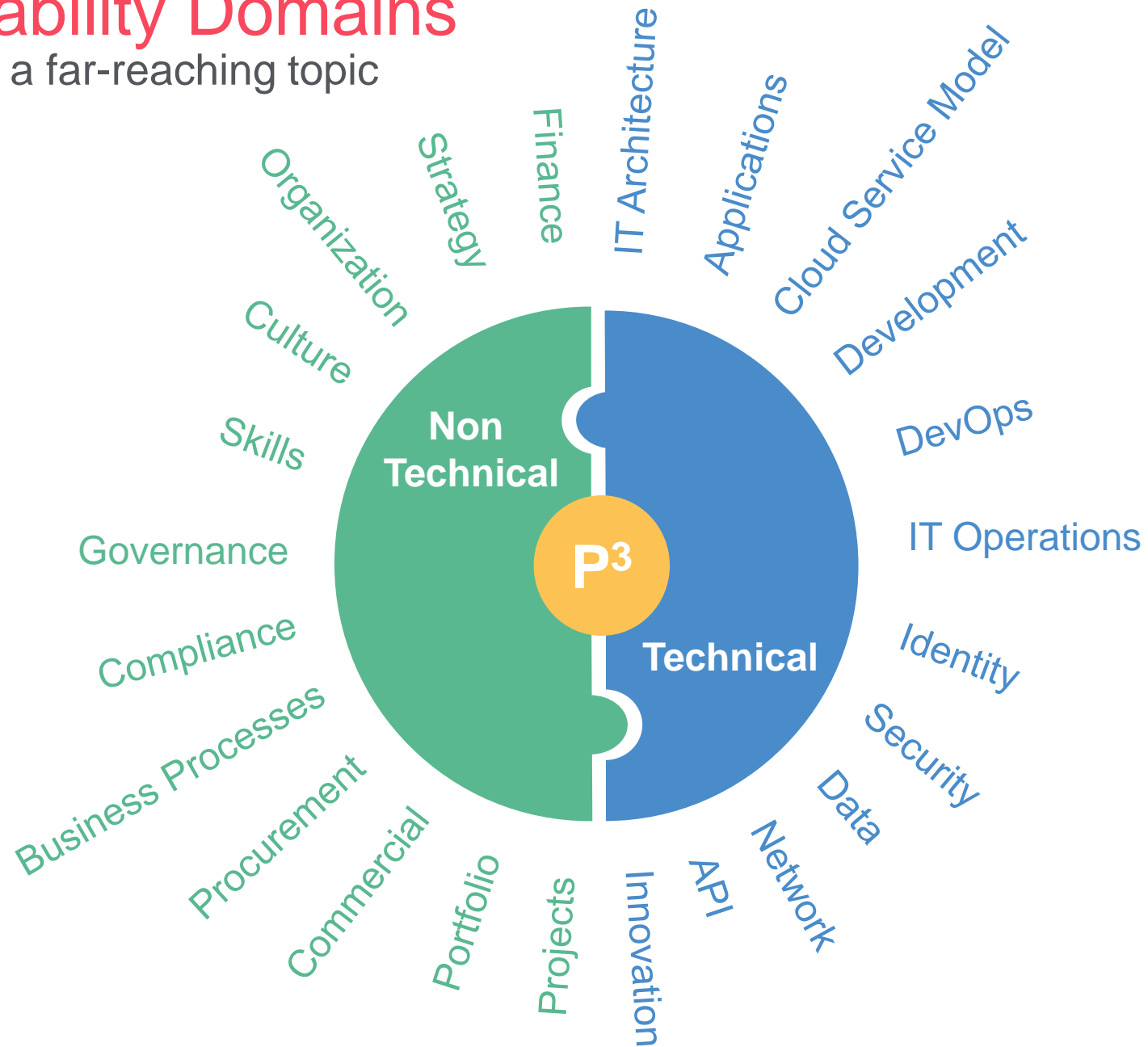
Sustainability



New Capabilities

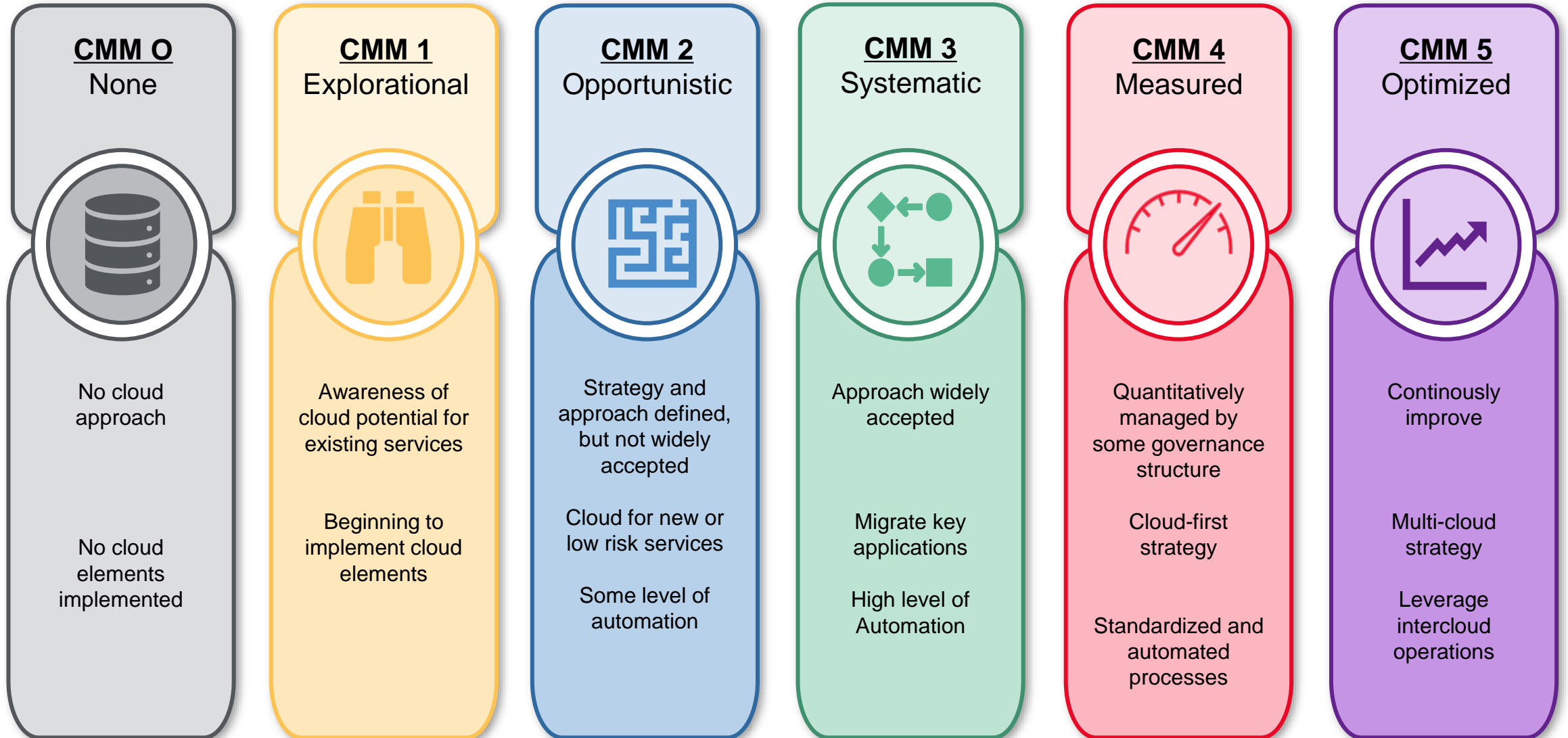
Cloud Capability Domains

Cloud adoption is a far-reaching topic



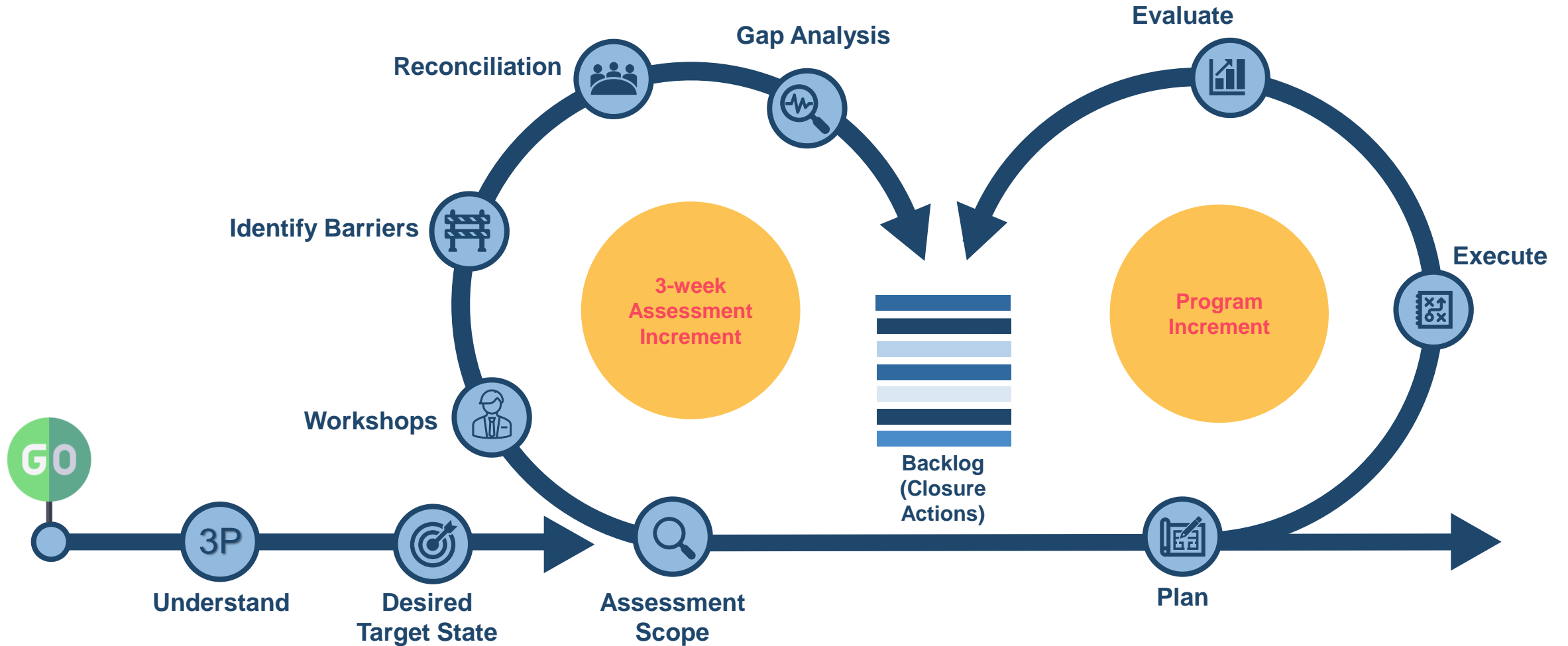
Cloud Maturity Model

A tool, not a goal



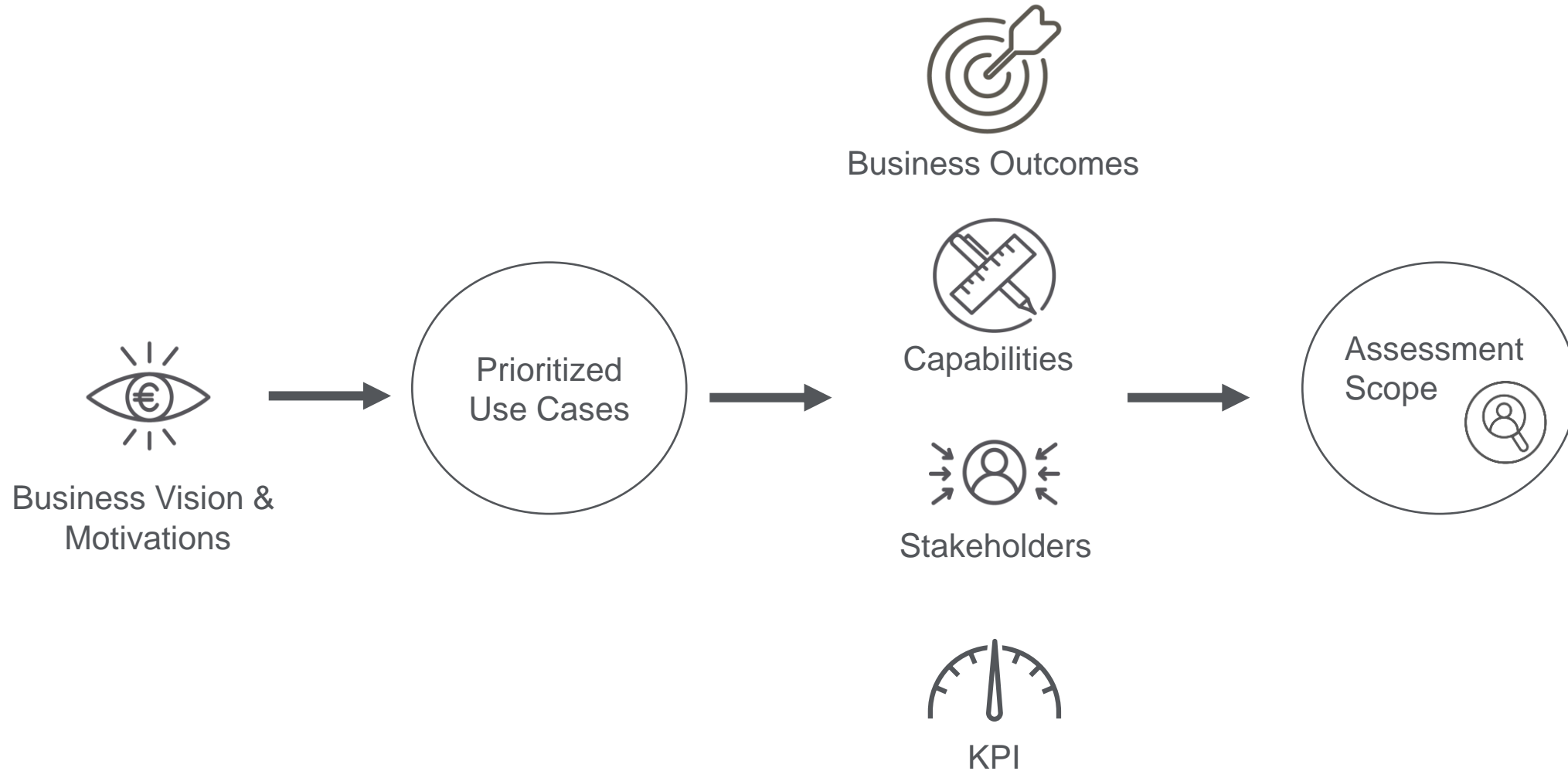
Navigation Increments

Strike balance between justification and time to impact

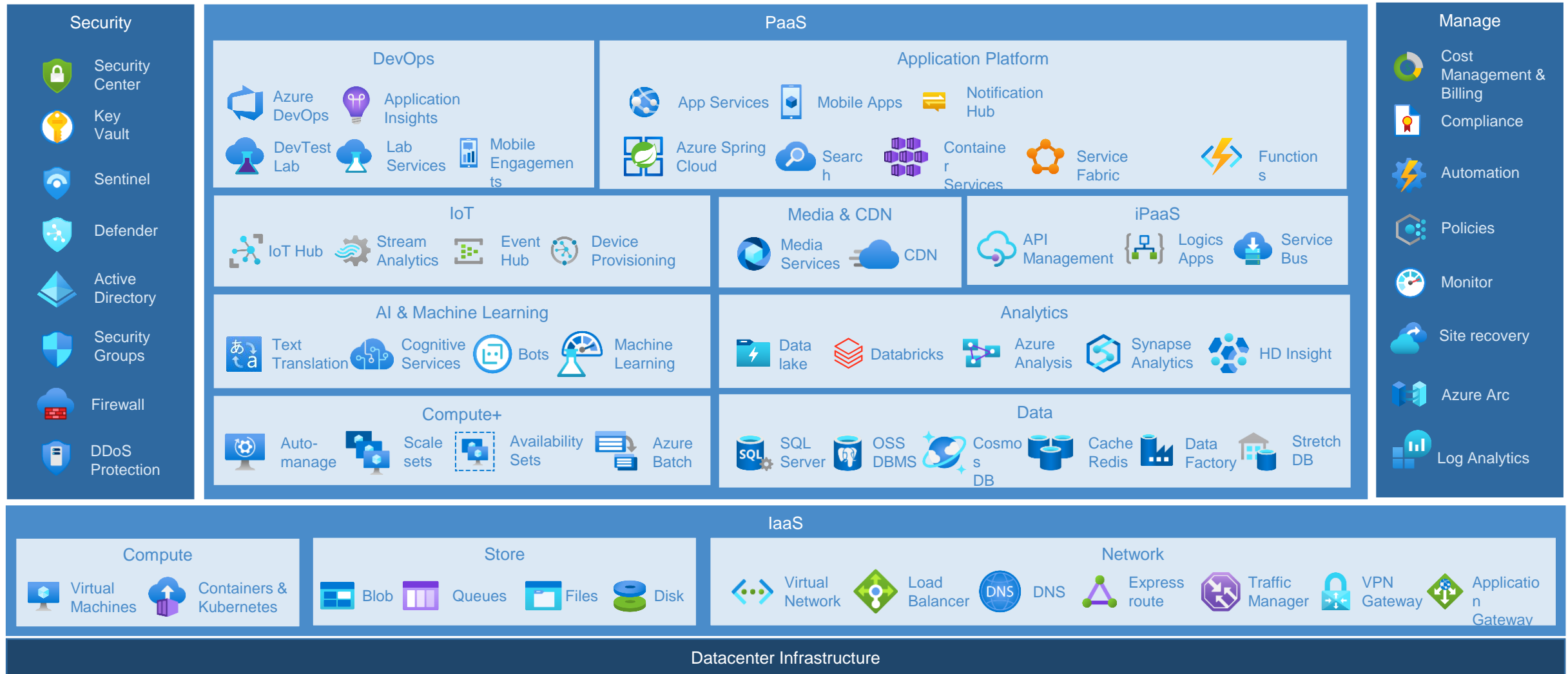


Strategic Workshop

Desired Target State & Assessment Scope

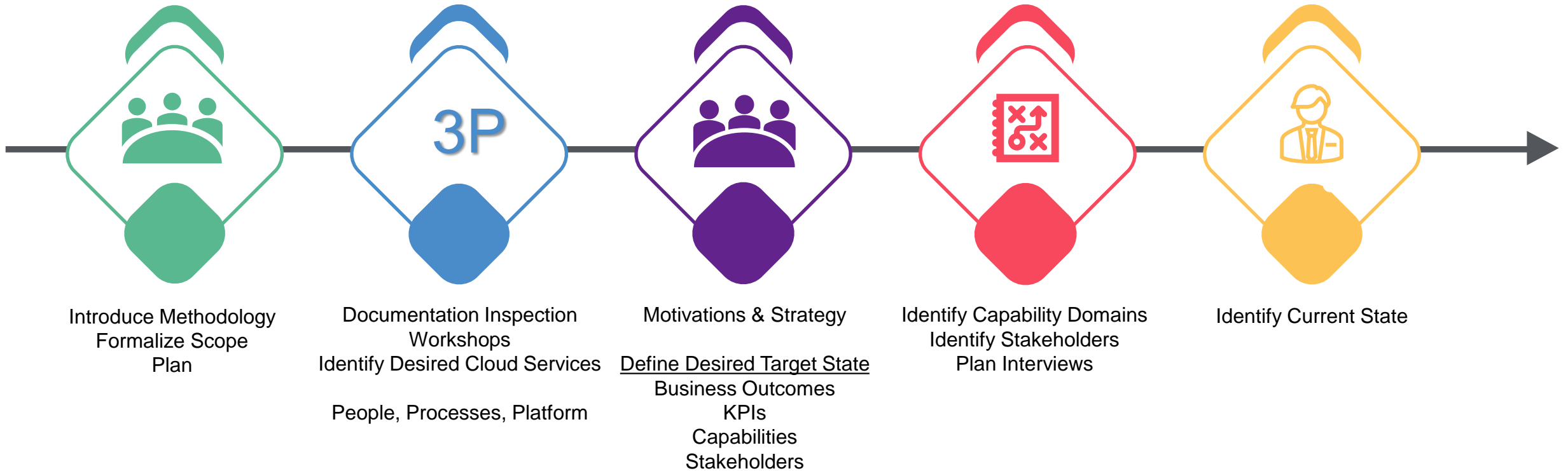


Azure Cloud Services



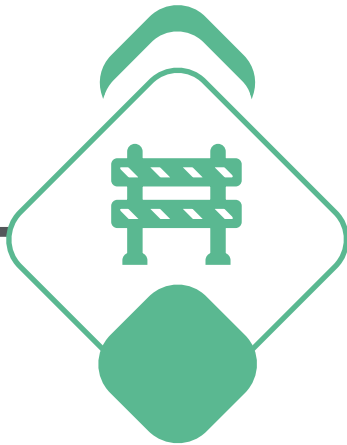
3-week Assessment (1/2)

Opening Workshop Understand Context Strategic Workshop Plan Workshops Assessment Workshops



3-week Assessment (2/2)

Identify Barriers



Identify and rank potential barriers

Gap Analysis



Identify Gaps & Closure Actions

Cost-Benefit Analysis



Tangible and intangible benefits

Upfront, recurring, termination & transformation costs

Closing Workshop



Reiterate project goals
Observations & Recommendations (top 5)
Gap closure plan
Desired target state – current state
Report on site visits

Report



Written report



Deliverables



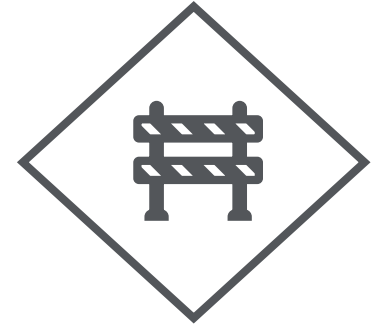
Written Report



Observations & Recommendations



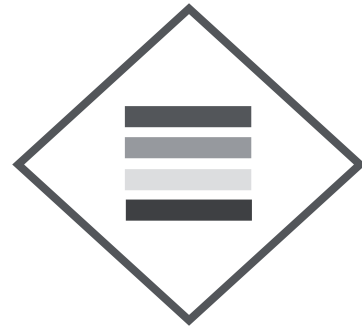
Desired Target State



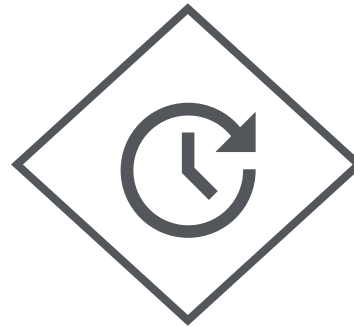
Gaps & Barriers



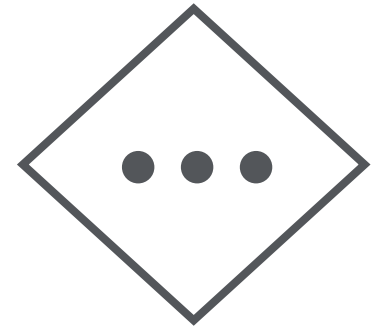
Cost – Benefit Analysis



Closure Actions



Time to Business Impact



Other Domains