



Microsoft Teams Calling

Creative tech for Better Change

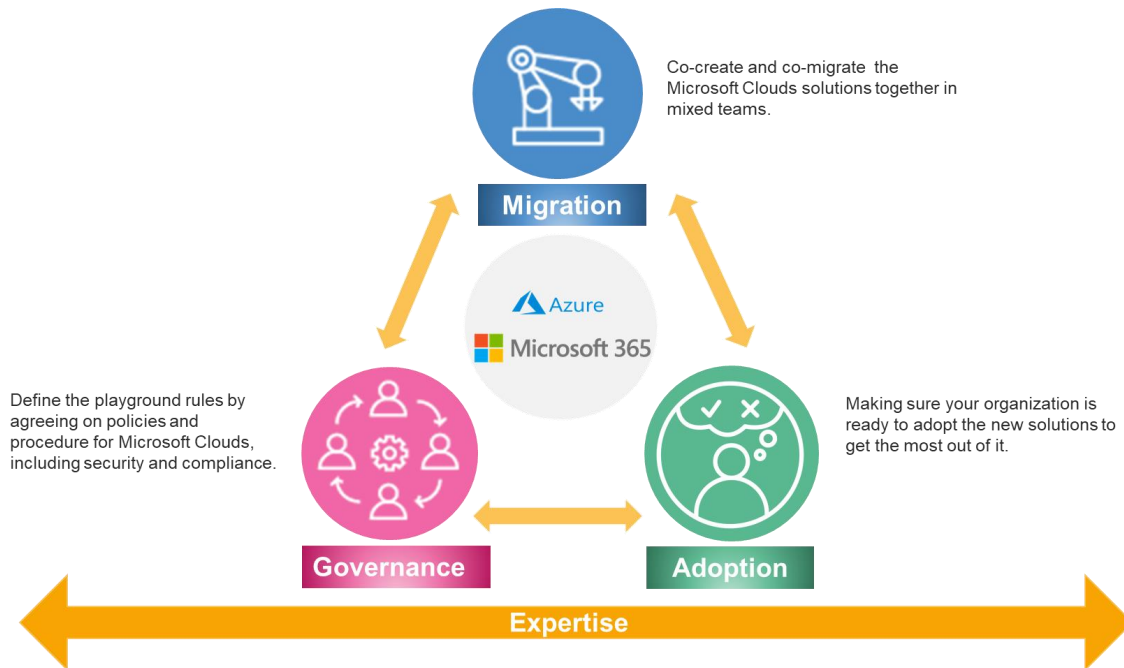




Agenda

- Holistic approach for your cloud journey
- Why Microsoft Teams Calling?
- Our vision
- Our methodology
- Our plan
- Our commitment

A holistic approach for the Microsoft Clouds



Why Microsoft Teams?



With the rise of remote working due to the pandemic, the need for collaboration has exploded. Boost your use of Microsoft Teams by adding phone functionality.

- **REDUCED COST** - Reduce dependency on traditional PBX systems.
- **EASY MANAGEMENT** - Easily set up and manage your phone system in Microsoft 365.
- **UNLIMITED CONNECTION** - Connect your phone system to Microsoft's global network.
- **MOBILITY** - Call from anywhere, on any device.
- **SCALABILITY** - Easily add additional positions.
- **INTEGRATED FEATURES** - Simplify communications with an all-in-one solution.

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Our vision

Support you with complete peace of mind towards Microsoft telephony. Offer a unique telephony solution within the Microsoft Teams suite.

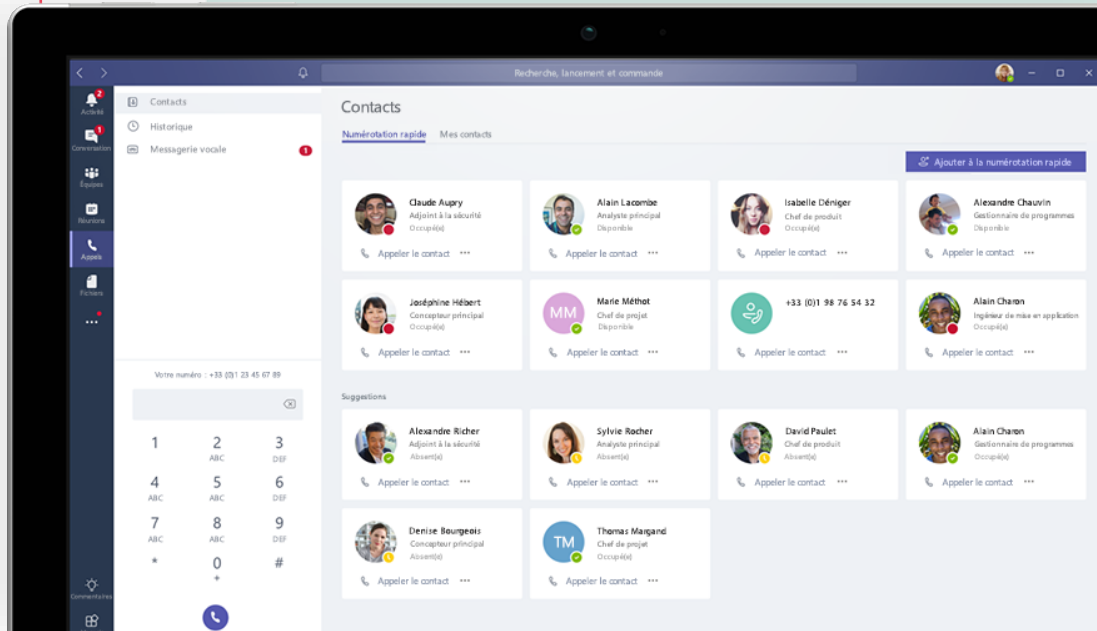
- Meet new requirements for deployment flexibility and the ability to connect other sites on demand.
- Simplify the architecture to gain agility and achieve economies of scale as the solution is deployed. Comply with security requirements.
- End-to-end support with recognized Microsoft Teams experts from a Cloud Native group and leading player in digital transformation on the market.
- Master of business challenges for solutions that integrate perfectly with the requirements of productivity, business and user experience.

Microsoft Teams Calling

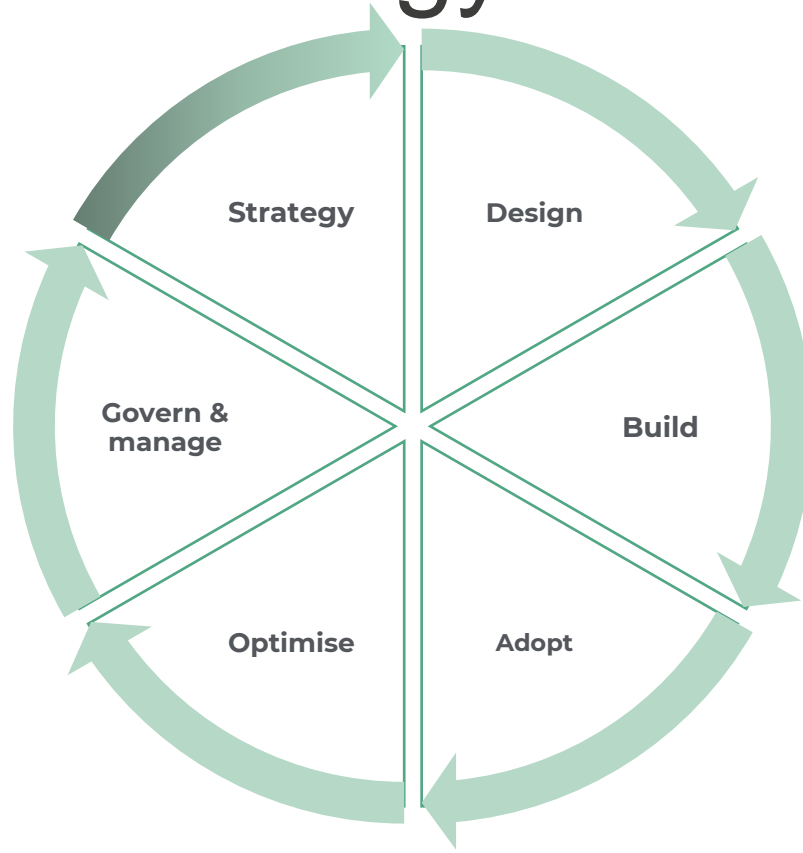
Make and receive business calls to and from any landline or mobile number directly in Teams.

Many features to make your daily life easier:

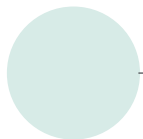
- Outlook Integration
- Call transfer
- Call history
- User status
- Simultaneous ringing
- Voice mail
- Recording of meetings
- ...



Our Methodology

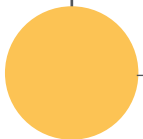


strategy.



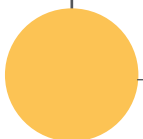
- Business outcomes
- Business justifications
- Shape digital roadmap

design.



- Build roadmap
- High- and low-level architecture
- Agree next steps

build.



- Migrate
- Transform
- Build base

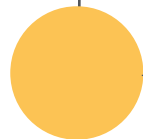


adopt.



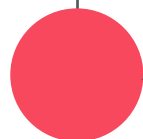
- Plan journey (skills, organisation alignment)
- Readiness (best practice validation)
- Prioritise

optimise.



- Operational excellence
- Optimise towards innovation

govern & manage.



- Governance methodology and maturity
- Operations baseline and maturity
- Business commitments

Partner Ecosystem

- In order to support our customers in the migration to Microsoft Teams telephony, we have partnerships with SBC manufacturers compatible with the Direct Routing solution for Microsoft Teams. The main manufacturers are Audiocodes and Ribbon Communication.



- Also on end-user peripherals side, we work with the best vendors available on the market.



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Our commitment

Quality of the technical solution

Deployment of the integrated cloud platform that provides cutting-edge productivity applications such as Microsoft Teams, Exchange Online, OneDrive, as well as intelligent cloud services and world-class security.

Proven methodology

A proven methodology guaranteeing a high quality of delivery and the satisfaction of our customers.

Project success

An efficient delivery model allowing the best migration scenarios to be quickly defined and implemented quickly.

Expertise of our consultants

Teams of consultants specialized in collaborative services and in the implementation of migration to Microsoft 365.

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A new brand dedicated to the Microsoft partnership.

Helping you to adopt cloud enterprise-wide and
explore its untapped value.

As a go-to Microsoft portfolio partner with over 1100 certifications, you can trust us to reach the highest heights of Microsoft 365 solutions, enterprise-wide, in a secure way. Embrace the value of working with a Microsoft Gold Partner with 16 gold competencies and 3 Advanced Specializations:

- Modernization of Web Applications to Microsoft Azure
- Windows Server and SQL Server Migration to Microsoft Azure
- Adoption and Change management

Our 800+ Microsoft experts will guide you through unleashing the Cloud's untapped potential.



Thank **you.**