



On-Demand Workstation

Creative tech for Better Change





A leading Partner for
Premium Consulting,
Solutions & Managed
Services for Microsoft.



Creative tech for Better Change



Your preferred partner in EMEA

Sized for agility and trust



1200 specialists



17 countries of presence



2100 certifications

Global Managed Services
(Azure and M365)



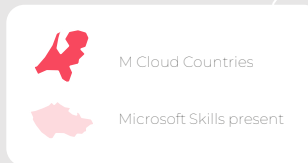
Partner of the Year 2019-2023

Azure expert MSP

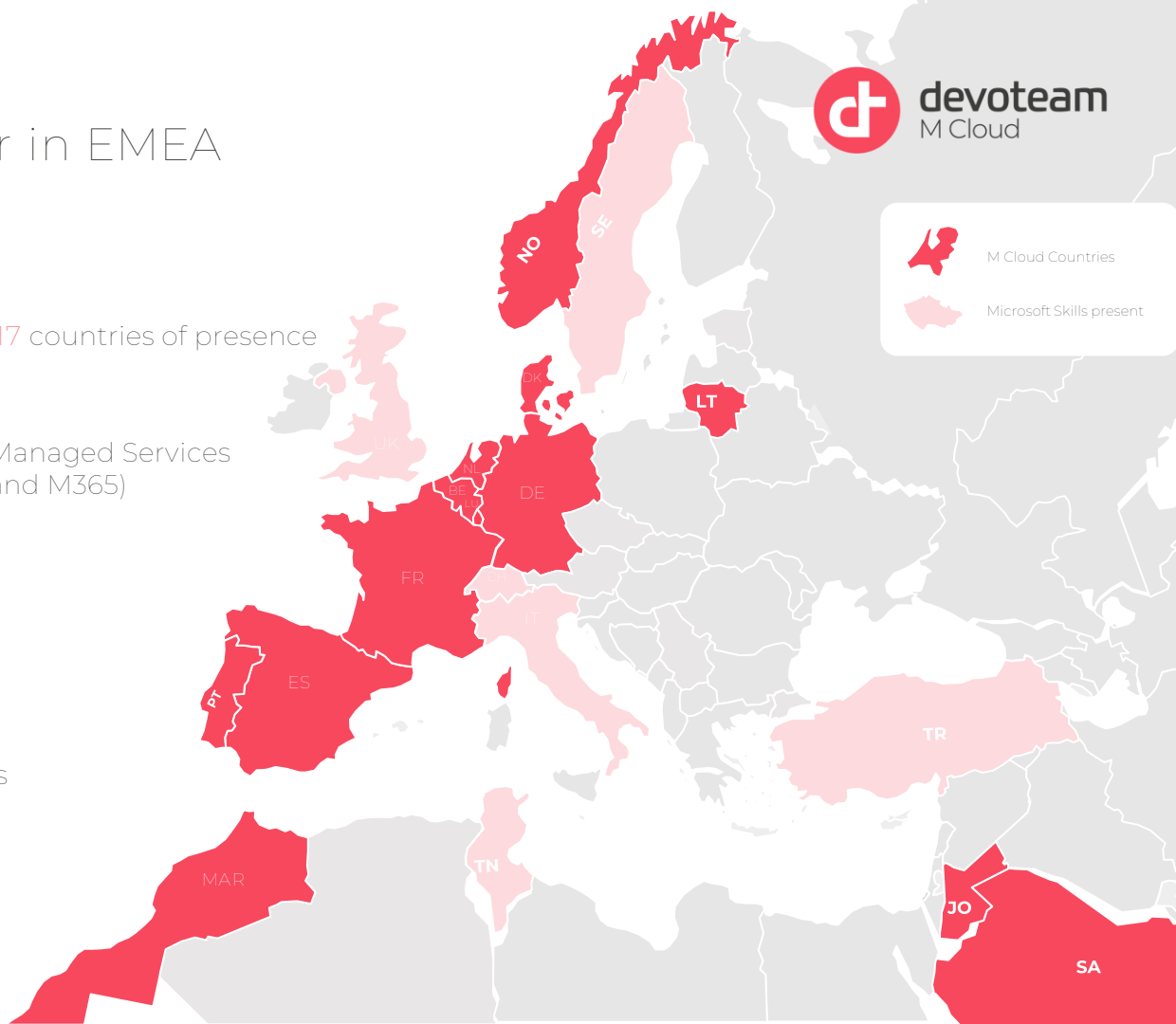
18 Specializations

6 Partner Solution Designations

Global Partner

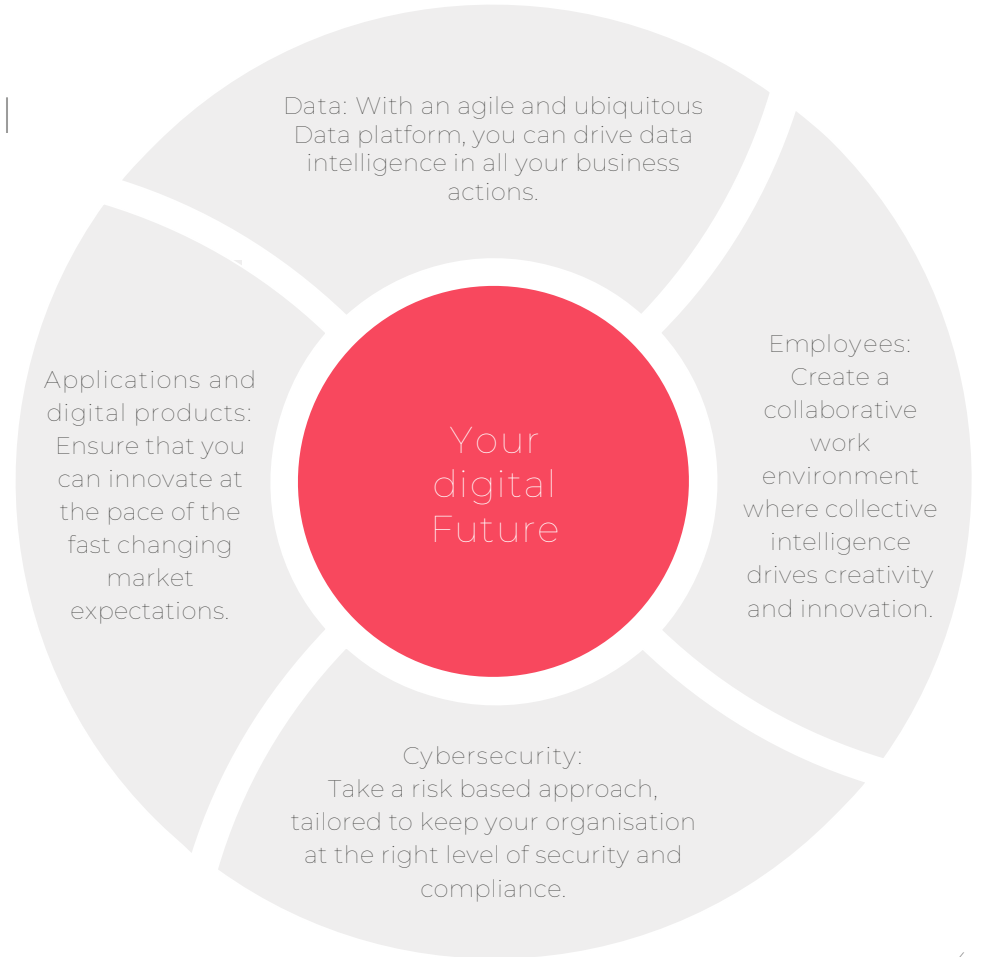


M Cloud Countries
Microsoft Skills present



What is our approach of digital transformation in partnership with you?

The goal of digital transformation is to use technology to make your organisation more productive, your employees more creative and your business more enchanting for customers while controlling costs at the same time.



Our competencies:

The multidisciplinary holistic approach



Re-imagine & Co-design

What is your status quo? What is the right digital mix for your business?
What is needed to achieve the desired business outcomes?



Enforce security & compliance

Rather than being a blocker, make security & compliance an enabler of your digital future by integrating security from the start.



Build & Migrate

Your new digital architecture requires a solid foundation and proven best practices to efficiently go from planning to successful migration



Adopt, Modernize & Innovate

Modernise your Apps and fully exploit cloud native capabilities to innovate your digital products faster than your competition.



Operate & Optimize

Manage your cloud estate to higher levels of performance and economies, while continuously leveraging cloud platform innovation.



Our value propositions

Expertise across all Microsoft Clouds.



Speed up Cloud Innovation

- Enterprise Cloud Transformation
- Cloud-native Infrastructures & Apps
- Identity & Access Security
- Data Platform & AI
- Cloud Effectiveness & Optimization



Digitize your Business Processes

- Enterprise-grade business applications
- Low code developments
- Business process digitization and optimization
- BI and visualization



Harness Cloud-based Productivity

- Agile & Secure Modern Work
- Creative Team Work
- Knowledge & employee experience
- Compliance
- Firstline Workers

Enable Virtual Desktop and work remotely in security

Creative tech for Better Change



THE CHALLENGES

Companies must meet the expectations and constraints of the professions



ENVIRONMENT

An available and up-to-date environment



WORKSTATION

An on-demand workstation



DATA

A secure data

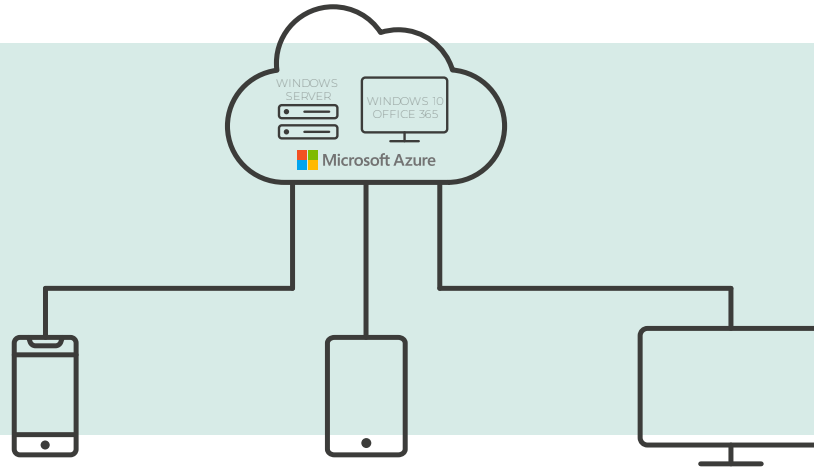


DEVICE

From any device



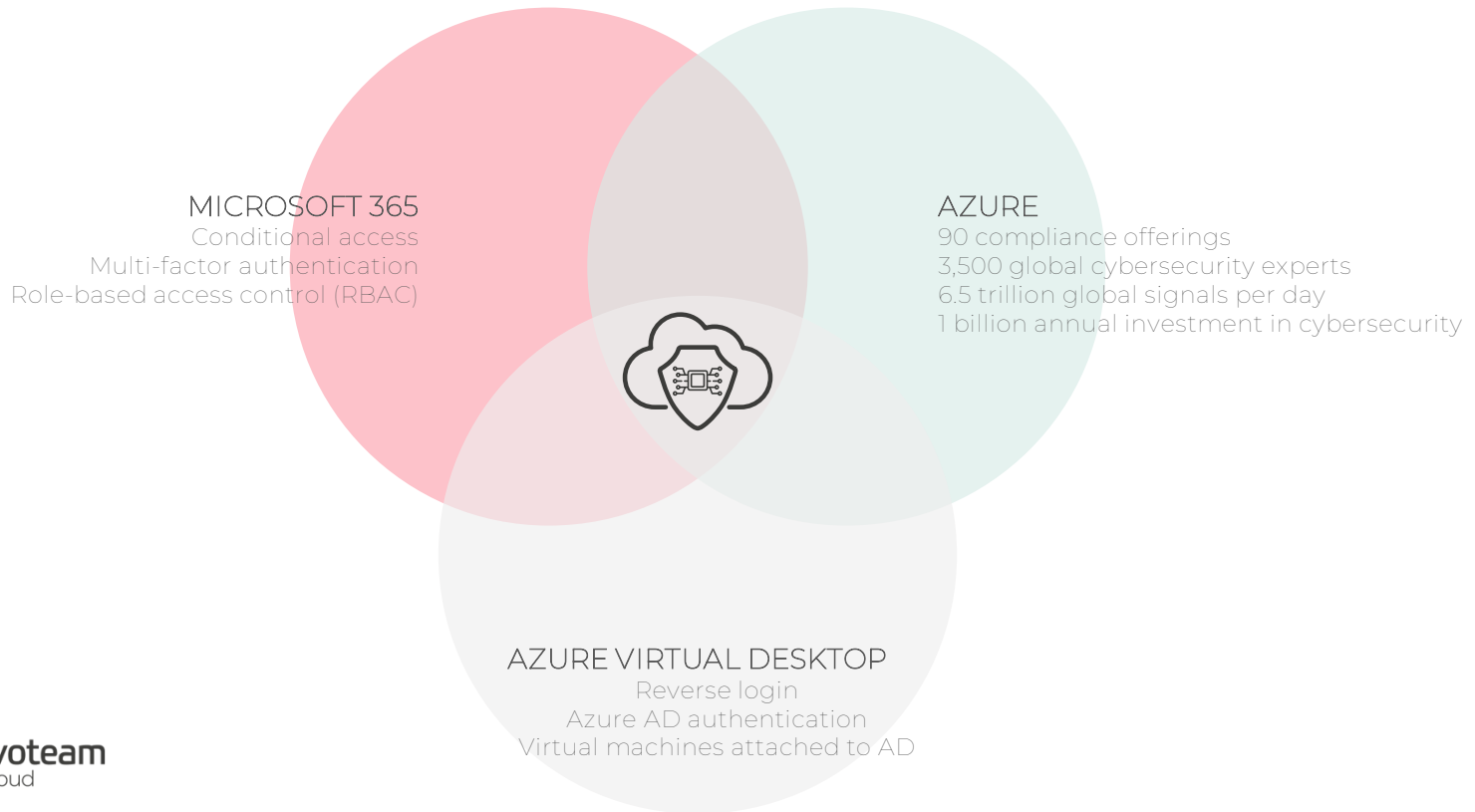
AZURE VIRTUAL DESKTOP



The best virtual desktop experience, delivered on Azure

- Take advantage of Windows 10 multi-session
- Enable optimizations for Office 365 ProPlus
- Migrate Windows Server (RDS), desktops and applications
- Deploy in a few minutes

THE MICROSOFT ECOSYSTEM



MICROSOFT ARCHITECTURE

- No infrastructure to manage
- Azure AD authentication
- Supported operating systems
 - Windows 10
 - Windows 7
 - Windows 2012 R2
- M365 license to use Azure AVD
- No Windows license for hosts

Managed by Microsoft



Web access



Diagnostics



Gateway



Management



Broker



Load balancing

Your subscription, your control



Windows 7 Enterprise



Windows 10 Enterprise



Windows 10 Enterprise multi-session



Windows Server 2012 R2 and up



RemoteApp

Managed by Microsoft



Compute



Storage



Networking

Top ten Citrix value adds to Windows Virtual Desktop



Hybrid Cloud Management

Citrix Virtual Apps and Desktops provides a single management interface for Citrix Workloads, on-premises or in Azure.* Migrate, capacity burst, or load balance between datacenter and cloud.
* Windows 10 Enterprise support available only in Azure



Citrix HDX Technology

Our leading-edge protocol delivers user experiences on any device, over any connection. Leverage built-in optimizations for interactive multimedia performance for Microsoft Teams, Skype, and industry-standard telework apps.



Performance and security analytics

Targeted specifically at app and desktop virtualization, our analytics tools give administrators deep visibility into user behavior and session responsiveness. This gives IT the power to catch small issues before they become big ones.



Workspace Environment Management

Optimize user density and logon performance with a suite of technologies targeted to improve user experience while maximizing the value of IT spend.



Session Recording

Access full record and playback of user sessions for issue diagnosis, compliance or security audits.



Citrix app Protection and Watermarking

Protect your environment from accidental or malicious data leakage.



Advanced Monitoring

Admin and helpdesk tools built for enterprise scale. Monitor site and session health, track user sessions, diagnose issues and more.



Autoscale

Scale your environment up or out based on schedule or load. Make the best use of your existing datacenter investment and ramp sessions into the cloud as needed. Scale cloud workloads dynamically on demand.



Citrix Provisioning

Tools that simplify administration and enhance environment reliability. Rapidly deploy environments of any scale.



Citrix app layering

Flexible OS, application, and user layer technology enables an enhanced user experience while leveraging nonpersistent environments.

Windows 365, your Windows in the cloud



Liked by user



Broadcast on any device



Always ready and updated



Personal and friendly



Approved by the IT department



Scalable and resilient



Predictable costs



Simple to purchase, deploy and manage

A solution to a need

	WINDOWS 365		AZURE VIRTUAL DESKTOP	
	ENTERPRISE	BUSINESS	PERSONAL	POOLED
Control Plane	Azure Virtual Desktop		Azure Virtual Desktop	
Azure Subscriptions	Microsoft-managed, except networking	Fully Microsoft-managed	Customer-managed	
Compute	Microsoft-managed, no direct admin access to VMs		Customer-managed, usage-based cost, flexible	
Storage	Microsoft-managed, fixed cost, not flexible, challenging to back up		OS disks, FSLogix, customer-managed, usage-based, flexible, easy to back up	
Networking	Customer-managed, use-based cost, flexible routing, IPs, and security	Microsoft-managed, fixed cost, no direct admin access, no flexibility	Customer-managed, usage-based cost, flexible routing, IPs, and security	
User profiles	No FSLogix used		FSLogix optional	FSLogix Mandatory
Identity	Hybrid AD join required, Azure AD DS is not supported	Azure AD join only. No AD DS option.	AD DS is required. Windows AD or Azure AD DS supported. Native Azure AD join coming soon.	

Our expertise to activate Azure Virtual Desktop



AUDIT AND CONSULTING

- Functional and technical needs study (user scenarios: telecommuting, CAD...)
- Feasibility study / POC

GOVERNANCE AND BUSINESS MODEL DEFINITION

- Definition of the business model by use case (profiling)
- Definition of the governance model

IMPLEMENTATION OF THE AZURE VIRTUAL DESKTOP SOLUTION

- Azure activation (hybridization)
- Implementation of the AVD infrastructure
- Implementation of the desktop provisioning
- Transfer of technical expertise on the administration of the solution
- Communication and user documentation for the users

CONTINUOUS IMPROVEMENT

- Presentation of new features & recommendations
- Administration, operation and support
- Change to project/administration/user teams

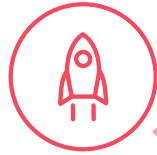


Continuous improvement, the daily transformation!

TAKE A LOOK AT THE FUTURE

Transformation project

- Obsolescence management
- Architecture design
- Migration / Cloudification



MANAGE DAILY LIFE

Managed Services

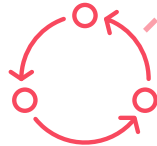
- Administration
- Operations
- Support



LEAD THE CHANGE

Solution Adoption

- Communication strategy
- Definition of use cases
- Training / Workshop
- Adoption & change kit



BENEFIT FROM THE BEST

IT expertise and consulting

- Governance
- Opportunity study
- Experience feedback
- Sharing of best practices



"GO TO" AVD OFFER

KICK OFF PROJECT FRAMING AND TARGET ARCHITECTURE DEFINITION

POC CREATION

- Resource Group
- Virtual Network/ Subnet
- Security
- Deployment of AADS (Active Directory Domain Services)

IMPLEMENTATION OF AZURE VIRTUAL DESKTOP ARCHITECTURE

- Host Pool
- Collection
- Access rights
- Configuration

CREATING A TEMPLATE WITH OFFICE 365 AND A BUSINESS APPLICATION

INSTALLATION DOCUMENTATION & DELIVERABLE TO CONNECT TO AVD FARM

INTERCONNECTION, ETC.

"GO TO" AVD OFFER:
price on request

PREREQUISITE:

- Availability of contacts

CONTINUOUS IMPROVEMENT OFFER

FRAMING & INITIALIZATION

- Consideration of the technical and functional environment.
- Recommendations
- Summary report

RECURRING VISITS (MINIMUM 4 POINTS PER YEAR)

- Technical point - Interaction with a named business contact to collect/respond to expectations
- Business point - Interaction with a named business contact to collect/respond to expectations
- Intervention report with action plan and treatment of points.

CONSULTING & EXPERTISE (time spent - remote (mail/Teams/phone) *(to be defined)*)

EXPERTISE INTERVENTION PLANNED ON SITE (Number of days to be defined)

SUPPORT 9H/18H 5/7 (Number of hours to be defined)

- Incident opening
- Treatment and scale up to the first support

CONTINUOUS IMPROVEMENT OFFER:

Example -

8 900 € HT per year on the basis of:

- 4 points per year,
- 7 hours of remote consulting,
- 2 days of scheduled on-site expertise,
- 5 hours of support.

PREREQUISITE:

- Availability of contacts