Cloud Enabler for Sovereignty
Proof of Value

Microsoft Cloud for Sovereignty helps to meet EU compliance, security, and policy requirements while utilizing public cloud to provide superior value

This document is our suggestion for how to get started in your organization with **Devoteams Cloud Enabler** approach and a "Proof of Value" project

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Proposed Project Summary for the **Analysis Project**

Our small team will complete the project using Time & Material. We recommend a budget of approximately **4 one-week** for a standard project.
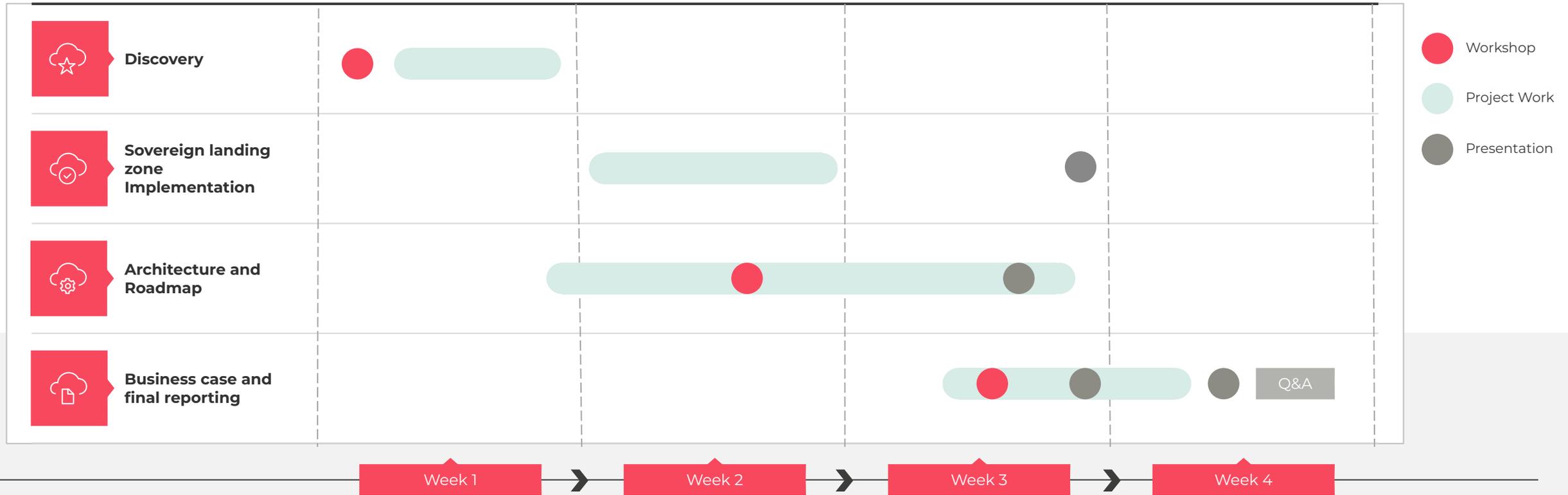
The cost for this comprehensive service is **30,000 euros**. Installing a demo sovereign landing zone in your environment involves creating a management group, policies, and subscriptions.

This can be done in a new blank tenant you provide. If not possible, we can proceed with the analysis project without this and showcase a standard implementation using our environment.

Scope	Key Deliverables	Delivery Model	Financials
- Discovery Workshop - Architecture - Roadmap - Landing zone - Business case	- Executive summary - High level architecture - High level roadmap - High level business case - Demo Sovereign landing zone with one simple workload deployed	- Initial project setup/alignment - After that 1 week feature sprints - You will provide people for workshops as needed - Your IT people will help with necessary access	**Expected consultant fees** ~ 4 one-week (*) **30,000 €** V.A.T Excl.

(*) Commercial funding from Microsoft & Devoteam to be agreed

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Typical Timeline for Analysis project

	Week 1	Week 2	Week 3	Week 4

Discovery

Sovereign landing zone Implementation

Architecture and Roadmap

Business case and final reporting — Q&A

Legend:
- Workshop
- Project Work
- Presentation

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Data **Sovereignty**

Meet **compliance** rules

Foster **Innovation**

Latest **Cyber Security**

Best **resilience** and **scalability**

Cloud Managed Service

Cloud Enabler

Public Azure

Microsoft

Microsoft Cloud for Sovereignty

Data Sovereignty: Achieved through **Policies, Confidential Compute** and **Customer Managed Keys**

Cutting-Edge Technology: Offers **resilience**, **scalability**, latest **innovation** and **cost-effectiveness** compared to Sovereign Clouds

EU-Compliant Landing Zones: Automated and standardized
Professional Services: Confidential Compute support

Managed Cloud Compliance: Monitoring and Remediation
Simplifies complexity with **Managed Customer Managed Keys**

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