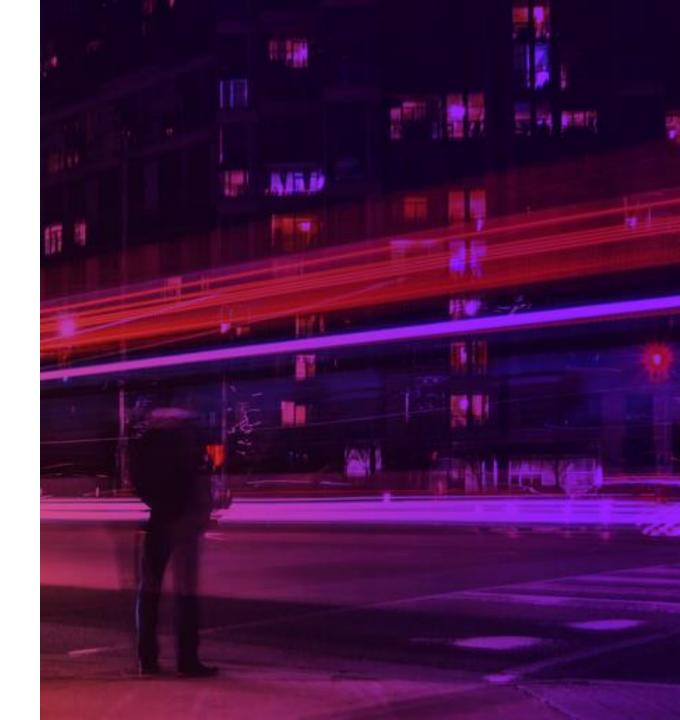


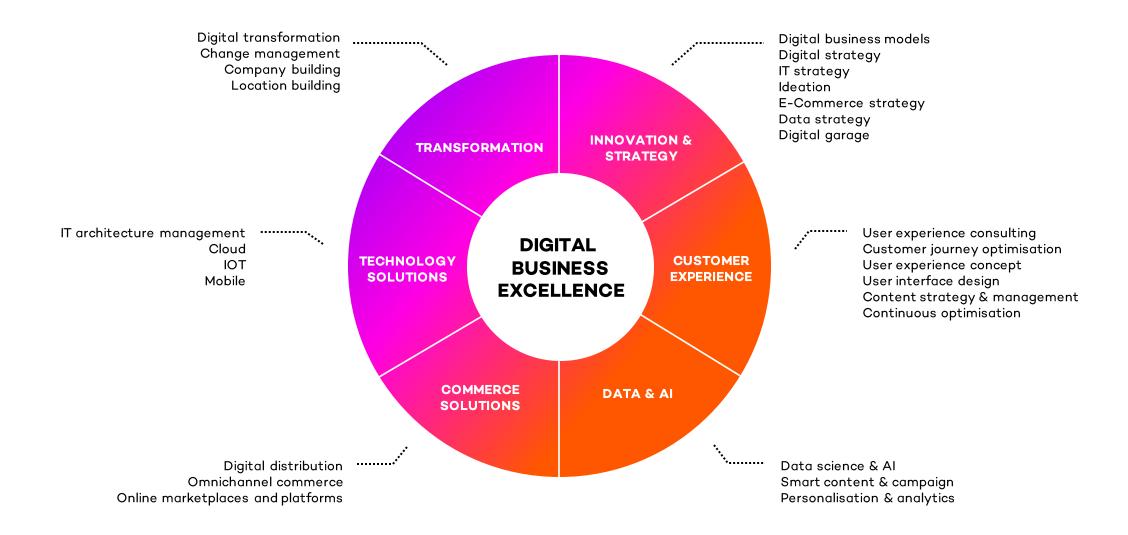


## diconium

diconium is a **service provider for the entire process of digital transformation**: from innovation & strategy,
customer experience, marketing & artificial
intelligence, commerce and technology solutions to
building up digital units.



# Our competencies



## Who we are



Locations: Stuttgart | Berlin | Hamburg | Ka<mark>rls</mark>ruhe | Munich | Wolfsburg | Bangalore | Detroit | Lissabon | London | Peking | San Jose | VAE

diconium is a 100% subsidiary of the Volkswagen Group since the beginning of 2020

## Overview of diconium





> 30 enterprise customers with long-standing customer relationship



Our values: #courage, #mindfulness, #collaboration, #impact



100% subsidiary of the Volkswagen Group





Hybris: **Platinum Partner**, **"Partner of the year"** award



Five years in a row one of the 100 Top-Job-Employers in Germany



According to Forrester, one of the top 8 providers in the area of commerce specialist service providers worldwide



Focus: **"Top Consultants 2021"** in the area of digitalization



Brandeins: "Best Management Consultants 2021"

# **Extract from our customer list**

AUTOMOTIVE			RETAIL & CONSUMER GOODS			FINANCE	INDUSTRIALS		TECH, MEDIA
Volkswagen	Nutzfahrzeuge	Audi	dm	EDEKA	coop	schufa		MANN+ HUMMEL	<u>Telefonica</u>
	MAN		TRANSGOURMET	KLINGEL	Kodək alaris	LB≣BW	<b>STIHL</b> °	SICK Sensor Intelligence.	Sunrise
PORSCHE	∀ спьвы	ŠKODA	BOSS	HORNBACH Es gibt immer was zu fun.	DB	Sparda-Bank	DEHA GRUPPE	BECHTLE	1&1
DAIMLER	Mercedes-Benz Dan Beats oder notice.	EvoBus	a. We	•		P PayPal	W/AGO	TRUMPF	
	TOGG	pininfanina	Triumph	VICTORINOX	RÜGENWALDER MÜHLE Familienunternehmen seit 1834	<b>S</b> parkasse	HXFELE		
TATA MOTORS	·faurecia		CHRIST	ZEISS	envia M		Endress+Hauser People for Process Automation	AVENTICS	
			the best of fruit				HITACHI	ZEPPELIN	

# **Our partners**





































# diconium and Volkswagen Aims and challenges

# diconium will take a formative position at CARIAD

# **VOLKSWAGEN**

AKTIENGESELLSCHAFT



# Volkswagen & diconium Aims and challenges

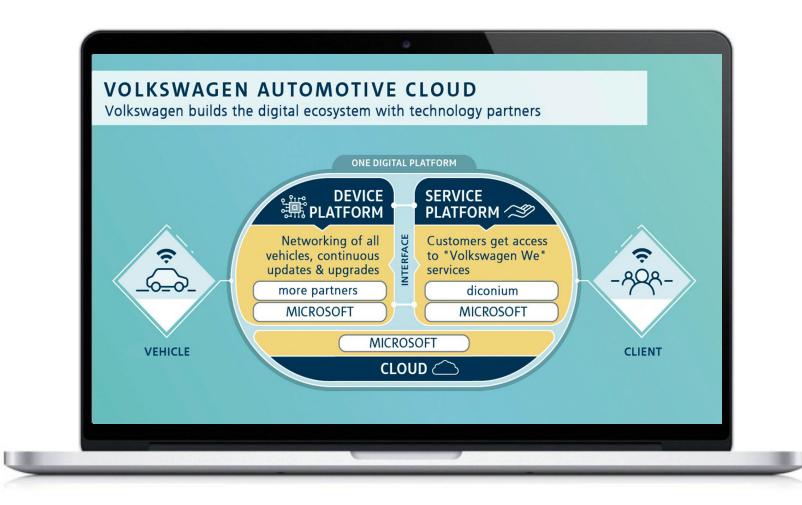
## Aims and challenges

- Organising the structure of digital activities while keeping a single-source approach
- Definition of a digital target image
- Implementation of a marketplace platform
- Implementation and online sale of digital business models and products of the VW group
- Volkswagen automotive cloud as a basis for digital value added services in networked vehicles
- Shareholders agree to increase Volkswagen's stake in diconium from 49 to 100 percent
- diconium continues to contribute central know-how to the CARIAD company and strengthens Volkswagen's capabilities for the development of digital sales solutions

"We at Volkswagen are sustainably expanding our core business and will provide our customers with more and more digital value-added services inside and around their cars. For this, we are also bringing technology partners on board to support us in the development (...). With diconium, we are gaining a strong technology partner with substantial experience and great competence in the development of digital sales solutions."

Christoph Hartung, Head of Digital & New Business / Mobility Services of the Volkswagenbrand

# Volkswagen & diconium Aims and challenges



# Founders & management



DANIEL REBHORN
co-founder/managing director
diconium



ANJA HENDEL
managing director
diconium



MARCUS WORBS

managing director
diconium strategy



MARKUS BÖHM

managing director
diconium digital solutions



ROLAND OBERDORFER

managing director
diconium US



SHARAD BAIRATHI
managing partner
embitel



TOBIAS MARGARIT

managing director
diconium data

## **Our values**

Our values are the foundation of our actions and our self-image as an employer, service provider and innovator.

### #courage

We are passionate about breaking new ground by challenging ourselves, our customers and our partners to think differently and to shape change.

#### #mindfulness

We are committed to a sustainable working environment in which we promote diversity, trust and actively support each other.

#### #collaboration

Honest feedback, exchange of ideas and cross-divisional thinking help us to achieve outstanding results and to develop continuously.

## #impact

We make decisions, bring things to a successful conclusion and leave a positive result. We feel fundamentally obliged to place our customers at the centre of our actions.

