## Choosing a software development firm is a daunting task, and we at Digital Mettle make the process as easy and transparent as possible.

Since 2001, Digital Mettle has been bringing client ideas to life. After 200 projects for over 100 clients, we are confident that our approach delivers success. Our veteran leadership applies a consultative approach to identify and meet your software development needs.

Making the right choice on technology investments can mean the difference between success and failure. Your business deserves a strategic partner who is invested in the relationship. Our Client Centric approach starts with learning about your unique business and its challenges, so when the time comes for your next project, you feel confident engaging Digital Mettle.

ON SPEC.
ON TIME.
ON BUDGET.

## A Wealth of Experience

| 2001… Traditional ASP | ASP.NET, Java, PHP | node.js, SPA, Web API | HTML5, Phonegap, Xamarin, Native Mobile | Cloud Platform Services…2015 |
| --- | --- | --- | --- | --- |

To serve our clients, we learn and adapt in order to achieve success. Being a dedicated service company gives us the opportunity to work across many leading platforms. This broad experience allows us to be nimble when faced with the challenges that new technologies present.

## Our Work is Your Property

- All Intellectual property is retained by our customers
- At the end of every project, we turn over all source code, documents, and other work products so you have the freedom to continue your investment however you choose
- We help you determine the best approach for your ongoing maintenance and hosting

## Range of Client Engagements

Mobile, Web & Desktop Applications | Product Strategy | Research & Development | Minimum Viable Products | Existing Systems | APIs | UI Design | Business Automation Tools | Operations | Database Design | Plug-ins
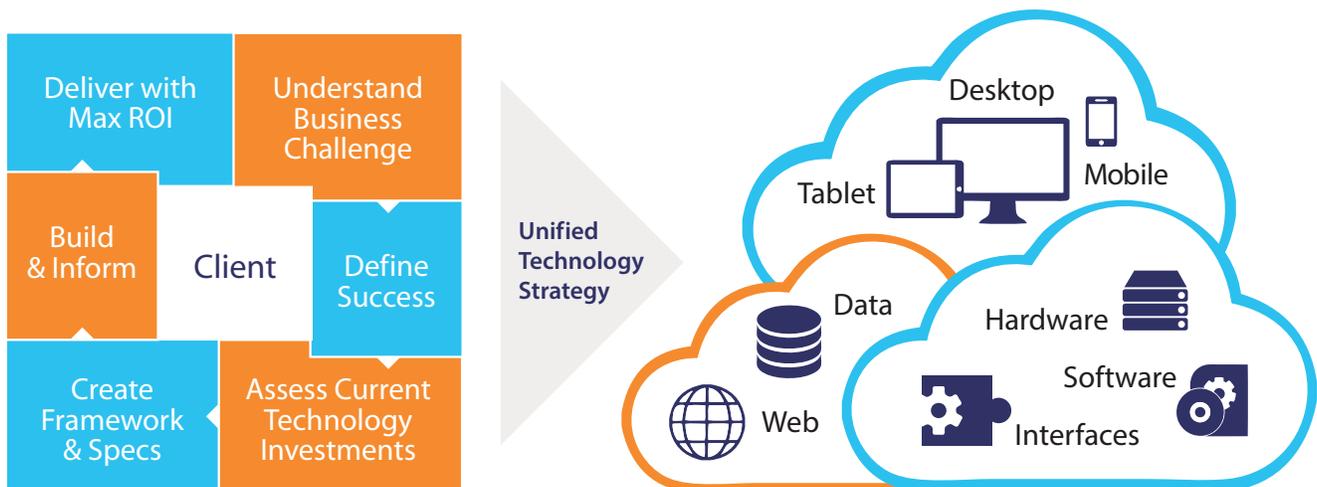
## Selection of Industries Served

Healthcare | Pharma | Retail | Manufacturing | SMBs | Fortune 500 | Associations | Government | Education | Non-Profit

## When Business Needs Drive Custom Software Decisions, clients make educated choices on future investments, maximize ROI, and meet their goals.

Digital Mettle partners with you in the process of benchmarking your business requirements against your current technology investments to ensure that your project is a success, on time, and on budget.

**Important questions for you to ask:**

○ Could a new custom system save me time and money?

○ Can my legacy system be enhanced with the latest technologies?

○ Do all of my current systems work together as efficiently as possible?

○ Will I be able maintain my current process when my existing staff moves on?

○ Should I hire a new staff to build my software product idea?

○ What is my mobile strategy?



## Collaboration Drives Success—A Consultative Approach to Custom Software Development

The Digital Mettle Client Centric model relies on a simple premise: build and maintain an open dialogue that emphasizes business requirements. By forming a deep understanding of our client's business challenges and goals, the correct decisions on technology investments are made.

> "This is sincere: Digital Mettle cares deeply about the application they are building and the problems they are trying to solve. They think about all of the deeper questions that ultimately make software better. That is not what you always get from other developers, who often just want to "check a box" and say "it's done".

—MICHAEL WORTHINGTON, CEO BRIGHTDOOR SYSTEMS, INC.