

## Sales Offer: Upfront Investment Program for Transformational Analytics Solutions

At Dimensional Strategies Inc. (DSI), we believe in building long-term, impactful partnerships with our clients. To demonstrate our commitment to your success, we offer an **Upfront Investment Program** where we invest in understanding your business, mapping your needs, and crafting a solution that delivers measurable ROI.

### Program Overview

#### Phase 1: Analytics Data Platform Current State Assessment

We work closely with your analytics teams to understand your current state, data sources, workflows, challenges and problems you are trying to solve. This includes:

- **Discovery Workshops:** Interactive sessions to gather detailed insights into your analytics operations and pain points.
- **Data Platform Assessment:** Analyzing existing analytics data platform
- **Data Inventory Assessment:** Analyzing available data sources and identifying gaps.
- **Reporting Review:** Understanding the current reporting landscape and its limitations.

#### Phase 2: Solution Feasibility & Roadmap Development

Using insights from the assessment, we build a **high-level solution plan** tailored to your needs:

- **Fit Analysis for Microsoft Fabric:** Exploring opportunities for leverage Microsoft Fabric to deliver a unified analytics platform.
- **Problem Definition:** Clearly identifying the problem(s) the solution aims to address.

#### Phase 3: High-Level Pricing & Schedule

Based on the findings, we provide a transparent proposal that includes:

- **Solution Overview:** Detailed explanation of the proposed solution.
- **Implementation Plan:** High-level project schedule with key milestones.
- **Pricing Structure:** Clear and predictable pricing aligned to your business objectives.

### Key Benefits

- **De-Risk Your Investment:** Our upfront investment ensures you gain a clear understanding of the potential value before committing.
- **Accelerated Decision-Making:** Gain a strategic roadmap that aligns with your business goals and timelines.
- **Tailored Insights:** Benefit from a solution designed specifically for your unique challenges and opportunities.

- **Expert Guidance:** Leverage our deep expertise in Microsoft Fabric, Power BI, and the Power Platform.

### **Eligibility**

This program is available to all clients looking to explore modern analytics and automation opportunities with DSI.

### **Deliverables**

At the end of the study, you will receive:

1. A comprehensive report outlining your current state, challenges, and opportunities.
2. A tailored solution roadmap, including a high-level schedule and pricing.
3. Defined success criteria.

### **Next Steps**

Let's embark on this journey together. Contact us today to schedule your **complimentary discovery session** and start building a future-ready analytics and process automation solution.