

Sales Offer: Upfront Investment Program for Power Platform Solutions

At <u>Dimensional Strategies Inc. (DSI)</u>, we believe in building long-term, impactful partnerships with our clients. To demonstrate our commitment to your success, we offer an Upfront Investment Program where we invest in understanding your business, mapping your needs, and crafting a solution that delivers measurable ROI.

Program Overview

Phase 1: Business Process Mapping & Current State Assessment

We work closely with your stakeholders to map existing business processes, workflows, and challenges. This includes:

- Discovery Workshops: In-depth sessions to gain insights into your operations and pain points.
- Business Process Mapping: Documentation of existing workflows and their inefficiencies.
- Process-Level Reporting Requirements: Identification of key data and reporting needs.

Phase 2: Solution Feasibility & Roadmap Development

Using insights from the assessment, we build a high-level solution plan tailored to your needs:

- Fit Analysis for Power Platform: Exploring opportunities for process automation and low-code solutions.
- Gap Analysis: What data and capabilities are missing to enable the desired outcomes?
- Problem Definition: Clearly identifying the problem(s) the solution aims to address.
- ROI Estimation and Success Criteria: Defining measurable goals to track the solution's impact.

Phase 3: High-Level Pricing & Schedule

Based on the findings, we provide a transparent proposal that includes:

- Solution Overview: Detailed explanation of the proposed solution.
- Implementation Plan: High-level project schedule with key milestones.
- Pricing Structure: Clear and predictable pricing aligned to your business objectives.

Key Benefits

- **De-Risk Your Investment:** Our upfront investment ensures you gain a clear understanding of the potential value before committing.
- Accelerated Decision-Making: Gain a strategic roadmap that aligns with your business goals and timelines.
- Tailored Insights: Benefit from a solution designed specifically for your unique challenges and opportunities.
- Expert Guidance: Leverage our deep expertise in the Power Platform.

Eligibility

This program is available to organizations exploring <u>modern application development</u> and automation opportunities with DSI.

Deliverables

At the end of the study, you will receive:

- 1.A comprehensive report outlining your current state, challenges, and opportunities
- 2. A tailored solution roadmap, including a high-level schedule and pricing
- 3. Clear ROI projections and defined success criteria

Next Steps

Take the first step toward transforming your business processes and applications. <u>Contact us today</u> to schedule your complimentary discovery session and explore how DSI can help you build future-ready solutions.