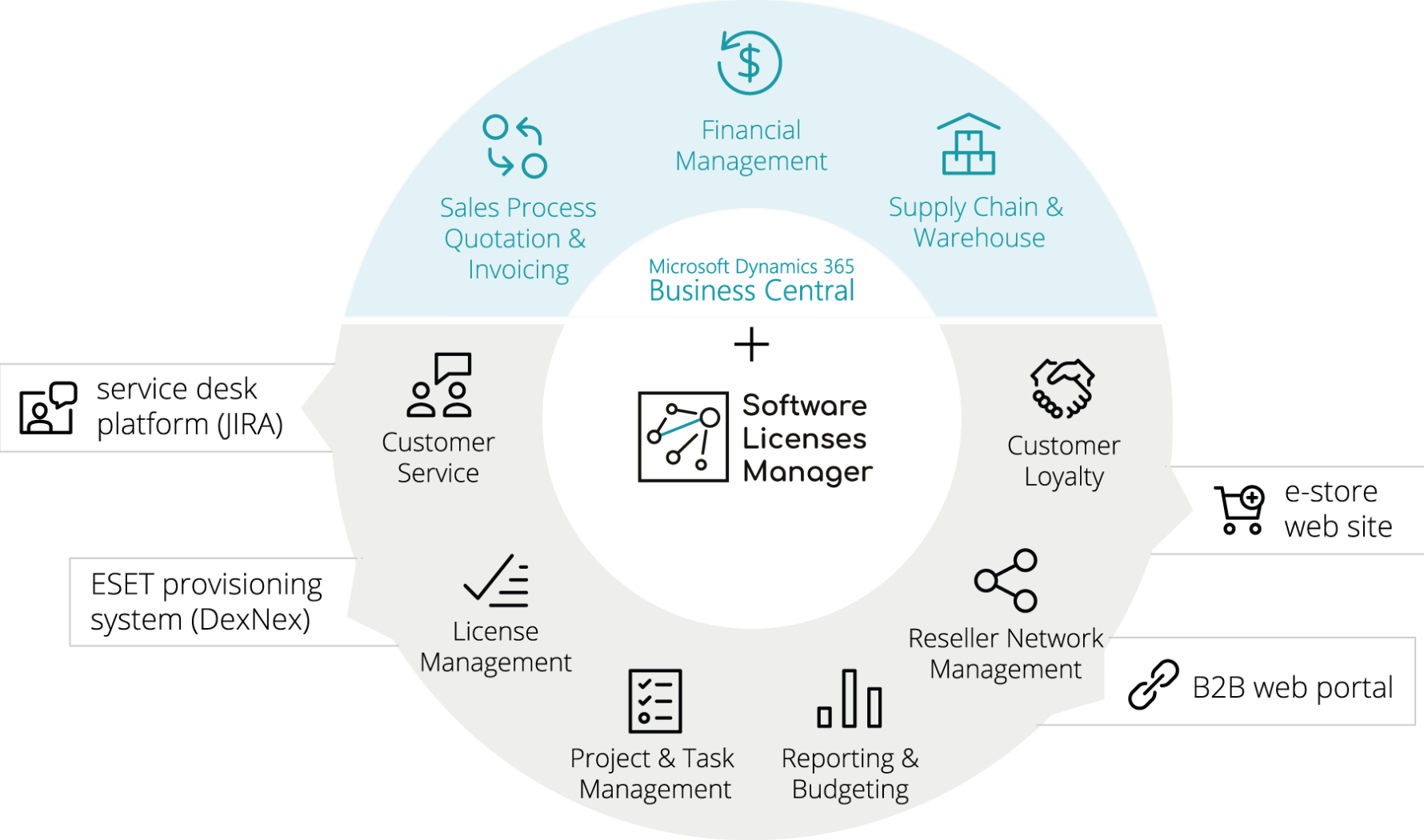


Software
Licenses
Manager

**Stop losing time,
Start making more money!**

Business Ecosystem





Financial Management



Sales Process



Supply Chain &

se

Streamline financial management

Better manage your cash flow, bank reconciliations, fixed assets, budgeting, and project costing while shortening cycle times with the late payment–prediction extension.

Use built-in reports, Excel, or Microsoft Power BI and unlimited data dimensions to get real-time cash flow, identify financial patterns, analyze trends, and improve business planning.



Financial
Management



Sales Process
Quotation &
Invoicing



Supply Chain &
Warehouse

Microsoft Dynamics 365
Busin

Drive supply chain optimization

Improve supplier engagement with better relationship, order process and complying with internal and external policies.

Get a holistic view of your inventory and easy move items across your location, keeping track of your quantity.

Replenish inventory based on actuals, demand, and availability using built-in intelligence, sales forecasts, and expected stock-outs to automatically create purchase orders.



Sales Process
Quotation &
Invoicing



Financial
Management



Supply Chain &
Warehouse

Microsoft Dynamics 365
Business Central

Accelerate Sales Process

Keep track of customer interactions and get guidance on the best upsell, cross-sell, and renewal opportunities throughout your sales cycle.

Track customer agreements to quickly access details about prices, discounts, delivery dates, product availability, and fulfillment status.



Financial Management



Supply Chain & Warehouse



Sales Process
Quotation &
Invoicing

Microsoft Dynamics 365
Business Central



Customer
Service



service desk
platform (JIRA)



License
Management

ESET provisioning
system (DexNex)



Project & Task
Management



Reporting &
Budgeting

Efficient License Management

Activate, renew and upgrade software licenses for end customers from a single system with just a few clicks. Invoicing and financial bookings are made automatically behind the scenes which saves time & helps your administration department.



Microsoft Dynamics 365
Business Central

+



service desk
platform (JIRA)

ESET provisioning
system (DexNex)

ESET-ready Out of the box

We make sure you are constantly integrated with ESET's licensing provision system, thus automating license management. Already compliant with New Dexter.

Project & Task
Management

Reporting &
Budgeting



Financial Management



Supply Chain & Warehouse



Sales Process Quotation & Invoicing



Customer Service



License Management

Reseller Network Management



B2B web portal



Project & Task Management



Reporting & Budgeting

Project & Task Management

Organize and monitor your team's activities in one place and improve their productivity. Accurately track your time & travel costs. Provide paid support and control the workflow to deliver high quality services. Review the most important KPIs on your personalized dashboard to have an efficient team.



service desk platform (JIRA)

ESET provisioning system (DexNex)



Increase Customer Loyalty

Provide the right offers and the right services at the right time for your customers, showing care and thus build loyalty.



Customer Loyalty



e-store web site



B2B web portal

ESET provisioning system (DexNex)

License Management

Project & Task Management

Reporting & Budgeting

Reseller Network Management

Microsoft Dynamics 365



Financial Management



Sales Process
Quotation &
Invoice



Supply Chain &
Warehouse

Show Care for Your Customers

Give your customers timely and efficient support. A centralized database helps you provide reliable services to your customers by letting you see all of their previous interactions, license and sales history. Integrates very well with external service desk systems.


Customer Service



service desk platform (JIRA)



License Management

ESET provisioning system (DexNex)

Reseller Network Management



Project & Task Management



Reporting & Budgeting



B2B web portal

Make Support Easy

A centralized support ticketing system, integrated with your client database. Keep track on customer interactions and satisfaction. Integrated with Knowledgebase tools to reduce support team load.



service desk platform (JIRA)

ESET provisioning system (DexNex)



License Management



Project & Task Management



Reporting & Budgeting



Reseller Network Management



B2B web portal



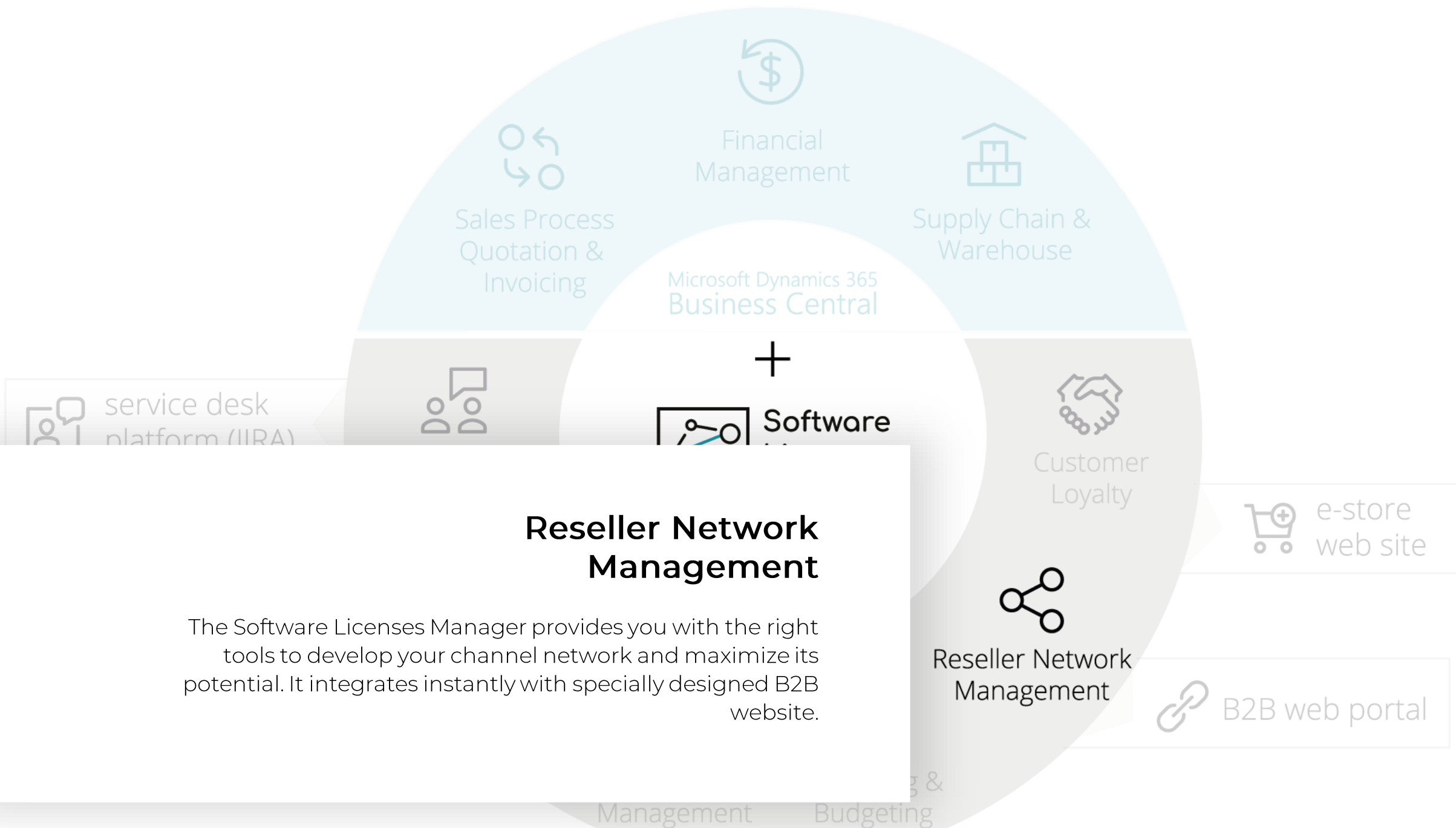
Sales Process



Financial Management

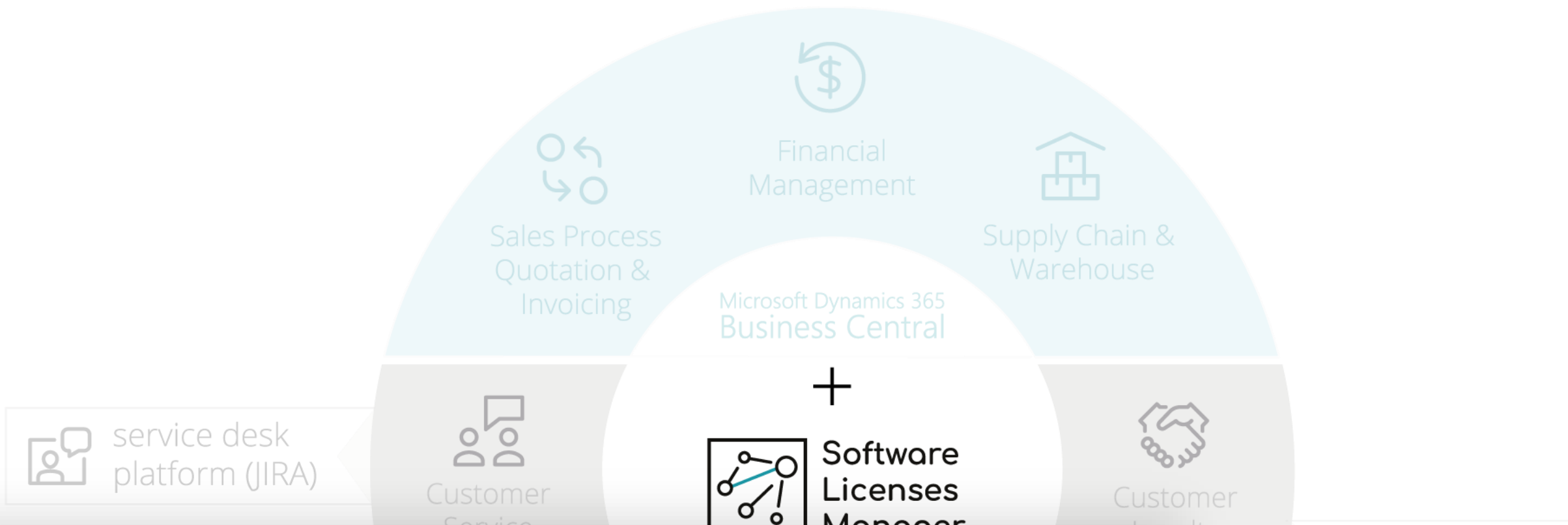


Supply Chain & Management



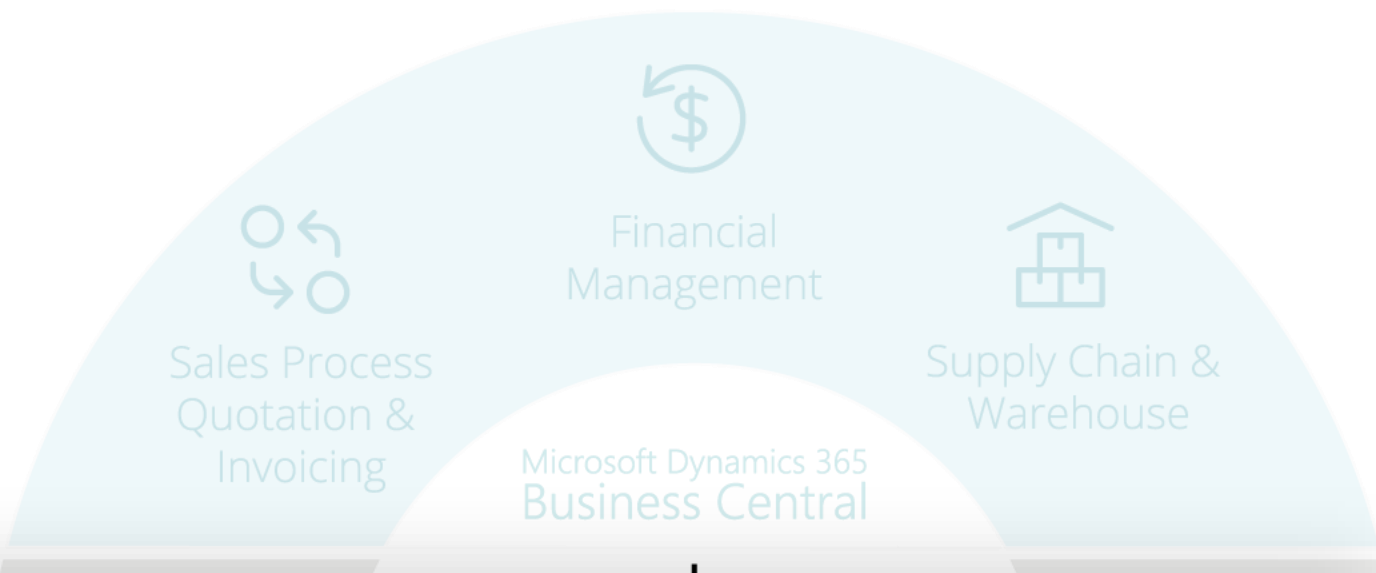
Reseller Network Management

The Software Licenses Manager provides you with the right tools to develop your channel network and maximize its potential. It integrates instantly with specially designed B2B website.



Self-servicing Reseller network

A portal, integrated with your Business Central, allowing with contact relationship management. Expiring licenses list and automated reminders. Ask for offer and submit an order from one place. Deal registration for competing partners. Invoice history and billing information. Management dashboard.



E-Store Website

The Software Licenses Manager offers out of the box e-store web site (or API to your existing store) where you can sell and renew licenses any way you want.



e-store web site

License Management

Reseller Network Management



Project & Task Management

Reporting & Budgeting



B2B web portal



Financial Management



Sales Process Quotation & Invoicing



Supply Chain & Warehouse

Microsoft Dynamics 365 Business Central



service desk platform (JIRA)

Reporting and Budgeting

Organize all operations into project and tasks concepts and follow their cost effectiveness. The powerful Report Builder gives you the possibility to track company development and lets you make informed business decisions.



e-store web site

ESET provisioning system (DexNex)

Management



Project & Task Management



Reporting & Budgeting

Management



B2B web portal

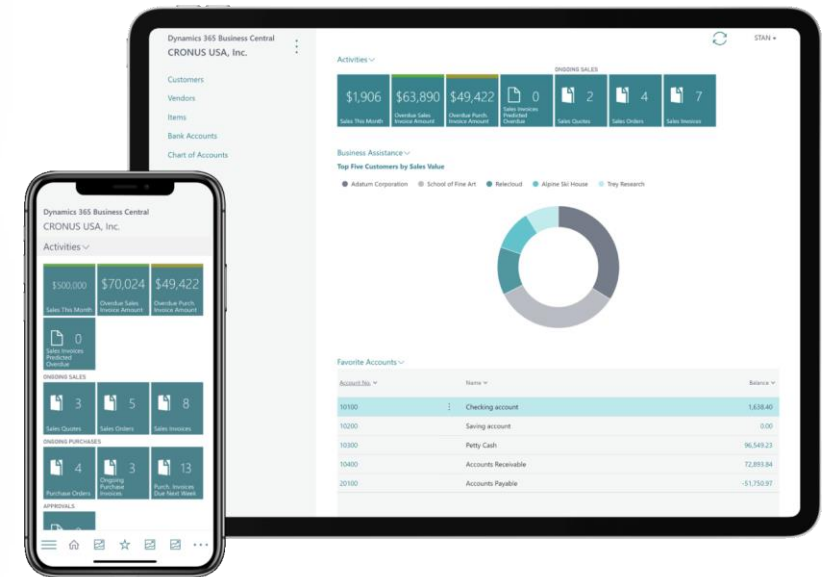
Why Business Central and Software Licenses Manager?

Optimize your processes with single integrated ecosystem

Save years of integration and eliminate countless development and process mistakes

Boost sales and improve customer service with efficient license management

Clear reporting about your company KPIs



**So, stop losing time and money!
Concentrate on your business!**

Contact us at sales@dotapp.biz or +359 888 280 818