Dotsquares

YOUR VISION IMPLEMENTED!

2002-2021





QUALITY

245

AGENDA

- About the Company
- Why Outsource
- Industries
- Services Offered
- Sectors
- Project Methodology
- Design and Development Models
- Technology
- Project Management Tools
- Some of our Clients



VALUES ARE OUR STRENGTH

responsibility integrity innovation teamwork authenticity enriching

- 1. Established in 2002.
- 2. Extensive range of technologies & services.
- 3. International offices in USA, France, Australia, Dubai with head office and company registration in the UK.
- 4. Large In-house development Team in India.
- 5. Ability to provide extensive onshore services and Development Teams
- 6. We have provided solutions to **10,000+** clients all around the world working on more than **18,000** projects.



ABOUT THE COMPANY



ABOUT THE COMPANY



Management team with technology background and vast experience of working with Fortune 500 companies.

Bankim Chandra

Chief Executive Officer American Express, RBS, Abbey National, Bachelor Of Technology - IIT

Bahul Chandra

Manager of Indian Operations Infosys, MBA – Jaipur University

Omkar Singh Manager of Indian Operations TCS, World Wide Web Institute - Geneva

UK Project/Account Management Team

lobert Tinch	Pranay Misra
aul Thomas	Sachin Sharma
erry Jackman	Dax Patel
erona Hodgson	Roxanne Tanner
lod Cole	Jaemi Bevis

USA Project Management Team

Varun Mathur

Australia Project Management Team

Ashish Gulati Ankit Rathi

France Project Management Team Rabih Saade

Dubai Project Management Team Gaurav Sharma

WHY OUTSOURCE?

WHY OUTSOURCE?

No staff commitments

You don't need to employ a development team in-house.

No lengthy recruitment process

No need to go through the time intensive recruitment process.

Immediate engagement

Very short lead times to get projects kicked off quickly.

Access to multiple skills and technologies

Comprehensive offering covering web, mobile and server technologies.

Ability to stop/start the project

Flexibility to roll resources on and off the project easily.

Minimal investment and risk

Staggered booking and payments.

Professional project approach

Comprehensive online project management system backed up by rigorous methodical processes.

UK Based Company

Although the work is provided by our fellow employees at the Development Centers in India, we are a UK registered and based company with all usual advantages.

Family run business

Dotsquares has always been and will always remain a family run business

Intellectual Property Rights (IPR)

All existing and new technologies, patents and process developed during the agreement belong exclusively to you.

Rights to the Code

All the code both on the server and on the site are assigned to you.

Non Disclosure Agreements (NDA)

We not only have NDAs in place with our clients, but our staff too – ensuring you complete confidentiality.

Security

We have a system of checks and balances in place to ensure the utmost security.

Communicating with an offshore partner

All our employees have superior written and verbal English and clients are invited to join our comprehensive online project management tool.



Automotive Communication Services Aviation Education Financial Services Cosumer Packed Goods Healthcare FMCG Hi-Tech Industry & Manufacturing Logistics & Distribution Media & Entertainment Publishing Retail Tour & Travel

SERVICES OFFERED

SERVICES OFFERED



SECTORS







PROJECT METHODOLOGY

Agile

The Agile Manifesto of Software Development put forth a groundbreaking mindset on delivering value and collaborating with customers.

Agile's four main values are expressed as:

- Individuals and interactions over processes and tools
- Working software over comprehensive documentation
- Customer collaboration over contract negotiation
- Responding to change over following a plan
- Phases of Agile Methodology includes:
 - 1. Design
 - 2. Build
 - 3. Testing
 - 4. Evaluation
 - 5. Planning and Requirements Analysis



PROJECT METHODOLOGY

Scrum Agile

Scrum is the most popular Agile development framework because it is relatively simple to implement. It also solves a lot of problems that software developers have struggled with in the past, such as convoluted development cycles, inflexible project plans and delayed production.

- Scrum is a sub group of Agile.
- Scrum process consists of Planning, Sprint cycle and Closure.
- Scrum is based on the principles and values of The Agile Manifesto.
- Scrum has three roles:
 - 1. Product Owner
 - 2. Scrum Master
 - 3. Team



PROJECT METHODOLOGY

Waterfall

- The Waterfall model is a sequential (non-iterative) design process.
- Used in software development processes, in which progress is seen as flowing steadily downwards (like a waterfall).
- The phases of the Waterfall model includes:
 - 1. System Engineering
 - 2. Analysis
 - 3. Design
 - 4. Coding or Development
 - 5. Testing
 - 6. Production/implementation
 - 7. Maintenance
- The waterfall model maintains that one should move to a phase only when its preceding phase is reviewed and verified.
- The waterfall development model originates in the manufacturing and construction industries: highly structured physical environments in which after-the-fact changes are prohibitively costly.





CMMI DEV/3

What our CMMI Maturity Level rating means for you:

Improved Quality:

- Smart supplier management ensures quality results
- Strategic people management empowers Team Members to develop skills that will help the organisation

Decreased Costs and Enhanced Productivity:

- Streamlined processes allow Teams to integrate and collaborate more efficiently
- Standardised project management practices reduce redundancy and waste
- Identifying skill gaps helps break down any workflow bottlenecks

Higher Customer Satisfaction

- Service delivery strategies strengthen weak customer touch points
- Effective product development instils customer confidence
- Project management practices help teams meet and manage customer expectations

Improved On-Time Delivery

- Field-tested project management standards keep work on schedule
- Transparent development processes reduce scope creep and deadline extensions
- Careful vendor management mitigates supplier delays



SOME OF OUR CLIENTS



What our clients say about us

"Exceptional team... always aware of deadlines... EXPECTIONAL TEAM ...outsourced development company you can trust"

trustworthy

- Daniel Ox Managing Director, Ocean Holidays, UK

"The **Project Manager** has been a **shining star...** SHINING STAR ...the entire team has gone above and beyond" best quality of work

- Tom Atto, J.Ryder Group, USA

"Very pleased with the **quality of work...** ... I really believe Dotsquares is up there with the best"

- Robert Williams, MD, Gardencentreonline.com, UK

BEST SERVICES

with intelligent approach

better experience

"Intelligent approach to problems... ...much better experience than UK development companies"

Goes beyond requirements

- Christine, Music Teacher Support Itd, UK

"Went beyond the requirements... ...working with them is a **winning formula**"

- Brian Riback, New York Daily News, USA

Use your app to set records....

Like Fujitsu who recently ran a single video simultaneously across 220 tablets, which collectively would form one screen like a mosaic – and this many had never been tried before...!





GARTNER

"Recommended Digital Commerce Vendor"

As a leading digital commerce vendor, we consider it our responsibility to empower businesses with high-end technologies. We work with businesses of all scales and niches, with the single aim of enhancing their capabilities in serving their customer with improved eciency. This aim has made us the early adopter of all the latest technologies including IoT, Blockchain, Machine Learning, and Big Data Analytics. Our services in web, mobile and cloud development help us in keeping our clients ahead of the curve.





THANK YOU

www.dotsquares.com

