



Enable Long-Term Datacenter Migration success with Eastwall's Azure VMware Solution Pilot

Your organization needs to embrace cloud-native principles **but doesn't have the time, skills, or budget to attack lengthy modernization projects**. Azure VMware Solution (AVS) accelerates your journey to cloud with little risk, opening future pathways to modern technologies.

- Retain VMware Expertise
- Reduce Cycle Time to Migrate
- Develop Clear TCO/ROI Values
- Maintain Operational Stability

Eastwall accelerates Azure VMware Solution adoption through a Four-Week guided approach. No matter what fits your business best, your team will receive hands-on experience reviewing AVS requirements, evaluating your current & forward-looking migration approach, deploying VMware services & connectivity best suited for you, and building knowledge while executing production-grade migrations to build operational muscle.



What scenarios make sense for an Azure VMware Solution datacenter?



- Rising colocation costs make public cloud more attractive
- Datacenter outsourcing to reduce operations overhead & real-estate requirements
- Data center migrations post M&A activity
- Applications cannot be refactored and require hosting
- Shift from CapEx to OpEx

Why choose Azure VMware Solution as your migration pathway to Azure?



- Protect existing VMware investments in licensing, training, and staff expertise
- Native Azure interface that extends datacenter to cloud with no overhead
- Direct migration path to cloud-native platform services for application modernization
- Fastest migration path to Azure
- Improve security posture with integrations into Azure native tools and features
- Interoperability with best-in-class Data & AI services, including OpenAI and Copilot

Microsoft Digital & App Innovation Data & AI
Solutions Partner Azure Infrastructure Modern Work



Founded in 2022, Eastwall is a unique professional services firm in the Azure cloud space. We are a **Cloud-focused** Microsoft partner. Our vision is predicated on bettering business outcomes through modern technology implementations and operating models built in the Microsoft Cloud. Learn how Eastwall helps our clients pave the way as leading organizations at www.eastwall.com.

