

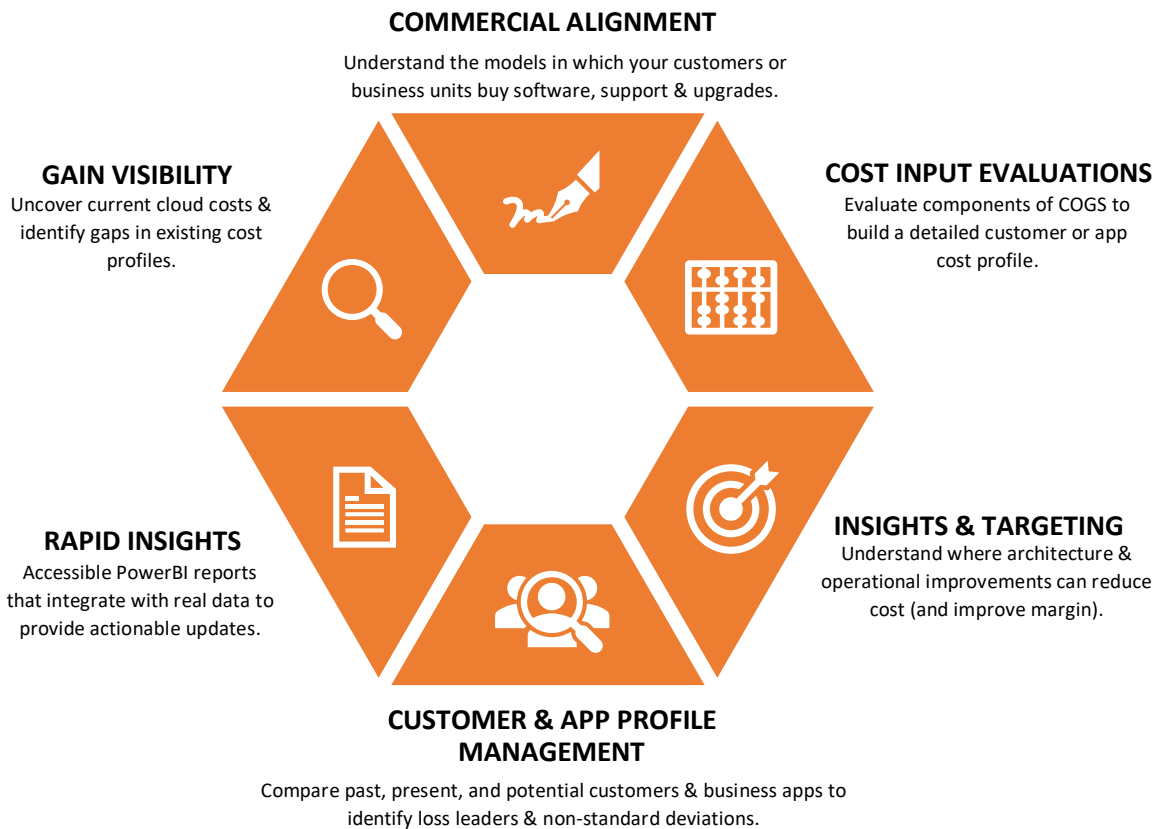


Azure Cost & Commercial Optimization with **Eastwall**

Azure Cost & Commercial Optimization (ACCO) engagement leverages **Eastwall's** proven methodology to evaluate product application architecture, commercial cost models & organization/customer scale factors to build visibility into cost insights & models uniquely tuned for your business.

Engagement Methodology

- Eastwall completes discovery workshops to learn about your business, then reviews current cloud COGS & customer lifecycle source data.
- Deploy an Azure data ecosystem to integrate real-time data, invoicing, cost components and corroborate data findings with stakeholder resources.
- Tailor a data model & reporting based on finance, operations, and executive requirements.
- Present a tailored, cost-by-customer or cost-by-application set of integrated and updated PowerBI reports aligned to high-impact, cost-saving measures to your business and leadership teams.



Eastwall

Founded in 2022, Eastwall is a unique professional services firm in the Azure cloud space. We are a **Cloud-focused** Microsoft partner. Our vision is predicated on bettering business outcomes through modern technology implementations and operating models built in the Microsoft Cloud. Learn how Eastwall helps our clients pave the way as leading organizations at www.eastwall.com.

