



# Our Workflow

VMWARE-AS-A-SERVICE

## Azure-VMware-Solution

Are you planning a hybrid data center?  
Are you running out of space in your current location or are you trying to avoid large and expensive purchases?  
Then move your VMware-based workloads seamlessly from your local data center to Azure and integrate your VMware environment in Azure.  
Continue to manage your existing environments with the same VMware tools you already know as you enrich and modernize your applications with native Azure services.

### Challenge:

- ⊖ No enough space in the data center
- ⊖ High hardware support costs
- ⊖ Outdated infrastructure
- ⊖ Complicated operational structures
- ⊖ Limited or no scalability
- ⊖ Limited or no flexibility in existing environments
- ⊖ Direct connection to the cloud & integration of Azure services

### Solution:

- ✓ Single-Pane-of-Glass-Management
- ✓ On-demand scalability
- ✓ Expansion or migration of your VMware data center
- ✓ VMware Cloud Verified Platform
- ✓ Modernization of applications using Azure
- ✓ Connection of applications in Azure
- ✓ Migration of services to Azure
- ✓ Disaster recovery and business continuity in Azure

### Get to know each other

- (free of charge)
- Rough definition of goals and framework conditions

### Requirements analysis and inventory

- Joint workshop to define goals
- Single point of contact
- Milestones
- Defining the framework conditions
- Distribution of tasks
- Analysis, documentation, sighting
- Concept development
- Presentation of the results in the form of a workshop
- Making architectural decisions
- Further schedules

### Implementation of the project

- Project management
- Implementation
- Connection to existing systems
- Compliance and Security
- Testing
- Acceptance and go live

### Operation & support

- Managed Workplace
- Service level agreements
- Support
- Service desk
- ITIL
- Monitoring and alerting
- Backup / disaster recovery
- Security and access