

# Knowrology Pitch Deck

Pioneers in data collection and predictive analytics for neurological diseases to improve health outcomes

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# The Problem

The absence of real-time, continuous, passive, and labeled data in neurological care limits the ability to derive valuable insights, making it challenging to make informed decisions.

#### Facts

### 3.4 B+

People with neurological disorders wich represents almost 45% of the global population.

### 70%

Of neurology Real world data are insufficient or non existant.

#### Impact

**Doctors** lack realtime insights and Hospitals optimize care pathways with data-driven insights.

#### **Pharmaceutical**

companies gain real-world evidence to develop and validate treatments.



**Insurers** assess risks more accurately for personalized healthcare plans.







Building the first data aggregator and predictive analytics platform for neurological chronic diseases using real-world, device-agnostic data to improve decision-making and patient outcomes.

#### Facts

### **30% Reduction**

in adverse neurological events for hospitals with real-time patient monitoring systems.

#### 40% Increase

in neuro-diagnosis accuracy compared to traditional assessments using predictive analytics.

#### Impact

**Enhances** pharmaceutical R&D, providing structured real-world data to accelerate drug discovery.

**Optimizes** insurance risk assessment, allowing insurers to create more accurate and costeffective coverage plans.

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### **\$2** Billion

spent by pharmaceutical companies on clinical trials, yet 85% of trials fail due to lack of real-world data.

**Reduces** hospitalizations and emergency visits. While saving time for doctors and increase efficiency.

# The Product Overview

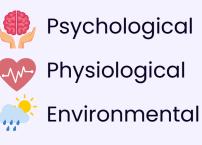
### Knowrisk: Knowrology SaaS Platform

### **Enhanced Data Collection**



High-quality labeled and Calibrated data

User Input Doctor Input Health Monitoring Apps Connected wearables









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### **Data Augmentation**

Heuristic Algorithms providing



Additional Metrics Trend Analysis

### **Predictive Analytics**

AI/ML Models analyze information through:

- LSTM for predictive analytics
- CNN for pattern recognition
- LLM for data points extraction

### Health Insights

#### Our Power BI Dashboards provide



General insights per patient group Patient specific insights Actionable recommendations

# The KnowRisk Application For Patients

A user friendly application for a Better Chronic Disease Management

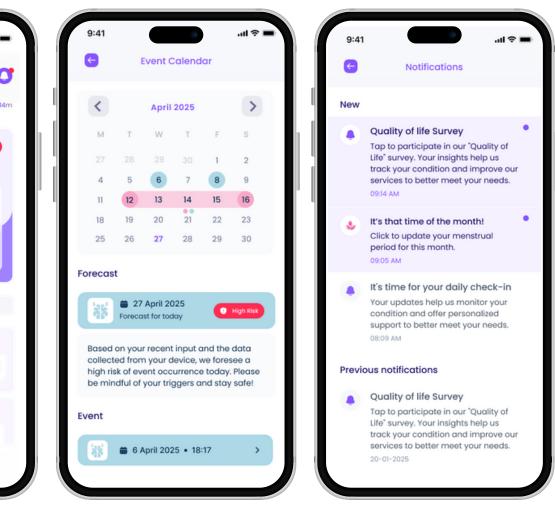
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Get started Already a member? <u>Login</u>	Forgot password You don't have an account? Register	C Reset device	Event triggers & 30% Alcohol • 15% Exercise () () () () () () () () () ()

#### **Key Features**

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- Real-time and historical data access.
- Possibility to report events and important health events.
- Allows participation to doctor mandated surveys.



#### **Device Agnostic**

• Fitbit

• Apple watch

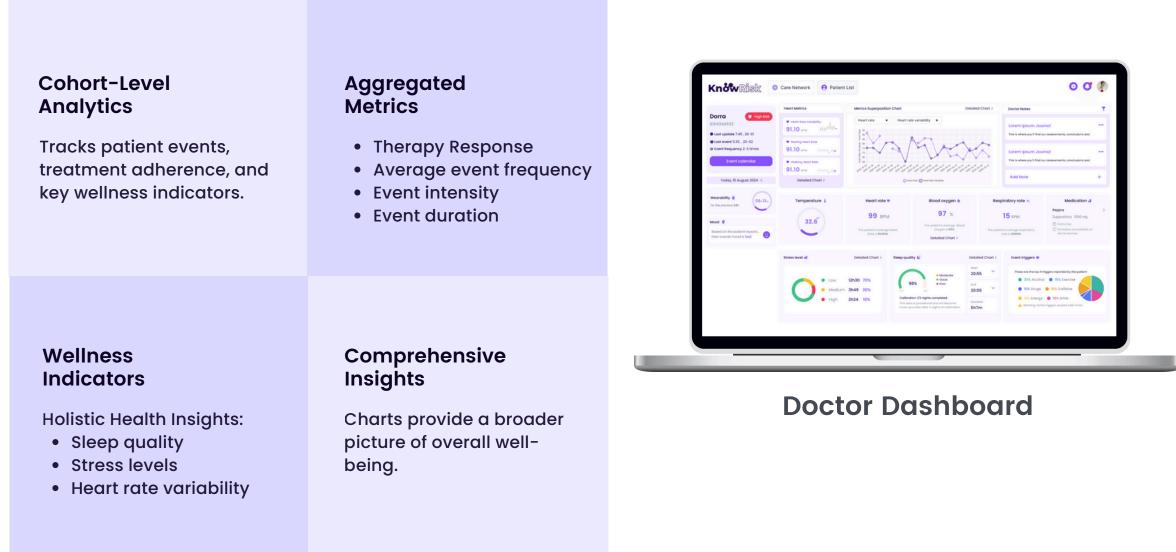
Knowrology-supplied devices

# The KnowRisk B2B Pltaform For Doctors and Medical Entities

Evidence-Based Analytics Platform for Better Patient Outcomes

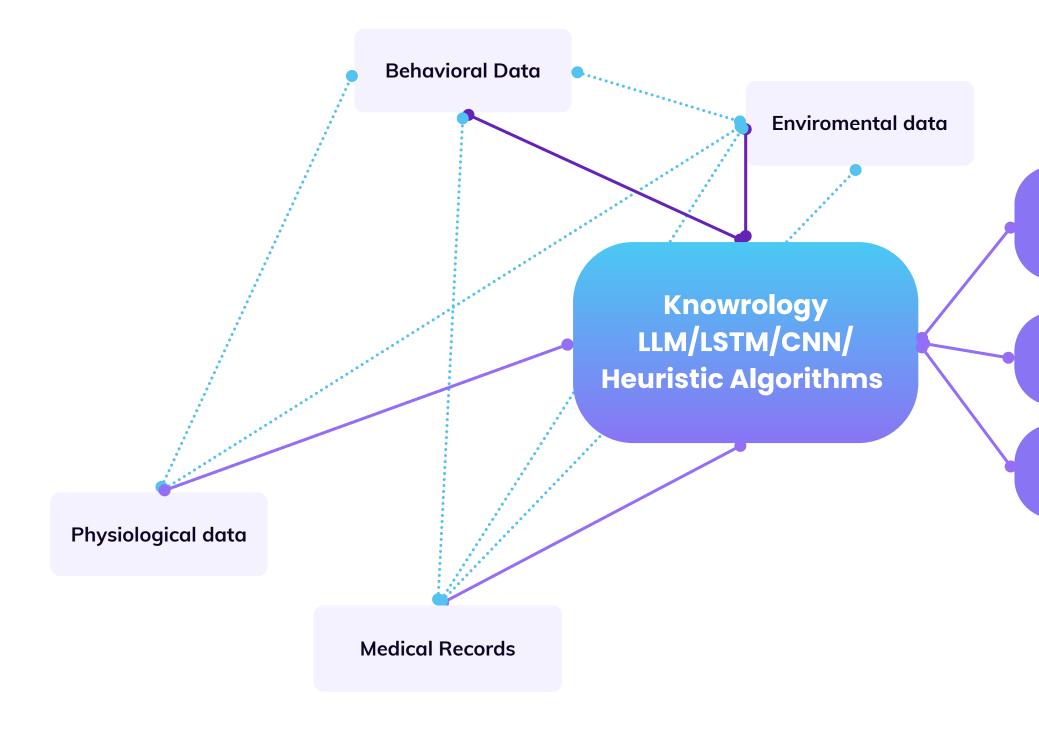


Medical Entity Dashboard



# Real life data collection and synchronization

Leveraging AI, real-time data collection, and predictive analytics



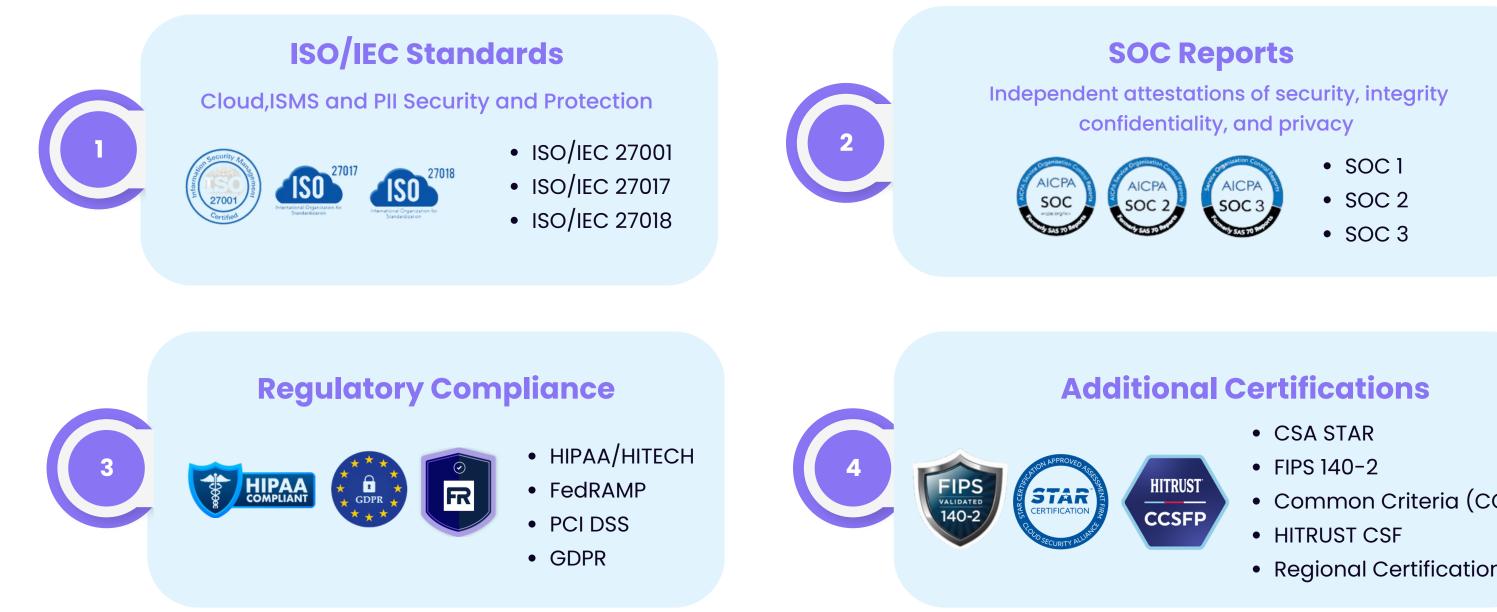
Trained on **Epilepsy** cases and extendable to strokes, migraines, and precision medicine

Uncover correlations & create actionable patterns

Scalable framework for addressing chronic neurological diseases

# Industry leading certifications for data regulations

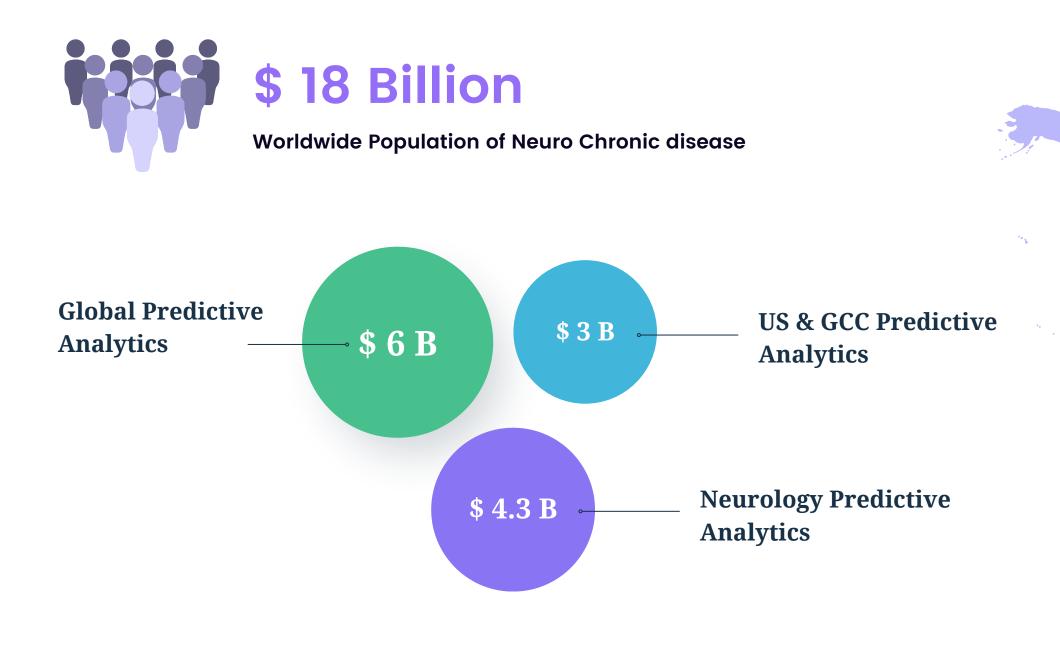
More than 90 global compliance certifications and attestations through Microsoft Azure



- Common Criteria (CC)
- Regional Certifications

# Market Sizing Overview

Predictive analytics for neurological chronic diseases represent a largely untapped market





## **Our Business Model**

Low churn and rising subscribers fuel a high-margin high-predictability revenue model

Pricing Model incentivizing large subscriptions as B2B make up the main revenue stream

**B2B SaaS Business Model** Intellectual Property-Based Business Model Licensing Degressive options

From \$ 299 to \$399/Patient/Year + \$5000 to \$10.000 one-off integration fees

\$10M+Sales

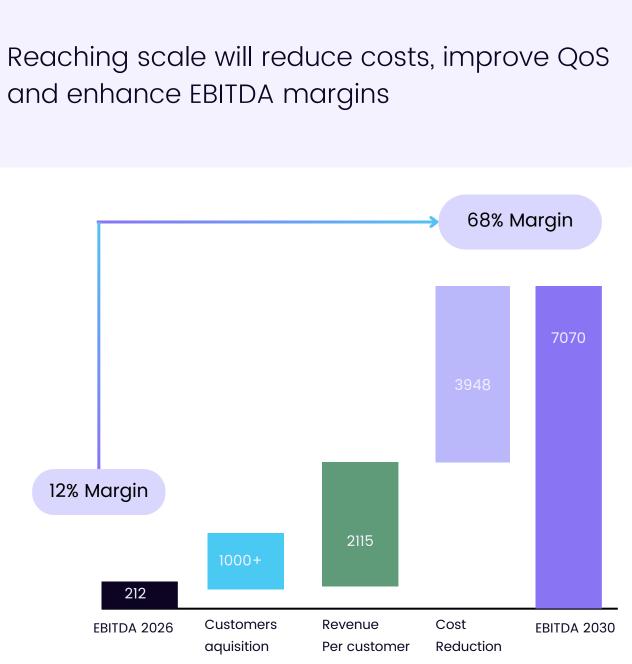
**Projected in 2030** 

 $\sim$  70% EBITDA Margin in 2030

12% Margin

212

EBITDA 2026



EBITDA growth breakdown (k\$)

### Evidence-Based Impact on Epilepsy

Duration 12 Months, 10 Participants, During the Year 2024

