



Connected Campus **The Journey to the Transformed Institution**

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EduSeries Webinars

Made possible by:



Your Hosts

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Agenda

The Connected Campus Framework
Scenarios, Case Studies, Demos
Q&A



Microsoft



Enterprisecloud

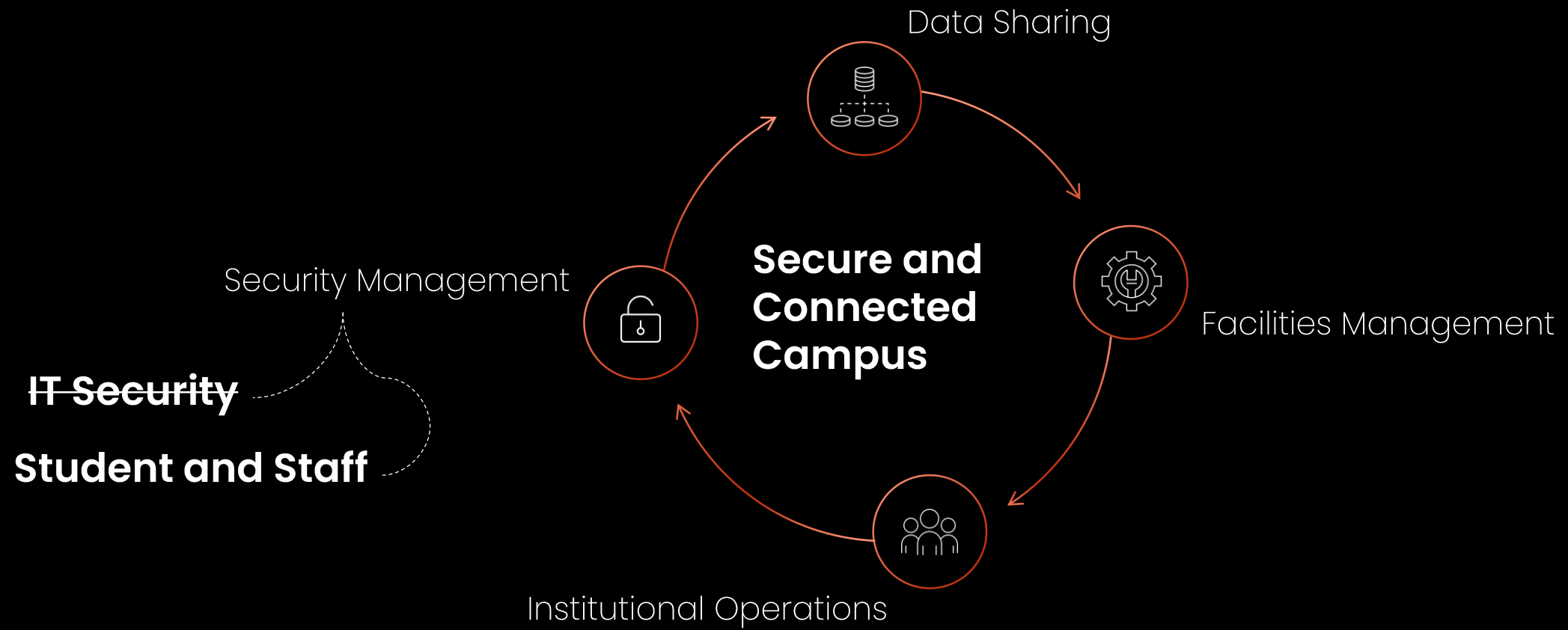
Connected Campus

The Microsoft Education Transformation Framework

Microsoft Education Transformation Framework

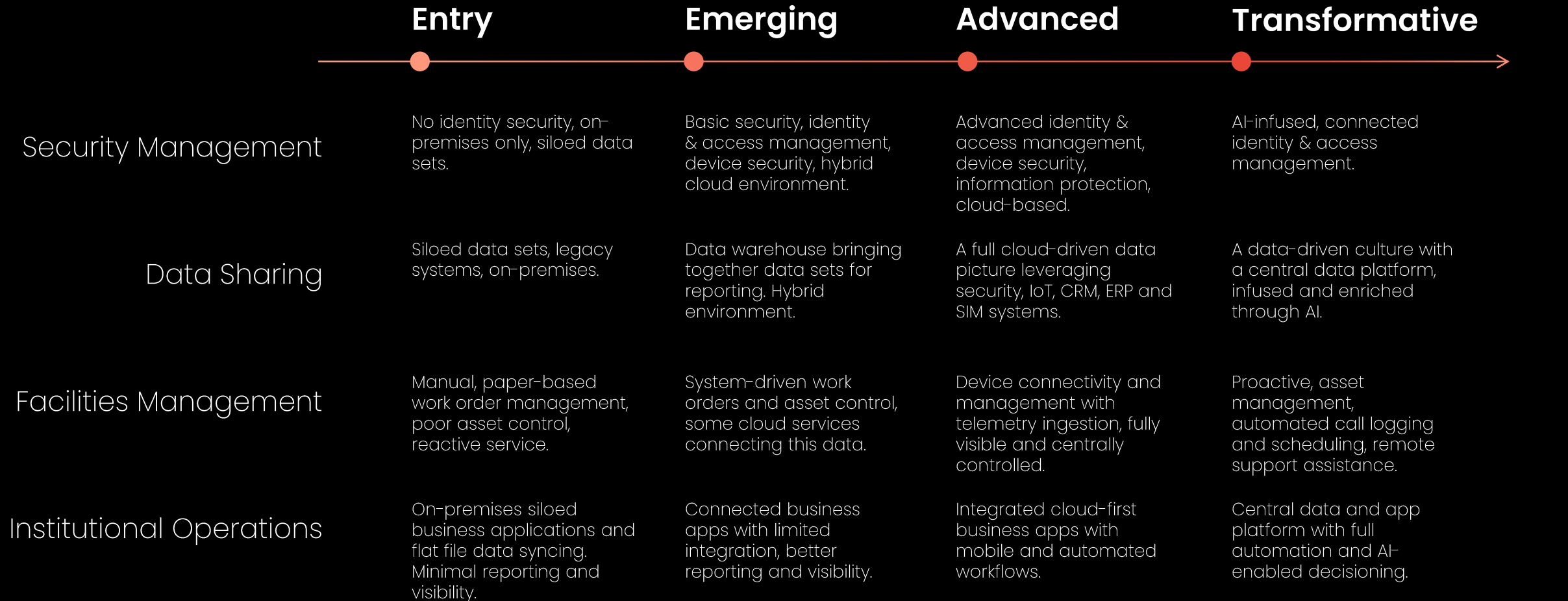


Framework | Secure and Connected Campus



Framework

Secure and Connected Campus



The journey towards  **Transformative**



Security
Management



Data
Sharing



Facilities
Management



Institutional
Operations



Graham Davis

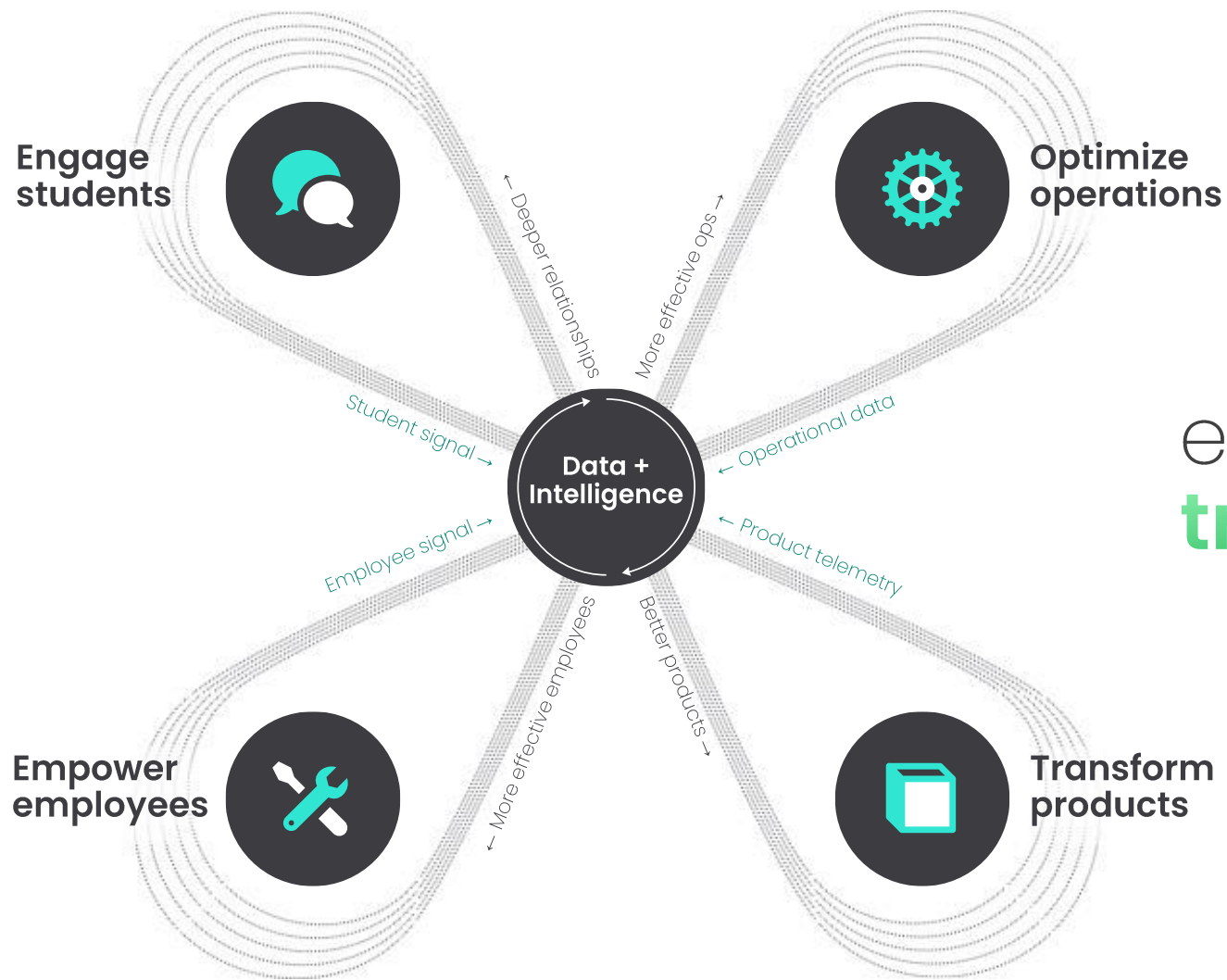
Director
Enterprisecloud



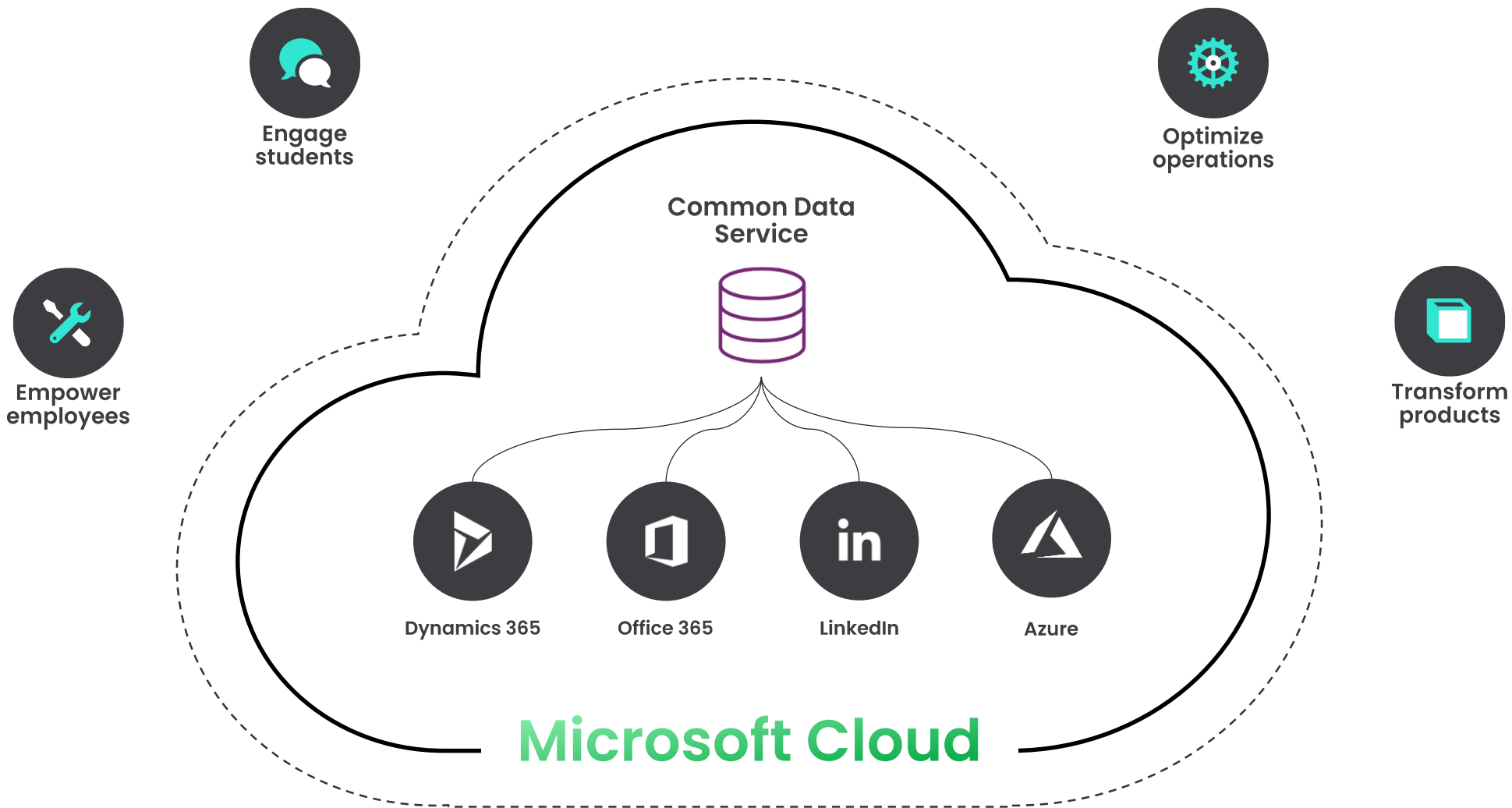
**Security
Management**



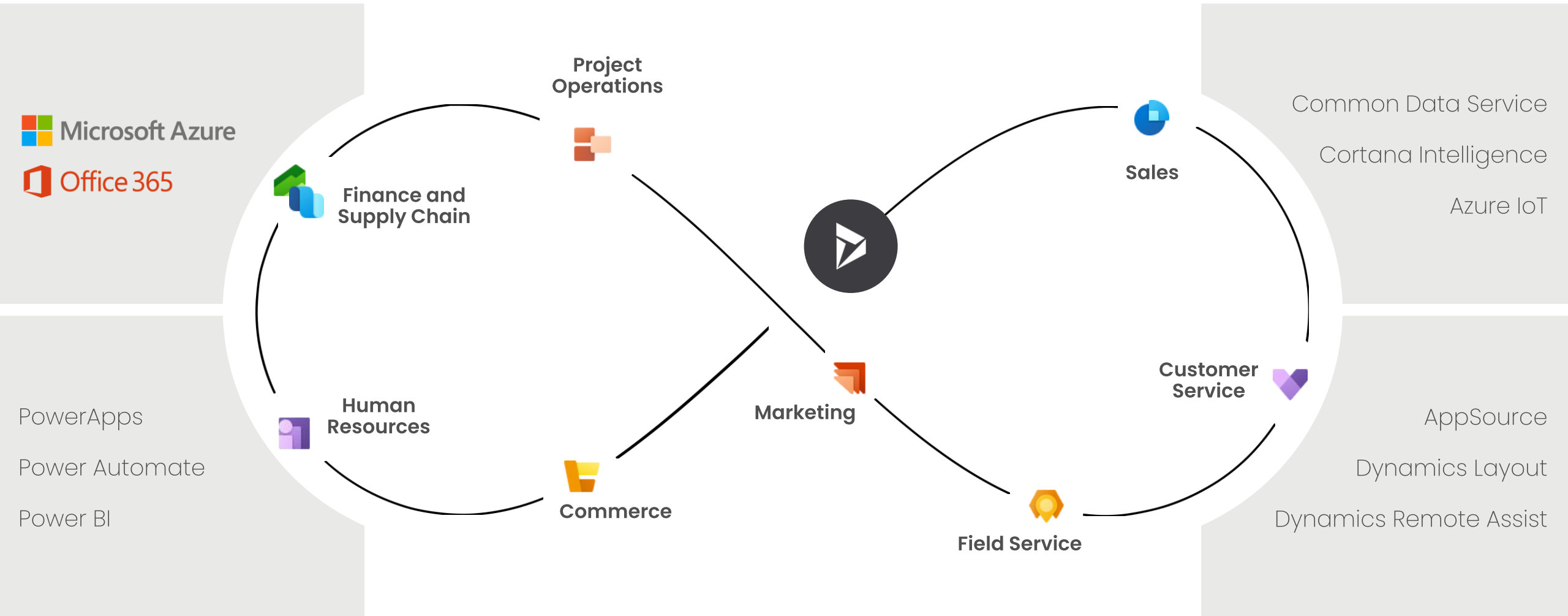
Data Sharing



enabling digital
transformation



Dynamics {Data} Platform



Sales
Insights

Customer
Insights

Customer Service
Insights

Virtual
Agent

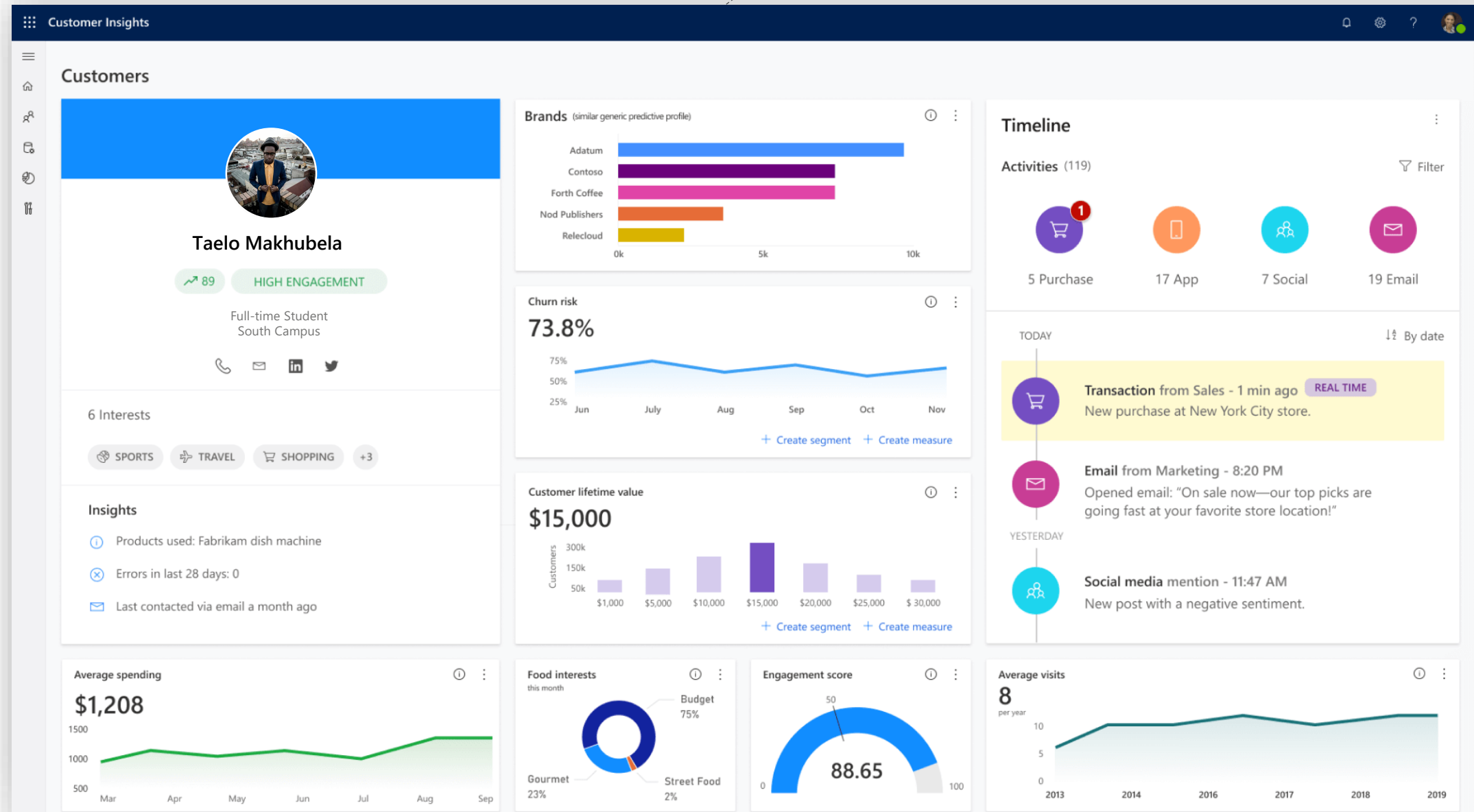
Fraud
Protection

Product
Insights

Connected
Store

Dynamics {Data} Platform

get to know **Taelo**





Facilities Management

Things —→ Insights —→ Action

Connect your devices
and get data from
them

Turn your data into
information

Turn information into
action by
incorporating it into
your workflows

Scenario



Asset Lifecycle Management

CURRO

Curro Facilities

Facilities > Schools > Curro Serengeti - All Schools >> Block F

Home

Recent

Pinned

My Work

Dashboards

Activities

Contacts

Contacts

Curro Facilities

Campuses

Schools

Site / Location

Configuration

Room Types

Save

Save & Close

New

Deactivate

Delete

Refresh

Assign

Share

Email a Link

Flow

Word Templates

Run Report

Block F

Block

Block

External Finishes

Audit Summary

Notes & Activities

Related

Block Summary

School

Curro Serengeti - All Schools

Description

High School

Block Name

Block F

Floor

Ground Floor

Rooms in the Block

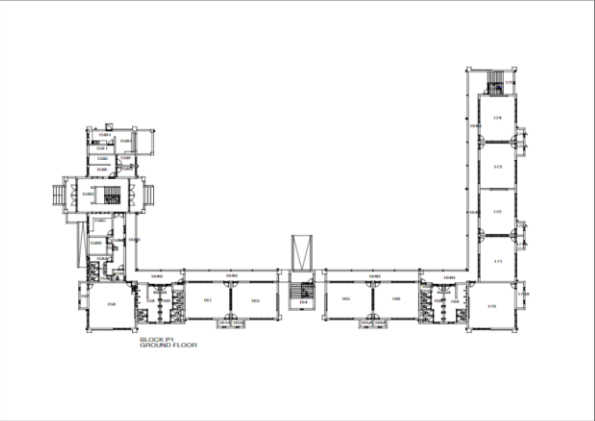
+ New Room

+ Add Existing Room

Refresh

Room Name	School	Block	Floor	Room Type	Room Number	Site / Location
Disabled Toilet	Curro Serengeti - All Schools	Block F	Ground Floor	Toilet Disable	13	---
Female Toilet 1	Curro Serengeti - All Schools	Block F	Ground Floor	Toilet Female	14	---
Male Toilet 1	Curro Serengeti - All Schools	Block F	Ground Floor	Toilet Male	17	---
Register 01	Curro Serengeti - All Schools	Block F	Ground Floor	Classroom	1	---
Register 02	Curro Serengeti - All Schools	Block F	Ground Floor	Classroom	2	---
Register 03	Curro Serengeti - All Schools	Block F	Ground Floor	Classroom	3	---
Register 04	Curro Serengeti - All Schools	Block F	Ground Floor	Classroom	4	---
Store 01	Curro Serengeti - All Schools	Block F	Ground Floor	Store	1A	---
Store 02	Curro Serengeti - All Schools	Block F	Ground Floor	Store	2A	---
Store 03	Curro Serengeti - All Schools	Block F	Ground Floor	Store	3A	---
Store 04	Curro Serengeti - All Schools	Block F	Ground Floor	Store	4A	---
Store 13	Curro Serengeti - All Schools	Block F	Ground Floor	Store	15	---
Store 14	Curro Serengeti - All Schools	Block F	Ground Floor	Store	16	---

1 / 1

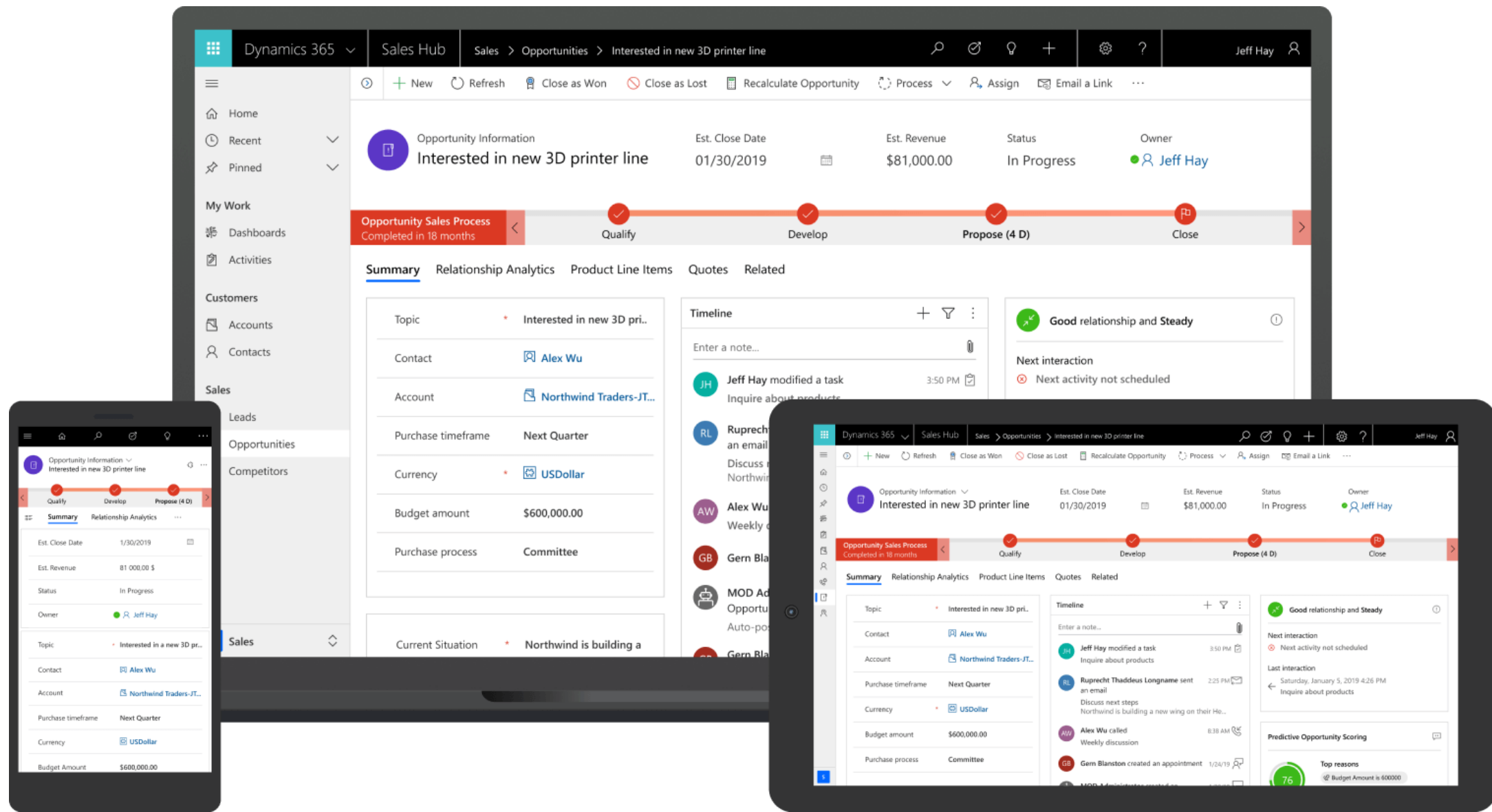


id



Institutional Operations

Access Anywhere



Office 365 Integration

The screenshot displays the Microsoft Teams application with a Dynamics 365 integration. The left sidebar shows the 'Teams' list with 'Graphic Design Institute' selected. The main pane shows the '3D Printers for GDI' sales opportunity.

Microsoft Teams Interface:

- Left Sidebar:** Activity, Chat, Teams, Calendar, Calls, Files. The 'Teams' list includes: Northwind Traders, Graphic Design Institute (selected), Sales, Coho, Customer Service, Customer Support, Engineering, GDI, Marketing, Northwind Traders, Polaris, Procurement, and Zespół sprzedaży dla firm kluczowych...

Dynamics 365 Opportunity View:

Header: Graphic Design Institute > 3D Printers for GDI

Navigation: Conversations, Files, Dynamics 365 (selected), Document Library, Wiki, OneNote, 3D Printers for GDI

Toolbar: New, RAD BOT, Refresh, Open Yammer, Close as Won, Close as Lost, Process, Assign, Email a Link, Delete

Opportunity Details:

- Opportunity:** Opportunity Sales Pro
- 3D Printers for GDI**
- Est. Close Date:** 12/7/2018
- Est. Revenue:** \$600,000.00

Opportunity Sales Process:

- Active for 22 months
- Qualify
- Develop (4 Mo)** (Current stage)
- Propose
- Close

Summary Tab:

Topic	3D Printers for GDI
Contact	George Sullivan
Account	Graphic Design Institute
Purchase Timeframe	Immediate
Currency	US Dollar
Budget Amount	\$600,000.00
Purchase Process	Committee

Timeline:

- TODAY:** Appointment from Jeff Hay - 4/5/2019 1:30 PM, Product demo
- OLDER:** Note modified by - Tuesday, November 20, 2018 9:18 AM, Introduced to CEO John Brown, Email from Alex Wu - Friday, November 2, 2018 2:29 AM

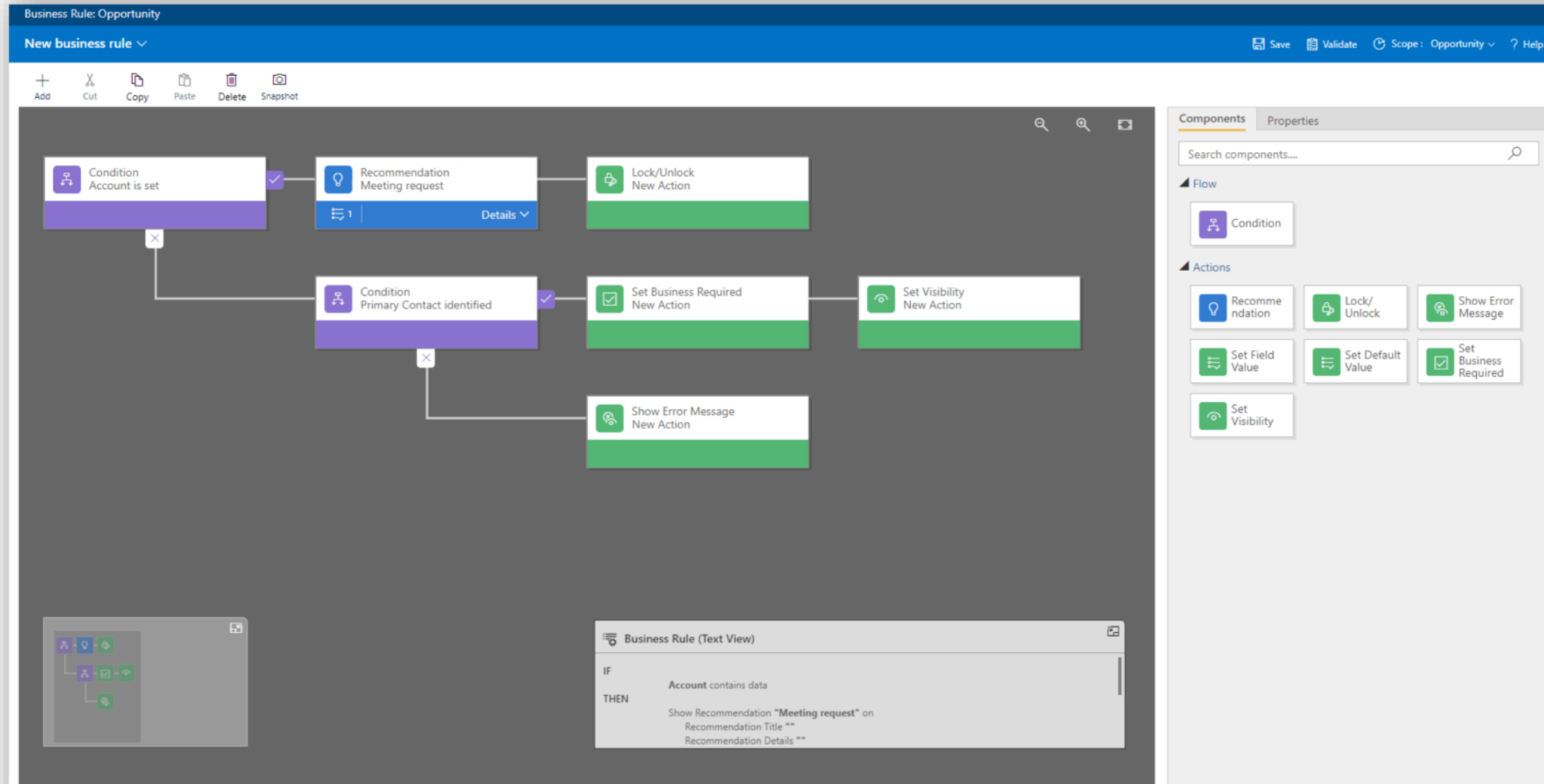
Stakeholders:

Name	Role
Allison Brown	Champion
Alysa Taylor	Stakeholder
George Sullivan	Stakeholder
Ryan Martin	Stakeholder

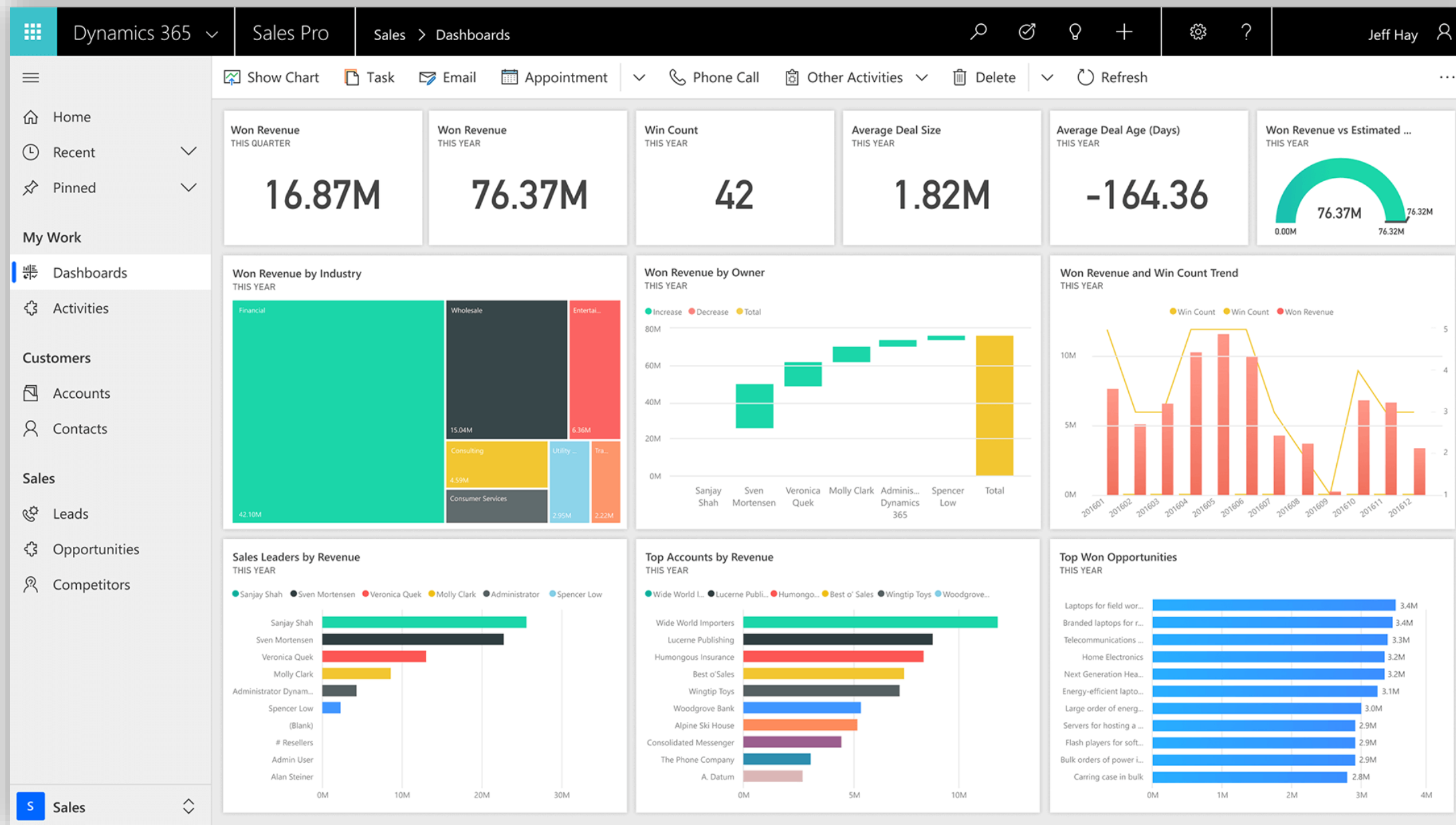
Sales team:

Name	Role
Jeff Hay	Sales Profession...
Renee Lo	Sales Profession...

Adaptable Rules & Processes

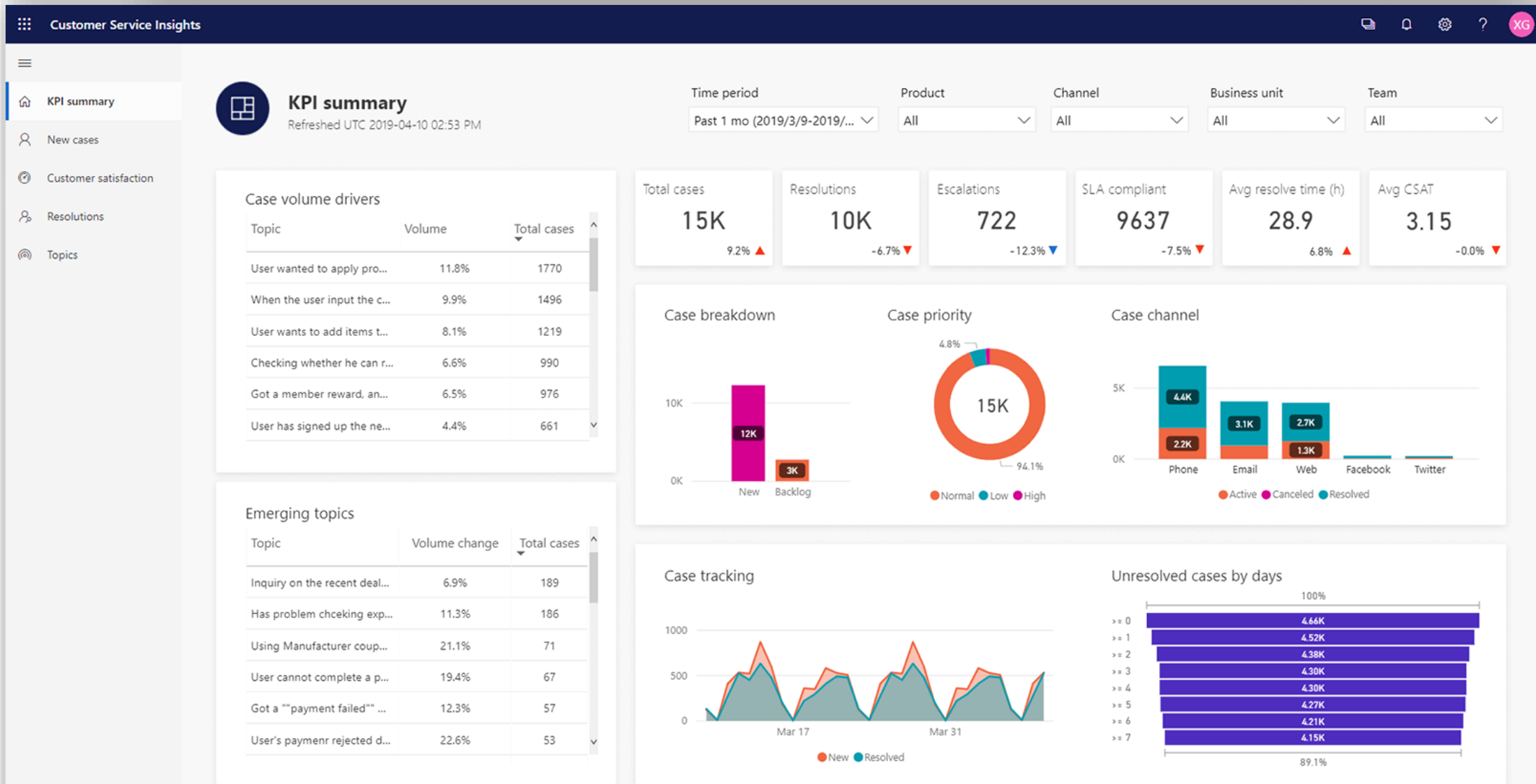


Embedded Intelligence



Scenario

ITSM & HR Requests



The journey towards  **Transformative**



Security
Management



Data
Sharing



Facilities
Management



Institutional
Operations

Q&A

THANK YOU



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