

Proof of Concept

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PowerApps

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What is Proof of Concept?

A Proof of Concept (POC) demonstrates the feasibility and practical potential of a solution to a business challenge

These services engagements are engineered to be delivered within short time frames and are designed to provide you with specific deliverables.

Proof of Concept for Implementing Power Apps helps you to:

- Prove the viability of your project
- Create an implementation strategy
- Show the benefits of the project to other stakeholders
- Mitigate risks and costs associated with the project



When do you need a Proof of Concept?

- •When you need to prove the value that a project will bring
- •To test if there are any limitations to the solution
- •To demonstrate its functionality
- •To determine if the project will match the end users' expectations



What will we do | Options

The table below provides an indicator of the deliverables we could produce, but it is subject to the complexity of your environment and / or requirement.

Activity	3-Day	5-Day	10-Day	2 Weeks
Pre-engagement questionnaire	\checkmark	\checkmark	\checkmark	\checkmark
Define customer problem statement and objective	\checkmark	\checkmark	\checkmark	\checkmark
Deliver high-level implementation plan and next steps	\checkmark	\checkmark	\checkmark	~
Provide architecture overview and solution concept		\checkmark	\checkmark	~
Provide Fit Gap to existing Requirements Document			\checkmark	\checkmark
Proof of Concept (POC) or limited online pilot				\checkmark



What will we do | Proposed Engagement

We propose the allocation of two weeks, as follows:

Engagement Activities					
Understand the business objectives and functional requirements of the intended system through a series of workshops*	Conduct a FitGap analysis, create a plan for implementation and produce a high-level solution design / architecture	Implement a limited proof of concept			
2 - 3 Days	2 – 3 Days	6 - 12 Days			

*Proposed workshops on next page



What will we do | Proposed Workshops

Enterprisecloud requires the following workshops at a minimum:

Workshop	Description	Est. Number of Hours
Overview and Executive Workshop	In this initial workshop, we will discuss the priorities of the engagement, understand the target processes / areas for POC and the expected outcomes, amongst other things.	2 hours
Business Requirements and Processes	Discussion(s) with key business stakeholders to discuss business processes required to be managed by Dynamics.	2 –3 workshops of 2 hours
Users, Security and Master Data	A discussion on the data mastered, collected and stored in the system, as well as the intended users of the system and the security rights they should have in terms of the data and the functionality available.	2 hours

