

Helping clinics monitor and follow-up with patients between visits

eCare21 allows Medical Clinic staff to conduct timely interventions to help prevent hospital admissions and complications for patients.

▶ Managing chronic populations remotely and catching them before decompensation allows Medical Clinics to achieve:

- reduced cost and complexity of patient visits
- improved outcomes
- improved HCAPHS scores
- increased revenues

Population health initiatives for controlling Hypertension, Diabetes, Obesity and Asthma (all areas that drain the system) can help Medical Clinics achieve best outcomes for their patient population while generating additional reimbursement for the comprehensive services provided.

The Virtual Care Management Challenge and Opportunity



35 million seniors

65+

✓ 68% have 2+ chronic conditions

Annual Opportunity

Over \$50B

CMS has approved CPT Codes:

- ✓ CCM (CPT 99490): ~ \$46 per patient per month
- ✓ Simple RPM (CPT 99091): \$57 per patient per month
- ✓ Monitoring with devices (CPT 99454) ~ \$69 per patient per month
- ✓ Interpretation of gathered data (CPT 99457) ~ \$54 per patient per month
- ✓ Patient setup and education (CPT 99453) ~ \$21
- ✓ Virtual check up (G2012) ~ \$14

5.2% annual increase in senior population

2019



eCare21 eliminates the cost, complexity & confusion of remotely monitoring high-cost and chronic populations.

Finally, a Digital Disease Management Platform Built to Help Medical Clinics & CHCs

Unassisted Compliance

Getting patients to consistently monitor their vitals is crucial for obtaining quality data. The incredibly simple and easy to use eCare21 system is designed to fit the patient's routine to help produce sustained, unassisted compliance that outperforms others. Medicare-friendly iOS & Android apps directly integrate with FDA-cleared devices to collect blood pressure, blood glucose, weight & SP02 along with self-reported medication compliance and symptoms.

Care Coordination

Clinicians follow efficient workflows to help with early detection of adverse events, delivery of ongoing patient education, or the need to modify the patient's plan of care.



Patient Dashboard

Provides visibility of patient progress between office visits. A real-time workflow engine identifies patients in need of attention for efficient disease management outside the office on a HIPAA-compliant platform

Clean & Compliant Documentation

Forms and required clinical documentation for Medicare's Chronic Condition Management (99490/G0511) and Remote Patient Monitoring (99091) programs are generated to seamlessly integrate with your EMR.

The eCare21 platform promotes independence and increases self-management habits and healthy behavior among frail older adults.

eCare21: Virtual Care and RPM Benefits



Engage Community of Care:

- Family
- Caregivers
- Physicians
- Specialists

- Clean, Compliant Documentation
- Improve Care Coordination
- Proactive Care Plan Management
- 24/7 Remote Patient Monitoring (RPM)
- Mobile App & Platform (IOS & ANDROID)
- 50+ Medical Devices & Sensors
- 100% HIPAA Compliant
- Improve Patient Engagement and Self-Care
- Engage Community of Care
- Secure remote monitoring by Family and Caregivers
- Bridges Healthcare-Homework Gap
- Monitor Response Performance
- Data Analytics Improves Decisions

eCare21 Named Best Solution for Virtual Care Management and Remote Patient Monitoring



The Future of Health Care is in Data Analytics



**CORNELL
TECH**



Best Caregiving App of 2017 and 2018

