

Nearly 2 billion people comprise the global frontline workforce, forming the backbone of our communities and economies. With 88% of organizations relying on frontline employees, their voices are crucial. When they highlight issues, it's something we can't overlook.

Explore how equipping frontline workers with the right tools can drive digital transformation while enhancing and reinforcing your organization's culture. The new pilot program presents a unique opportunity to revolutionize frontline experiences. It offers solutions that not only boost engagement, efficiency, and security but also pave the way for a new era in frontline workforce management.

Over 12 weeks, you'll gain a fast-tracked, hands-on experience. You'll be using tailored, cloud-based modern work solutions within your own environment, ensuring a practical and effective modernization of your frontline workforce.

## **PLAN**



- Identify success factors capturing customer's vision, expectations, and goals.
- Prioritize 2 to 3 scenarios to pilot
- Identify up to 500
  frontline workers to
  participate in the pilot
  (the minimum
  requirement is to
  activate at least 100 to
  250 users)

## **ENABLE**



- A complete base configuration of relevant M365 components
- Setup and onboard frontline workers in the customer's tenant
- Deploy identified top frontline scenarios
- Regular status meetings to discuss pilot progress and challenges

## **GROW**



- Identify blockers, key learnings, and user feedback from the pilot participants
- Provide an executive summary of results to key decision-makers.
- Develop actionable purchase and adoption plans that meet customer needs.





