




Migrate and Secure Windows Server, SQL Server, and Linux for Healthcare

CAPABILITY STATEMENT

COMPANY OVERVIEW

ECF Data specializes in providing comprehensive migration and security solutions tailored for healthcare organizations. Our expertise encompasses the migration of Windows Server, SQL Server, and Linux environments to cloud platforms, ensuring robust security and compliance throughout the process.

COMPANY SNAPSHOT

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-  info@ecfdata.com
-  www.ecfdata.com

CORE COMPETENCIES



MIGRATION SERVICES

Seamless migration of on-prem Windows Server, SQL Server, and Linux systems to Microsoft Azure.



SECURITY SOLUTIONS

Implementation of industry-leading security measures across all migration phases to protect sensitive healthcare data.



CLOUD OPTIMIZATION

Utilizing Azure's capabilities to optimize performance, scalability, and cost-effectiveness for healthcare applications.

KEY SERVICES

DATA MIGRATION

- Unified data migration to the cloud with minimal downtime.
- Support for hybrid cloud strategies using Azure Arc to extend on-premises management capabilities.

SECURITY FRAMEWORK

- Security protocols from code to cloud using Microsoft Defender for Cloud.
- Continuous posture assessment and proactive threat mitigation strategies.

AI INTEGRATION

- Building AI models to enhance operational efficiency and patient care.
- Infusion of OpenAI and Copilot integrations into existing workflows.

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MARKET OPPORTUNITY

The healthcare sector is increasingly adopting hybrid and multicloud strategies, with 89% of enterprises embracing these models.

With a total addressable market exceeding \$200 billion, ECF Data is positioned to capture significant opportunities in the migration and security space, particularly as 90% of companies plan to incorporate AI into their operations by 2025.

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DIFFERENTIATORS



COST EFFICIENCY

Leverage Azure Hybrid Benefit for significant cost savings—up to 80% compared to traditional on-premises solutions.



PERFORMANCE ENHANCEMENT

Achieve up to **5x faster performance** with Azure SQL Managed Instance versus AWS solutions.



PROVEN ROI

Clients experience a **219% ROI over three years** by consolidating security solutions with Microsoft Defender for Cloud.

COMPLIANCE & CERTIFICATIONS

- Over **13 years of experience supporting 25 leading biopharma companies** with **deep expertise in HIPAA and FDA compliance**, helping streamline operations, ensure regulatory adherence, and drive innovation.
- As a **leading IT service provider** and **dedicated Microsoft partner**, ECF delivers future-ready solutions and leverages extensive regulatory expertise to offer exceptional services across industries such as Healthcare.
- ECF Data is one of the few Hybrid Managed organizations selected to be part of **Microsoft's Black Partner Growth Initiative**.