



# Cloud Adoption Assessment: Are you ready for cloud?

# Make a start on your digital transformation strategy

The Eduserv Cloud Adoption Assessment advisory service assesses your IT services and business objectives against the benefits, costs and risks of moving to the cloud.

We make recommendations on cost-benefit, possible SaaS, PaaS and IaaS solutions, implementation approaches and migration timescales.

- ▶ Understand which cloud solution is right for your organisation
- ▶ Minimise the risk and uncertainty of your cloud transformation
- ▶ Identify the cost-benefit of migrating to the cloud
- ▶ Understand the approach and timescales of moving to the cloud
- ▶ Align your business and IT strategies
- ▶ Identify where to benefit from existing infrastructure investment



# Building a business case for cloud

A Cloud Adoption Assessment helps you to discover whether your organisation is ready for public cloud. It highlights which areas need work prior to adoption, along with the likely costs of implementation.

Several clients use the assessments to gain buy-in and investment from senior stakeholders. It's a powerful way of supporting a thorough business case.

**1**

## Cultural Readiness

Is your project truly understood by the right executives and trustees? The terms 'cloud' and 'digital' are widely used but have varying connotations for different people. Do the benefits of your project align neatly with your organisation's priorities?

**2**

## Needs Assessment

Demonstrate the advantages of migration to key stakeholders and link their objectives to specific aspects of cloud. In addition, identify which parts of your charity could yield significant early savings and would be considered 'quick wins'.

**3**

## Technical Readiness

A thorough assessment of your ICT infrastructure allows costs to be forecasted more accurately. Understand your application estate, identify legacy applications, incompatibilities and any vendor constraints/restrictions.

**4**

## Budgetary Readiness

Transformational projects are investments. To gain buy-in there first needs to be a clear understanding of the necessity for investing.

**5**

## Resourcing readiness

Do you have the resources to go it alone or are you planning to budget for additional expertise?

**6**

## Risk Management

Are all key stakeholders able to explain their attitude to managing cloud-related risk? How does your organisation approach risk in general?

# Why Eduserv?

Eduserv is a trusted technology advisor and ally of the public and third sectors. Our clients include local authorities, universities, emergency services, central government departments, public bodies, charities and the health sector.

We work with our clients to help them get the most out of public cloud through our suite of professional services, managed services and application development services, in partnership with Microsoft.

We help clients to understand their infrastructure, build a business case, define a strategy, migrate to the cloud, optimise their use of public cloud once there and develop digital services using the tools available.

## What we do:

- Cloud advice, migration, management and optimisation
- Digital service design and development
- Office 365 migration and optimisation

## In partnership with



# Our public cloud experts



**Colm Blake**  
Solutions Consultant

Colm is a Solutions Consultant with many years wide ranging experience within the IT industry. Whilst working on a large scale public sector project he worked on a cloud deployment and was instantly convinced that this was the future of our industry and promptly changed career path. At Eduserv he works closely with customers to clearly understand their needs and ensure that the platform produced will provide a cost effective and resilient service.

# Contact us...

☎ 0300 1210 010

✉ [contact@eduserv.org.uk](mailto:contact@eduserv.org.uk)

in /Eduserv

🐦 @Eduserv

🖱 [eduserv.org.uk](http://eduserv.org.uk)