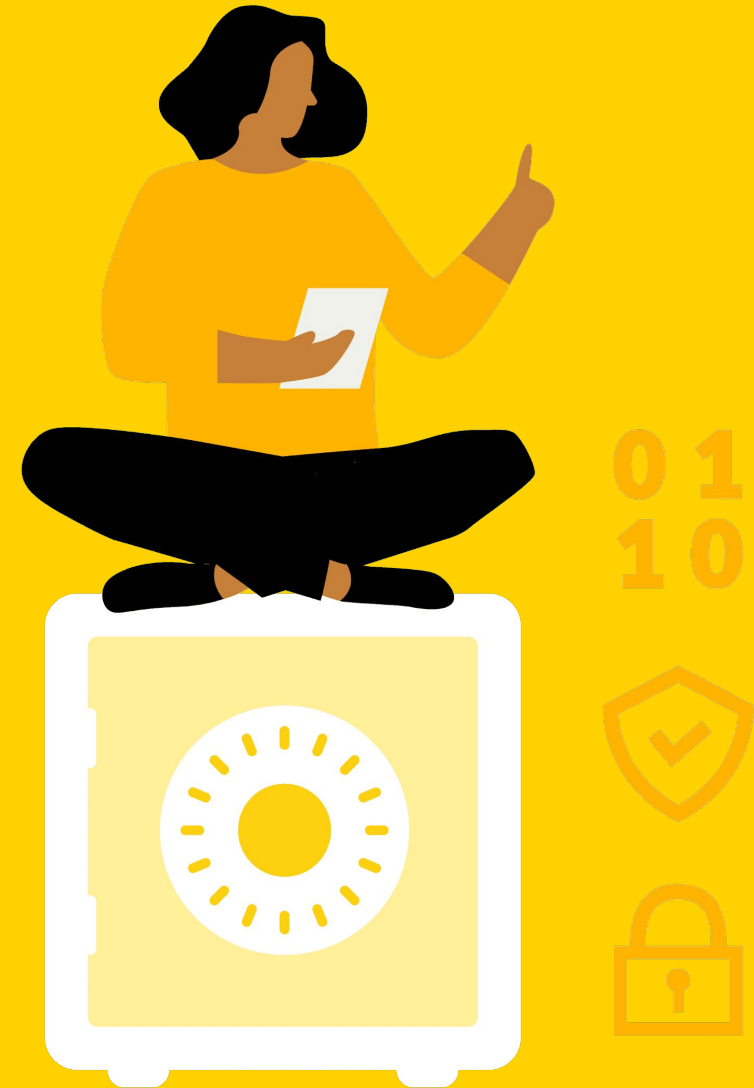




**DevOps Platform**

**Powered by  
Microsoft Azure**



# Who we are



**265M**

Euros  
Revenue

**650+**

Professionals

**19**

Years of  
Existence

**50+**

Tools  
on DevOps  
Platform

**1600+**

Customers

**10**

Countries

- Eficode is the leading DevOps company in Europe.
- Experts in Cloud, DevOps, Agile, Service Management and Software Development.
- We help customers transform into software-driven organizations.
- Our expertise and passion is to make software development efficient, predictable, and profitable.

Microsoft Partner

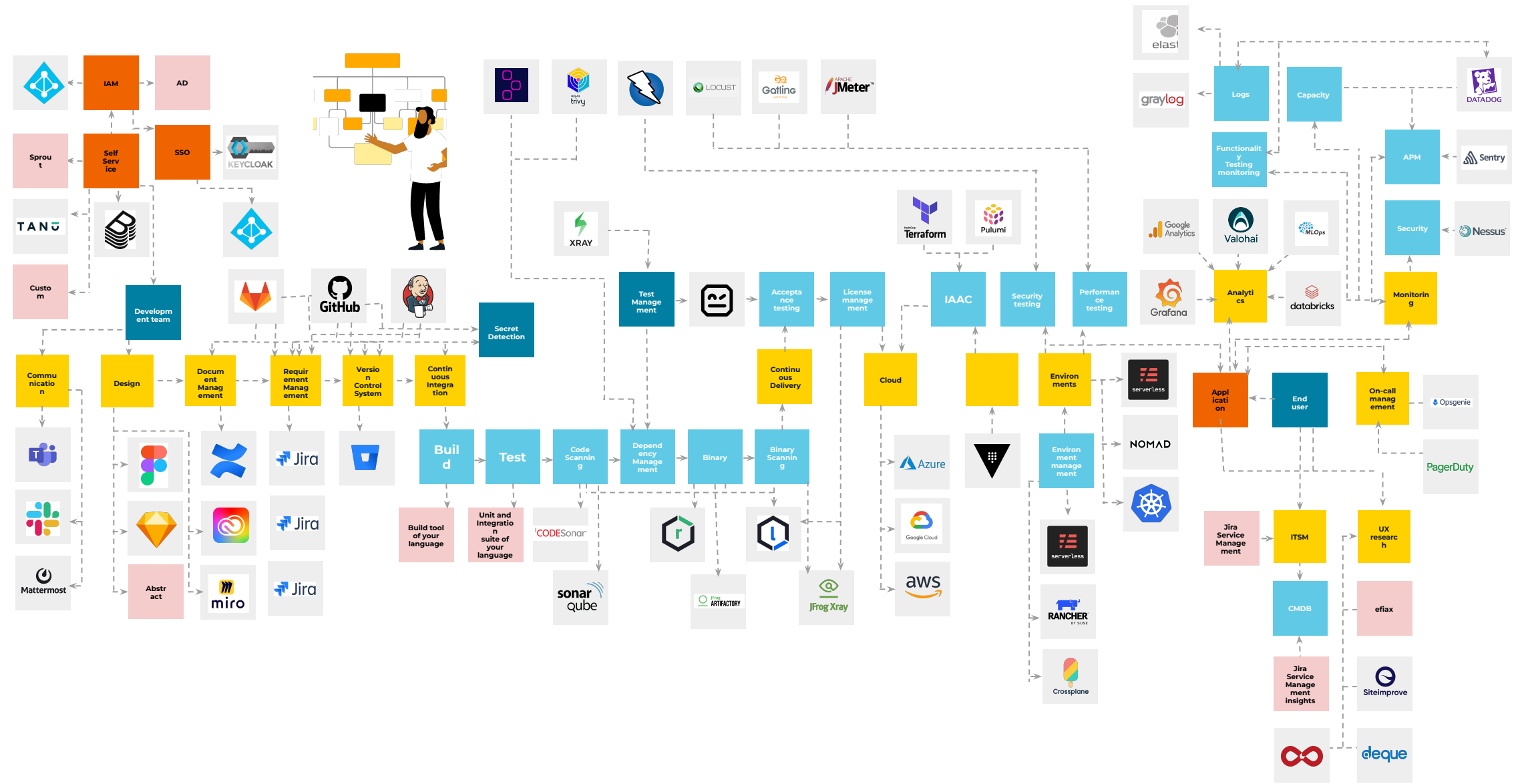
Azure Expert MSP



**GitHub** Verified Partner



# DevOps is a complex animal



# Toolchain complexity hurts your DevOps threefold



## Challenge #1

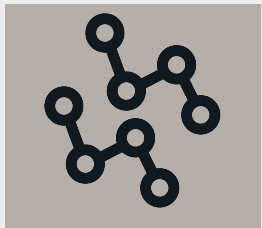
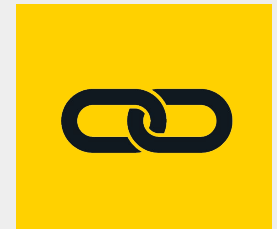
### Toolchain management:

Time and focus away from expert development staff.



## Business case #1:

Free up to 50% of developers' time.



## Challenge #2

### Unaligned DevOps processes:

Slow down software delivery.



## Business case #2:

Move your software delivery towards excellence.



## Challenge #3

### Fragmented tooling landscape:

Multiple tool instances and unused seats cause sunk cost.



## Business case #3:

One seat per developer and tool across your entire DevOps.



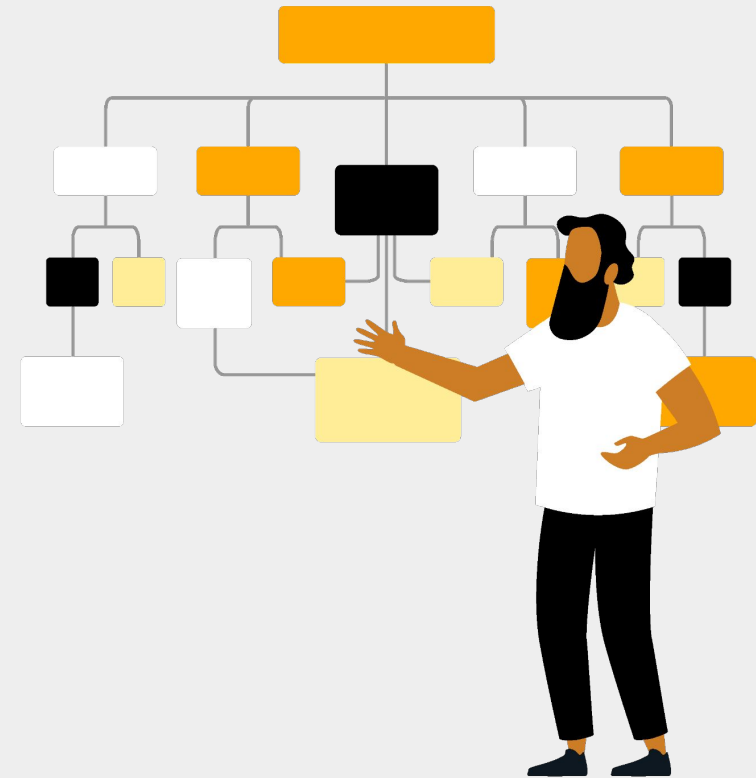
# Business case #1: free up to 50% of developers' time

- Eficode ROOT: unified software production tooling chain across 40+ best-of-breed tools.
- World leading DevOps experts assemble, manage & maintain toolchain.
- **Get back 25% - 50% of development time.**

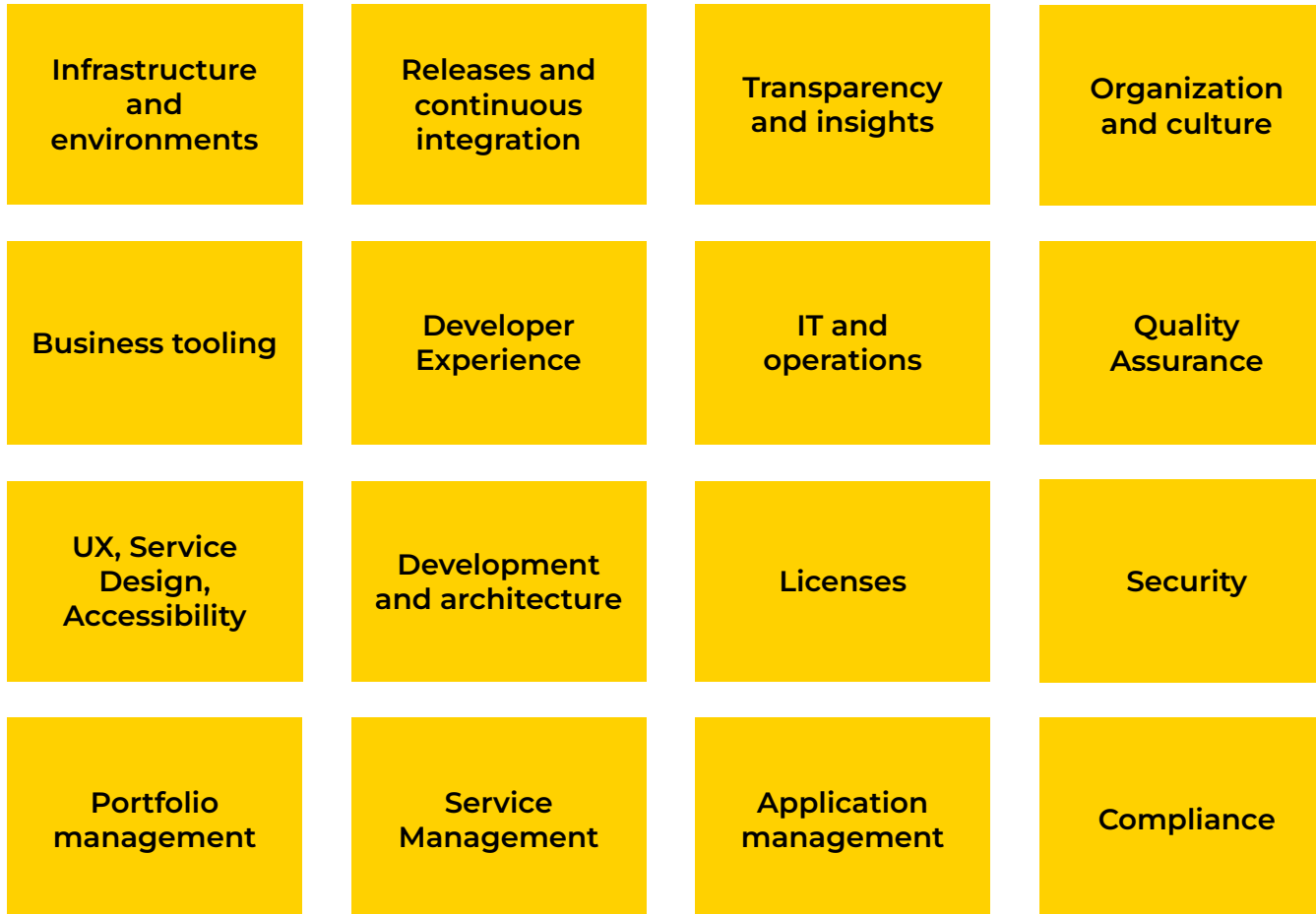


# Unaligned DevOps processes hurt delivery

- Time saved from toolchain management isn't maximized without process optimization.
- **Where possible, aim for dual effect: time saved & processes optimized.**
- Challenge: how to transform and move towards software delivery excellence?



# Business case #2: Move your software delivery towards excellence



- Software development: constant interplay of technology, processes and culture.
- Fixing single components (see left) ≠ transformation to delivery excellence.
- **Only with Eficode ROOT:** combination of technology and world leading DevOps experts orchestrate your software delivery.
- **Dual effect/benefit:** time saved and processes optimized.

# Toolchain fragmentation = sunk license costs

- Fragmented toolchains: how many Tool instances do you have?
- Duplicate instances = continuous sunk cost (unused seats)
- Example calculation:
  - Premium license: **\$29 per user** per month.
  - Operating three **separate instances** of the tool results in a total monthly cost of **\$87 per user** — three times the cost needed to fulfill the task with a single instance.

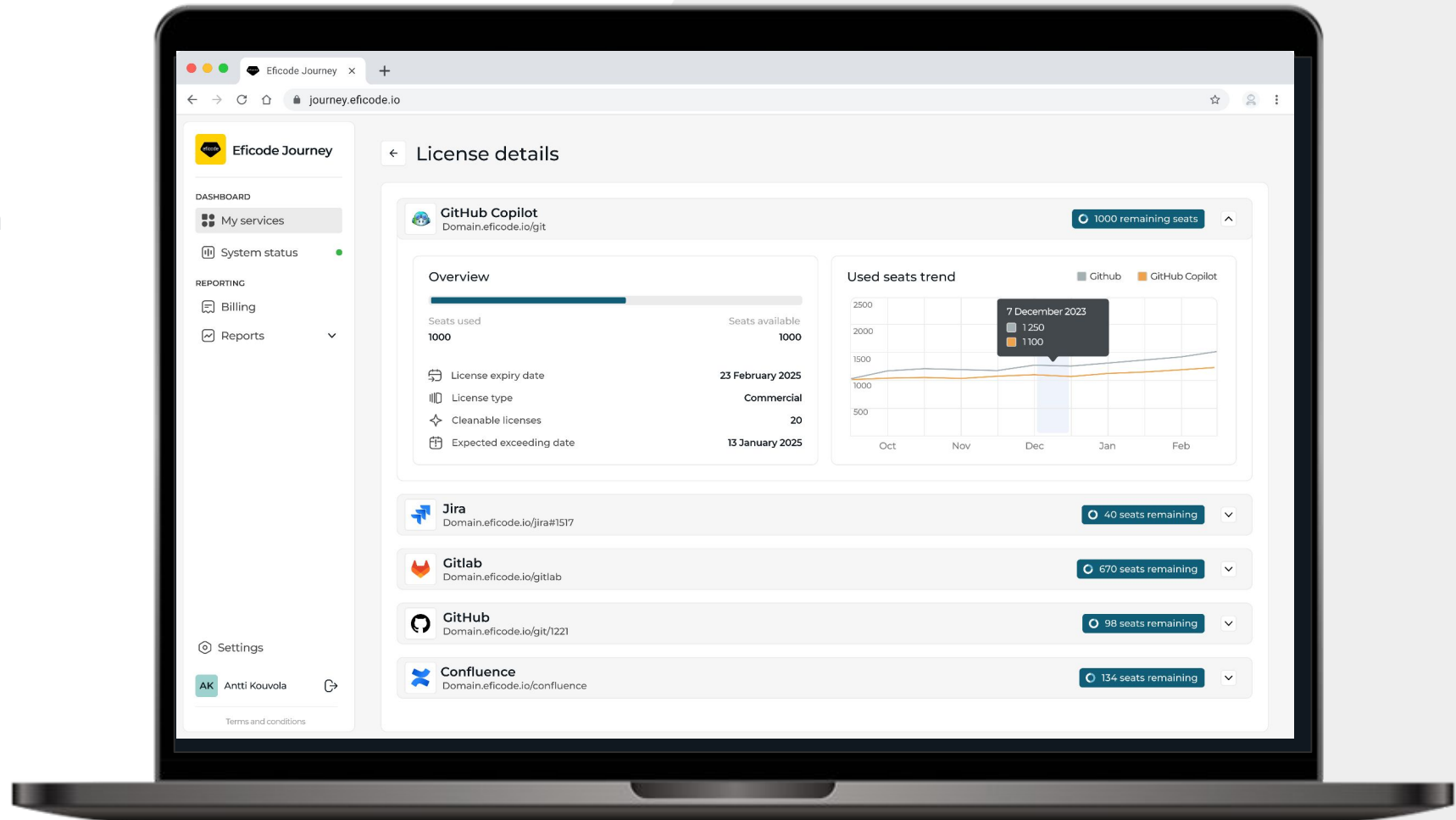




# Business case #3: One seat per developer & tool across entire DevOps



- Eficode ROOT to analyze & optimize license spend.
- Fit your entire organization into a single tool instance.
- Pay for precisely **one seat per tool & developer** across your entire DevOps.



# Eficode ROOT managed DevOps platform



## Toolset analysis

World-leading DevOps experts deep dive into your toolchain setup

## Toolchain roadmap

Our experts identify which toolchain setup moves you forward

## Toolchain consolidation

Fit for purpose in your context: software delivery excellence, compliance & security

## ASSESSMENT

## CONSOLIDATION

## Development understanding

What your development processes really look like

## Toolchain integration

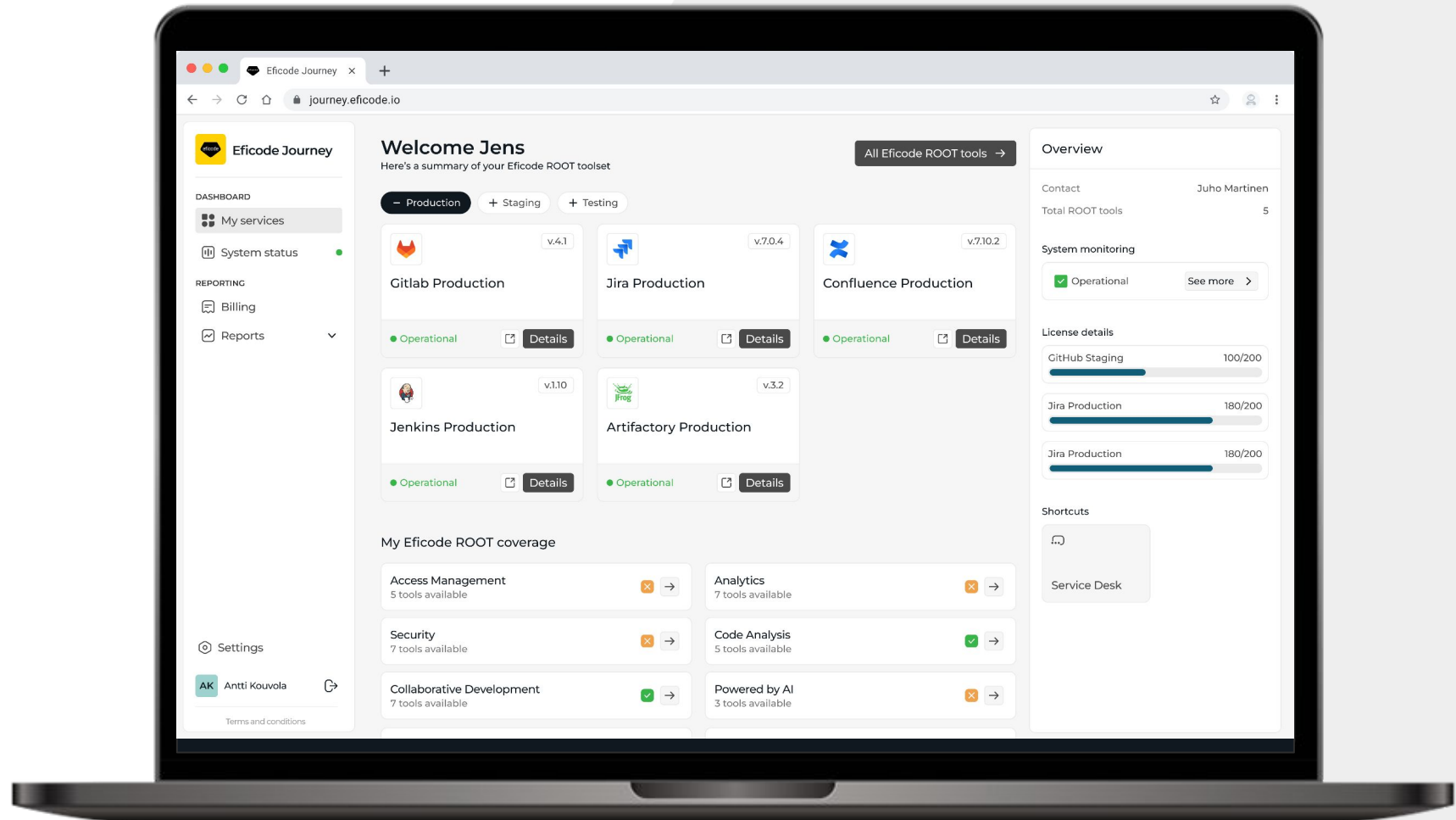
Unified software production tooling chain across 40+ best-of-breed tools



# This is what your DevOps looks like with Eficode ROOT



- All your Eficode services in one view.
- Most important statuses of toolchain, security, CI/CD, licenses visible at a glance.
- Navigate further to deep dive.



# Optimized toolchain, optimized software delivery



## Your favorite tools as a service

Eficode ROOT integrates best-of-breed tooling into a seamless toolchain, with continuous support, so it's always up-to-date



## Free up time and focus of expert staff

No more toolchain management for expert staff: Free up time and focus on more value-generating tasks



## Modern culture and practices

Unlock the full potential of best practices enabling future proof culture and technologies: improve software delivery continuously



## Built-in security & compliance

Ensure security and compliance to minimize risk for your business: avoid getting caught in audit trails through built-in audits



## Optimized license spend

Save considerably through visibility on license spend: Fit your entire development org into a single tool instance (e.g. Atlassian)

# Learn your numbers in the business value workshop

Build a personalized business case based specific to your company

FREE workshop facilitated by DevOps experts.

**We achieve all of the below in just 90 minutes:**

- Discuss and capture key inputs for the DevOps Platform business case
- Estimate change management and migration costs
- Evaluate business objectives based on DevOps-related KPIs
- Provide initial Net Present Value, Return on Investment and Payback time
- Estimate risks in understanding costs and benefits

