Power Platform Enablement

Eighty20 Solutions

Gold
Microsoft Partner

Microsoft

Company Overview – “We focus on what matters”

Cloud transformation specialists

Eighty20 Solutions brings together a team of Microsoft specialists with experience delivering Transformation programs for some of Australia's largest companies

Microsoft Partner

Microsoft

- Gold Cloud Productivity
- Gold Cloud Platform
- Gold Windows and Devices
- Gold Project and Portfolio Management
- Silver Security
- Silver Datacenter
- Silver Application Integration
- Silver Application Development

Customer DNA

Careers spent as the customer mean we’ve walked in your shoes and truly understand the real business drivers and customer pain points which helps us forge stronger partnerships

Eighty20 was formed to address a gap in the market for a customer centric, outcomes focused consultancy, with proven results delivering complex IT programs

End to end capability

Our diverse team consists of experts across Strategy, Project Delivery, Technical Execution, Organisational Change & Adoption and Managed Services

We place equal focus on the people, technology and logistical elements required to achieve outcomes

Est. **2018**

100% **Australian privately owned**

CRN FAST 50 2020 #4

4th fastest growing IT company **2020**

497% Avg YoY growth

Exceptional Service Partner Award 2020

Woolworths Group

<100

team members across **NSW, QLD, VIC, WA**

(Sydney headquarters)

95%

Customer reengagement rate

EIGHTY20 SOLUTIONS

Our Superpower: We're transformation specialists with customer DNA and an end-to-end capability

Financial services

Retail and consumer goods

Government

Manufacturing and energy

Media and communications

Industries

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Our mission is to deliver cloud transformations in a faster, simpler and more collaborative manner

Modern Work & Security

Office 365 Teams

SharePoint

Intune Windows 10

Enterprise Mobility & Security

Cloud

Azure

vmware citrix NetApp

Business Applications

Power Apps
Application development

Power Automate
Process automation

Power BI
Business analytics

Power Virtual Agents
Intelligent virtual agents

Managed Services + Operations

Transformation + Change, Adoption & Training

Strategy + Architecture + Security

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Why Us?

01

Cloud transformation specialists

Eighty20 Solutions brings together a team of workplace technology specialists with experience delivering workplace transformations

02

Proven results

We have proven customer success stories of delivering benefits on time and within budget across some of Australia's largest companies

03

Speed to value

Our workplace accelerator tools and processes combine all of our previous experience to expedite and de-risk delivery

04

Client-side background

Careers spent as the customer mean we truly understand the real business drivers and pain points of our customers and helps us forge stronger partnerships

05

End to end capability

Our diverse team consists of experts across strategy validation, project delivery, technical execution, organisational change management & adoption and operations

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Our Customers Across Industry Verticals

Financial services

SUNCORP

Perpetual

MOELIS AUSTRALIA

CHARTERED ACCOUNTANTS
AUSTRALIA + NEW ZEALAND

Retail and healthcare

WOOLWORTHS GROUP

Harvey Norman

mind AUSTRALIA

Stockland

Government

NSW GOVERNMENT | Education

NSW GOVERNMENT | Planning, Industry & Environment

NSW GOVERNMENT | Communities & Justice

Media and communications

tpg TELECOM

Nine

SBS

Manufacturing and energy

BORAL

Endeavour Energy

HUNTER WATER

You're in good company

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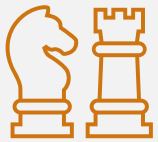
Common Pitfalls of implementing Power Platform without a Centre of Excellence

01

Creating and enabling technical debt

Uncovering "Business Critical" applications that don't have the required support and operational framework is one of the common trends we see in the industry. Examples such as SharePoint and Access databases are common examples of this

02



No strategic direction

Without a clear strategy silos of teams are formed which cause more headaches than benefits. A low code strategic approach needs to be guided from the SLT to unlock the full capability of the Power Platform

03

No governance established

Without governance and oversight Power Platform solutions can be built without the required guard rails in place.

04

Lack of change and adoption

Organisations implement the technology aspect but don't consider the change and training component which leaves a significant shortfall in benefits realisation

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Benefits of a Power Platform Centre of Excellence

01

Establishes frameworks

By working in a collaborative manner Eighty20 Solutions establishes the framework for Power Platform success. If your organization has already commenced Power Platform development we can guide you on the correct path to success

02

Implements governance within the Power Platform

Implementing DLP policies, environment strategy, application clean up and archive and app/tenant level oversight is a key for enterprise Power Platform development

03

Empowers business users to become app makers

Implementing templates and application standards/guidelines to ensure App Makers are supported. Establishing an internal Power Platform community also goes a long way to ensuring adoption

04

Drives organisational innovation

Organisations who implement the Power Platform correctly are seeing a significant ROI. By 2024 65% of all app development will be low code so establishing this now gets you ahead of the curve with where app development is going

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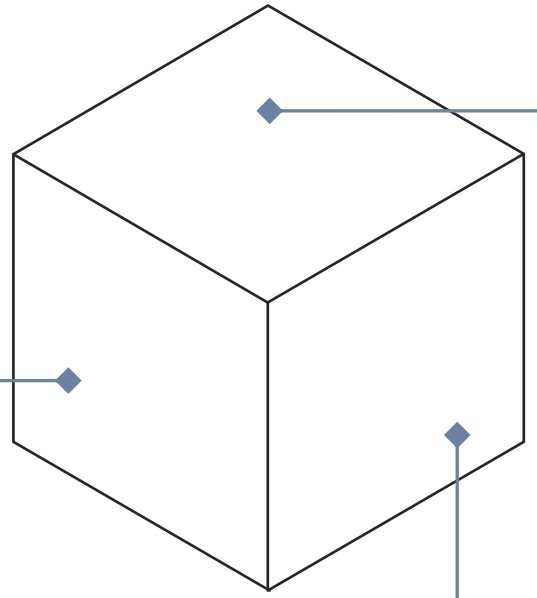
COE Components



Administration

- Environment and tenant level oversight of Power Platform development
- Manage users access and permissions
- Environment and application clean up
- Alerts when applications and flows encounter issues

Nurture

- Application catalogue
- Power Platform community
- App in a day training and staff upskill
- Application onboarding templates

Governance

- DLP Policy creation
- Governance and Control
- Security
- Audit and compliance reporting

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Power Platform - Enablement Roadmap example

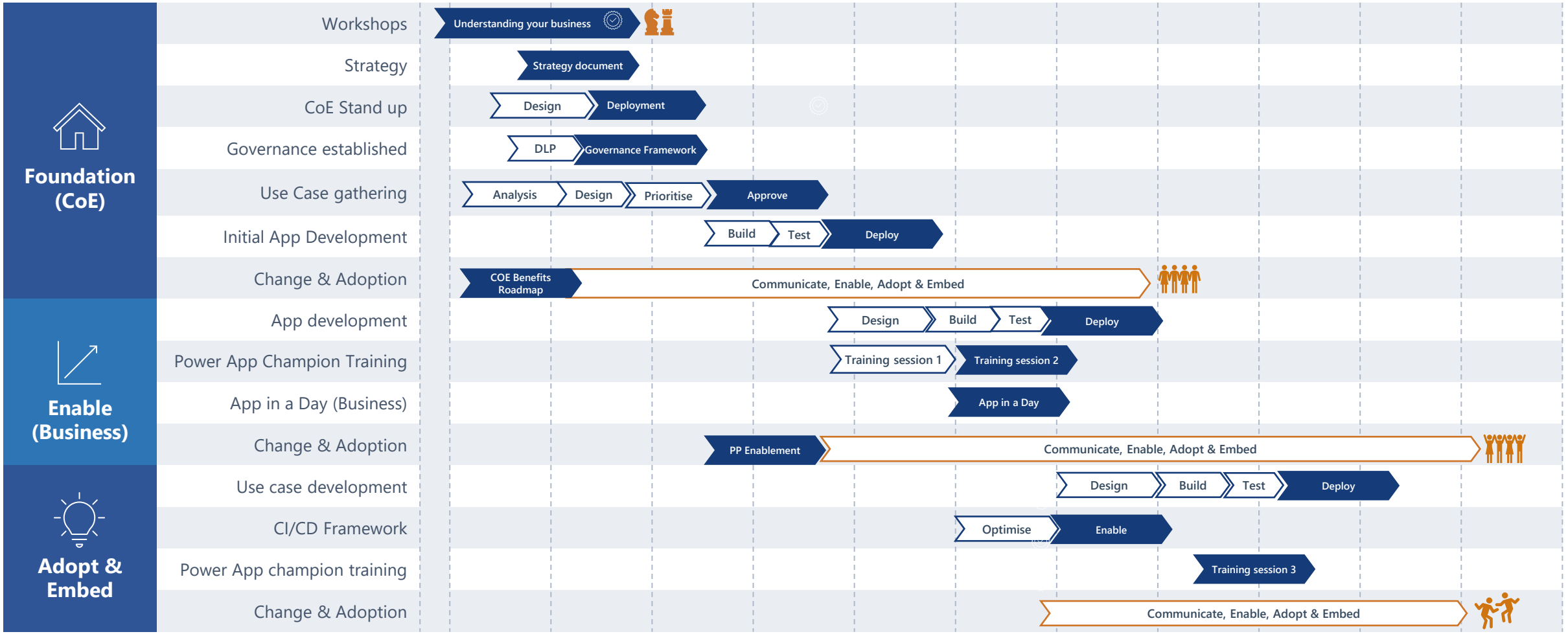

Illustration timeline only. Actual enablement timelines to be defined upon engagement commencement

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