



# W365 2 Week Pilot Eighty20 Solutions

2022 Partner of the Year  
Finalist

Modern Endpoint  
Management

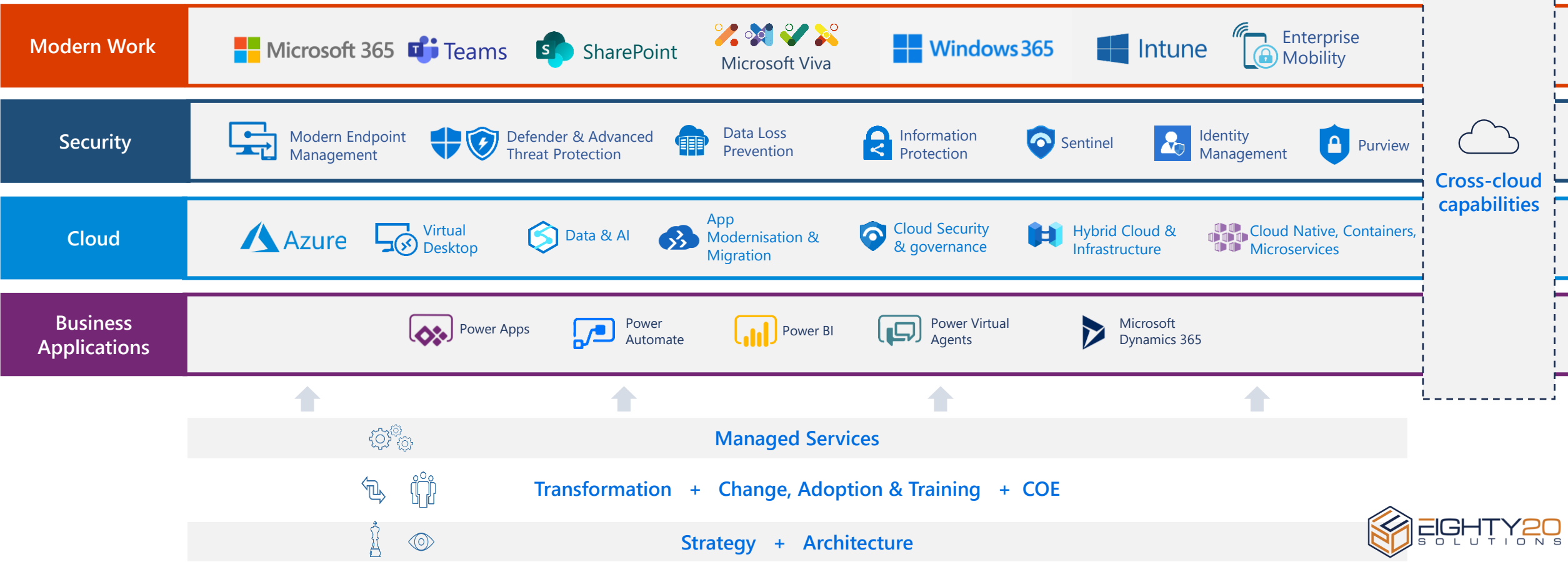


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Technology **Fast 50**  
2021  
**Deloitte.**



# Our Services: We're transformation specialists with customer DNA and an end-to-end capability



# Standard Inclusions

## 2-Week Pilot - W365

### Phase 1 – Plan

#### Introduction

- ✓ Confirm stakeholders (Executive Sponsor, business stakeholders, IT stakeholders)
- ✓ Pre-engagement/Kick-Off call
- ✓ Windows 365 Deployment Overview presentation
- ✓ Build Design Decisions and Remediations Checklist

### Phase 2 – Enable

#### Kick-off

- ✓ Execute remediation activities (if any) to be able to deploy Windows 365.
- ✓ Setup Windows 365 Cloud PC provisioning and management for a selected group of users focusing on the selected hybrid work user scenarios.

#### Deploy

- ✓ Deploy Windows 365 Enterprise Cloud PCs to selected users
- ✓ Demonstrate the value Windows 365 provides to employees for the chosen Hybrid Work user scenarios

### Phase 3 – Grow

#### Operational Excellence

- ✓ Windows 365 Operations Overview presentation.
- ✓ Present findings and recommended next steps to further grow the solution within the customer environment.
- ✓ Monitoring & Reporting
- ✓ Licensing Optimisation

*Standard inclusions\* are items with ticks. The standard roadmap includes no detailed solution architecture, design or implementation..*

# Additional Marketplace Product Offerings





### Get up and running with Microsoft Autopilot

Unbox. Log in. Take off.



Delivering a balance of security and user experience to ensure your organisation's corporate data is protected whilst managing devices using Cloud technology that enables Hybrid working in the workplace.

#### Simplify the user experience



##### Discover

Understanding the business drivers and environment



##### Configure

We create Autopilot and Intune policies to meet your personal and company requirements



##### Test

We test the solution and create User guides for easy self serve setup by users in your organisation



##### Pilot


User guides and technical build documentation is prepared specific to your organization

#### Windows Autopilot: 4-week Rapid Implementation

### \$30,000


Standard inclusions

### Custom




### Get up and running with Microsoft Intune

Balance security and user experience to deliver Mobile Device Management and Application Management.




Delivering a balance of security and user experience to ensure your organisation's corporate data is protected while being easily accessible on personal and company owned mobile devices.

#### Secure your data across devices




##### Discover

Understanding the business drivers and environment




##### Configure

We create MDM/MAM policies to meet your personal and company requirements



##### Pilot Deployment

Pilot users are onboarded to Intune with MDM/MAM policies applied to individual devices.



##### User Guides

User guides and technical build documentation is prepared specific to your organization

#### Microsoft Intune: 3-week QuickStart Implementation

### \$25,000

Setup of Intune environment + MDM + MAM policies enabled/configured + User guides

### Custom

ACM + architecture/ design documents + migration



# Standard Inclusions + Add-Ons

## Autopilot with Intune

Standard inclusions\* are items with ticks, items in grey are Add-Ons which will incur additional time and cost. The standard roadmap includes no detailed solution architecture, design or implementation.

### Modern Management

- ✓ Cloud Managed Devices – Intune AAD
- ✓ Standard Device Configurations
- ✓ Office 365 applications
- ✓ Windows 10 patching
- ❑ Line of business Application packaging and deployment;
- ❑ MAC OS Configurations
- ❑ Zero Trust Analytics

### Endpoint Management

- ✓ Standard Device Security Policies
- ✓ Conditional Access Policies
- ✓ Cloud Managed devices
- ✓ Windows patching lifecycle
- ❑ Additional User Personas and profiles
- ❑ Integration Config with external systems (Microsoft Store,)

### Windows device Management

- ✓ Windows Security Hardening
- ✓ Security reporting
- ❑ Hybrid AD & AAD integration (ADConnect )
- ❑ Co-Mgt of SCCM and Intune
- ❑ Windows Hello implementation
- ❑ BYOD device mgt
- ❑ Kiosk profile
- ❑ GPO review against on prem policies

### Application Strategy

- ✓ Office 365 Applications config
- ❑ Non-Office 365 Application Packaging
- ❑ Application Compatibility review
- ❑ Whitelist Applications
- ❑ Microsoft Store for business integration

### Operational Excellence

- ✓ Monitoring & Reporting
- ✓ Licensing Optimisation
- ❑ Device Lifecycle Management
- ❑ Hardware Supplier integration
- ❑ Change Management, Support and Training for organisation-wide deployment

# Standard Inclusions + Add-Ons

## 3-Week QuickStart

Standard inclusions are items with ticks, items in grey are Add-Ons which will incur additional time and cost. The standard implementation includes no solution architecture or design documentation.

### Change Management



- ✓ User guides for BYOD and company owned scenarios
- ✓ Recommendations and advice
- ❑ Company-wide rollout
- ❑ Comprehensive change management and adoption strategy
- ❑ Business and stakeholder engagement at each phase

### Device Management Profiles



- ✓ MDM profile for company owned devices
- ✓ MAM profile for BYOD
- ✓ Documented policy configuration
- ❑ Solution design documentation
- ❑ Kiosk device profiles
- ❑ WiFi profiles
- ❑ VPN profiles
- ❑ Certificate profiles

### Mobile Apps



- ✓ Office apps available via Company Portal
- ✓ Microsoft app protection policies
- ❑ App Wrapping
- ❑ Deploying custom apps
- ❑ Deploying in-house developed apps

### Migration



- ✓ Policies and configuration created in Intune
- ❑ Assessment of existing / legacy third-party MDM solution
- ❑ Migration of users to Intune
- ❑ Migration of policies and configurations to Intune

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A man and a woman in business attire standing in front of a building entrance. The man is on the left, wearing a dark suit and tie, holding a folder. The woman is on the right, wearing a dark blazer over a white top, standing with her hands clasped. They are both smiling. The background shows a large, ornate wooden door and a light-colored wall.

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