

Elisa Cybersecurity Incentive Engagements

The workshops available for customers

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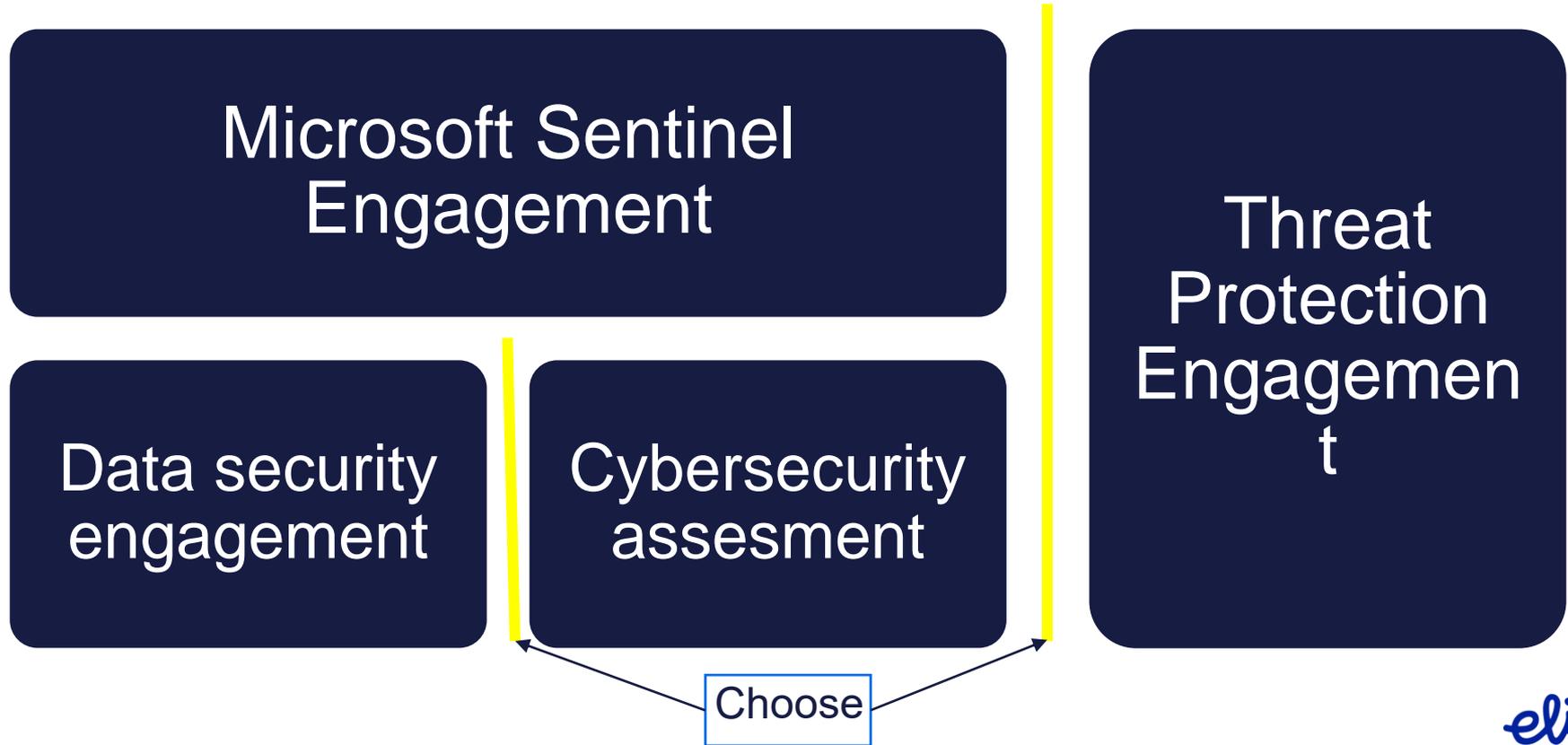
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The benefits of Cybersecurity Incentive Program

- Utilizing CSI program Elisa has a way to offer customers a review and a planning session on Microsoft's security products
- After the engagements customers have understanding on the benefits of different Microsoft Security Products and recommendations on the next steps



Possible engagements



Microsoft Sentinel Engagement

The Microsoft Sentinel Engagement is designed to demonstrate how Microsoft Sentinel helps organizations use intelligent security analytics and threat intelligence to detect and quickly stop active threats and create customer intent for deploying and adopting Microsoft Sentinel.

Engagement topics include:

- Showcasing the Microsoft Sentinel experience.
- Identifying active threats across identity, email, and data to both on-premises and cloud environments.
- Demonstrating automated response to threats.
- Recommendations on next steps for a production deployment of Microsoft Sentinel.

Data Security Engagement

The Data Security Engagement is designed to create clear understanding of deploying and adopting Microsoft Purview solutions. By providing real data driven examples of data security and regulatory risks in their own environments combined with collaborative workshop sessions, the engagement helps customers to identify ways of remediate and prevent data security risks using Microsoft Purview (E5 Compliance) technologies.

Engagement topics include:

- Uncovering data risks in the customer's environment
- Identifying risky user behavior that may impose data security risks or data breaches.
- Building customer confidence through data-driven analytics and visualization.
- Identifying solutions from the Microsoft Purview portfolio that can reduce data security risks and help improve the customer's compliance posture.
- Developing customer recognition of Microsoft Purview and Microsoft E5 value.

Cybersecurity Assessment

The Cybersecurity Assessment is designed to evaluate a customer's cybersecurity posture and reduce their risk exposure by using advanced Microsoft Security products: Microsoft Defender Vulnerability Management, Secure Score, Microsoft Purview for Information Protection Content Explorer and Insider Risk. The engagement is expected to require about a 1.5-day partner effort. The Cybersecurity Assessment is delivered in the customer's production environment by evaluating their current cybersecurity maturity level, discovering and addressing vulnerabilities on clients and servers, and understanding risk related to data security and insider threats. The Cybersecurity Assessment will provide recommendations and guidance on the next steps to improve their cybersecurity posture and reduce risk exposure based on the assessment findings.

For the Cybersecurity Assessment Engagement includes the following activities:

- Analyze the customers' production environment and their current cybersecurity maturity level based on v8 of the CIS Critical Security Controls.
- A vulnerability assessment using:
 - Microsoft Defender Vulnerability Management
 - Microsoft Secure Score
- A data security assessment using:
 - Microsoft Purview Information Protection Content Explorer
 - Microsoft Purview Insider Risk Management Analytics
- Provide recommendations and next steps

Threat Protection Engagement

The Threat Protection Engagement is designed to create understanding of deploying advanced Microsoft Security products, including Microsoft Sentinel and Microsoft 365 Defender. The Threat Protection Engagement is delivered in a customer's production environment and will detect and analyze real security threats.

Threat Protection Engagement includes the following activities:

- Identify customers' key security objectives & priorities.
- Conduct discovery of threats and vulnerabilities in customer's production environment.
- Use customer's existing licenses or product trials of Microsoft Sentinel, Microsoft 365 Defender, Microsoft Defender for Endpoint, Microsoft Defender Vulnerability Management, Microsoft Defender for Cloud Apps, Microsoft Defender for Office 365 and Azure AD Identity Protection, to perform discovery and exploration of threats and vulnerabilities.
- Provide recommendations and next steps

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