



# Embee's Solution for Azure Virtual Desktop (AVD)

# Our Presence



34 Years of Strong  
Partnership with Microsoft



## Head Office

Mumbai



## Delivery Centers

Kolkata & New Delhi (NOC & SOC)

**2500+**

Customers

**850+**

Associates

**500+**

Certified &  
Trained

*\*We ensure customer centric services by making with dedicated delivery/  
technical teams across all the locations*



[www.embee.co.in](http://www.embee.co.in)



[connect@embee.co.in](mailto:connect@embee.co.in)



+91 8447877367

**10 locations  
across India**



# Embee at a Glance



## Making IT Easier

With 35+ years of industry experience



## Customer-centric

1200+ repeat customers with decades long relationships



## PAN-India Network

With 10 locations around the country



## We are growing

Growing at 50% CAGR for last 2 years crossing USD 250M revenue by FY24, while our Services revenue is growing at 100% CAGR



## Leading with Digital Transformation

With Deep expertise in Cloud, Data Analytics, Apps, Cybersecurity and AI/ML.



## Go-to-Implementations Partner

1000+ successful on-time, on-budget project implementations in last 3 years



## Dedicated Workforce

850+ strong team devoted to customer success



## 24x7 Managed Services

Proactive monitoring and support to deliver 'Zero downtime' and relieve your IT headache



## One of the Largest LSP in India

Ranked among India's leading Large Solution Providers, driving innovation and trusted IT solutions nationwide.



[www.embee.co.in](http://www.embee.co.in)

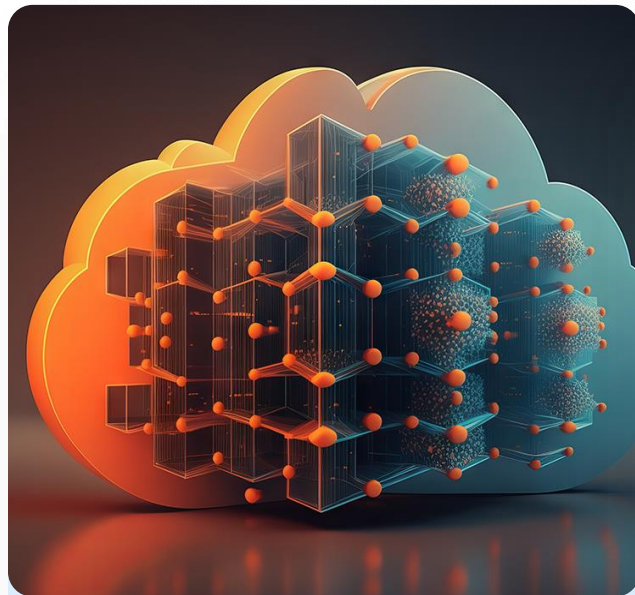


[Connect@embee.co.in](mailto:Connect@embee.co.in)



+91 8447877367

# Our Solutions for Modern Enterprises



## Azure Solutions

Tailored cloud solutions that align with your business objectives, improving efficiency and scalability.



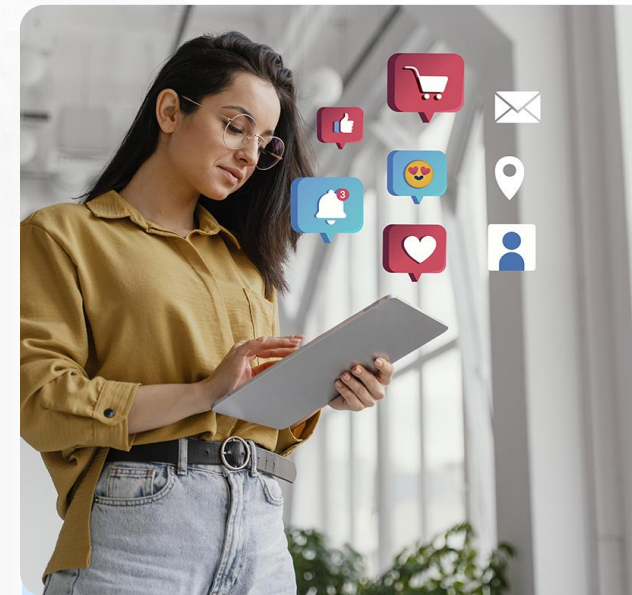
## Modern Workplace

We enable modern workplace transformation, leveraging cloud technology for enhanced collaboration and productivity.



## 24\*7 Managed Services

We provide round-the-clock managed services to ensure smooth and uninterrupted cloud operations.



## Business Applications

We design and develop high-performing applications optimized for cloud, driving business transformation.



## Cybersecurity

We prioritize security in every aspect of our cloud services, ensuring your data and applications are always protected.

# Embee's Services Portfolio for Azure



## Azure Infra

## Digital App Innovation

## Data & AI

## Security

Consulting, Landing Zone Design  
Assessments (Cloud readiness WAF/ CAF, FinOps),

Lift & Optimize, Legacy App  
Modernization, Re-platform

Data Estate Migration,  
Modernization

Security Consulting, Assessment  
& Audit Services

Migrations to Azure Cloud/ AVS

Cloud Native App development

Build Data Warehouse & Big Data  
Platform

Modern Threat Protection with  
Defender XDR

Migration of VMs to AKS

Build AI Infused Apps

Creation of Data Models &  
Advanced Analytics

Implementation of Security Copilot

Homogeneous Database  
Migrations

DevOps & GitHub  
on Azure

Azure AI and Azure Open AI

Modern SecOps with Azure Sentinel

DRaaS/ DR on Azure  
Hybrid Cloud with Azure Arc

Services for GitHub Copilot &  
Custom Copilots

Custom Chatbots & Industry  
Solutions

Identity & Access with Microsoft  
Entra ID

Azure Virtual Desktop

Heterogeneous DB Migrations

Copilot Plugins & Extendibility

Managed Hybrid SOC

# Embee's Services for AVD Solution



## Assessment & Planning

- Evaluate the current IT infrastructure and user requirements.
- Design a tailored AVD solution that aligns with business needs.



## Design & Deployment

- Building a detailed design of Network topology
- VM sizing and selection
- Host pool configuration, user access and authentication methods
- Application publishing and management, Security and compliance measures



## Post-Deployment testing

- Performance Testing
- Security Testing
- User Acceptance Testing (UAT)

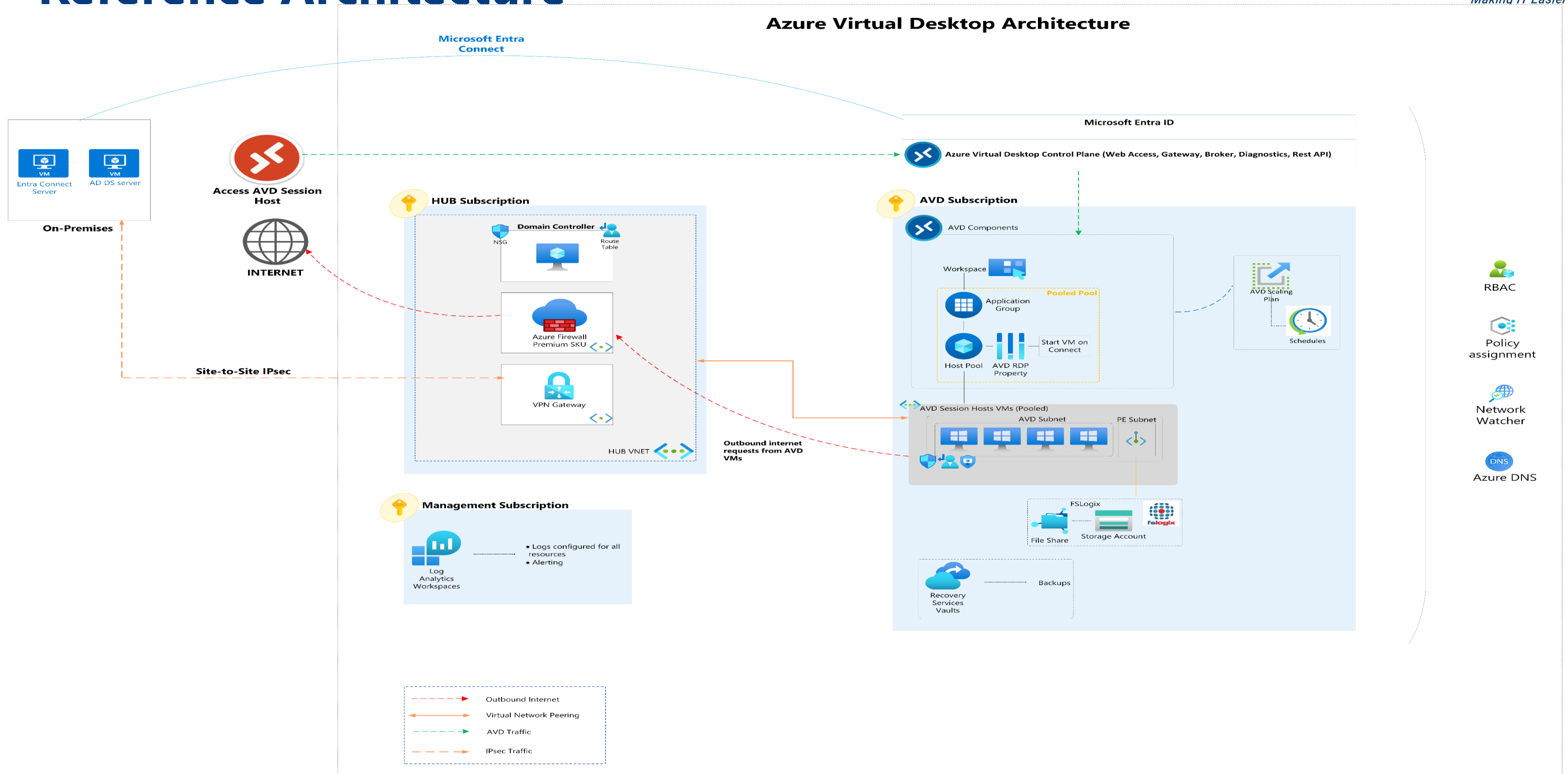


## Monitoring & Management

- Continuous monitoring of the AVD environment and implements diagnostic tools to track performance metrics and troubleshoot issues as they arise.

# Reference Architecture

## Azure Virtual Desktop Architecture



# Why Embee for AVD?



## Technical Competence

Embee is an advanced specialization partner for Azure Virtual Desktop (AVD)



## Proven Approach

Embee's proven approach has consistently demonstrated cost reductions of 20% to 30% for our clients, making AVD an economically viable solution.



## Skills and Certifications

Our team has specialized skills and relevant certifications, ensuring the successful delivery of robust AVD solutions.



## Relationship with Microsoft

We have a strong relationship with Microsoft provides us with access to exclusive resources and support, enabling us to deliver exceptional service to our clients



# Embee's officially **Qualified Microsoft Solution Partner**

## Status & Specializations

 **Microsoft**  
Solutions Partner  
Cloud Security

 **Microsoft**  
Solutions Partner  
Digital & App Innovation

 **Microsoft**  
Solutions Partner  
Infrastructure


 **Microsoft**  
Solutions Partner  
Modern Work Enterprise

 **Microsoft**  
Solutions Partner  
Data & AI

 **Microsoft**  
Featured Partner  
Microsoft Fabric


Analytics on Microsoft Azure

**Advanced Specializations**




AI Platform on Microsoft Azure

**Advanced Specializations**




Build AI Apps on Microsoft Azure

**Advanced Specializations**




Kubernetes on Microsoft Azure

**Advanced Specializations**



Infra and Database Migration to Microsoft Azure

**Advanced Specializations**




Cloud Security

**Advanced Specializations**



Microsoft Azure Virtual Desktop

**Advanced Specializations**



Identity and Access Management

**Advanced Specializations**



Accelerate Developer Productivity

**Advanced Specializations**



Adoption and Change Management

**Advanced Specializations**



Teamwork Deployment

**Advanced Specializations**



Threat Protection

**Advanced Specializations**



# Awards & Recognitions



**Winner**

Microsoft India & South Asia Partner of the Year Award for Modern Work



**Winner**

Microsoft MWP – Partner of the year Award India 202



**Winner**

Microsoft Cloud Innovation Partner of the Year 2021 – Azure and MWS



**Winner**

Microsoft Country Partner of the Year (2018) for India



**Winner**

Hybrid Work Hackathon 2<sup>nd</sup> Runner up 2021



**Winner**

Azure AppHack First Runner up 2021



**Finalist**

2020 Partner of the Year – DevOps Award





# Thank You



[www.embee.co.in](http://www.embee.co.in)



[Connect@embee.co.in](mailto:Connect@embee.co.in)



+91 8447877367



Mumbai Bengaluru Pune New Delhi Gurugram Noida Kolkata Jamshedpur Bhubaneshwar Guwahati Raipur