



# Embee's Solution for Hybrid Cloud with Azure Arc



# Our Presence



34 Years of Strong  
Partnership with Microsoft

**10 locations  
across India**



## Head Office

Mumbai



## Delivery Centers

Kolkata & New Delhi (NOC & SOC)



**2500+**

Customers

**850+**

Associates

**500+**

Certified &  
Trained

*\*We ensure customer centric services by making with dedicated delivery/  
technical teams across all the locations*



[www.embee.co.in](http://www.embee.co.in)



[connect@embee.co.in](mailto:connect@embee.co.in)



+91 8447877367



# Embee at a Glance



## Making IT Easier

With 35+ years of industry experience



## Customer-centric

1200+ repeat customers with decades long relationships



## PAN-India Network

With 10 locations around the country



## We are growing

Growing at 50% CAGR for last 2 years crossing USD 250M revenue by FY24, while our Services revenue is growing at 100% CAGR



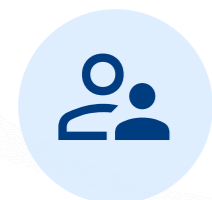
## Leading with Digital Transformation

With Deep expertise in Cloud, Data Analytics, Apps, Cybersecurity and AI/ML.



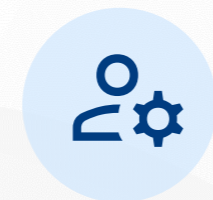
## Go-to-Implementations Partner

1000+ successful on-time, on-budget project implementations in last 3 years



## Dedicated Workforce

700+ strong team devoted to customer success



## 24x7 Managed Services

Proactive monitoring and support to deliver 'Zero downtime' and relieve your IT headache



## One of the Largest LSP in India



[www.embee.co.in](http://www.embee.co.in)



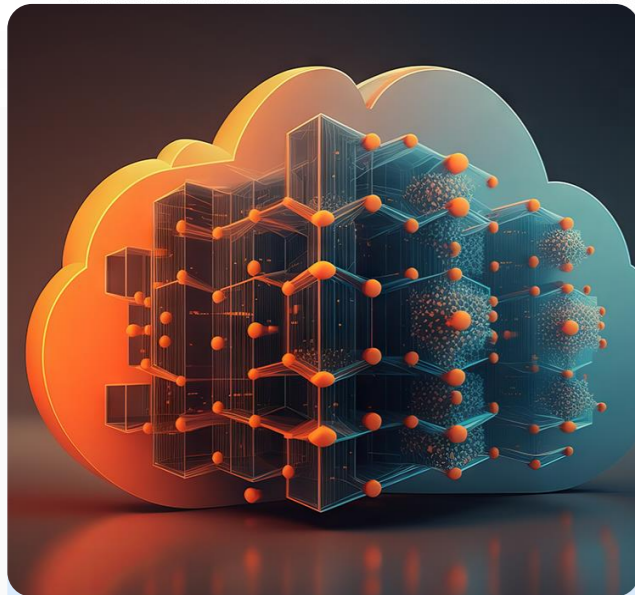
[Connect@embee.co.in](mailto:Connect@embee.co.in)



+91 9711544074



# Our Solutions for Modern Enterprises



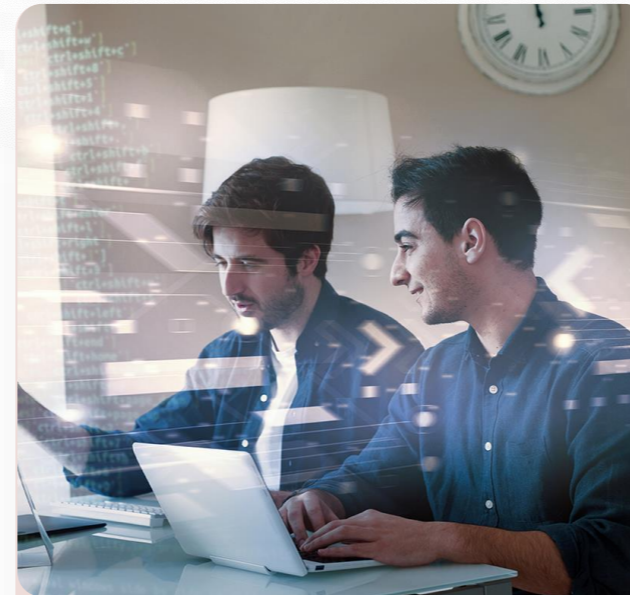
## Azure Solutions

Tailored cloud solutions that align with your business objectives, improving efficiency and scalability.



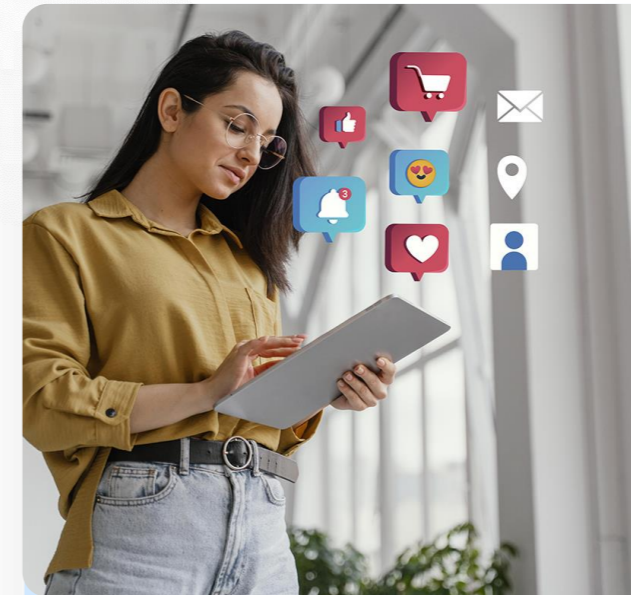
## Modern Workplace

We enable modern workplace transformation, leveraging cloud technology for enhanced collaboration and productivity.



## 24\*7 Managed Services

We provide round-the-clock managed services to ensure smooth and uninterrupted cloud operations.



## Business Applications

We design and develop high-performing applications optimized for cloud, driving business transformation.



## Cybersecurity

We prioritize security in every aspect of our cloud services, ensuring your data and applications are always protected.



# Embee's Services Portfolio for Azure



## Azure Infra

Consulting, Landing Zone Design  
Assessments (Cloud readiness WAF/ CAF, FinOps),

Migrations to Azure Cloud/ AVS

Migration of VMs to AKS

Homogeneous Database  
Migrations

DRaaS/ DR on Azure  
Hybrid Cloud with Azure Arc

Azure Virtual Desktop

## Digital App Innovation

Lift & Optimize, Legacy App  
Modernization, Re-platform

Cloud Native App development

Build AI Infused Apps

DevOps & GitHub  
on Azure

Services for GitHub Copilot &  
Custom Copilots

Heterogeneous DB Migrations

## Data & AI

Data Estate Migration,  
Modernization

Build Data Warehouse & Big Data  
Platform

Creation of Data Models &  
Advanced Analytics

Azure AI and Azure Open AI

Custom Chatbots & Industry  
Solutions

Copilot Plugins & Extendibility

## Security

Security Consulting, Assessment  
& Audit Services

Modern Threat Protection with  
Defender XDR

Implementation of Security Copilot

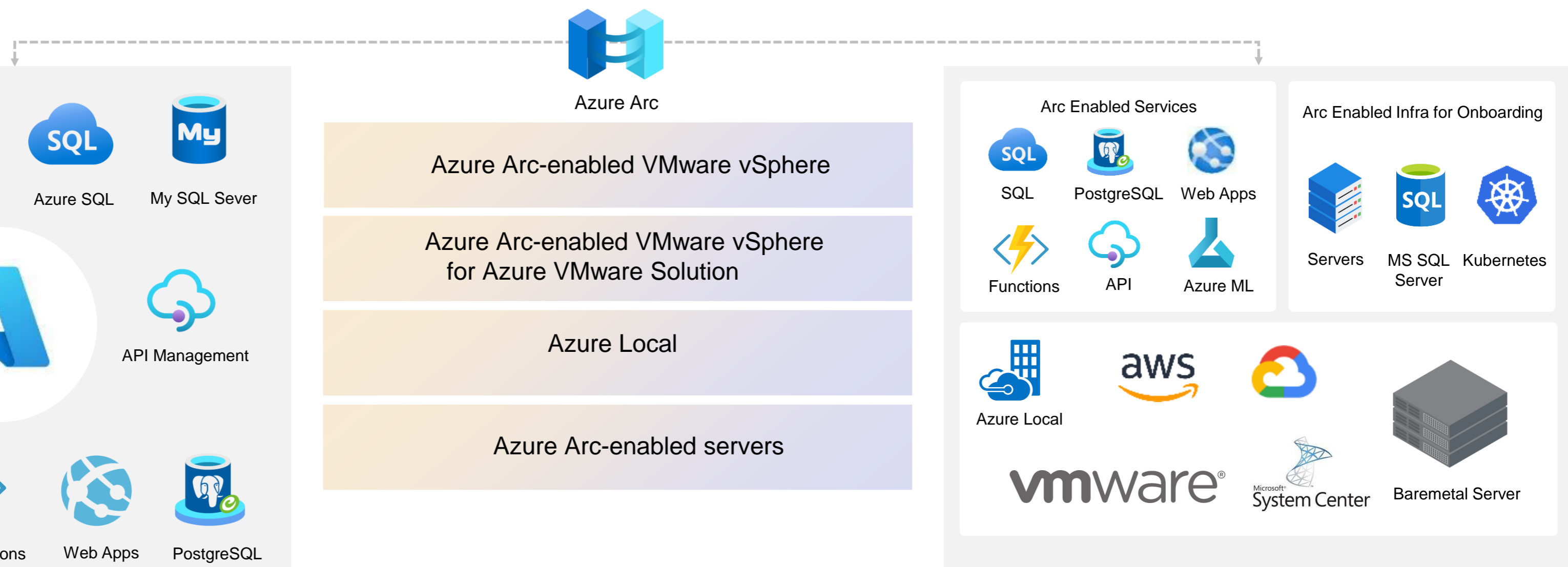
Modern SecOps with Azure Sentinel

Identity & Access with Microsoft  
Entra ID

Managed Hybrid SOC

# Embee's Hybrid Cloud with Azure Arc

Azure Arc Enables organizations to manage resources using Azure's control plane, providing a unified view of all assets across environments.



- Reliability
- Cost Optimization
- Operational Excellence
- Performance Efficiency
- Security

# Embee's Solution for Hybrid Cloud with Azure Arc

Single control plane

Manage resources using Azure's control plane

Run Workload seamlessly

Applications can run seamlessly across different infrastructures while utilizing Azure's cloud-native features.

Unified Access Control

Creation, resizing, updating, and deletion of resources, along with self-service capabilities through role-based access control (RBAC).

Uniform Security Policies across Hybrid Infra

Microsoft Defender for Cloud and Azure Policy to enforce security policies

Hybrid Cloud Insights

Azure Monitor and other tools to gain insights into system performance, enabling proactive management

**Embee Services**

**Azure Arc Discovery and Assessment Services**

**Azure Arc Implementation**

**Infra Integration**

**Establish Security Controls**

**Operations through Azure Arc**

# Potential benefits for Arc Enabled Hybrid Cloud

## Fully integrated Infra

Integrate on-premises servers, virtual machines (VMs), and Kubernetes clusters with Azure Arc.

## Hybrid Data management

Helps in deployment and manage Azure data services like SQL Managed Instance and PostgreSQL on any infrastructure.

## Improved and Uniform Security and Compliance

Azure Arc helps in implementing security measures and compliance standards across hybrid environments.

## Unified Management Experience

Simplifies the management of diverse environments by providing a single pane of glass for monitoring and governance.



# Embee's officially **Qualified Microsoft Solution Partner**



## Status & Specializations

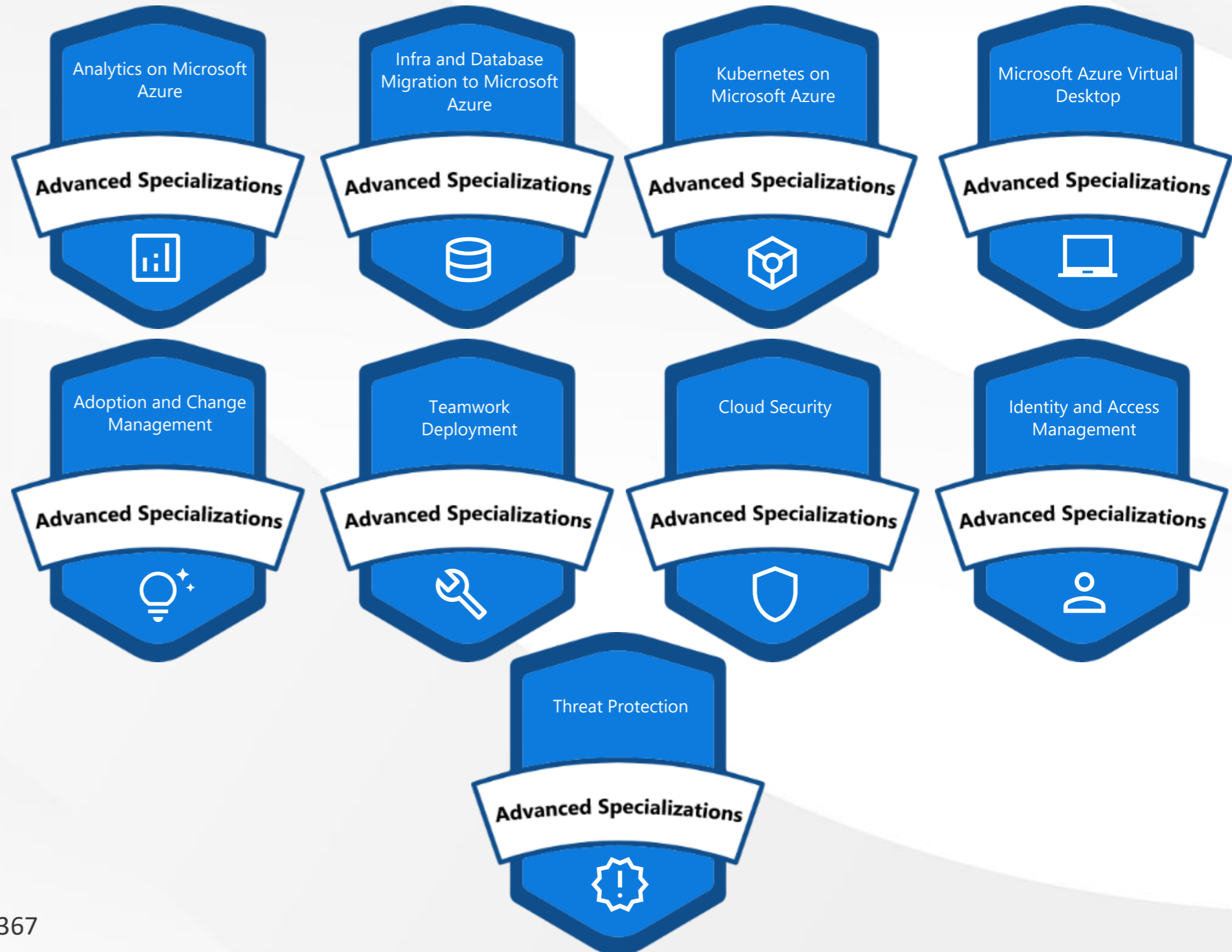
 **Microsoft**  
Solutions Partner  
Cloud Security

 **Microsoft**  
Solutions Partner  
Digital & App Innovation

 **Microsoft**  
Solutions Partner  
Infrastructure

 **Microsoft**  
Solutions Partner  
Modern Work Enterprise

 **Microsoft**  
Solutions Partner  
Data & AI





# Awards & Recognitions



**Winner**

Microsoft India & South Asia Partner of the Year  
Award for Modern Work



**Winner**

Microsoft MWP – Partner of the year  
Award India 202



**Winner**

Microsoft Cloud Innovation Partner of the Year  
2021 – Azure and MWS



**Winner**

Microsoft Country Partner of the Year (2018) for  
India



**Winner**

Hybrid Work Hackathon 2<sup>nd</sup> Runner up 2021



**Winner**

Azure AppHack First Runner up 2021



**Finalist**

2020 Partner of the Year – DevOps Award







# Thank You



[www.embee.co.in](http://www.embee.co.in)



[Connect@embee.co.in](mailto:Connect@embee.co.in)

+91 8447877367



Mumbai Bengaluru Pune New Delhi Gurugram Noida Kolkata Jamshedpur Bhubaneshwar Guwahati Raipur