Dynamics 365 Path Forward

ABOUT ENCORE'S DYNAMICS 365 PATH FORWARD

Determine the best path forward with the current business applications you have and what new solutions to implement to meet your corporate strategies and goals.

See what customers are saying:

"Encore's Path Forward managed to accommodate a programmatic plan for all of our aspirational requirements that provides us with substantive ongoing incremental value without financially crippling our business. This is an absolute game changer for our business."

WHAT WE OFFER

Our process will evaluate what you currently have in place for supporting business applications and determine the best path forward as it relates to those solutions. This could involve potentially replacement or integration with Microsoft Dynamics 365 solutions like, Finance & Operations (F & O), Business Central, Sales, Customer Service, and/or Microsoft Power Platform apps like Power BI. The Path Forward will outline a phased approach which will involve defining the most business appropriate application. We will provide a perspective of best practice and minimal enhancement. As well as the deployment of either strategic components of the core solution or leveraging functionalities from other solutions that will provide a holistic solution model that will meet the organizational needs into the future.

Completion of this engagement will provide value to your management team through the development of target state processes and system recommendations that are aligned with desired business goals and objectives. The Path Forward will provide tactical benefits to the business through the adoption of the near-term phases, as well as providing strategic benefit by the creation of a solution roadmap that will guide investment in technology. At the same time, the risk of deploying the enterprise solution(s) will be effectively managed and/or mitigated.

Why Dynamics 365?

Modern applications

Modern applications that deliver new experiences and connect with a business' existing systems to allow organizations to digitally transform their way. Applications that use mixed reality, the ability to take an application that overlays on the reality in front of the user, that guides them through a business process like never before. Connect to information from social networks, mobile devices, and micro-applications to drive intelligence and inform a more effective business process.

Unified data and processes

Unified data and processes that enable business without silos. Centralized data enables disparate groups to work together effectively with a single, trusted view of processes, relationships, and data. Data connectors allow thousands of systems to bring their data to a single network.

Intelligence that delivers

Intelligence that delivers actionable insight. Data in the new world includes social, relationship, and productivity information in addition to insights generated by business systems. The right solution requires a unified approach that allows companies to automatically leverage their data to decide and act in real-time with expanded analytics, predictive algorithms, and automated AI.

An extensible environment

An extensible environment that enables change. The right solution establishes a data, communication, and application environment that makes it easy to evolve and extend existing business operations, while introducing technologies that enable users to create solutions where no solution exists and to expand data analysis.

Microsoft Dynamics 365

Transform on your terms with Microsoft Business Applications. Enable people to do their best work. Gain actionable insights. Thrive with solutions expressly built for change. Unlock next.

WWW.MICROSOFT.COM/DYNAMICS365

Key use cases

Sales
Respond to changing business requirements with a flexible platform to rapidly create new solutions and ensure old solutions are never truly finished.

Service
Understand your customers better and respond more quickly by accessing internal and external relationship data.

Finance and operations
Increase your return on investment with Microsoft's agile and efficient cloud solution.

Talent
Extend your virtual team and coordinate faster with a consolidated view of team members, activities, and responsibilities.

Marketing
Gain end-to-end visibility by connecting data from external markets, social, and legacy sources.