

### WE HELP BANKS MAKE A DIFFERENCE

To build a digitally-enabled business, you need that combination of the business and technology capabilities of a consultancy, the skills of a digital agency to develop and build intelligent, customer-centric experiences, and the engineering capabilities s of a world-class IT services organisation that can build the robust platforms to support it all.

Endava represents the culmination of all these things for banks and financial institutions globally.

## **Futureproof**

- · Cloud-first design
- · Agile development
- Data & AI capabilities

## End-to-end approach

- Strategy
- User experience design
- Architecture
- Enterprise software engineering
- Intelligent platform automation

Endava understands highly regulated and complex environments of banks and financial institutions and helps stakeholders ensure compliance to security, control and safety whilst ensuring they are agile enough to stay customer- centric.

## Enterprise support

- Self-service option
- Endava Service Desk (one of top 3 service desk providers worldwide)

"We focus on helping people succeed. The people who work for us, the people who engage with us, and the people who use the systems and applications we design, build, and operate."

John Cotterell, CEO, Endava



# POLLINATE REINVENT MERCHANT ACQUIRING FOR BANKS WITH ENDAVA



#### From ideation to production in 12 months

- Endava team scaled up to 100 people in 4 months
- Planned global expansion with Endava
- Fully GDPR compliant and secure



### Cloud-first design

- Cutting-edge Azure AI and data services
- End-to-end infrastructure and DevOps using Azure
- 40+ Azure Services



### Reinventing the experience for SME businesses

- · Typically underserved market
- On-boarding to operational in 24 hours
- Additional value-add services available

Pollinate partnered with Endava to build a bank-grade platform that allows banks to reinvent merchant acquiring and value-added services for SMEs.

The platform is futureproofed, non-invasive and can integrate with any banking system.

Thanks to its cloud-first design and cutting-edge Azure AI, it is Open Banking ready, GDPR compliant and secure.



## Why Endava? A foundation for growth.

The Pollinate platform is futureproofed. It also provides a self-serve option to troubleshoot issues or be supported by the five-star rated Endava service desk, one of the top three service desk providers in the world.

The platform is non-invasive and can integrate with any banking system, anywhere in the world. It provides banks to offer a product that truly meets the needs of small merchant.

As Pollinate look to expand internationally, they will continue to partner with Endava, who's global nearshore model will allow them to support new clients in multiple geographies and time zones. Endava is enabling Pollinate to help banks compete with fintech disruptors and give their merchants the opportunity to build true loyalty with their customers through a modern, cloud-based digital platform.

