

Services overview

Copilot Vision & Value

About us

We are Engage Squared.

Specialists in <people> friendly technology.

Our mission is to make work better. We empower employees to enjoy work more - using Microsoft tools to make work more productive, collaborative and connected.

We work with large organisations to:

- **enable teams and individuals** to adopt new ways of working through our organisational change and transformation campaigns;
- help leaders, communications, and HR teams to uplift culture and engage staff by building integrated digital workplaces that use the latest features in SharePoint Online and the Microsoft Viva suite;
- create a more secure and compliant environment to better manage, retain and protect their information landscape; and
- boost productivity with automation, digitization, and app modernisation (using all of the Microsoft 365 suite, including Teams, PowerApps and Power Automate on M365 and D365).

From design, to technical build, our team of experts use their broad range of skills across project delivery, cloud strategy, user experience design, governance, agile development, change management, and security to help our clients get the most of technology.

We take partnerships seriously and were proud to be named Microsoft's 2022 global Partner of the Year for Employee Experience.













Engagement overview

The most recent Work Trend Index (WTI, 2024) reveals that increasing digital debt, the overwhelming influx of data, emails, meetings, and notifications, is stifling workplace innovation. As 75% of knowledge workers now use AI, businesses need to shift from employees manually searching for information to AI-powered experiences where technology does the heavy lifting. By integrating AI tools like Microsoft Copilot, companies can personalise workflows and automate tasks, allowing employees to focus on more valuable and creative work. This transformation is critical to staying competitive in a landscape where 79% of leaders agree that AI adoption is essential, yet many struggle with a clear path to implementation.

Discover how Microsoft 365 Copilot can help you harness organisational data and intelligence and augment the skills of your employees to enhance business operations.

By the end of this workshop, you'll have:

- A prioritised list of business scenarios that can be addressed by deploying Microsoft 365 Copilot
- Recommended activities to help prepare your people and technical environment
- A roadmap outlining potential workstreams and dependencies with clear next steps

Let our team of experts give you an in-depth look into how Al capabilities can transform your business.



Assess and Advise

- Define scope and identify business stakeholders
- Gather information on key business scenarios
- Complete and review readiness assessment and guidance



Art of the possible

- Showcase the intelligence added to employee experiences with Microsoft 365 Copilot
- Explore how you can boost creativity, unlock productivity, and spend more time on important work



Build the plan

- Develop a plan to implement recommendations based on prioritised scenarios
- Define next steps and timeline to develop and implement Microsoft 365 Copilot

Price: \$11,000 (AUD ex GST)

*Can be funded by Microsoft for eligible customers

Copilot Vision & Value

The Copilot Vision & Value is a three-phase engagement designed to help customers understand the value of AI reinvention, identify top functional scenarios, build a business case and develop a strategic implementation roadmap for AI transformation powered by Microsoft 365 Copilot.

Inspire (2-4 hours)



Showcase the Microsoft 365 Copilot vision and value by driving "Art of the Possible" style conversations and demos. Discuss Al re-invention and value of Microsoft 365 Copilot, touching on the importance of data security and adoption and change management.

Assess (1-2 days)



Assess customer's needs and Al readiness by driving technical readiness assessments. Facilitate executive-level interviews, data analysis and workshopping to identify high-value functional scenarios across priority departments.

Design (1-2 days)

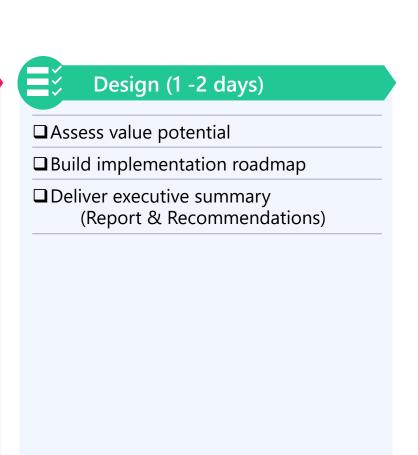


Develop the business case and plan for implementation based on prioritised scenarios. Define next steps and timeline to develop and implement the solution.

Copilot Vision & Value Scope







Copilot Vision & Value Outcomes



Inspire (2-4 hours)

- Overview of Microsoft 365 Copilot's value to inspire and engage stakeholders.
- Address any security, governance, and data access questions
- Explore strategies to accelerate the adoption and change management process using Microsoft Viva.



Assess (1 -2 days)

- Assess business and technical needs
- Facilitate workshops to envision and prioritise scenarios across your organisation, specific to business functions or departments
- Showcase the intelligence added to employee experiences with Microsoft 365 Copilot
- Early view of next steps needed for implementation roadmap to successfully deploy and adopt Microsoft 365 Copilot



Design (1 -2 days)

- The business case (ROI) and strategy for AI transformation defined, incorporating Viva acceleration if applicable
- Next steps to move forward and implement Microsoft 365 Copilot
- Develop a plan to implement recommendations based on prioritised scenarios
- Define next steps and timeline to develop and implement Microsoft 365 Copilot

Example workshop agenda

Phase	Session	Description	Outcome	Customer attendees	Time
Art of the possible	Art of the Possible Kick-Off	This session will begin the Art of the Possible portion of the workshop. Required sessions as well as the agreed optional sessions will be listed here.	Set the agenda and schedule for the Art of the Possible phase	Project Lead Project Manager	15 minutes
	AI-Powered Organisation	 The objective is to reiterate the Microsoft work trend index in the following areas: Discuss components of the Al-powered organisation. Present key findings where organizations need to invest in Al-driven solutions to stay competitive and workers need to develop new skills to take advantage of the opportunities Al presents. 	Deeper understanding of the work trends	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge Workers	10 minutes
	Responsible AI	 This section serves as a guide for how to approach external marketing communications based on terminology, tone, and our approach at Microsoft to responsible Al. The goal of this presentation is to cover: Why responsible Al matters and the potential Al has for today and tomorrow. Our approach to responsible Al. Examples of responsible Al in action along with sharing some of those learnings with customers and partners. 	Deep understanding of Microsoft's approach to responsible Al	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge Workers	10 minutes

Example workshop agenda (cont'd)

Phase	Session	Description	Outcome	Customer attendees	Time
Art of the possible	Microsoft 365 Copilot Overview	 The objective is to provide an overview of Microsoft 365 Copilot by discussing: Natural Language Access to business content and in the business context Comprehensive approach to security How Copilot is embedded across Microsoft 365 apps 	Deeper understanding of the underlying of Copilot and a realization that Copilot output is grounded in business data and context.	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge workers	10 minutes
	Unleash Creativity	The objective is to demonstrate how Copilot unleashes creativity. In this section, we will discuss the following topics: Copilot in Word Copilot in PowerPoint Copilot in Excel	Understanding on how the customers enable workers with Copilot to increase their creativity. Deeper understanding of practical applications of Copilot in Word, PowerPoint, and Excel.	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge workers	15 minutes
	Unlock Productivity	The objective is to demonstrate how Copilot unlocks productivity. In this section, we will discuss the following topics: Copilot in Outlook Copilot in Teams Meetings Copilot in Teams Chat & Loop	Understanding on how Copilot enables the end user to increase their productivity. Deeper understanding of the practical applications of Copilot in Outlook, Teams Meetings, Teams Chat & Loop, Power Automate, and Viva Sales.	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge workers	15 minutes

Example workshop agenda (cont'd)

Phase	Session	Description	Outcome	Customer attendees	Time
Art of the possible	Uplift Skills	The objective is to demonstrate how Copilot can uplift skills. In this section, we will discuss the following topics: Copilot in Microsoft 365 Chat Client meeting in Microsoft 365 Chat Strategy in Microsoft 365 Chat Status update in Microsoft 365 Chat	Understanding of how Copilot enables workers to increase their skills. Deeper understanding of practical applications of Copilot in Microsoft 365 Chat.	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge Workers	10 minutes
	Better Together	 The objective is to demonstrate the better together story for Copilot in Teams and Teams Premium. In this section, we will discuss the following topics: The Advanced AI in Microsoft Teams and when to use Intelligent recap and when to use Copilot in Teams Discussion of the current way to accomplish a task and the new way to accomplish the same task, which means leveraging advanced AI in Microsoft Teams Copilot in Teams and Teams Premium better together story 	A deep understanding of new ways to complete tasks. An understanding of when to use which AI in Teams and when to leverage both together.	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge Workers	15 minutes
	Microsoft 365 Copilot Personas	The objective is to discuss a "Day in the Life" for Microsoft 365 Copilot Personas: • HR, Seller, Marketing, Finance, and IT	An understanding of the practical uses of Copilot for key personas. Plants seeds for future scenario discovery workshop.	Exec Sponsor, LOB Leaders, Project Mgr, ITDM, Knowledge Workers	20 minutes

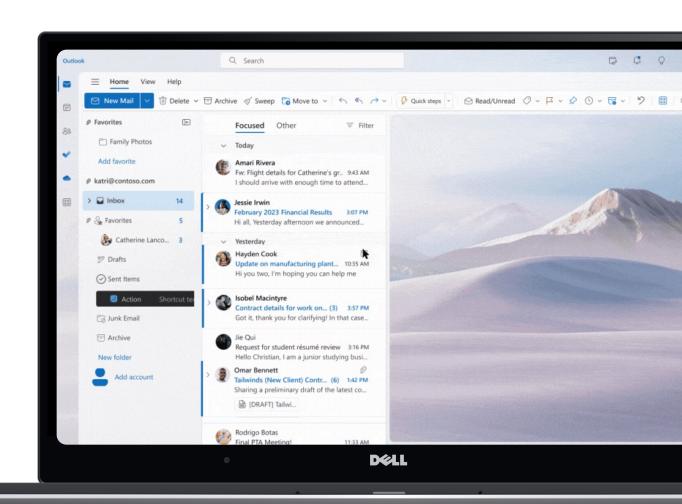
Get in touch

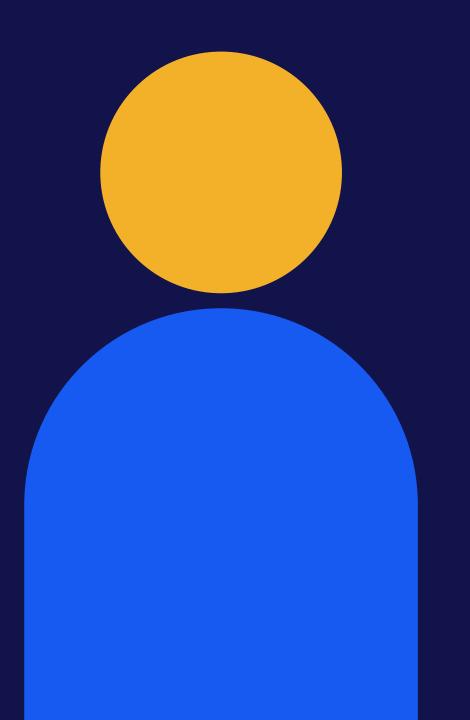
Start preparing your business today.

Contact us to kick-start your journey to becoming an Al-powered organisation.

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