



Leverage Ensono Flex[®] Cloud Services to maximize your cloud investment

Modular, outcome-focused services that fit your needs now...and into the future.

As clients invest in their people, processes and technology the persistent “cloud management” problems of finding and retaining top technical expertise, driving innovation, reducing risk, and optimizing for cost can become significantly more challenging as the scarcity of critical technical skillsets increases.

Discover how Ensono's portfolio of public cloud managed services can help you overcome the complex challenges of cloud adoption and unlock the full potential of digital transformation. Ensono Flex[®] Cloud Services are designed to be modular and flexible, giving you the freedom to choose the level of support you need for your cloud environment and scale up or down as your needs evolve.

The Ensono Difference

 <p>Flexible to adapt to your evolving operating model</p>	 <p>Broad portfolio to modernize from legacy to cloud native</p>	 <p>Maximize costs savings to power innovation</p>	 <p>Access clear insights that drive business outcomes</p>
<p>Modular by design, allowing consumption of select managed services that extends vs displaces your operations team</p> <p>Services and pricing models that evolve with your workloads, allowing modular changes through the life of your contract</p>	<p>Management for VMs, native container platforms, VDI and DBA services for database technologies</p> <p>Digital consulting portfolio that includes migration, app transformation, data platform and AI</p> <p>Leverage DevSecOps and SREaaS to modernize ops, increase developer velocity, automate workloads and improve app reliability</p>	<p>Reduce ongoing operational expenses and realize up to 30% of cost efficiencies to help maximize your investments in public cloud services</p> <p>Ensono Envision[®] Advisor combines FinOps tooling and Ensono expertise to deliver continuous optimization of cost, security, availability, and performance</p>	<p>Ensono Envision[®] spans mainframe and hybrid cloud to deliver billing, resource reporting and visualization, performance, backup, patching and security, with FinOps tooling for cost allocation, and showback/chargeback.</p> <p>Tooling is included, displacing cloud CMPs with large cost implications, typically based on % of cloud usage</p>

Accelerate innovation with Ensono Flex® Cloud Services

During the current uncertain and inflationary economic times, many organizations have significantly reduced discretionary spending budgets and most technology leaders expect to fund strategic initiatives through cost optimization. Accelerate your innovation through Ensono Flex® Cloud Services to serve as a force-multiplier to:



Provide 24×7 monitoring & incident management services to protect against service interruptions



Offload strategic, but recurring, operational tasks that burden your internal IT teams



Boost engineering velocity & deliver transformational projects



Drive optimization for peak performance and cost efficiency



Key Outcomes



Reduce management fees by up to 35%

by only purchasing the services that are required to solve the problems that are applicable to your workloads.



Reduce VM management fees by up to 90%

for large, COTS applications by selectively targeting critical VMs with services that require patching, security, and 24×7 OS-level monitoring and incident management fees.



Reduce cloud usage spend by up to 30%

and increase performance, reliability, and security through our Cloud Change & Optimization service that is designed to service day-to-day change requests & to deliver proactive, optimization-focused recommendations through our AI-enabled Ensono Envision® Advisor and enterprise-grade, ITIL-compliant change management, powered by Ensono's certified Cloud Engineering teams.



Reduce cloud platform escalation costs by 35% or more

through our Cloud Infrastructure Billing & Platform Support service, which delivers an easy-to-consume cloud infrastructure purchasing vehicle, bundled with the licensing costs and engineering resources required to escalate critical issues to AWS and Microsoft should the need arise.



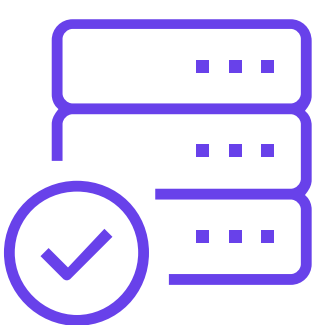
Reduce risk and increase productivity

our Cloud Infrastructure Monitoring & Incident Management service, delivering a 24x7 eyes-on-glass monitoring service that is powered by our world-class Ensono Support team.



Simplify multi-cloud management

with Ensono who have deep partnerships and integrated solutions for AWS, Azure, and Google, combined with the multi-cloud, Ensono Envision® cloud management platform.




Freedom to adjust services without penalty with Ensono Flex® Migration

enabling Clients to shift contractual spend between services spanning from Mainframe-as-a-Service to Cloud-Native Application Development and SRE-as-a-Service offerings.

Ensono Flex® Cloud Services Overview


Choose the services you need - and only what you need

Core Services

- 


Cloud change & optimization services

Reactive & proactive change execution and management

(% of total enrolled usage OR # of changes per month)
- 


Cloud infrastructure monitoring & IM

24x7 monitoring for cloud infra/services and break-fix support

(% of non-VM usage)
- 

Cloud VM Admin.Services

Automated patch & backup, 24x7 VM/OS monitoring & support


(% of usage OR per-VM)
- 

Cloud Infra Billing & Platform Support

Cloud infra resale, Billing queries, Ensono-led vendor escalation services

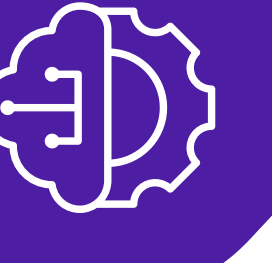
(% of total usage)

Advanced Services

- 


SRE Services

Application observability and APM and 24x7 app management

(POD usage based)
- 

Flex Cloud Engineering

DevOps, Agile Management, Cloud Platform Engineering & Containerization

(# of hours per month - flex up or down to minimum commit)
- 

Cloud DBA Services for Azure SQL & AWS RDS

Database management, 24x7 support, Optimization, Performance tuning & high availability

(unit based per DB)

Cloud Consulting Services

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Portfolio of Digital Consulting Services

Customized consulting & professional services from migrations to cloud-native application development

(Fixed price SOW or Cloud Solutions Hours)

To learn more about Ensono's Flex Cloud Services, visit Ensono.com or contact your sales representative.