EQUA

AI-NATIVE PROCUREMENT PLATFORM

Version
1.02

Build
2B.9

Release
Int.02

UNIFIED PROCUREMENT PLATFORM

For Buyers
Streamlined tender creation and management for government agencies & enterprises

For Suppliers
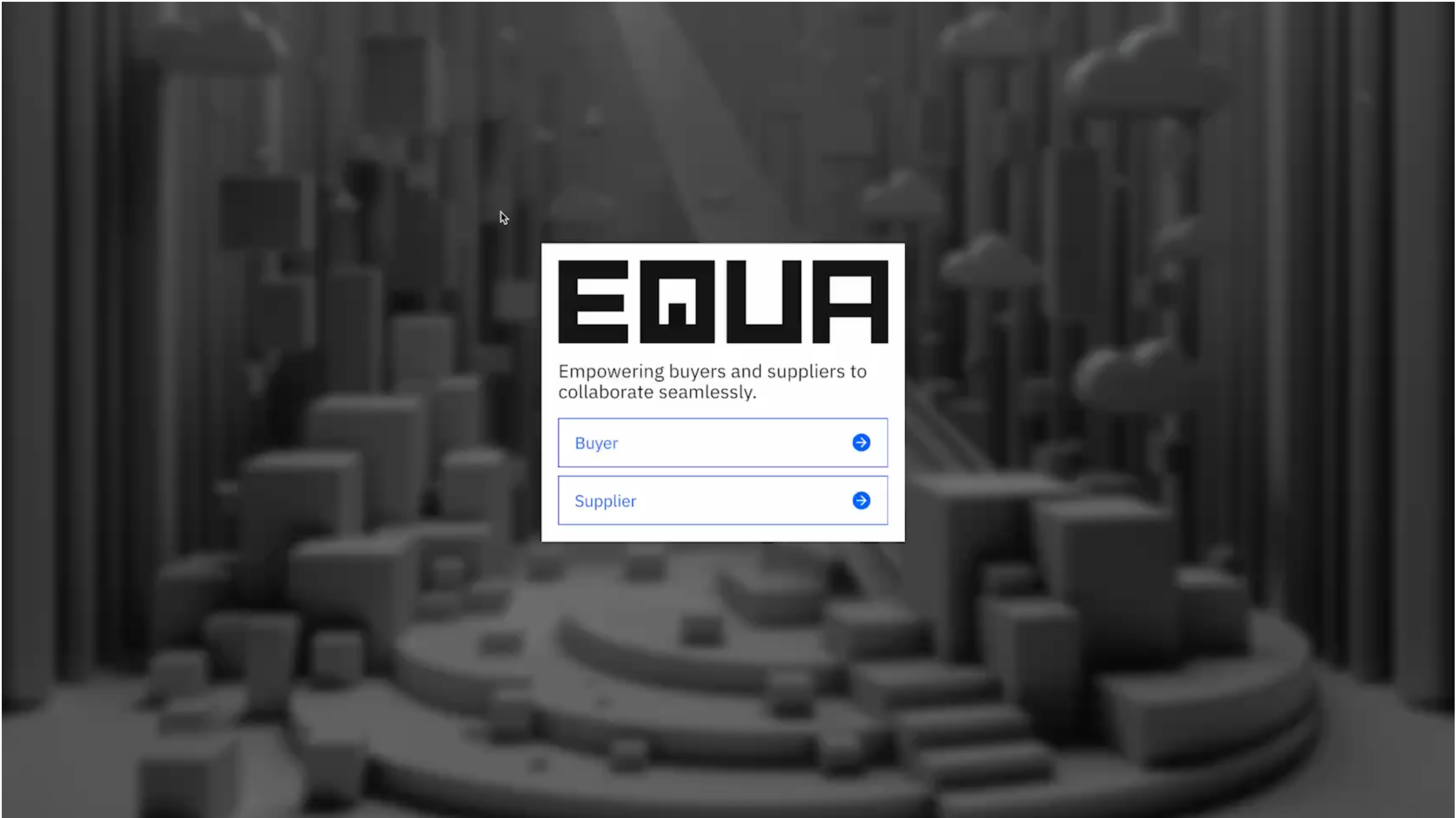Automated proposal generation for suppliers & vendors

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Empowering buyers and suppliers to collaborate seamlessly.

Buyer →

Supplier →

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DEMO VIDEO

Please click on the image or access the demo [here.](#) Enjoy!

SIMPLIFYING PROCUREMENT

The AI Proposal Generation Tool streamlines the entire tender or RFP response process for companies bidding on projects for enterprises and governments

The AI Tender Generation Tool streamlines the other side of the equation, designed to assist government agencies and enterprises on creating and managing RFPs/Tenders efficiently

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OPPORTUNITY FOR IMPROVEMENT

Unapproved AI tools risk data security and compliance, needing secure enterprise alternatives

Unofficial AI Tool Adoption

Tight deadlines lead to rushed, error-prone proposals, reducing competitiveness and thoroughness
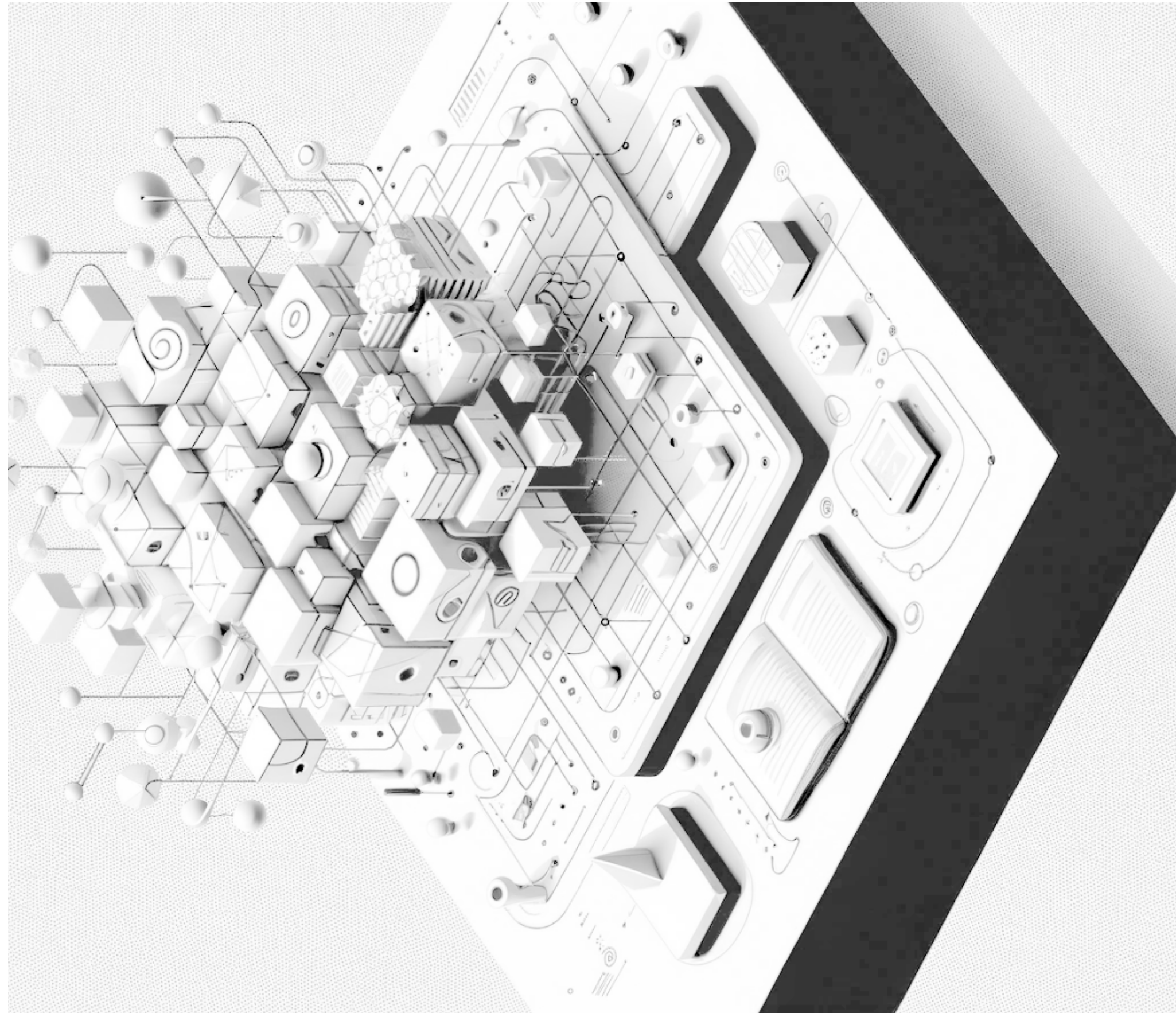
Time Constraints

Labor-intensive preparation diverts resources and impacts overall productivity and costs

Resource Intensiveness

Traditional methods lack data analysis and insights to improve proposal performance and win rates

Analytical Insights

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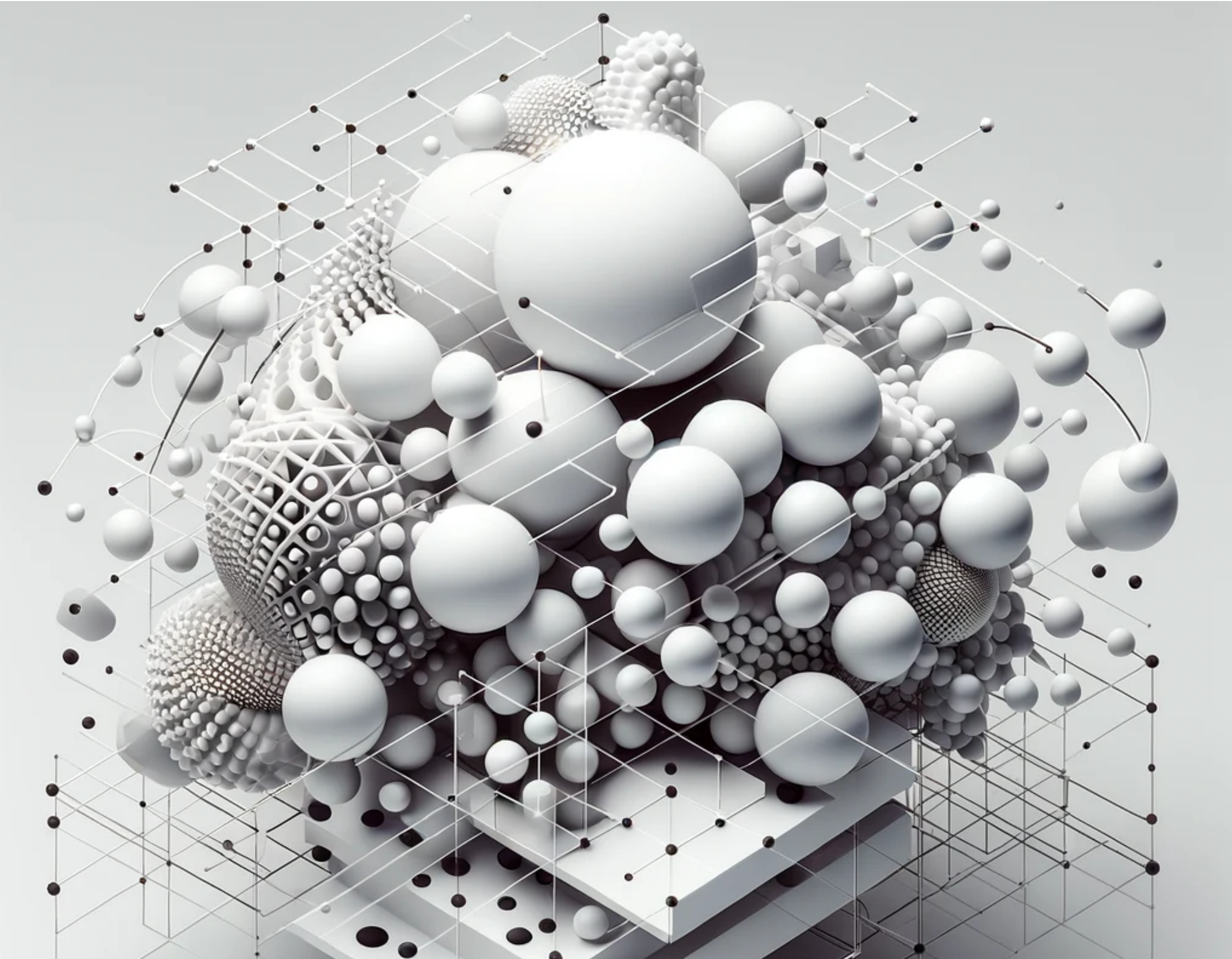EQUA

AI-NATIVE SOLUTION

Our platform secures sensitive data with robust security protocols and role-based access controls.

Standardized processes ensure consistent quality and scalability, transforming tender and proposal management into a strategic asset with AI-driven project management and analytics.

It generates precise, tailored proposals, automates routine tasks, and streamlines workflows with real-time integration.

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ENTERPRISE GRADE AI FEATURES

AI Enterprise Search
Provides conversational access to relevant data, providing features such as semantic search, Q&A, summarization, translation, analysis, and more

AI Proposal Generation
Automates the creation of accurate, high-quality proposals quickly, improving chances of winning bids, reducing manual workload, and improving response times

Comprehensive Project Management
Streamlined task and staff assignment, progress tracking, real-time collaboration, and more, ensuring timely execution

Enterprise Grade Security
Ensures data security and compliance with enterprise-grade security protocols and role-based access controls (RBAC)

IMPROVED EFFICIENCY AND QUALITY

Enables enterprises to automate, optimize, and analyze every step of the proposal process

Creates unparalleled efficiency and strategic insights for visionary enterprises
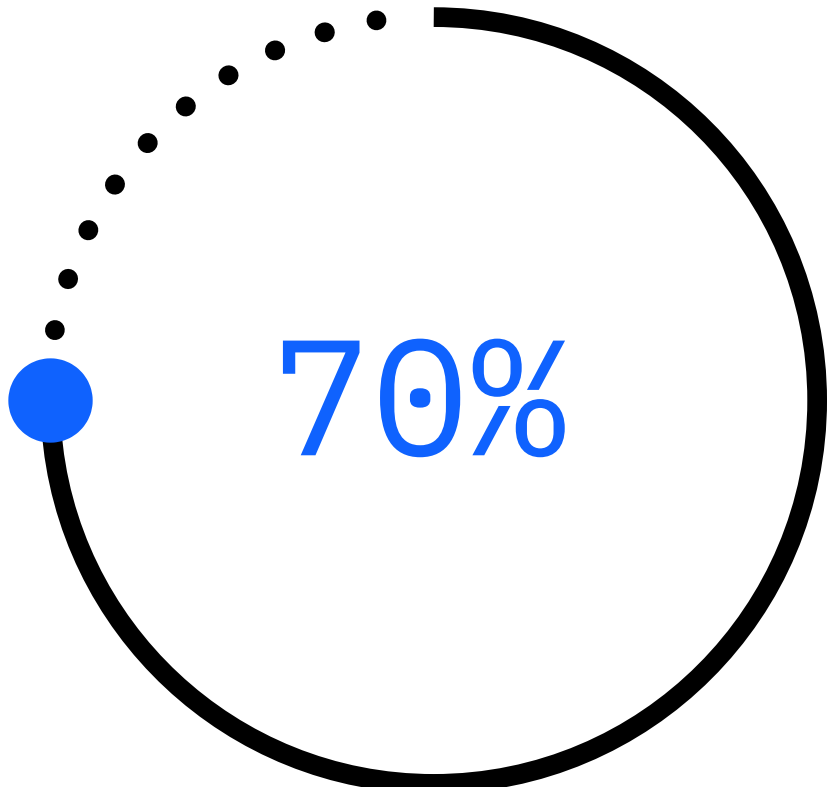
Improves the quality and relevance, increasing the chances of winning bids

Reduces costs and frees up valuable human resources
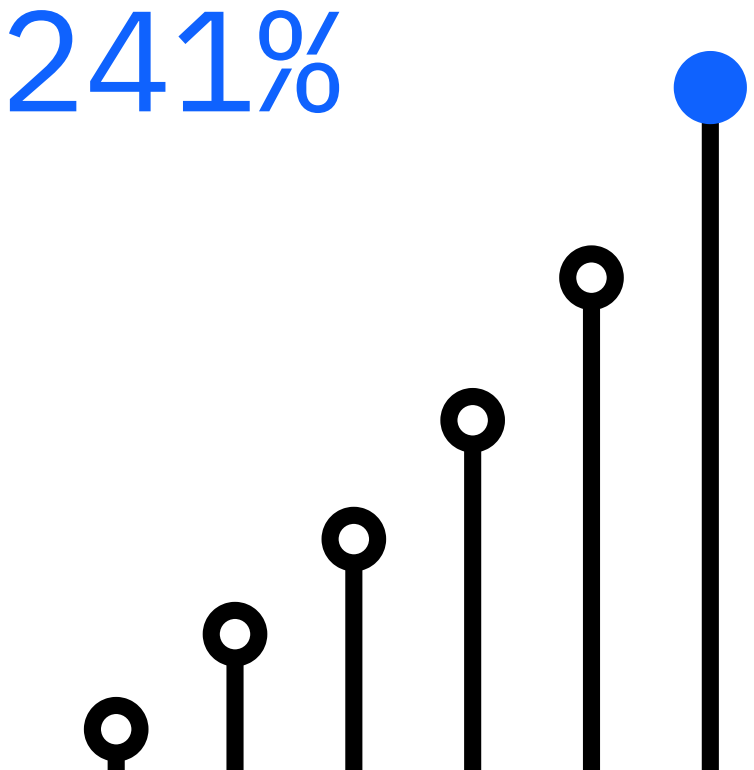
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SUCCESS METRICS

**Time Saved
on Proposal Creation**
70% increase in drafting speed for tender responses, allowing teams to focus on strategic activities and respond to more RFPs
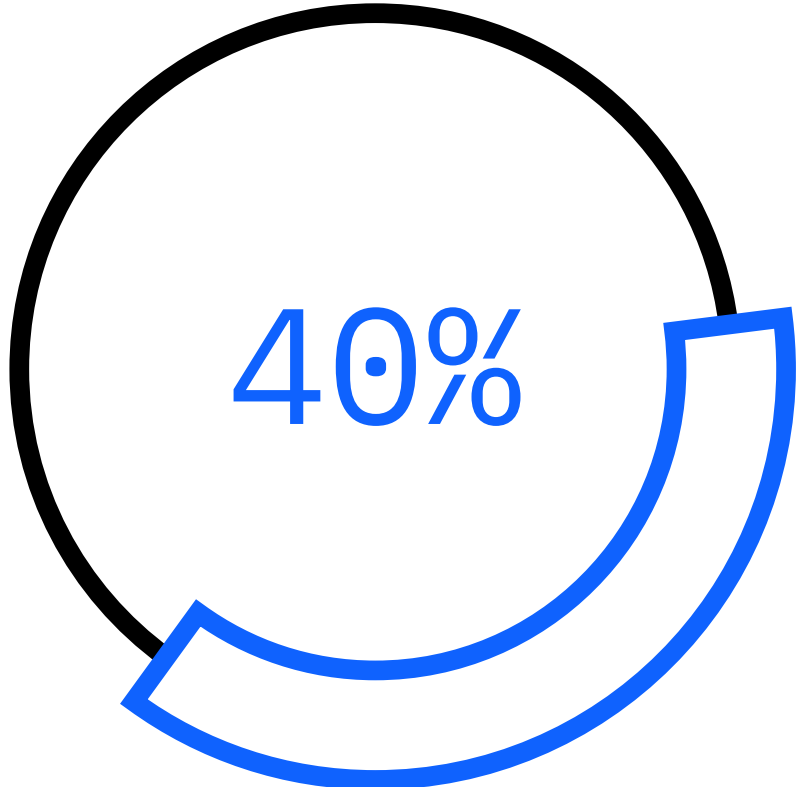
70%

**Higher
Success Rates**
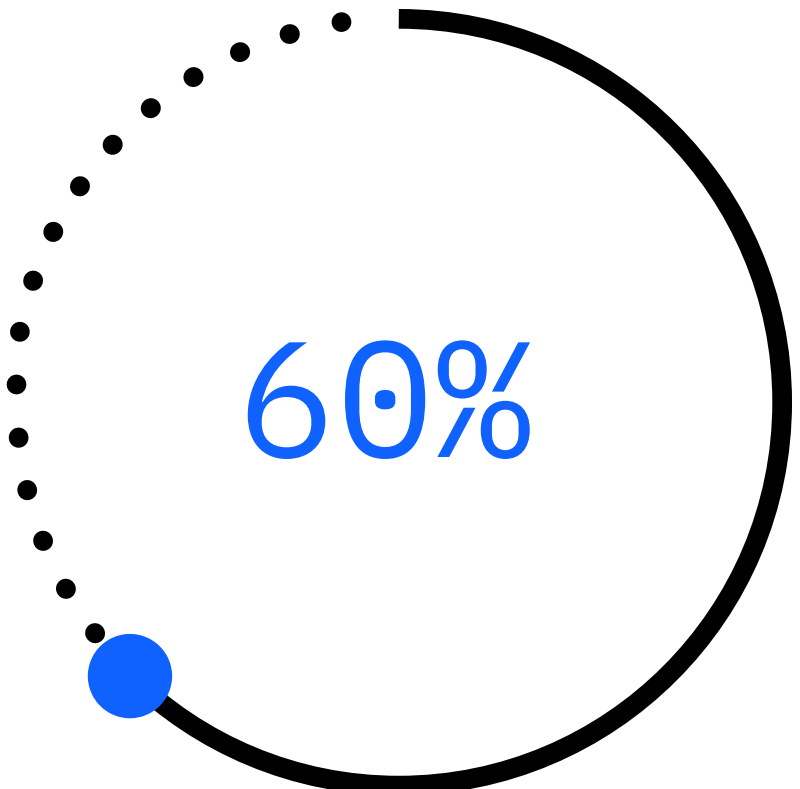241% increase in success rates for winning bids and proposals, enhancing proposal quality and alignment

241%

**Cost
Savings**
Lowers operational costs associated with manual proposal preparation by 40%, reducing the need for extensive human resources
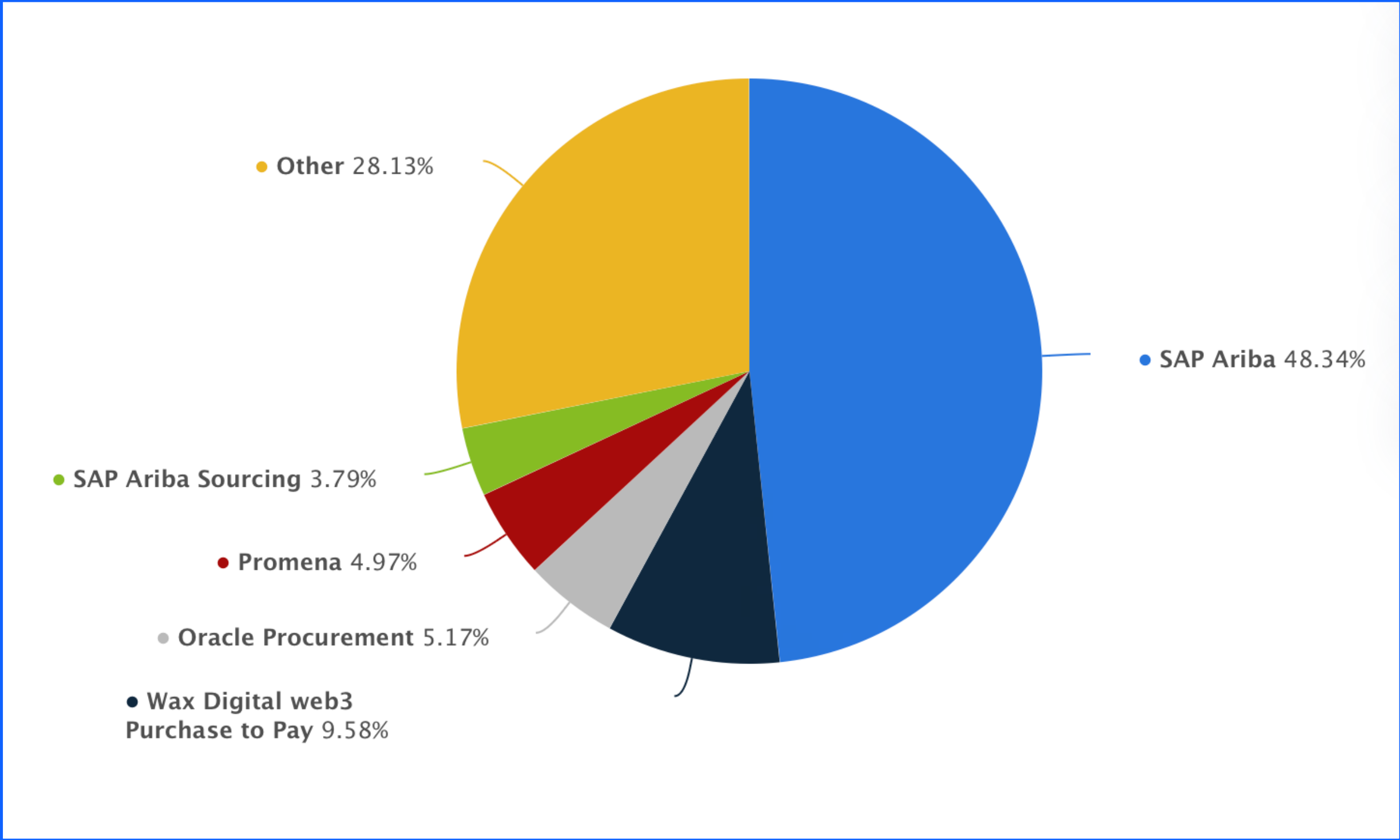
40%

**Efficiency
in Workflow**
Automates repetitive tasks and streamlines workflows, boosting overall efficiency by 60%

60%

AI-NATIVE PROCUREMENT TOOL

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COMPETITION

Other 28.13%

SAP Ariba 48.34%

SAP Ariba Sourcing 3.79%

Promena 4.97%

Oracle Procurement 5.17%

Wax Digital web3
Purchase to Pay 9.58%

Source: Procurement software vendor market share worldwide 2023
Published by Lionel Sujay Vailshery, Nov 22, 2023
https://www.statista.com/statistics/633145/worldwide-procurement-software-market-share-by-vendor/

EQUA advantage

AI-Driven Proposals and Tenders
Generates data-based, customized proposals and tenders

AI-Optimized Workflows
Streamlines processes with AI to automate tasks

Guardrails
Ensures compliance and accuracy with integrated human approval workflows

PROCUREMENT SOFTWARE MARKET VALUE

Attributes	Key Statistics
Procurement Software Market Value (2024)	US$ 8.51 billion
Anticipated Market Value (2034)	US$ 19.50 billion
Estimated Growth (2024 to 2034)	8.6% CAGR

Source: Procurement Software Market Outlook from 2024 to 2034
Published by Sudip Saha, June 2017, Updated January 2024
https://www.futuremarketinsights.com/reports/procurement-software-market

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3-WEEK DEPLOYMENT TIMELINE

Days
1-2
Initial Consultation
and Planning

Days
3-5
Data Collection
and Storage Setup

Days
6-8
Data Pipeline Setup

Days
9-11
Database Setup

Days
12-14
Integration of Company
Policies and Compliance
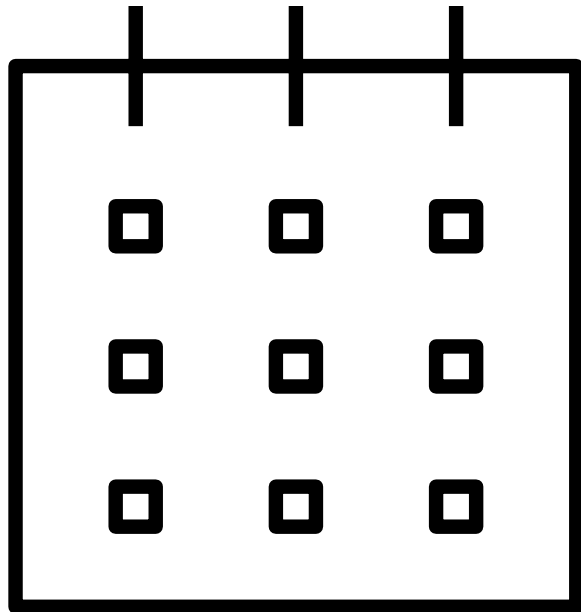
Days
15-18
User Onboarding
and Training

Days
19-21
Customization
and Fine-Tuning

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FUTURE FEATURES

Subcontractor Portal
Dedicated portal for subcontractor management

Mobile App
Seamless mobile access to all platform features

Personal Dashboards
Customizable, real-time, dashboards

Voice Capabilities
Voice-activated commands and interactions

In-Platform Copilot
AI screen shared assistant integrated in the platform

Agentic Actions
Autonomous task execution

White-boarding
Collaborative solution design tools

Etimad Integration
Seamless integration with the Etimad platform

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TEAM

Srikant Naidu
Chief Executive Officer
Founder

Dhananjay Naidu
Chief Design Officer
Founder

Vivek Banka
Full Stack Developer

Srinivas Yerramilli
Technical Advisor

THANK YOU

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