

# Deploy Azure Resources Consulting Engagement



# **About ESTI Consulting Services**

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# ESTI – Who We Are



Your Problems Our Solutions

- ❖ 30+ Years in Business
- ❖ 5 Locations in Western Canada
  
- ❖ We Are Experts In IT Consulting
- ❖ Data Center, Network and Security, Applications, Cloud
  
- ❖ Recognized as Services Leader
- ❖ Relationships, engagement, growth



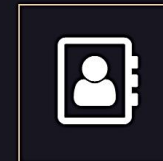
30

Years, Our Longest Client Relationship



364

Years of combined experience



254

Clients in the Last 30 Years



1473

Successful Projects in the Last 30 Years

# ESTI Fast Facts

| Question    | Fact                |
|-------------|---------------------|
| Founded?    | 1989                |
| Staff Count | 60+                 |
| Ownership?  | 15 active employees |
| CEO?        | Mark Dick           |

***At ESTI, our mission is to connect ability, knowledge, experience, hard work and partnerships to design, build and implement the best technology solutions for our customers.***

# ESTI Services

## Infrastructure Services

- Cloud and Hybrid Infrastructure design, deployment, and ongoing support and maintenance
- IP Networking for Enterprise, Controls networks
- Data Center: Storage, Backups, DR, Virtualization

## Application Services

- Application Assessment and Cloud Migration
- Software Development
- Application Deployment and Integration

## Project Services

- IT Project Management
- Business Analysis and Software Quality
- Disaster Recovery and Data Management Consulting

# Microsoft Partnership

- Solution Partner - Initial Focus on Digital and App Innovation
  - Certifications completed and Solution designation achieved.
- Microsoft ECIF Funding Program
  - Onboarding completed and fully eligible

# Deploy Azure Resources – Consulting Engagement

- ESTI works with Azure clients to establish a new tenant in Microsoft Azure
- Consultation includes key elements: Security, Identity, Networking, Monitoring, DevOps tooling, and automation
- Key outcomes include
  - Understanding of client's needs for their Azure tenant
  - An approved technical design
  - A fully operational and documented Azure tenant
  - An established DevOps toolset
  - Transition to operations and optional ongoing support.

# Deploy Azure Resources Activities and Deliverables



## Needs

- Activities: Client interview, workshops, identify leading practices
- Deliverables: Requirements document, implementation plan

## Design

- Activities: Architect Azure resource configuration
- Deliverables: Architecture diagrams, monthly cost estimates

## Deploy

- Activities: Deploy Azure tenant, prepare automations
- Deliverables: As-built documentation, operations documents

## Support

- Activities: Changes, trouble-shooting, tuning on demand
- Deliverables: Modifications to current documents



# Thank You!

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