

The Blueprint for Tomorrow's Corporate Legal Team

Leadership Team



Omar Haroun

Co-Founder & CEO

text IQ Relativity



David Van Reyk

Co-Founder & COO

CVC H. I. G. EUROPE



Ashish Agrawal

Co-Founder & CTO

Google amazon



Himanshu Agarwal

Head of GTM & Revenue

McKinsey & Company intel

F500 Customers, including:

Cargill

IQVIA

Graybar

COHERENT

DURACELL

intuit

Southwest

nationalgrid

BASF

DHL

SILVER LAKE

TOSHIBA

Backed by visionary investors



Hemant Haneja

General Catalyst

8x Forbes Midas list
CEO & Managing Director
(IPO ABNB, IPO HUBS)



Mike Maples

Floodgate

8x Forbes Midas list
2x Founder / Operator
(IPO TIVS, IPO MOTV)



Andrew Sieja

OnDean

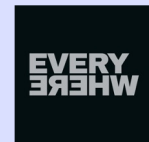
Founder & Chairman
Relativity
(\$5B LegalTech Giant)



defy.

**FIRSTHAND
ALLIANCE**

Permanent Capital

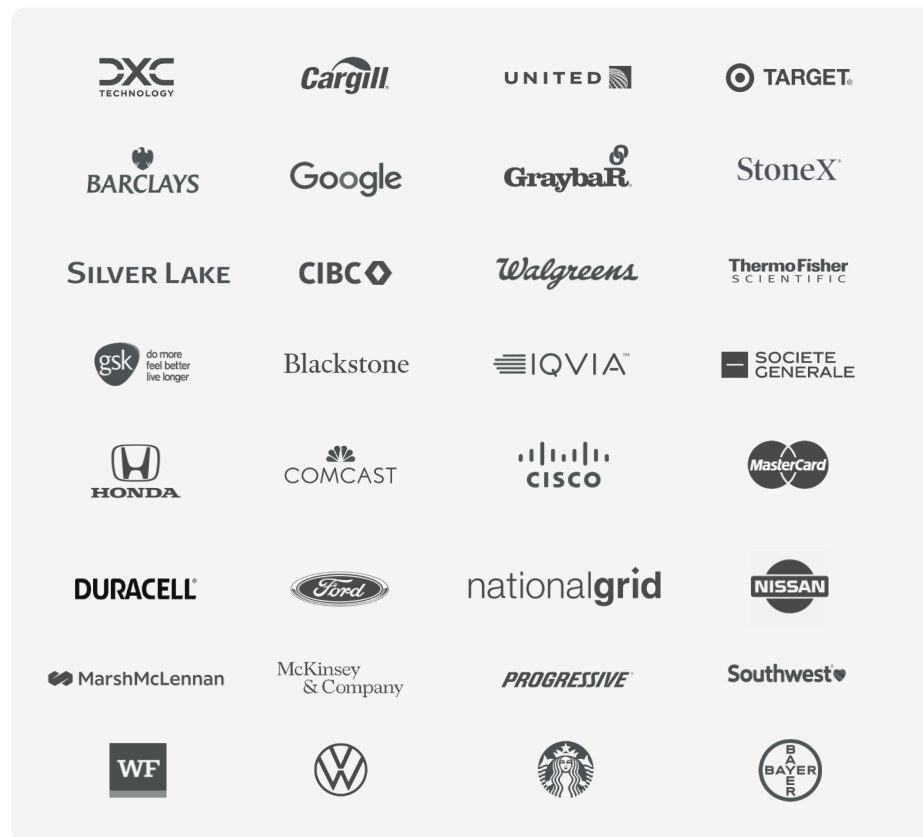


Series A funding round for up to \$105 million, led
by General Catalyst.

**Transform a misaligned legal system
while delivering \$100M in value to
your business in the next five years.**



We spoke to 150+ leaders



Legal must **balance speed with risk mitigation** in today's accelerating business environment without a change in business as usual



Legal perceived as a bottleneck

High matter volume and inability to compromise on protecting the business results in backlog



Escalating, inefficient spend

Skyrocketing external counsel costs and a perverse billable hour incentive structure creates natural inefficiencies

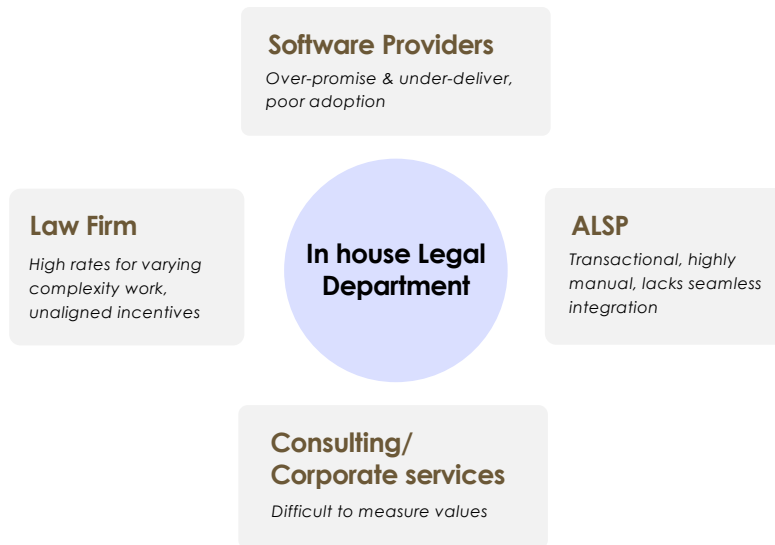


Overloaded teams

Repetitive tasks and overwork weighs on job satisfaction and overall effectiveness of highly-skilled and expensive lawyers

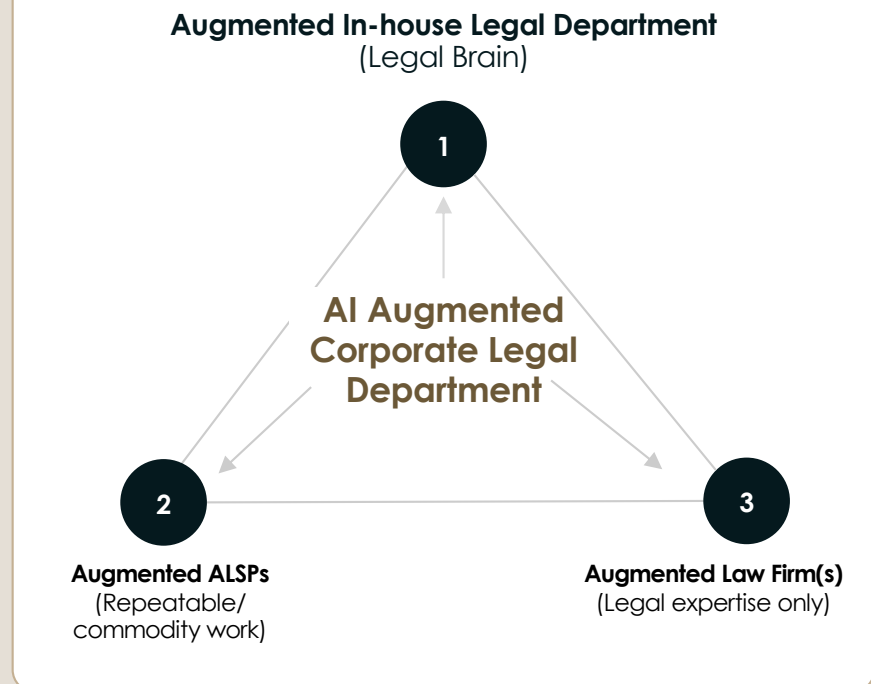
Current state of in house legal departments

Current State



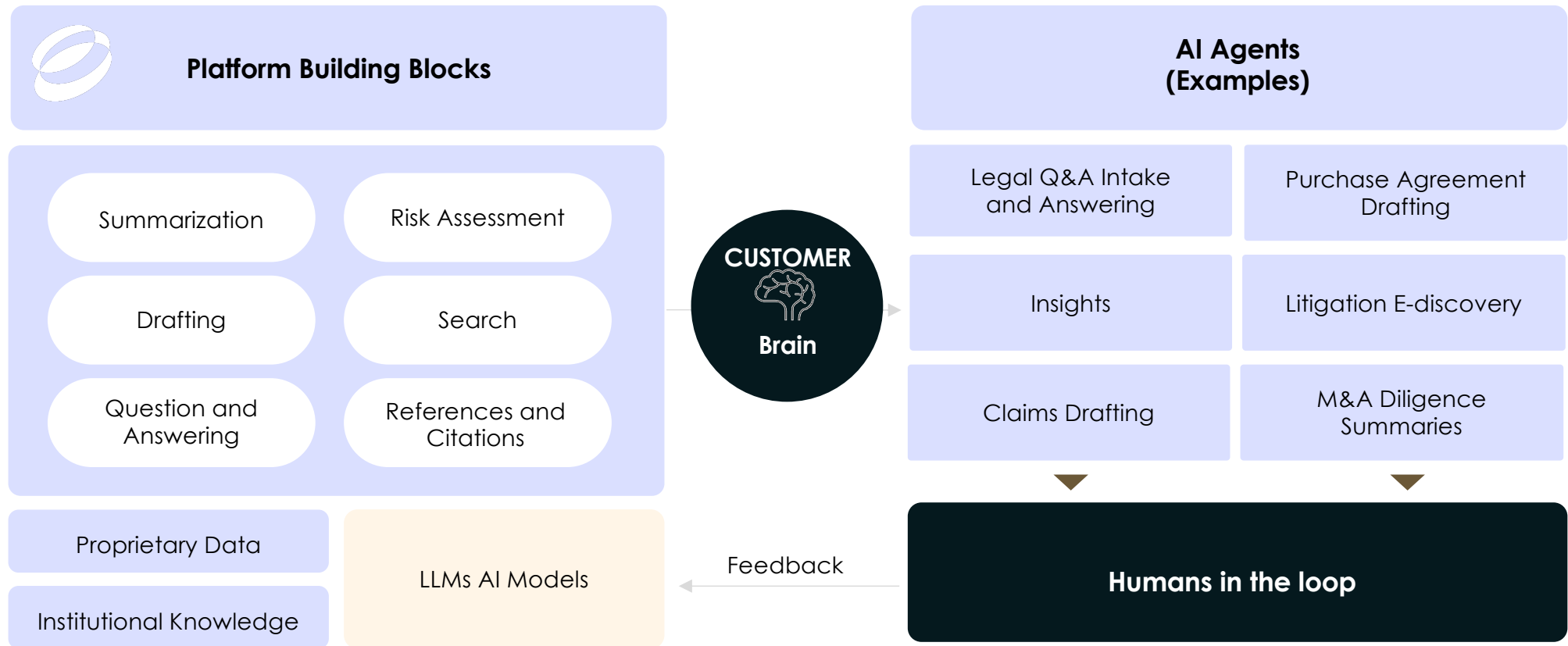
A new blueprint for corporate legal teams

Future State



Augmented Intelligence Platform

Customize the building blocks of the platform to develop company “Brain”



Compliance, data security, and best practices for enterprise-grade deployment on-premises or as a SaaS solution. SOC/ISO certified and GDPR compliant⁷

The challenge**Growing spend**

Legal costs ballooning to meet the needs of a growing complex business

Legal industry inefficiency

Routine legal work is managed by expensive firms and efficiency gains don't impact fees

Unstructured & scattered data

Documents contain valuable information, but locating and analyzing it is a challenge

Technology adoption pace

Can't just invest in another tool, we need to demonstrate clear savings

The solution**Augmented Intelligence Platform**

Partnered with Eudia to optimize full legal function across in-house and outside counsel spend

**Augmented law firms & ALSPs**

Unbundling OC spend through Eudia's augmented legal services, optimized through technology

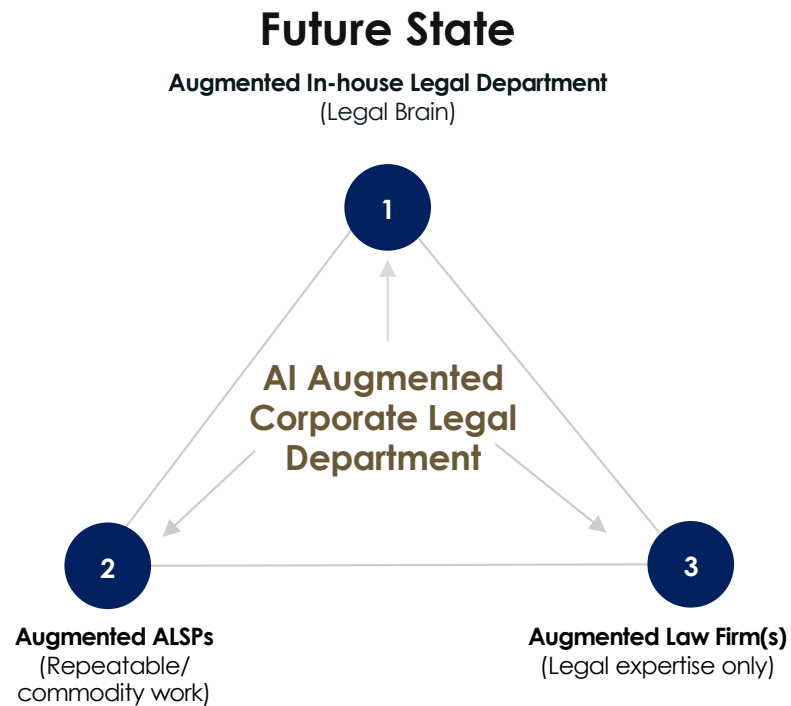
**Legal brain unique to Coherent**

Focused on codifying and growing the team's institutional knowledge to improve quality and consistency across both AI and team-based output

"We are on track to transform into a fully augmented legal team this year"

- Rob Beard, Chief Legal Officer

Working backwards from future...



...prioritizing critical use cases



Intellectual Property

Patent prosecution and maintenance



Trade Compliance

Contract drafting, categorization and investigations



Mergers & Acquisitions

Due diligence reviews and contract drafting



ALSP Lift and Shift

Take over all commodity legal work with AI augmented ALSP



In-house teams

Create new insight capability that creates strategic value for the business

How a global energy company streamlined greenwashing reviews with Eudia's marketing compliance agent

Context

Corporate legal Teams review public facing marketing materials for greenwashing (Misleading environmental claims that can damage reputation and lead to legal action)

Problem

- Review process is time intensive which **delays marketing campaigns**
- Volume requires **expensive outside counsel**
- Accuracy** is non-negotiable for AI

Solution

- In less than 2 weeks, Eudia's marketing compliance AI agent tailored for **greenwashing review process**
- AI output** driven by FTC regulations, public case law, and institutional knowledge
- Heightened risk scrutiny** was required that could only be captured through institutional knowledge

Results



2.2 faster review time per asset
(30 minutes down from 67 minutes)



Surpassed human accuracy in 8 weeks
(92% vs 70-90% team range)



Stood up customized solution in < 2 weeks

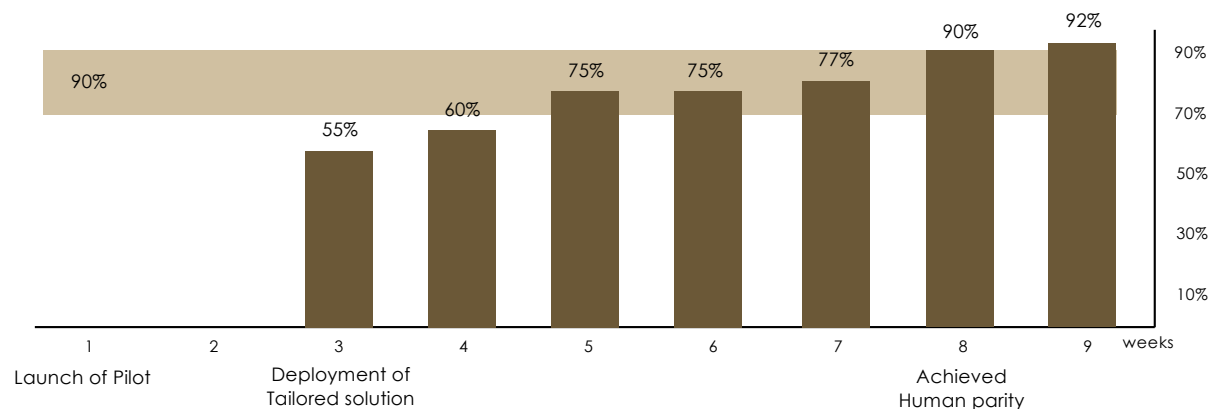


53% of AI output driven by institutional knowledge

Eudia vs human accuracy improvement

Human Accuracy

Eudia Accuracy



Case study

Augmented intelligence deployment

Risk and compliance

Solution Example



AI Platform Capabilities

AI-Structured Guidelines
Language Review
Risk Flagging & Summary

~98% Reduction
in Human Time

Contracting

Solution Example



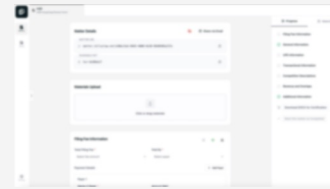
AI Platform Capabilities

AI-Structured Playbook
Risk Summary
Redline & Negotiation

~30-80% Reduction
in Human Time

HSR filings

Solution Example



AI Platform Capabilities

Document Review
Language Risk Identification
AI-Structured Guidelines

~30-50%+ Reduction
in Human Time

Contract insights

Solution Example



AI Platform Capabilities

Contract data extraction
Q&A (activate your data)
Search & Citations

100x capacity
unlock for in-house



Thank you

Appendix