



# Usage based Managed Service for VMware Tanzu



# From Capex to Opex – CLOUD Ready!



Transition from capital expenditures to operational expenses with our Cloud-Ready offering. Our VMware managed service is tailored to offer flexibility, allowing businesses to adapt to changing needs without being tied down by traditional licensing constraints.

- **Adaptable Usage & Seamless Integration:**

- Monthly, usage-based billing model with the flexibility for up and downscaling.
- Full integration capabilities with cloud infrastructures, especially leveraging Azure's comprehensive services.
- An emphasis on flexibility, with potential savings of up to 50% on license costs and adaptability to tools like vSphere, VSAN, NSX, and Azure.

- **Financial Predictability & Cost Management:**

- Predictable budgeting thanks to Azure Cost Management.
- The service ensures optimal operations without the limitations of traditional licenses, ensuring businesses are always technologically updated without financial pressures.

- **Comprehensive Access & Adaptive Billing:**

- Access to the entire VMware portfolio today, with billing based on tomorrow's usage.
- Stay at the forefront of technological advancements with tools like vSphere on Kubernetes, PKS, and PCF/PASS.

# Why use the evoila Managed Service for VMware Tanzu?

## **Comprehensive Enterprise Solutions & Support:**

- Enterprise-grade data services and quality, bolstered by Azure's capabilities.
- Direct communication with dedicated support personnel.
- Highly-trained engineers with expertise in both VMware and Azure integrations.

## **• Strategic VMware Partnership:**

- evoila's deep-rooted collaboration as a long-term VMware partner.
- Acknowledged as a principal partner in areas like Data Center and Network Automation.

## **• Tanzu Expertise & Licensing Benefits:**

- Extensive experience with the Tanzu Portfolio and NSX integrations.
- Transformative licensing models that shift from capex to opex, offering up to 50% cost reductions and access to essential VMware software.

## **• Flexibility & Cost-efficiency:**

- Unmatched scalability with options to migrate to and from the cloud.
- Economically advantageous with the freedom to introduce new functionalities without unexpected costs.

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