Consultoría

DRSolutions

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Empowering the cloud

Who are we?

Evolutio is a Spanish company expert in the **Integration of Cloud Services** for the corporate market and Public Administration bodies.

With a successful track record of over 30 years in the management of IT and telecommunications services in Spain, the Evolutio brand was launched in 2020 to amalgamate existing capabilities and develop new services in **Cloud Integration, Cybersecurity, Digital Infrastructures** and **User Experience environments.**

Headquartered in Madrid, with more than 1.200 professional technology experts, Evolutio's assets include the management of a **national data network, 4 Data Centres connected to hyper scalability, 4 SOCs connected to NOCs and Cloud Ops centres**, mature management tools for multicloud environments and the highest level of accreditation with the main market players, manufacturers and hyper scalability.
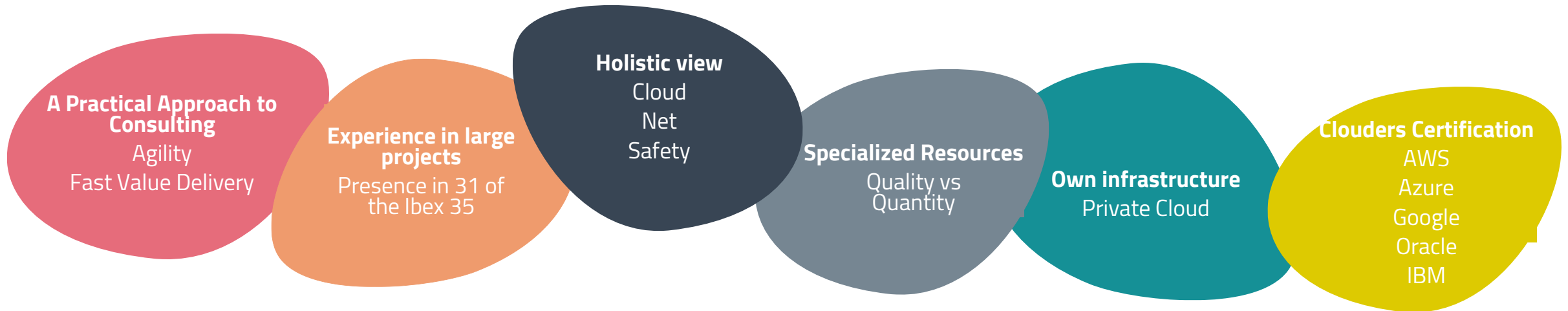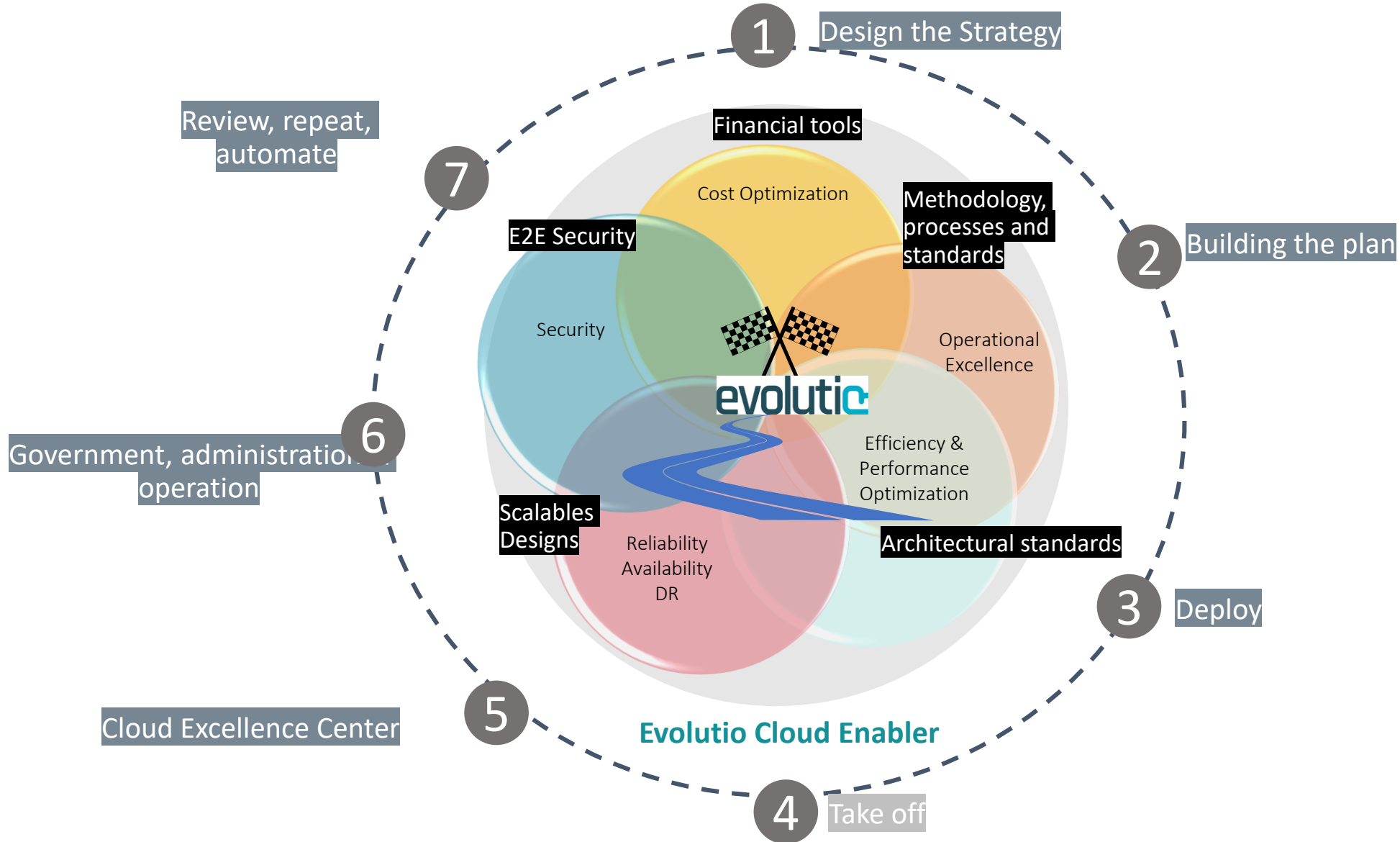

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Evolutio DRSolutions Consulting

In Evolutio, our mission is to be your trusted partner as we guide you along the exciting journey of cloud adoption.
Our aim is to offer highly specialized services that keep us close to our customers, assisting them to take the best decisions along the way.

A Practical Approach to Consulting
Agility
Fast Value Delivery

Experience in large projects
Presence in 31 of the Ibex 35

Holistic view
Cloud
Net
Safety

Specialized Resources
Quality vs Quantity

Own infrastructure
Private Cloud

Clouders Certification
AWS
Azure
Google
Oracle
IBM

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Cloud Adoption Framework Methodology by Evolutio

1 Design the Strategy

Review, repeat, automate

7

Financial tools

Cost Optimization

E2E Security

Methodology, processes and standards

Security

Operational Excellence

2 Building the plan

Efficiency & Performance Optimization

6

Government, administration operation

Scalables Designs

Reliability Availability DR

Architectural standards

3 Deploy

Cloud Excellence Center

5

Evolutio Cloud Enabler

4 Take off

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Evolutio DRSolutions consulting

DRSolutions consulting, is our consulting product which allow customers to obtain an IT solution design **Business Recovery.**

This consulting provides our customers the following **benefits:**

Business continuity after unexpected events

Reliability and risk reduction by recreating the infrastructure at service disruption.

Compliance normative

Reduction and Cost control

Data protection, ensuring storage and restoration secured

Readiness against Cyberattacks

Maintaining reputation, thanks to the agile recovery of services

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DRSolutions Consulting Methodology

DRSolutions Consulting is structured in 2 phases

| Requirements analysis | → | High Level Design |

Phase 1: Evolutio performs requirements capture and analysis through one or more working sessions with the customer. Evolutio adopts an agile work model, in sprint format, aimed at delivering value in a limited period of time. The scope of this first phase will be to develop a requirements specification document that collects all the information obtained in the previous steps and serves as a basis for the following one.

Phase 2: A high-level design of the architecture. It meets the requirements collected in the first phase. The deliverables of this second phase will be:

High-level, goal-based design (RTO, RPO)

Budget for making the low-level design and implementation of the proposed solution

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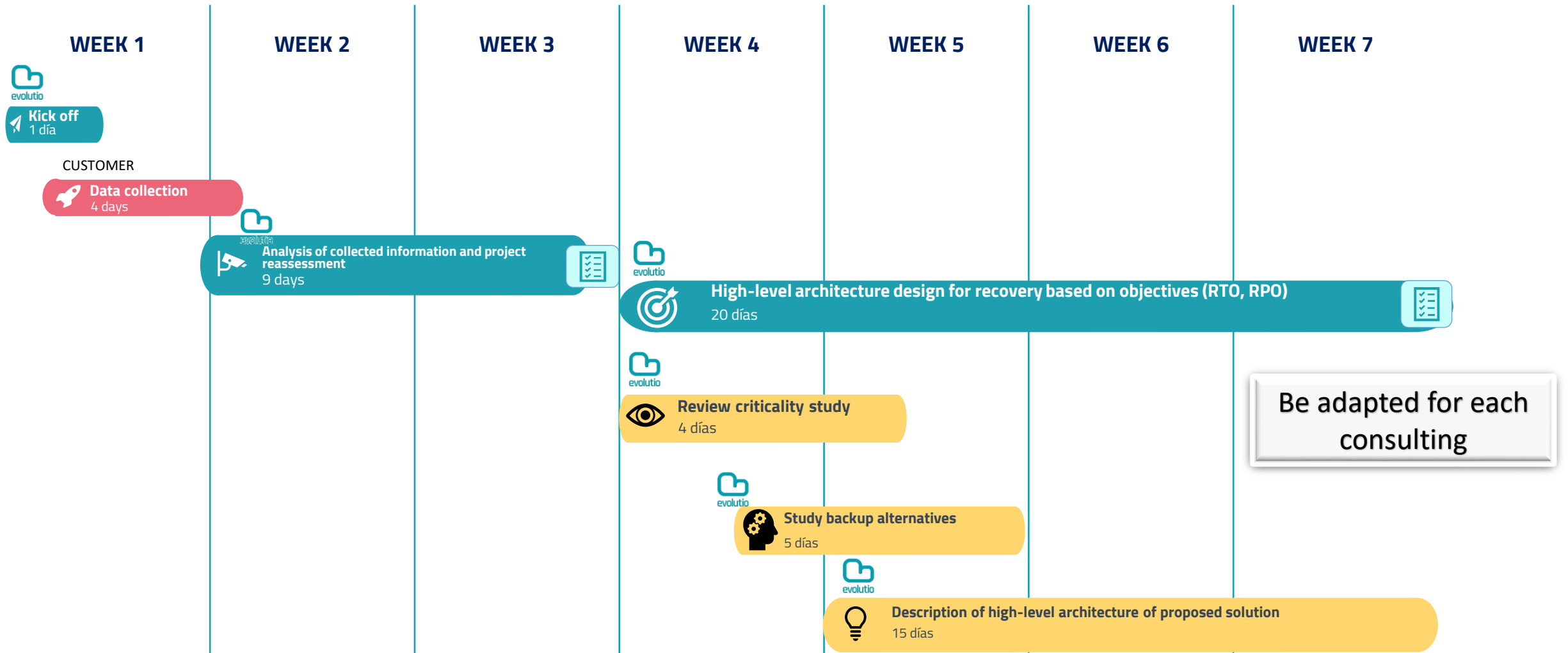The scope of the High Level architecture document will detail the following points

DERIVERABLE	CONTENT
	Executive summary — Includes context and motivation, the objectives and an overview of the project
	Introduction — Scope of the document, key concepts, and terminology used
ARCHITECTURE DOCUMENT (HLD)	**Needs & Requirements Analysis** — A summary of the previous document from pase 1, to contextualize the proposal..
	Recovery estrategies — Summary of the evaluation carried out in order to propose the best or best solutions for Disaster Recovery
	Recovery architectura design — High Level design, fitting with the requirements.
	Planning & Implementation — Methodology of actions and milestones to carry out the implementation of the solution, identifying the necessary roles.
	Management & Maintenance — Methodology and roles for proper service management.

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	WEEK 1	WEEK 2	WEEK 3	WEEK 4	WEEK 5	WEEK 6	WEEK 7

Kick off
1 día

CUSTOMER

Data collection
4 days

Analysis of collected information and project reassessment
9 days

High-level architecture design for recovery based on objectives (RTO, RPO)
20 días

Review criticality study
4 días

Study backup alternatives
5 días

Description of high-level architecture of proposed solution
15 días

Be adapted for each consulting

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The following roles will be involved in carrying out the consultancy

ROLE	RESPONSABILITIES
KAM	Detection of client needs Accompaniment during the consultancy phase Keeping informed about the milestones agreed upon with the client for the delivery of deliverables Responsible for delivering the budget as well as the contract to the client
Cloud Presales	Initial analysis of customer needs Involvement of the necessary Cloud consultancy team to carry out the design Keeping informed about the milestones agreed with the customer regarding the deliverables
Cloud Architect Advisor	Responsible for designing the Cloud Disaster Recovery architecture Involvement of specialists from other business units for reviewing the proposal Responsible for meeting the milestones agreed with the customer for the deliverables
Specialist Architects	Support for the Cloud architect in completing or validating the solution from the perspective of other technologies: security, connectivity, data, etc.

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Special conditions offer

For the calculation of the consulting service, the effort and dedication to the design will be taken into account, within a limited scope at the beginning of the project.
If the scope of the consultation changes during the consultation, the service quote presented and agreed with the client must be updated and revised.
In order to be able to quote the service, the client undertakes to deliver the requested documentation in a timely manner.

The DRSolutions Consulting service only includes the documents and deliverables indicated above. If any additional service is required, it must be quoted separately.
Low-level design and implementation of the consulting-based solution are not included. If the client requires low-level design and/or implementation, it must be quoted separately.

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Corporate Certificates