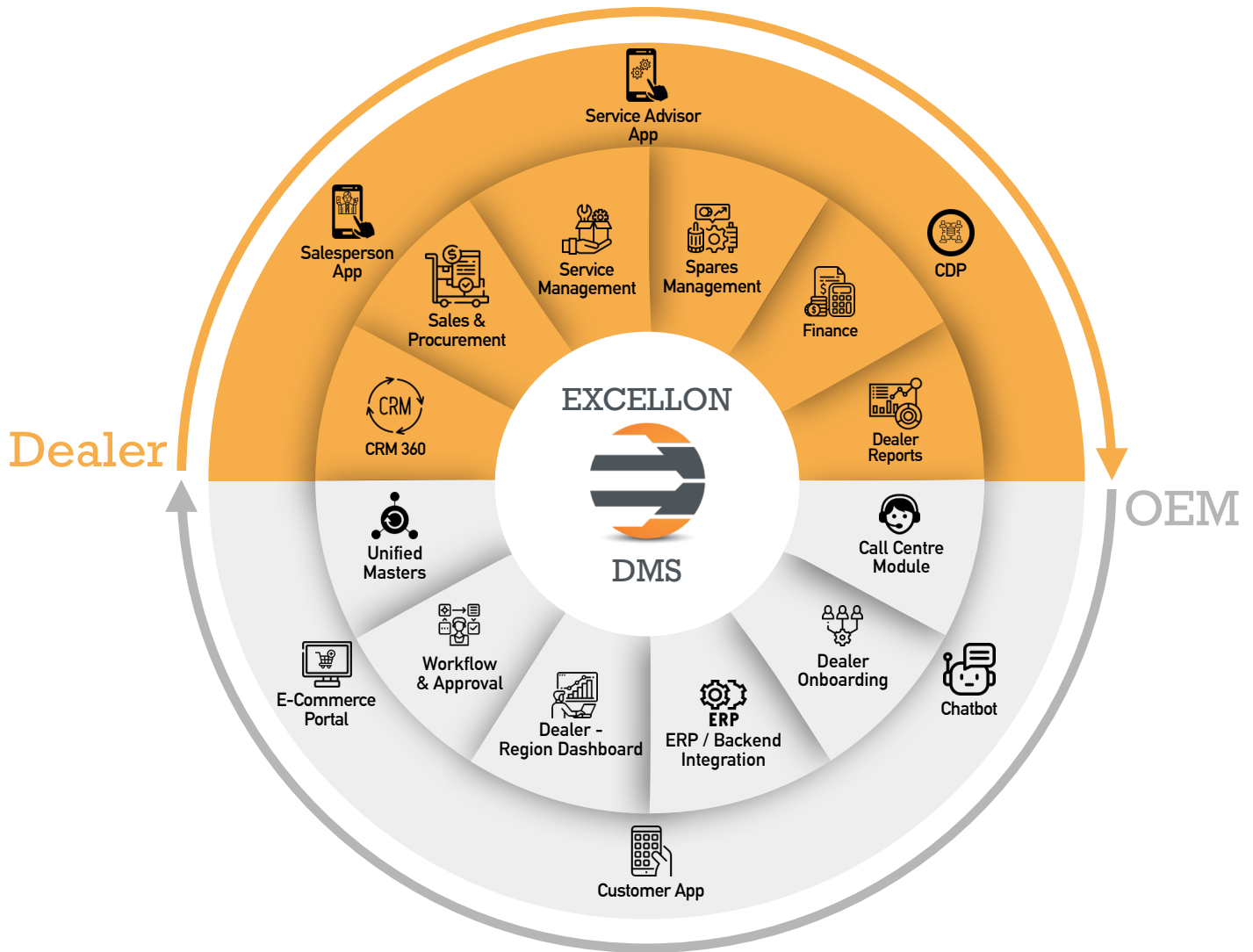


# Excellon Digital Solution



## Our Valued Customers



## Our Global Partners



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🌐 www.excellonsoft.com



# Excellon About Us



## Excellon DMS : Modular Description



### CRM

- Lead to Quote Management
- Marketing Campaign (SMS/Email)
- Incentive & Commission
- Customer 360 View
- Sales Person Diary
- CSI Feedback - NPS
- Customer Complaint Management



### Vehicle Sales & Procurement

- Vehicle Sales Management
- Sales Target Management
- Vehicle Procurement
- Vehicle Auto Ordering
- Multi Location Inventory Management
- Accessories Order Management
- Vehicle Demand Planning & Forecasting
- Vehicle Multi-Tiered Discounting



### Service Management

- Service Appointments & Estimates
- Repair Job-Card and Invoicing
- Vehicle History
- Workshop Scheduler
- Service Reminders, Update & Feedback
- Service Contracts Management
- Service Claims & Warranty Management
- Resource Planning



### Spares Management

- Purchase Planning & Ordering
- Stock Adjustment and Valuation
- Cycle Count & Planning Utilities
- Kit-Dekitting For Kit Item
- Spares/Parts Inventory Management
- Spares Counter Sale & Sales Management
- Auto Order (MSL) & Stock Classification (ABC, FMS)
- Stock Transfer Management



### Salient Features

- Multi Currency Support
- Country Specific Tax Compliant
- Report - Analytical & Dashboard
- Localized User Interface
- Barcode Integration
- 3rd Party Integration - Insurance, Finance etc.



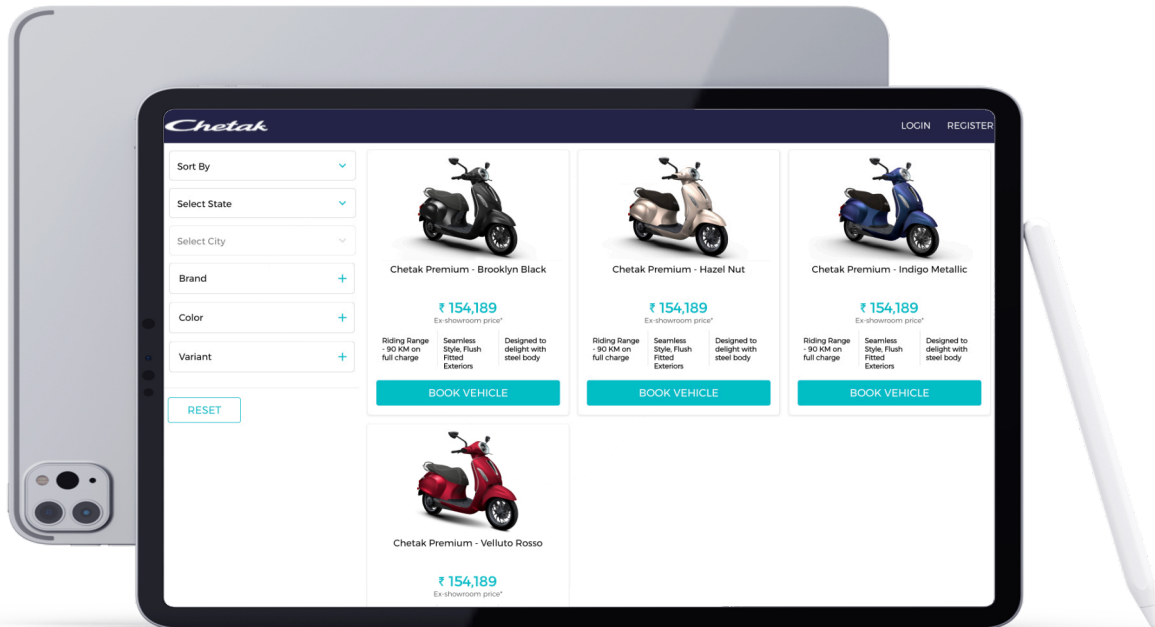
### Add-ons

- Finance Module
- Mobile Apps (B2B, B2C)
- Chatbot
- E-Commerce Portal
- Call Centre Management



# Digital Solutions

## E-Commerce



### Sales App

- Lead Capturing & Follow Up
- Quick Call Dial / WhatsApp
- Follow Up & Next Activity Plan
- Dashboard
- Test Ride Scheduling

### Service App

- Service Appointments
- Create Estimates
- Create Service Job cards
- Assign Part & Labour
- Invoicing

### Customer App

- Service Booking and Tracking
- Roadside Assistance
- Dealer / Charging Station Locator
- Service Feedback
- Marketing and Merchandizing

