

Collaborative Apps Workshop – 3 Week

by Exelegant & Microsoft



This provider has demonstrated competency in the following areas

Gold	Communications
Gold	DevOps
Gold	Data Analytics
Gold	Data Platform
Gold	Cloud Productivity
Gold	Security
Gold	Cloud Platform
Gold	Windows and Devices
Gold	Collaboration and Content
Gold	Messaging
Silver	Small and Midmarket Cloud Solutions
Silver	Enterprise Mobility Management
Silver	Application Development
Silver	Project and Portfolio Management
Silver	Datacenter

Explore our solutions at Microsoft Azure & AppSource Marketplace



About us

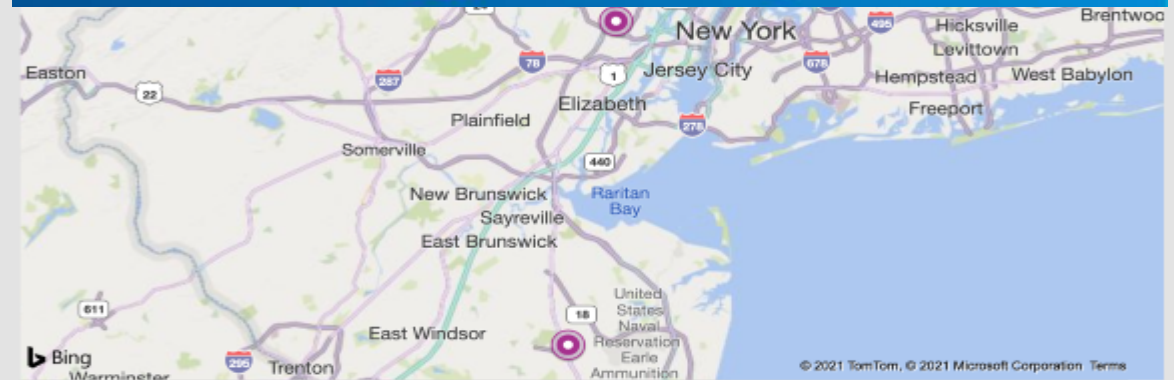
Exelegant is a cyber security and professional services company where efficiency is standard, and our customers are our partners. Headquartered in Freehold, NJ with supporting offices in Newark, NJ and L'viv Ukraine, Exelegant leverages years of experience to bring about a world-class experience for our clients.

Our specialties include:

[More](#)

Skills and Capabilities

- Advanced Analytics
- Agriculture, Forestry, & Fishing
- Application Integration
- Artificial Intelligence
- Azure
- Azure Security & Operation Management



Average monthly active users: 72.87K

Azure Revenue: Over 2 M

Eligible for over 43 MCI
Engagements Funding from
Microsoft

Proud Microsoft ECIF Funding Vendor

Exelegant **10**-Time **Gold** Microsoft Partner

Providing Microsoft
Services to Customers
across the US &
Worldwide

Co-sell with us on
Microsoft Marketplace /
Multiple solutions available



Clients

What our clients say:

"Exelegant helped our company migrate from G-Suite to Microsoft Office 365 with zero downtime and zero data loss. During the process, over 3,500 users continued to collaborate and run critical business functions seamlessly."

Robert Florescu, CISO, CityMD

"Switching to Exelegant has been a major contributing factor to the growth of our group. As a company looking to expand, we really value our employees' time and productivity. Exelegant's IT Support has enabled our business to run as efficiently as possible."

Bruce Lucarelli, CTO, DermOne

"Exelegant has been with our hospital since we've opened our doors. Their experience in a wide range of projects and solutions, and management of vendors has made a tremendous impact on our efficiency"

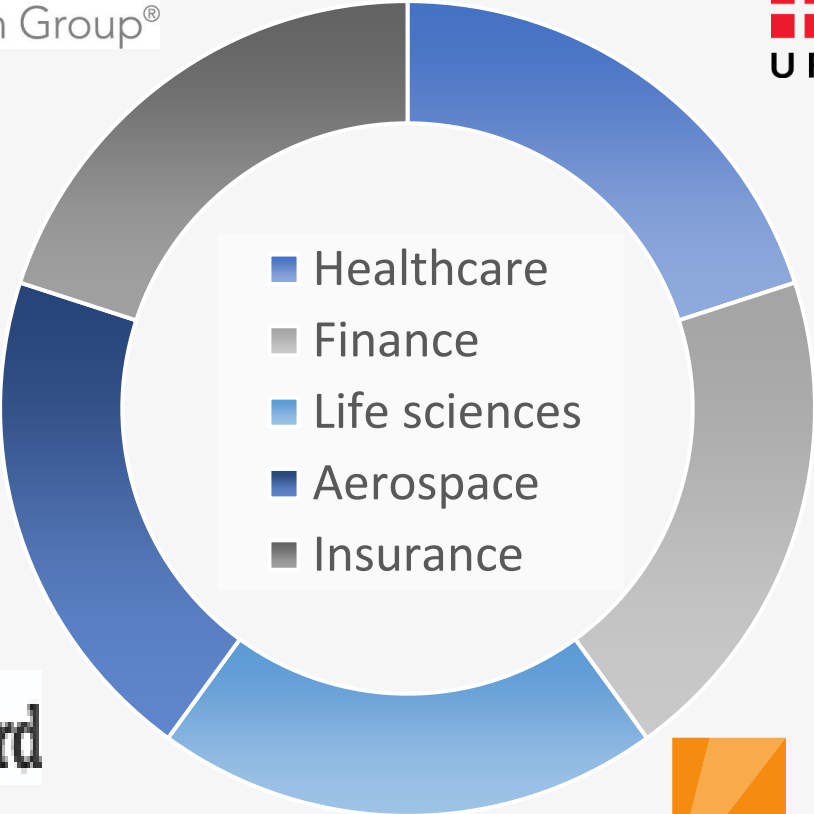
Alexey Gololobov, CFO, Columbus Hospital LTACH

"Exelegant has become our trusted business partner and completed migration on time, alleviated hosting responsibilities, and gave us capabilities to enable team productivity and data security."

Kevin Hannigan, President, ACC Inc.



Industries we serve



Meadowlands Hospital



Hybrid work is transforming the workplace

Businesses face new challenges to manage distributed workforces, bring their teams together and keep them engaged, and create inclusive cultures

Provide more flexible policies to attract and retain employees

81% Of leaders are changing their workplace policies to offer greater flexibility¹

Businesses need to create policies to support their employees, whether they choose to work in the office, at home, or on the go.

Bring in-person collaboration and culture to a hybrid environment

73% Of employees want flexible remote work options to continue²

Managers and team leaders require tools and resources to effectively engage with their teams – especially as hybrid workers struggle to stay connected.

Use technology to bridge the collaboration divide

45% Increase in weekly Microsoft Teams chats per person²

Businesses need to invest in collaboration tools that bring workflows together – instead of requiring their teams to use disparate applications to complete tasks.

1. LinkedIn, Navigating the Great Reshuffle, September 9, 2021. aka.ms/LinkedIn/HybridWork

2. Microsoft, 2021 Work Trend Index: Annual Report, March 22, 2021. aka.ms/2021-WTI

Microsoft Teams is a central hub for collaborative apps

Centralize productivity, collaboration, security, data, and insights



Connect and collaborate anytime and everywhere with collaborative apps in Teams

Enable your organization to work and collaborate from anywhere, at any time

Provide every worker with a central platform for communication and collaboration, all contained in a seamless single-app experience



Extend the power of Microsoft Teams with custom applications and integrations

Enhance Teams with partner apps and your own custom apps designed to maximize collaboration and productivity

Integrate Microsoft 365, Azure, Power Platform, Dynamics 365, and more, into the Teams application experience



Secure access to applications, data, and communications on your own terms

Securely control external and internal access to your critical information across Microsoft and external services

Ensure only approved applications, services, and users have access to Teams and connected data sets



Goals & Scope

Goals: The Assess phase introduces you to the workshop and builds the Art of the Possible phase

Scope: Complete the pre-assessment questionnaire and decide which of the optional **modules** you would like to explore in the Art of the Possible phase.





Art of the Possible - Scope

Goal: Showcase apps and solutions built on Teams catered to the unique needs of your business

Scope: The “Art of the Possible” phase is a combination of presentations and demos that will educate and excite your organization on how to leverage the platform to drive natural adoption of Microsoft Teams and uncover business use cases and scenarios

We will achieve this in the following sessions

- Overview of how to connect and collaborate with apps
- Overview of business process automation with low code
- Overview of custom LoB apps
- Your selected modules
- Demos and experiences





Build the Plan – Scope

Goal: Build the plan for how to develop, deploy and adopt apps, App Templates and custom solutions within your organization.

Scope: Following the “Art of the Possible” we want to define and prioritize top scenarios to focus on and work on developing a solution plan.

We will achieve this in the following sessions:

- Use Case and Scenario Discovery
- Finalize scenarios to pilot
- Adoption and Change Management
- Develop a solution plan to implement a POC



Collaborative Apps Workshop

Secure adaptive access

Seamless user experiences

Unified identity management

Simplified access governance



Identity protection

Intelligently detect and respond to compromised accounts



Enhanced logging



Threat alerts



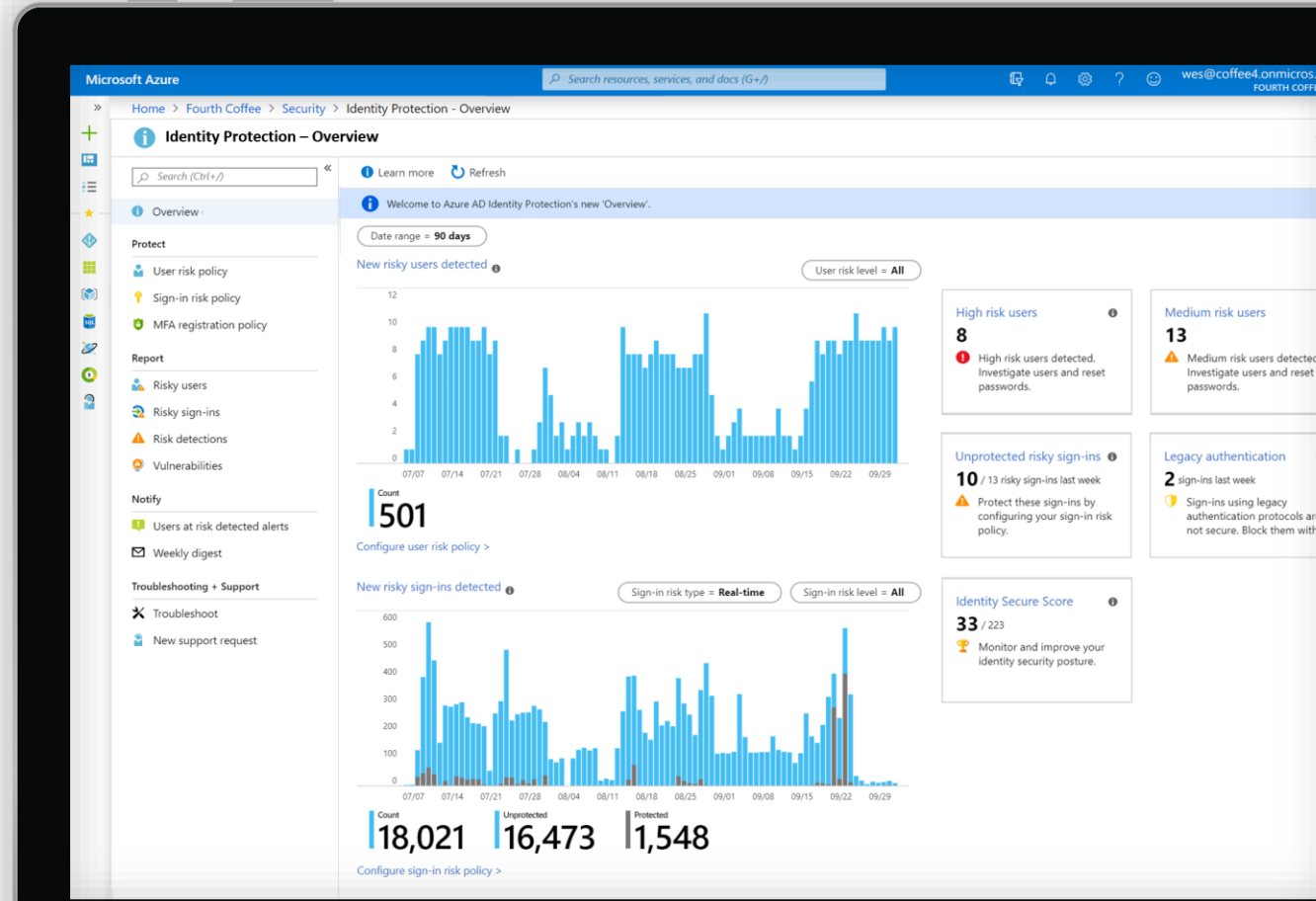
Risk scores



Sign-in reports



Privileged access insights



Secure your organization with Zero Trust

A modern security framework with identity as its foundation

Verify explicitly | Use least-privileged access | Assume breach



Identities



Endpoints

Zero Trust
policy



Context Control



Data



Apps



Infrastructure



Network

Visibility | Analytics | Automation

Types of apps for Microsoft Teams

First-party apps



Developed by Microsoft

Microsoft Office 365 or Office workloads

Enable “better together” scenarios

Third-party apps



Not built by Microsoft

Popular work applications

Enabled in a central location

Custom apps



Built by your organization

Custom for business needs

Accessible by users in Microsoft Teams

Power Platform: Everyone's platform for transformation Power Apps



No Code

Drag and drop experiences that are like PowerPoint



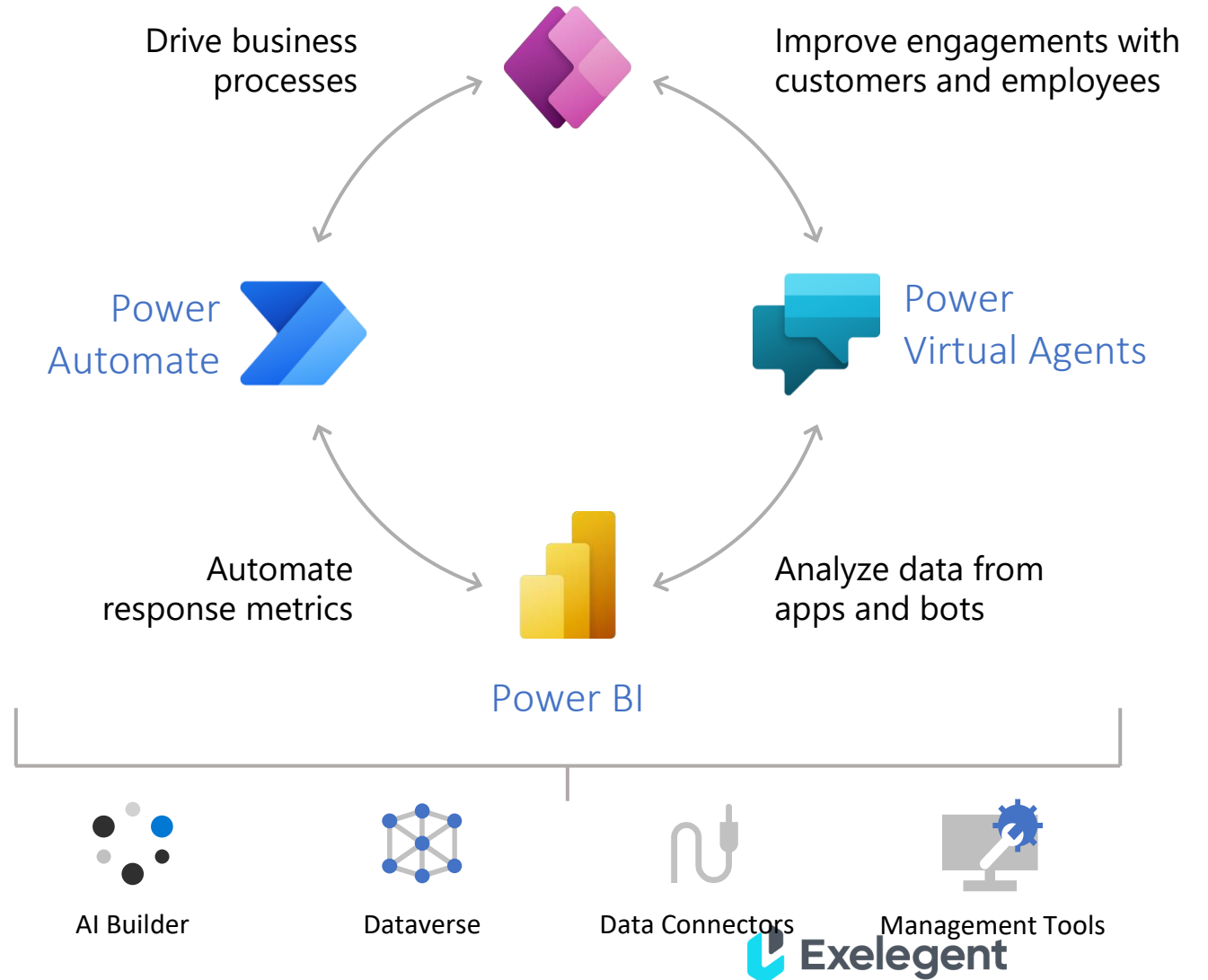
Low Code

Drag and drop plus Excel-like formulas for functionality



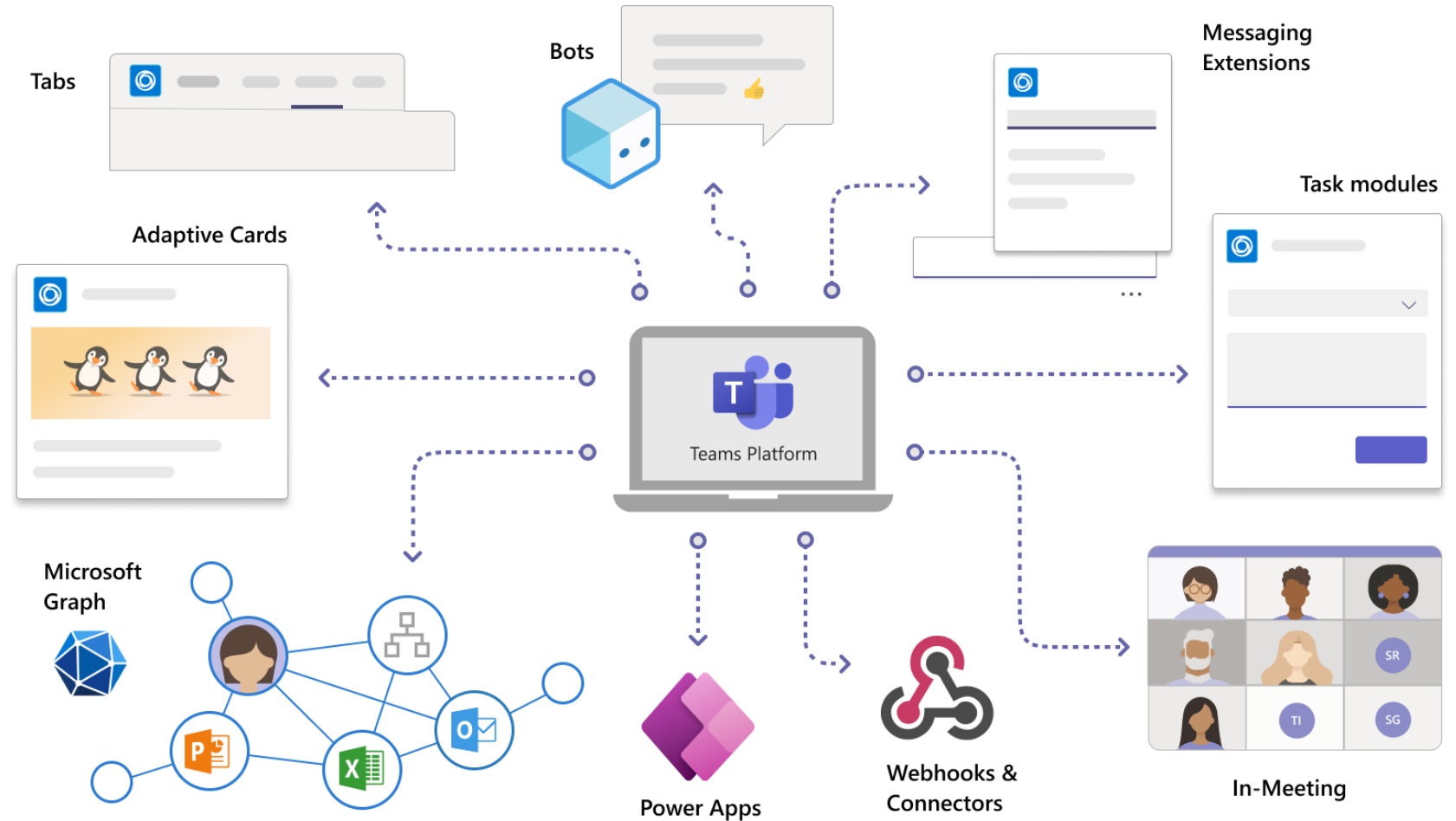
Code First

Professional development and extensibility across Microsoft



Choose the best features for your app

Use Teams as your app-building platform, and then easily add the capabilities your desktop and mobile users need



App features



Tabs: Teams-aware webpages embedded in Microsoft Teams. You can add them as part of a channel inside a team, group chat, or personal app for an individual user.



Bot: App that runs simple and repetitive automated tasks done by the users. A bot interaction can be a quick question and answer, or it can be a complex conversation that provides access to services.



Message extension: Enable users to interact with your web service Teams client. Users search or start actions in an external system, then, the result of the interaction surfaces to the Teams client as a richly formatted card.



Meeting extensions: Apps to make meetings more productive.



Personal app: A dedicated space (tab) or bot to help users focus on their tasks or view activities important to them.



Webhooks and connectors: Communicate with external apps and send or receive notifications and messages from other apps.



Microsoft Graph: The gateway to data and intelligence in Microsoft 365 and can be incorporated in any kind of Teams app.



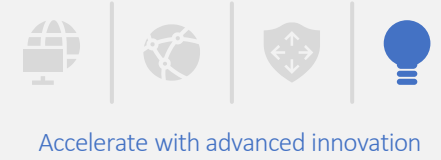
Adaptive Cards: Help organize information into groups and gives users the opportunity to interact with specific parts of the information.



Task modules: Permit creation of a modal pop-up experiences in your Teams application.

Innovate at the speed of your creativity

With a comprehensive set of multi-experience app capabilities



Power Apps

Physical and digital world



IoT Edge



IoT Hub



Mixed reality



Geospatial



Mapping



HoloLens

Artificial Intelligence solutions



AI builder



Azure Cognitive Services



Robotic Process Automation



Power Virtual Agents



Power BI

Innovative Integrations



GitHub



Teams



Portals










550+ connectors



API Management

Digitize manual processes

-  Leverage prebuilt template solutions
-  Build custom low-code apps
-  Track and organize information
-  Automate processes with flows
-  Employ conversational chatbots
-  Customize and extend your frontline platform
-  Have a one-stop-shop for all apps



Challenges & Solutions

Common challenges

Unsanctioned shadow IT fills current communication gaps while cultural barriers limit new technology rollout & adoption



Fragmentated systems, tools & business processes that are often manual and redundant



Constant need to have visibility into on-the-ground operations



Teams can help you

Workforce efficiency

Improve workforce flexibility and respond quickly with [Walkie Talkie](#)

Improve coordination between business functions and frontline teams with [Tasks and task publishing](#)

Resource optimization

Provide integrated solutions that improves profit margins and operational efficiency with [Teams as a platform](#)

Inventory shrinkage

Optimize business processes thru [data-driven insights](#) and automation of routine tasks and processes with [Power BI](#) and [Power Apps](#) like Inventory Management

“Through Teams and task publishing, we ensure that our 300 stores are well stocked, our service is outstanding, and that displays, seating, and selection is consistent.”

[Ernesto Davila](#): Area Manager, Chedraui

Improve frontline efficiency and agility by automating task and service processes with custom apps and digital workflows



Challenges & Solutions

Common challenges

Lack of visibility and manageability across entire device landscape for dispersed workforce



Difficult to ensure the right policies are applied to all apps



Enabling user productivity without sacrificing security



Teams can help you

Workforce efficiency

Centrally secure, manage, and troubleshoot your organization's endpoints with [Microsoft Endpoint Management \(MEM\)](#)

Delegate user identities with [My Staff in Azure Active Directory](#)

Ensure the right apps and policies are applied

Provide integrated solutions that improves profit margins and operational efficiency with [Teams as a platform](#)

Inventory shrinkage

Optimize business processes thru [data-driven insights](#) and automation of routine tasks and processes with [Power BI](#) and [Power Apps](#) like Inventory Management

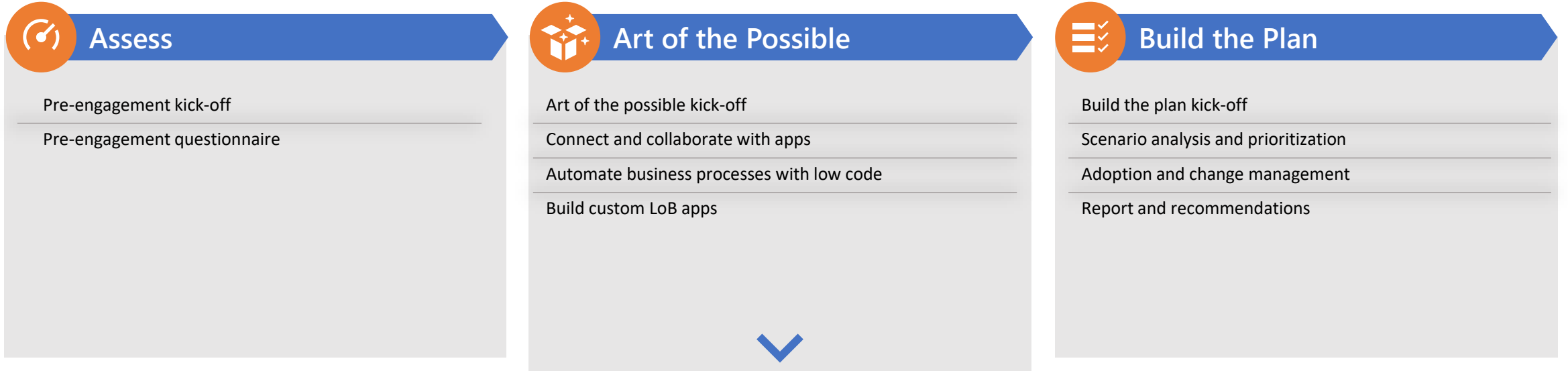
“Security played an essential role in our decision to deploy Teams. The fact that we can authenticate every user within the organization and ensure the data remains encrypted in transit and at rest gives us peace of mind that our information is secure.”

[Pilar Rojas Suárez: CIO and Director of Systems, Chedraui](#)

Microsoft 365 empowers your employees with best-in-class productivity apps and intelligent security solutions to optimize operational activities and deliver superior customer experiences.



Collaborative Apps Workshop structure



Optional modules



Connected Experience

- Approvals and Digital Signing
- Ticket Resolution and Self-Service Support
- Virtual Visits and Bookings



Frontline Experience

- Enhance Workforce Management
- Process Automation
- Connected Frontline



Custom LoB Experience

- Hybrid Workplace



Foundations

- Identity and Access Management
- App Governance Guide