

ERP

Effective Resource Planning

Easily manage your business
through integrated applications
while automating key processes

A person in a dark suit and blue tie is shown from the chest up, holding a pen in their right hand. The background is a dark teal color. Overlaid on the image are several white line-art icons of gears and circuit lines. The gears are of various sizes and are arranged in a way that suggests a complex system or process. The circuit lines are simple, consisting of a vertical line with a small circle at the top and a horizontal line extending to the right.

exigy

digitally transforming businesses

our
focus

solving
business challenges
through technology

70+

Certified
Professionals

3

Offices in
Malta, London
& Milan

400+

Solutions
Delivered in 7
Countries

20

YEARS

Microsoft
Partner



Gold Data Analytics
Gold Enterprise Resource Planning
Gold Application Development
Gold Collaboration and Content
Silver Cloud Productivity
Silver Small and Midmarket Cloud Solutions

technology



people



process

23 | Technologies supported

87 | Qualifications earned

350+ | Cumulative years of industry experience



Decision making
Risk management
Change management



Monitoring
Customer service
Issue management

a rapidly-growing market

40%

of workers' productivity is lost when switching from one task to another

53%

of businesses have named ERP and CRM as priority investments

30%

ERP implementations often take around 30% longer than estimated





Financial
Management

Sales

Supply Chain

Service
Management

Project
Costing

Manufacturing

what will it do ?

Financial
Management

Sales

Supply Chain

Service
Management

General Ledger

set up a company and start posting to the general ledger, chart of accounts, general journals, VAT facilities, recurring journals and source codes.

Budgets

set multiple budgets for identical time periods by creating budgets with separate names, allowing your business to work with budgets in general ledger accounts.

Deferrals

set up deferral templates that automate the process of deferring revenues and expenses over a pre-defined schedule.



Financial
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Cash Management

allow for the management of key cash-related processes, such as the operating and management of multiple bank accounts, electronic payments and direct debits and the automatic reconciliation of bank transactions.

Automatic Reconciliation

reconcile your bank statement data automatically to open bank account ledger entries and keep track of all your bank statements.

Integrate SEPA Payments for Easy, International Payments

ensure that international payments are as easy to process as domestic payments, with SEPA integration available for both Direct Debts and Credit Transfers for full European compliance.



Financial
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Monitor Business KPIs through Management Reporting

allow for powerful financial reporting tools that can help accountants to extract key business data from the chart of accounts, budgets and cash flow accounts to efficiently monitor the health of the business.

Manage General Ledger Dimensions

create and manage several dimensions to the general ledger and to any of the other ledgers for greater flexibility when working with analytical tools.

Achieve ESEF-Compliant Taxonomies

enable all Financial Statements and Financial Information to be reported in XBRL format, to ensure compliance with the ESEF Regulation, a compulsory regulation effective among all EU member states as of January 2020



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Cost Accounting

control company costs with budget-related visibility and insights, while tracking actual costs of operations, departments, products and projects.

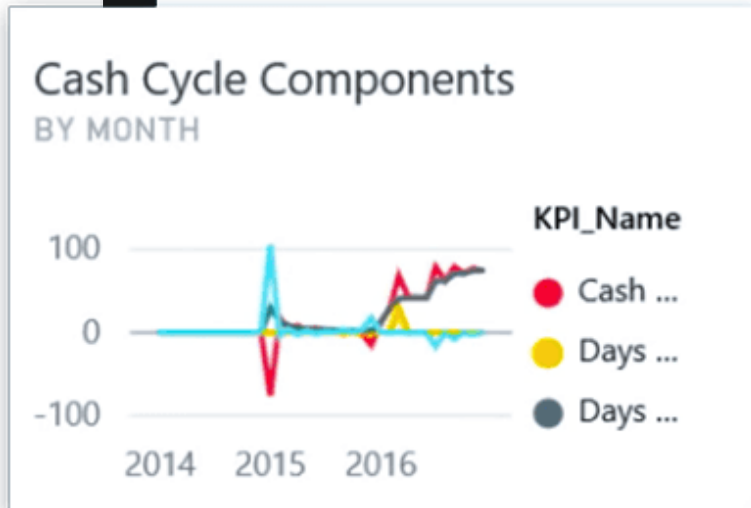
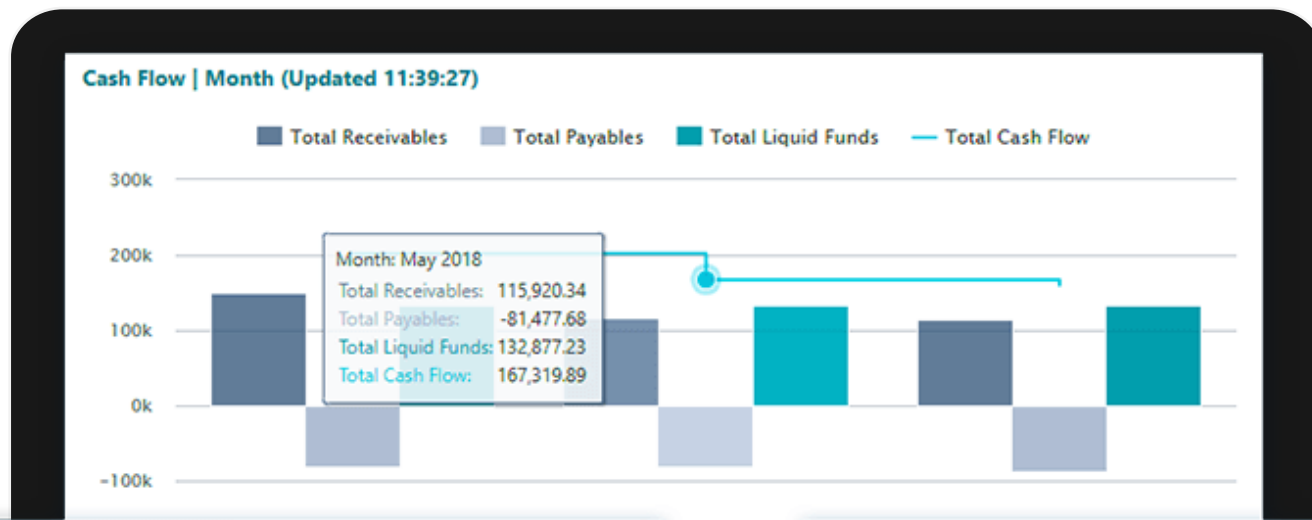
Effectively Manage Intercompany Postings

manage accounting of one or more companies in the same posting process through the management of more than one company within a database, while also allowing for the sending of documents to partner companies.

Track your Fixed Assets

track insurance coverage and annual insurance premiums for any fixed assets, while attaching each asset to one or more insurance policies and indexing insurance amounts.





Activities

PAYMENTS

OVERDUE PUR... DOCUMENTS 13	PURCHASE D... DUE TODAY 13	PURCH. INVOI... NEXT WEEK 1
--------------------------------	-------------------------------	--------------------------------

FINANCIALS

CASH ACCOU... BALANCE 132.877,23	UNPROCESSED PAYMENTS 1
-------------------------------------	---------------------------

START

+ + +

Cash Flow Forecast

predict how a company evolves over time through cash receipts and cash disbursements through the use of the cash flow forecast wizard with automatic daily and weekly data updates.

Financial
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Accelerate the Sales Process

from Opportunity to Quote to Order to fulfilments and invoices, act quickly on sales-related enquiries, manage service requests, and process payments.

Customer-Specific Pricing

adjust pricings for each individual customer, ensuring that specific customer packages can be catered for, while still giving you full visibility and insights.

Track communication within Outlook

synchronise your to-do items and your contacts with your meetings, tasks and contacts in Outlook, ensuring that all communications are tracked and managed at all times.



Forward IM
 017 2:29 PM
 ynn <jim.glynn@cronuscorp.net>
 for a quote on some furniture
 ge on 12/4/2017 4:02 PM.

ice renovation and need a quote for some new furniture. Can you
 r the items listed below?

	Quantity
hair	7
ence Table	2

ations completed by the end of June. Can we have the furniture
 week of June?

[.net](#)
 ery

Business Central C00010 · Jim Glynn

Details

7,050.72	0.00	11,154.00
Balance (LCY)	Past Due	LTD Sales
<hr/>		
11,154.00		
YTD Sales		

Aged Accounts Receivable ▾
 Period Length: Week | 1 month overdue

Sell-to Customer Sales History

1	1	0	0
Ongoing Sales Quotes	Ongoing Sales Blanket Orders	Ongoing Sales Orders	Ongoing Sales Invoices
0	5	5	0
Ongoing Sales Credit Memos	Posted Sales Shipments	Posted Sales Invoices	Posted Sales Credit Memos

All folders are up to date. Connected to: Microsoft Exchange 100%

Accelerate the Sales Process

from Opportunity to Quote to Order to fulfilments and invoices, act quickly on sales-related enquiries, manage service requests, and process payments.

Financial
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Sales Order Management

manage sales orders, blanket sales orders and sales order processes to effectively track and manage all steps taken during the processing of each respective sales order.

Special Sales Prices & Discounts

ensure that special prices and discounts for sales and purchases are always profitable through automatically calculating the best price for each customer and allowing you to set separate discounts for different customers.

Receivables

post sales transactions in journals and manage receivables easily through a unified platform. Register customers and manage receivables using journals.



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Purchase Order Management

manage purchases, blanket orders and purchase order processes. Register key data such as invoice details and Shipping and Payment information for optimal purchase order processing.

Payables

easily manage accounts payable and reimburse your employees for expenses, while speeding up the processing of outgoing payments to their related vendor or employee ledger entries.

Replenishment

ensure the smooth running of the inventory replenishment process by obtaining suggestions for optimal replenishment of stock by basing purchases on the item's current and future demands.



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Inventory Management

set up stock items and specify quantity, unit of measure, costing method, inventory posting group, unit cost and price, with positive and negative adjustments within the General Ledger.

Warehousing

effectively organize the flow of warehouse activities such as Pick Lists and Put-aways, allowing items to be shipped or received in different ways depending on the specific requirements.

Assembly Management

specify a list of sellable items, raw materials, sub-assemblies and/or resources as a finished item or kit. Use assembly orders to replenish assembly items to stock or capture the customer's special requirements to the kit's bill of materials.



Financial
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Locations

manage sales orders, blanket sales orders and sales order processes to effectively track and manage all steps taken during the processing of each respective sales order.

Item Transfers

track inventory as it's moved from one location to another and account for the value of inventory in transit at various locations.

Warehousing

manage items on a bin level. Pick and put away items in a bin and move items between bins using a report that optimises space using picking processes.



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Item Tracking

monitor item transaction flow with easy handling of serial and lot numbers, considering each unique piece of merchandise's inventory location, time of delivery and destination.

Item Cross References

accurately identify the items a customer orders on the bases of item numbers such as generic numbers, universal product codes, and European article numbers that can be stored and accessed easily









Inventory Analysis Reports

provide decisions makers with insights regarding sales, purchases and product management, generating valuable reports utilizing key day to assist in the day-to-day decisions.




Purchase Orders

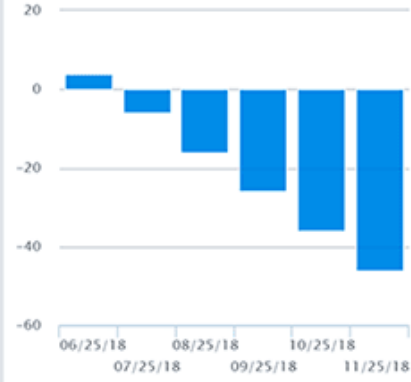
manage purchases, blanket orders and purchase order processes.

			
55 PCS	1900-S PARIS Guest Chair 289.60 30 PCS	1906-S ATHENS Mobile Pedestal 5 651.40 PCS	1908-S LONDON Swivel Chair 285.50 45 PCS
			
30 PCS	1928-S AMSTERDAM Lar 82.50	8	

Picture ▾



Forecast ▾



Updated 06/24/18 Update Successful

EDIT - ITEM AVAILABILITY BY EVENT - 1900-S PARIS GUEST CHAIR, BLACK

OPTIONS

View by

Last Updated

PERIOD START	DESCRIPTION	SOURCE	DOCUME... NO.	RESERVED REQUIREME...	RESERVED RECEIPT	AVAILABLE BALANCE
4/14/2018	...	Saturday				8
4/14/2018	Wide World Importers	Purchase Order	106003			8

Financial
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Opportunity Management

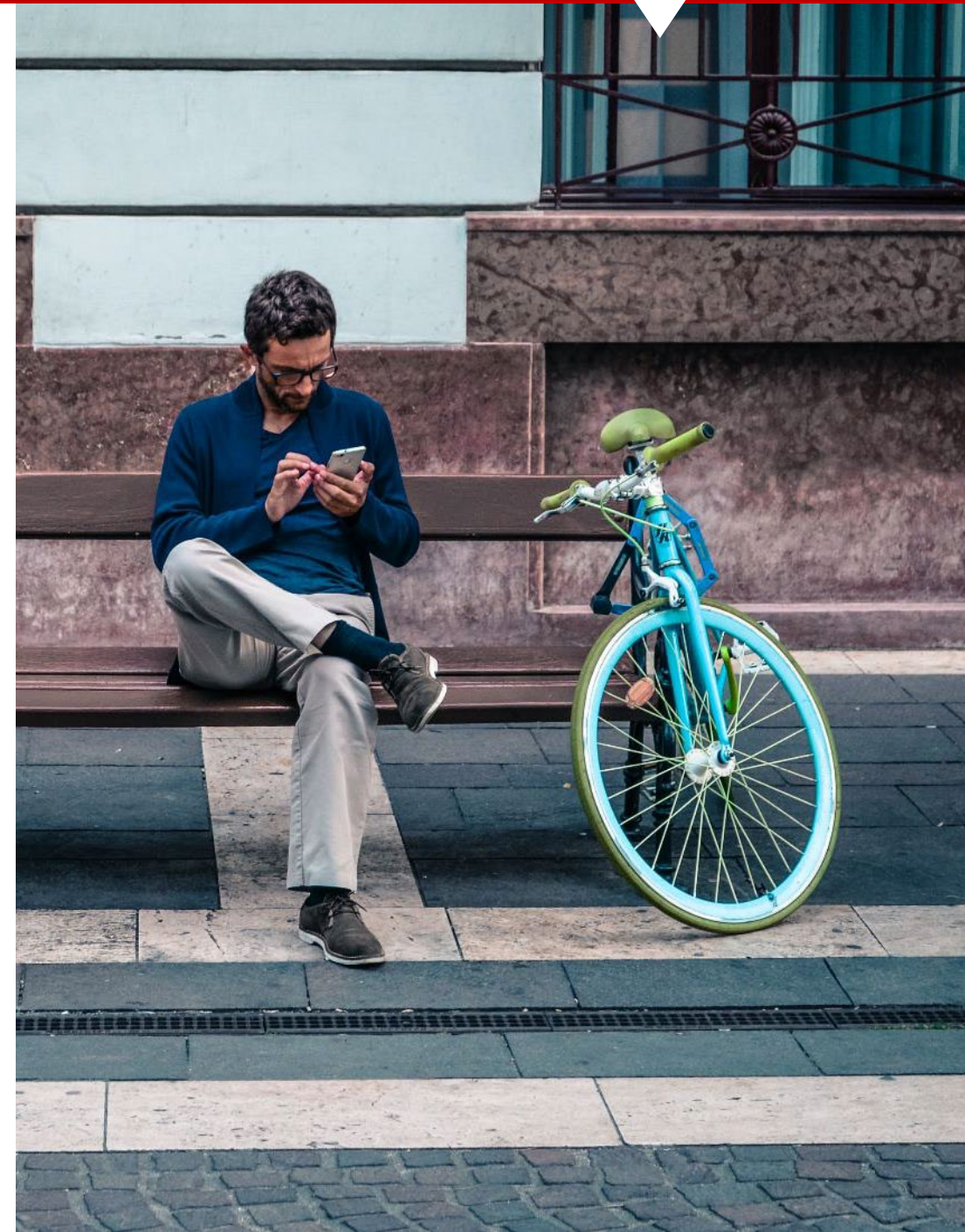
track sales opportunities, while sectioning your sales processes into different stages to use this information when managing sales opportunities.

Contract Management

manage Service agreement by maintaining contract history, renewal and contract templates while managing warranties and spare parts. maintain all service history including used parts, services and labour hours and measures the contract profitability.

Service Price Management

monitor your service prices by defining price calculation structures that include all parameters involved such as parts used, different work types and service charges. the system automatically assigns the correct price structure to the service orders that match the price group criteria.



Financial
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Planning and Dispatching

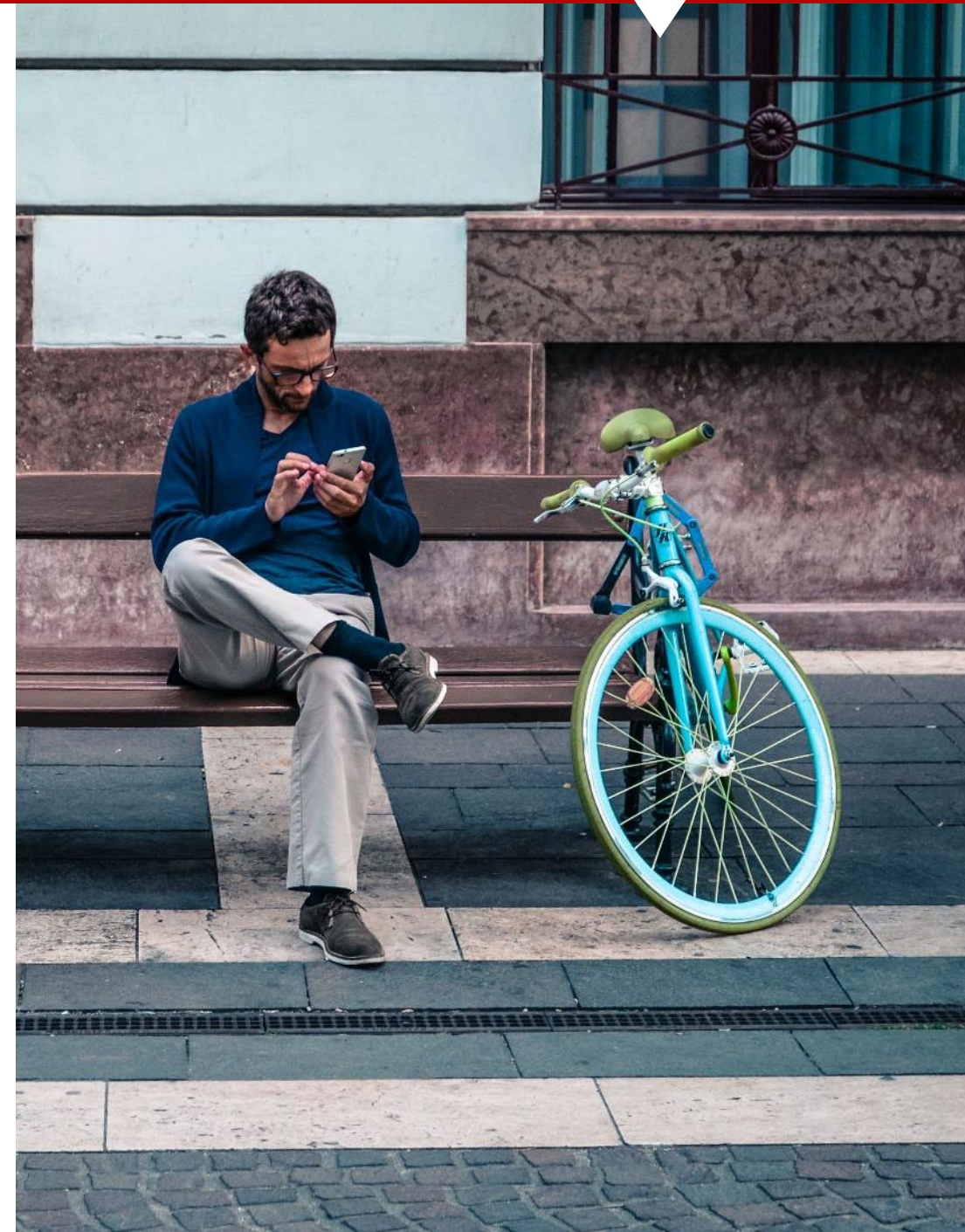
assign personnel to work orders and log details such as work order handling and work order status to optimally manage personnel and their respective projects.

Find a Resources

gain an overview of all your resources, with their current status and availability, easily filtered to only reflect certain selected resources meeting specific criteria, such as key skills, certifications, language, region and loading capacity to choose the right resource with the right skill set for the right project.

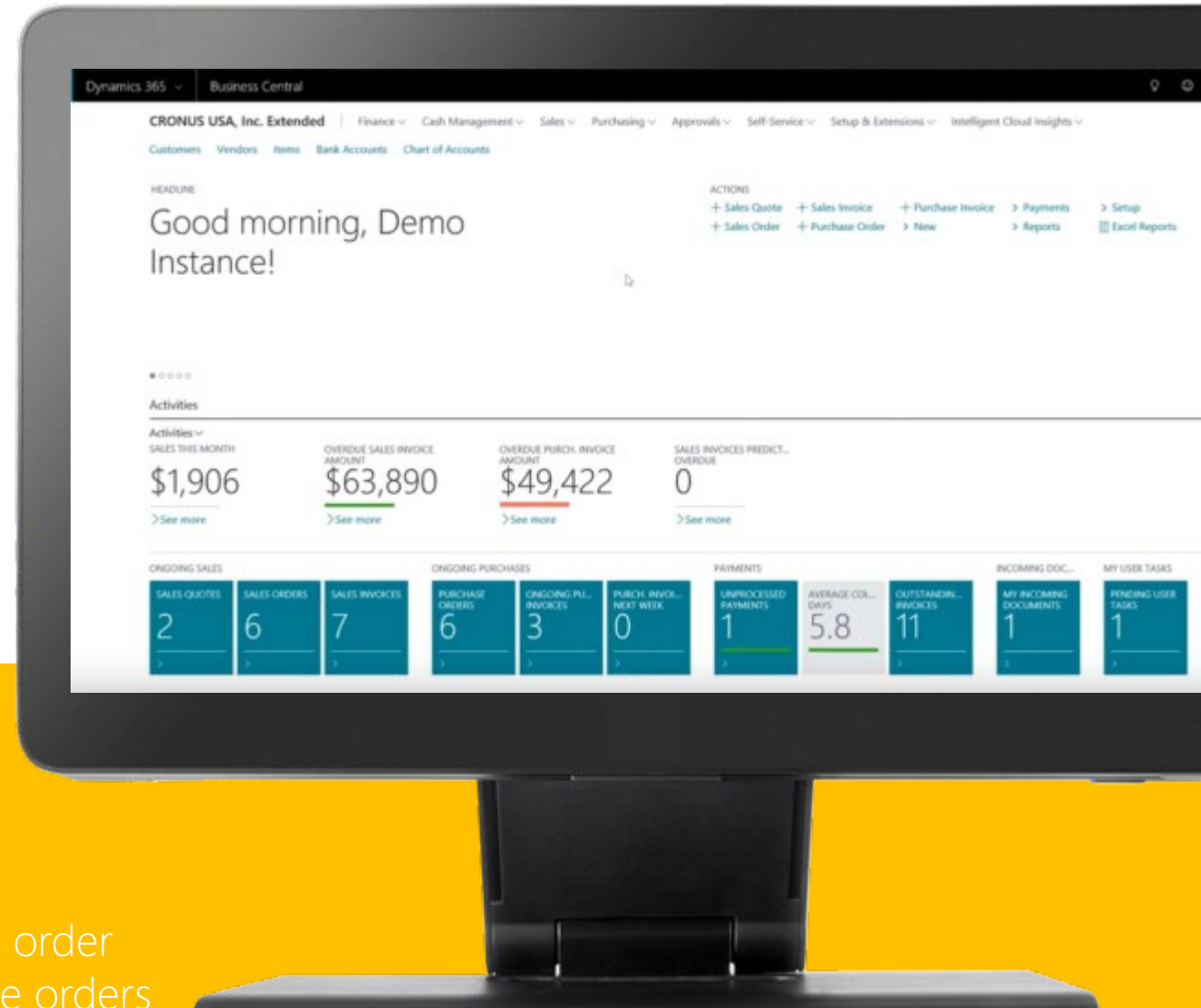
Dynamics 365 for Sales Integration

integrate with Dynamics 365 for Sales in a few easy steps to synchronise key business data, including sales orders, item availability, units of measure and currencies.



Service Order Management

log in of after-sales service requests, service dues, service order and repair requests. retrieval of complete history of service orders and quotes through the service order log.





Service
Management

Project
Costing

Manufacturing

Job Management

track usage on jobs and data for invoicing the customer by managing both fixed-price jobs and time-and-materials jobs, while having the ability to easily create Job Quotes based on the data available.








Capacity Plans

manage usage statistics and profitability of resources through the creation of plans in a calendar system, accommodating the required level of detail and period of time that is required.

Time Sheets

implement a simple and flexible solution for time registration with manager approval, as well as integration to the Service, Jobs, and Basic Resources modules.

VIEW - EMPLOYEE LIST + New

 Hill Annette Secretary	 Roberts John Managing
 Dempsey Mary Designer	 Hanson Mark Production
 Sadow Peter Sales Manager	 Lum Richard Production
 Sneath Timothy Production Assistant	

Job Details	
Job No.	JOB00020
Budget Cost	
Resource	360,00
Item	328,00
G/L Account	235,00
Total	923,00
Actual Cost	
Resource	345,00
Item	205,00
G/L Account	233,00
Total	783,00
Billable Price	
Resource	1,440,00
Item	420,00
G/L Account	0,00
Total	1,860,00
Invoiced Price	
Resource	321,00
Item	102,00
G/L Account	340,00
Total	763,00

Estimate Management

monitor resource usage and get a complete overview of capacity for each resource with information about availability and planned costs on orders and quotes.



Service
Management

Project
Costing

Manufacturing

Agile Manufacturing

plan for rush hours, make exceptions and handle last-minute changes to your processes with multiple planning options, ensuring optimal productivity irrespective of scenario

Supply Planning

plan for material requirements based on demand, with support for master production scheduling and material requirements planning while having automatic production orders and purchase orders

Demand Forecasting

plan and create production and purchase orders, taking into consideration the demand forecast together with the level of available inventory and parameters of requirement planning



Service
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Capacity Planning

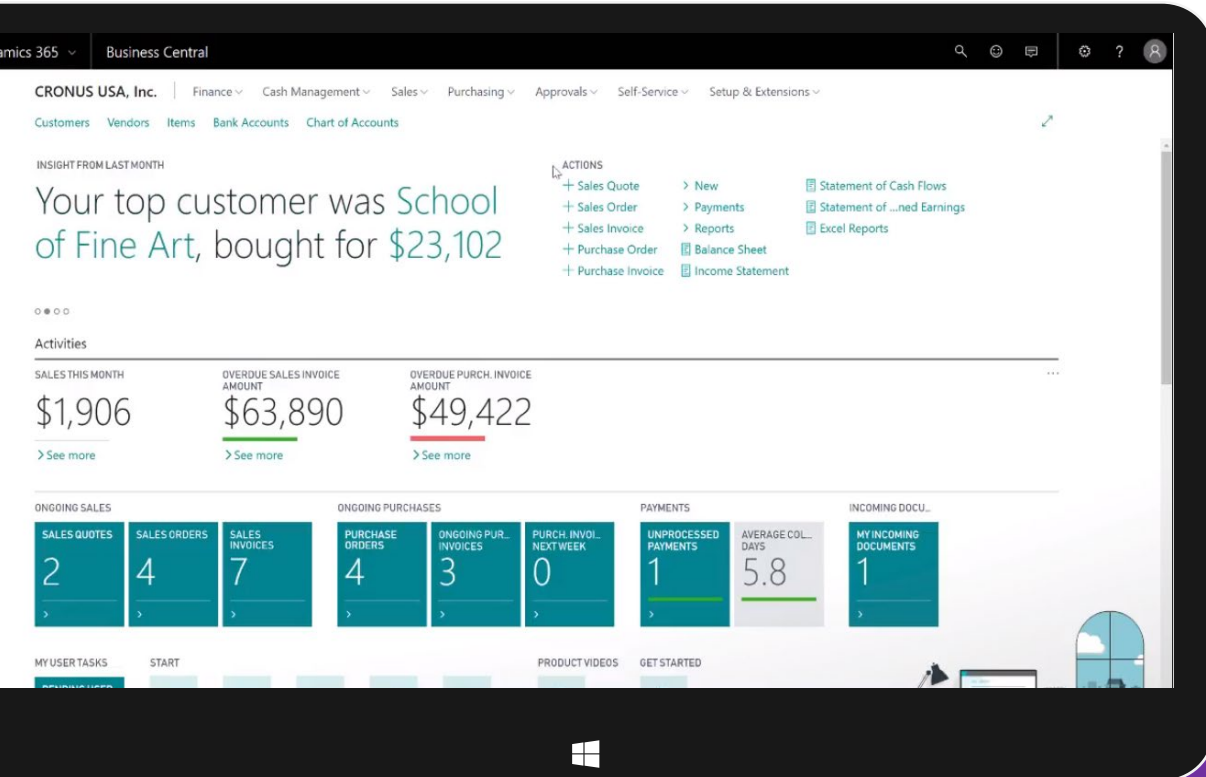
add capacities to the manufacturing process by setting up routings and using these routings on production orders and in material requirements planning

Machine Centres

manage capacity on several levels; on a more detailed level for machine centres and on a consolidated level for work centres, while allowing users to store more default information about key processes

Finite Loading

take capacity constraints into account so that no more work is assigned to a work centre than the capacities can be expected to execute during a given time period



Production Orders

Create and manage production orders and post-consumption and output to the production orders

our approach



plan for realistic phases that users can handle

assess business value of customizations

business first, technology later

prototype deliverables to manage user expectations

involvement of all stakeholders to verify scope

provide assistance during User Acceptance stage

managing risk

business relevance

- ensure commitment and participation of all levels of management, by considering this as a business transformation project and not just an IT project

inflexibility to change

- focus should be on business processes and how technology can be mapped utilizing its existing functionality
- consideration needs to be given to widely adopted processes within the software

unstructured approach

- utilize our solution delivery approach to ensure that all stakeholders are on board with the process
- management of scope is crucial

absorption of change

- staff at different levels have a different degree of absorption and adjustment to change
- this needs to be taken in consideration in the release plan

resource availability

- available resources at all levels for participation in workshops, training and acceptance
- loss of critical staff during the project needs to be mitigated to ensure reliable and efficient resource management

data migration

- validate quality of data and ensure adequate resources are available for data cleansing

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