

# Unlocking the power of your organization knowledge

### THE PROBLEM

Consulting and professional services firms are:

- Struggling with vast amounts of information.
- Wasting time and duplicating efforts
- Using solutions that are generic, lack context-awareness and not meeting their needs



### THE IMPACT

- Consultants spend ~30% of their work hours searching for or recreating existing knowledge.
- Without a centralized curated knowledge repository, project outcomes vary widely.
- Delays, lack of reuse and inconsistencies lead to employees and client frustration and potential loss of business.



### INTRODUCING EXPERIO

BRIEF OVERVIEW OF THE AI-DRIVEN KNOWLEDGE MANAGEMENT PLATFORM

### SOLUTION

EXPERIO IS AN AI KNOWLEDGE MANAGEMENT PLATFORM THAT REDUCES TIME TO GET ANSWERS FROM HOURS TO SECONDS.



Captures information in real-time directly at the source



Curates and organizes knowledge with purpose built Al.



Delivers accurate and context aware answers.

Enable an organizational memory and consciousness

## **PRODUCT - USE CASES**

Experio empowers consulting teams and firm's operations with instant and secure access to curated firm knowledge



# Sales and Business Development

- Quickly retrieve past experience and generate case studies.
- Generate proposal content based on expertise and past work experience.

# **PRODUCT - USE CASES**

Experio empowers consulting teams and firm's operations with instant and secure access to curated firm knowledge



# **Project Delivery Team**

- Efficiently search and access past projects, deliverables, methodologies, and best practices.
- Find experts within the firm.
- Seamlessly contribute to the organizational memory.
- Breaks silos of knowledge and sharing.

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# **PRODUCT - USE CASES**

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# Talent Management

- Onboard new hires quickly by providing them with a centralized platform.
- Understand the impact of an employee departure and retain knowledge.
- Identify skills gaps and training needs.



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# Research and Knowledge Management

Uncover trends, benchmarks, and market insights

 Leverage the AI-powered search to find experts within the firm who have tackled similar problems

### BENEFITS

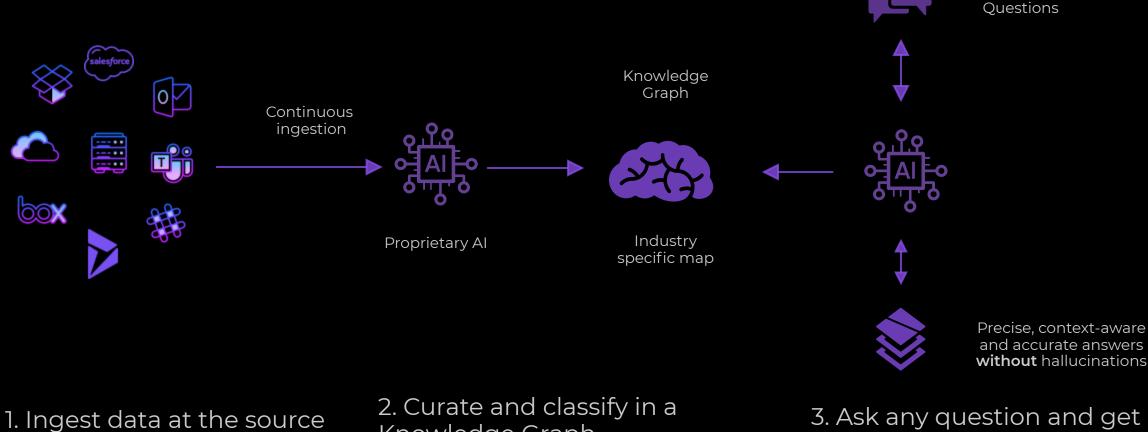
- Reduce time to get accurate and relevant answers by at least 50%
- Standardize knowledge discovery across the firm
- Shorten project lifecycles and enhance client satisfaction

### Knowledge Graph

3. Ask any question and get precise accurate answers

# **PRODUCT - HOW DOES IT WORK?**

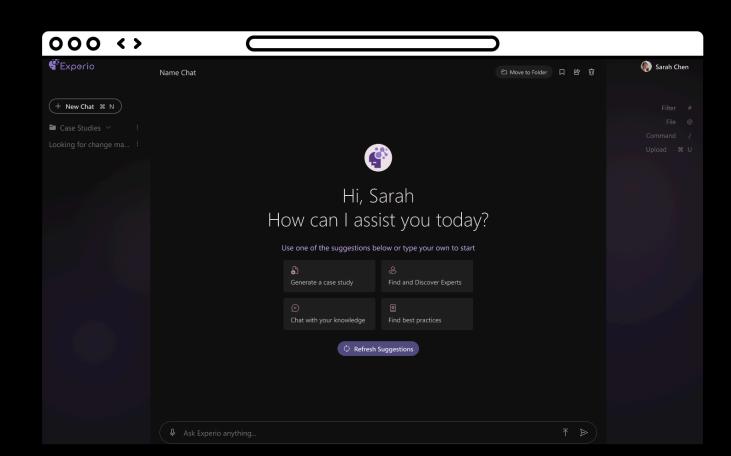
un/structured Data





Users ask

DEMO



Case Study Generation

- Discovering
   Experts
- Finding best practices

### PRODUCT

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Chat with your knowledge

### PRODUCT

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+ New Chat # Case Studies MediCorp - O Looking for chan	Filter by Top 3 clients, by Revenue © Certainly. Our top 3 healthcare projects by revenue are: 1. Client: MediCorp Inc. © Project: "Operation Efficiency Overhaul" Project: "Operation Efficiency Overhaul" Project: "Digital Transformation Initiative" Project: "Digital Transformation Initiative" Project: "Digital Transformation Initiative" Revenue: \$3.8 million 1. Client: Global Wellness Group © Project: "Patient Experience Enhancement Program" Project: "S.5 million		MediCorp Inc "Operation Efficiency Overhaul"         • Revenue: \$4.2 million         • Start Date: 4/15/2021         • End Date: 9/12/2022         • Project Manager: Sara Chan         • Practice: Change Management         © Project details and revenue datactetur adipiscing elit →         © Client information and project overview →         HealthTech Solutions - "Digital Transformation Initiative"         • Revenue: \$3.8 million         • Start Date: 3/5/2018         • End Date: 12/5/2019         • Project Manger: John Smith         • Practice: Digital Services         © Complete project information including revenue →
	<ul> <li>♦ ♥ ♥ Retry □ Copy □ Save I Share …</li> <li>I can provide more assistance on:</li> <li>Full list of healthcare projects ranked by revenue →</li> <li>Key performance indicators for top-performing healthcare projects →</li> <li>Common characteristics of high-revenue healthcare consulting engagements →</li> </ul>	Experio may not be 100% accurate. Please double check.	Global Wellness Group - "Patient Experience Enhancement Program" • Revenue: \$3.5 million • Start Date: 8/1/2022 • Current Project Manager: Michael Rodriguez • Practice: Management Consulting © Full project details and financial data →

# Gain rich insights

### PRODUCT

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	administrators, and IT teams, early and cor			Project Overview:			
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Case Studies	2. Phased implementation: Rolled out the p	roject in phases, allowing us to	make	operational inefficiencies that cause and declining patient satisfaction so			
MediCorp - O	adjustments and minimize disruption to da	adjustments and minimize disruption to daily operations.					
Looking for chan	3. Data-driven decision making: Extensively	used analytics to identify		ability to deliver quality care efficien to implement a comprehensive efficient			
	bottlenecks and prioritize improvements.			Our Solution:			
	<ol> <li>Change management: Implemented a con program, which helped us overcome resist processes.</li> </ol>	ance and ensure the adoption o	of new	Using Experio, we deployed its Al-d platform to centralize MediCorp's v best practices, and operational data knowledge graphs were customized			
	<ol> <li>Technology integration: Seamlessly integrated the new EHR system with existing technologies, which was essential for realizing efficiency gains.</li> </ol>		seamlessly integrating with MediCc (EHR) system. Experio's sophisticate quickly access relevant information				
	You can apply these insights when planning and ex projects, especially those involving operational imp implementations.	Key Components: 1. Al-powered workflow optimizat 2. Intelligent patient scheduling sy					
	子 🗘 🗘 Retry 🛛 Copy 🏳 Save 🖄 Share … Ex	perio may not be 100% accurate. Please c	louble check.	<ol> <li>Real-time analytics dashboard for</li> <li>Knowledge-based decision support</li> </ol>			
	Generate a Case Study Standard firm format	Short format		Impact and Outcome:			
	<ul> <li>Here is a short Case Study on MediCorp Inc. in Sta</li> <li>Case Study: MediCorp Inc. II</li> </ul>			<ol> <li>30% reduction in patient wait tin</li> <li>25% increase in operational efficiency</li> <li>Successfully implemented a new system</li> </ol>			
	ථ 🖓 🗘 Retry 🛛 Copy 🏳 Save 啓 Share … Ex	perio may not be 100% accurate. Please c	louble check.	<ol> <li>Generated \$15 million in annual</li> <li>18% improvement in patient sat</li> </ol>			

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large regional healthcare provider, struggled with fficiencies that caused long patient wait times, high costs, atient satisfaction scores. The organization's outdated gmented knowledge management had hindered their quality care efficiently. MediCorp Inc. engaged Experio comprehensive efficiency overhaul.

ve deployed its AI-driven knowledge management tralize MediCorp's vast repository of medical knowledge, nd operational data. The platform's domain-specific hs were customized for healthcare operations, rating with MediCorp's new Electronic Health Record perio's sophisticated language models enabled staff to levant information and make data-driven decisions.

- workflow optimization
- atient scheduling system
- alytics dashboard for resource allocation
- based decision support for medical staff

### tcome:

- on in patient wait times
- in operational efficiency
- implemented a new Electronic Health Record (EHR)
- 15 million in annual cost savings
- ment in patient satisfaction scores

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Generate structured and relevant content



# **DEPLOYMENT OPTIONS**

Flexible deployment model

### **Private Cloud**

- 1. Private Cloud
- 2. Kubernetes deployed in docket instance

### Hybrid

- 1. Engine running in the cloud
- 2. Data and Al model stored in customer environment

### **Cloud Saas**

- 1. All cloud
  - SOC 2 certified
  - ISO certified
  - Multi-tenant
  - Hosted LLM (opensource)

# THE KNOWLEDGE MANAGEMENT JOURNEY

Information Chaos

- Knowledge assets are scattered across various systems.
- Inefficiencies, duplication, and inability to leverage collective expertise.

Experio Integration

Clarity and Advantage

- Knowledge is consolidated with a streamlined knowledge management processes.
- Centralized platform for capturing, organizing, and sharing intellectual capital.

- Clear view of collective knowledge.
- Quick access to relevant information avoiding redundant efforts.
- Leverage the firm's intellectual wealth to deliver superior client solutions and win new work.

### SUMMARY

# 1 The Problem

- Knowledge barriers in the consulting industry impact efficient and effective client delivery.
- 30% of consultant time wasted

# <sup>2</sup> The Solution

- Experio The AI driven knowledge management platform
- 50% reduction in time to get answers

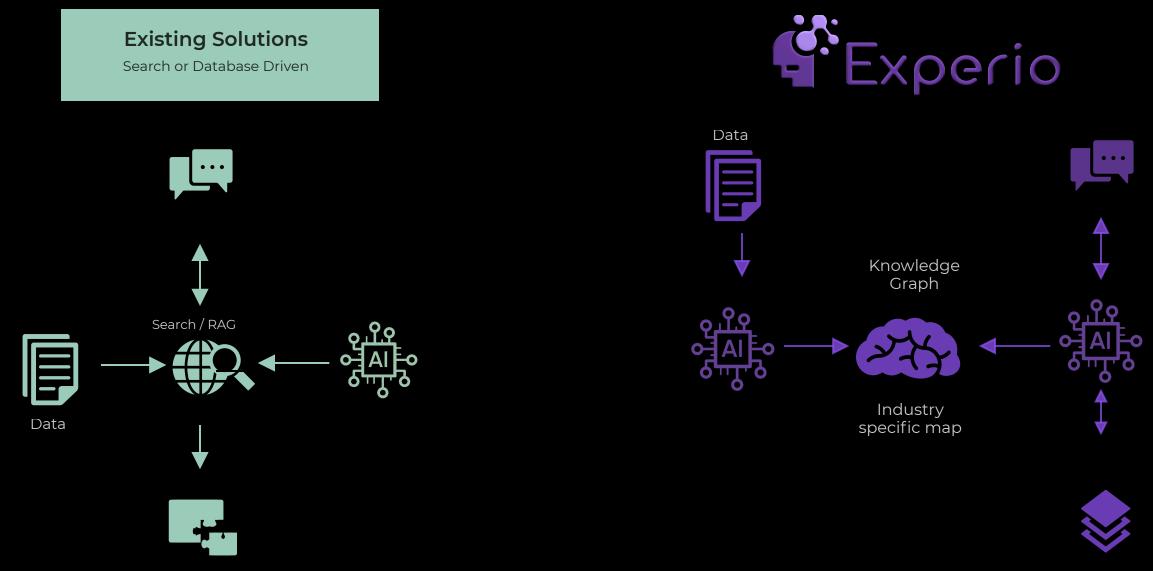
### 3 Use Cases

- Sales & BD
- Delivery
- Talent Management
- Knowledge Management
- Shorten project lifecycles, enhance client satisfaction, accelerate on-boarding, standardize knowledge

# 4 Deployment Options

- Private Cloud
- Hybrid
- Cloud SaaS
- Flexible deployment options

### HOW DOES EXPERIO COMPARES TO TRADITIONAL AI SEARCH DRIVEN SOLUTIONS



Partial Answers and Hallucinations Precise and Accurate Answers Section 1



# WHAT SETS US APART

Experio Differentiates with deep domain expertise and purposed built AI Technology

### 1 Purpose built AI for consultancy

### 2 Privacy and security focus

### **3** Deep subject matter expertise



# INTEGRATIONS

Experio integrates with all of your firm systems and workflows

- Document and content
   management
  - SharePoint
  - Dropbox
  - Box
  - Google drive
- CRM/Sales
  - Salesforce
  - Dynamics
  - Hubspot
  - and many more....

- ERP/Time billing
  - Unanet
  - Deltek
  - Workday
  - and many more...
- Communication
  - Gmail
  - Outlook
  - Slack
  - Teams
  - Meeting recordings

## IMPLEMENTATION TIMELINE

