



Unlocking the power of your organization knowledge

# THE PROBLEM

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Consulting and professional services firms are:

- Struggling with **vast amounts of information**.
- **Wasting** time and **duplicating** efforts
- Using solutions that are **generic**, lack **context-awareness** and not meeting their needs



# THE IMPACT

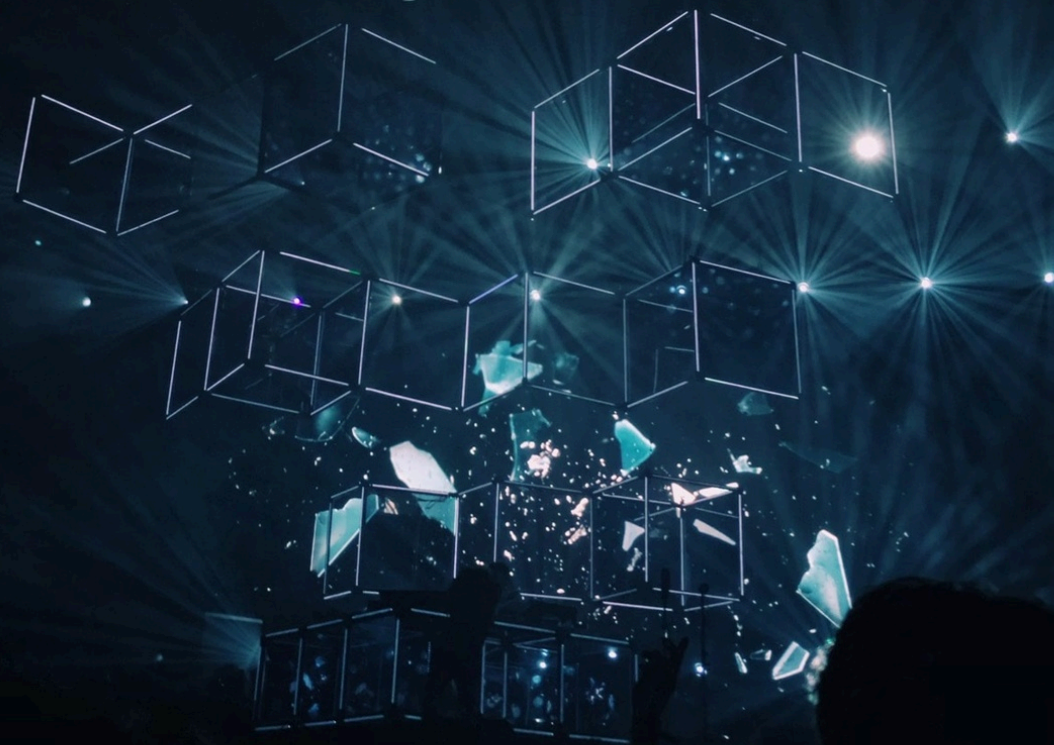
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- Consultants spend **~30% of their work hours** searching for or recreating existing knowledge.
- Without a centralized curated knowledge repository, **project outcomes vary widely.**
- Delays, lack of reuse and inconsistencies lead to employees and client frustration and **potential loss of business.**



# INTRODUCING EXPERIO

BRIEF OVERVIEW OF THE AI-DRIVEN KNOWLEDGE  
MANAGEMENT PLATFORM



# SOLUTION

EXPERIO IS AN AI KNOWLEDGE MANAGEMENT PLATFORM THAT REDUCES TIME TO GET ANSWERS FROM HOURS TO SECONDS.



Captures information in real-time directly at the source



Curates and organizes knowledge with purpose built AI.



Delivers accurate and context aware answers.

Enable an organizational memory and consciousness

# PRODUCT - USE CASES

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Experio empowers consulting teams and firm's operations with instant and secure access to curated firm knowledge



## Sales and Business Development

- ✓ Quickly retrieve past experience and generate case studies.
- ✓ Generate proposal content based on expertise and past work experience.

# PRODUCT - USE CASES

Experio empowers consulting teams and firm's operations with instant and secure access to curated firm knowledge



## Project Delivery Team

- ✓ Efficiently search and access past projects, deliverables, methodologies, and best practices.
- ✓ Find experts within the firm.
- ✓ Seamlessly contribute to the organizational memory.
- ✓ Breaks silos of knowledge and sharing.

# PRODUCT - USE CASES

Experio empowers consulting teams and firm's operations with instant and secure access to curated firm knowledge

## Talent Management

- ✓ Onboard new hires quickly by providing them with a centralized platform.
- ✓ Understand the impact of an employee departure and retain knowledge.
- ✓ Identify skills gaps and training needs.





# PRODUCT - USE CASES

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## Research and Knowledge Management

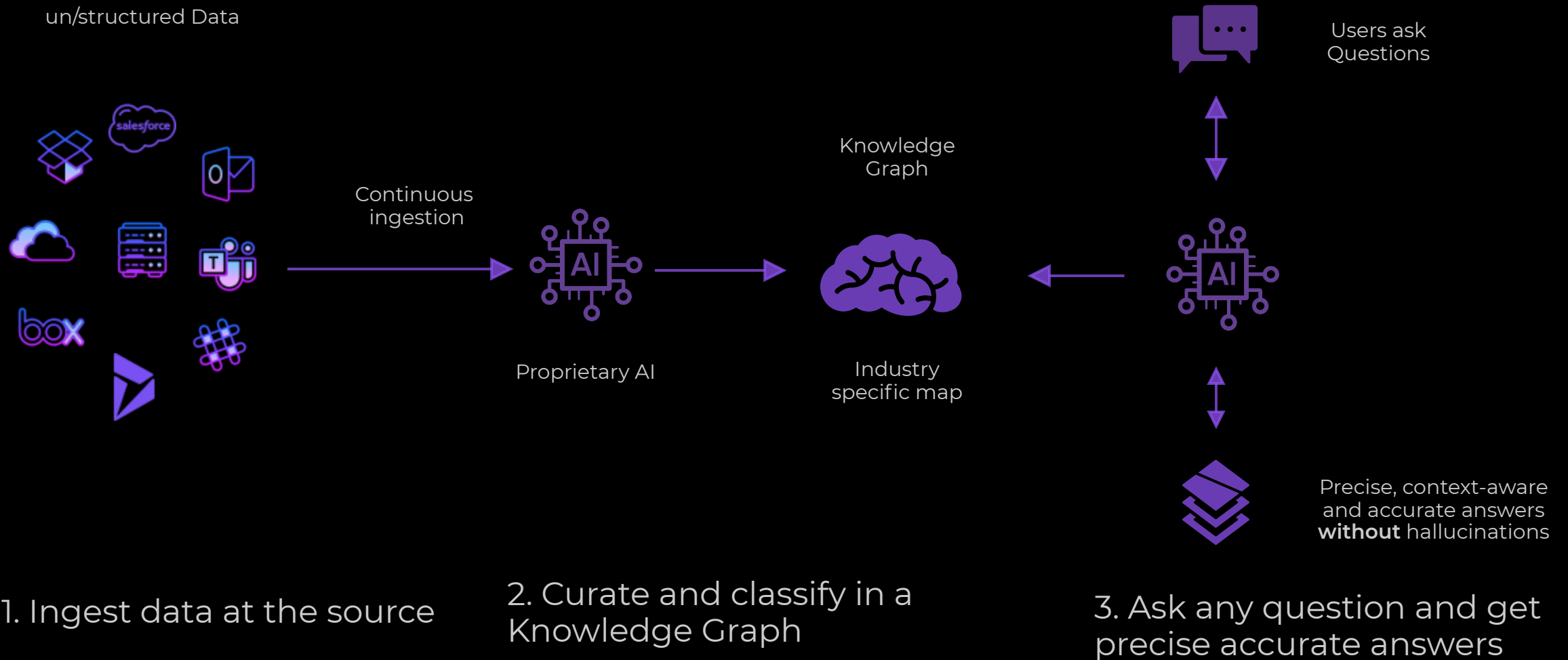
- ✓ Uncover trends, benchmarks, and market insights
- ✓ Leverage the AI-powered search to find experts within the firm who have tackled similar problems

# BENEFITS

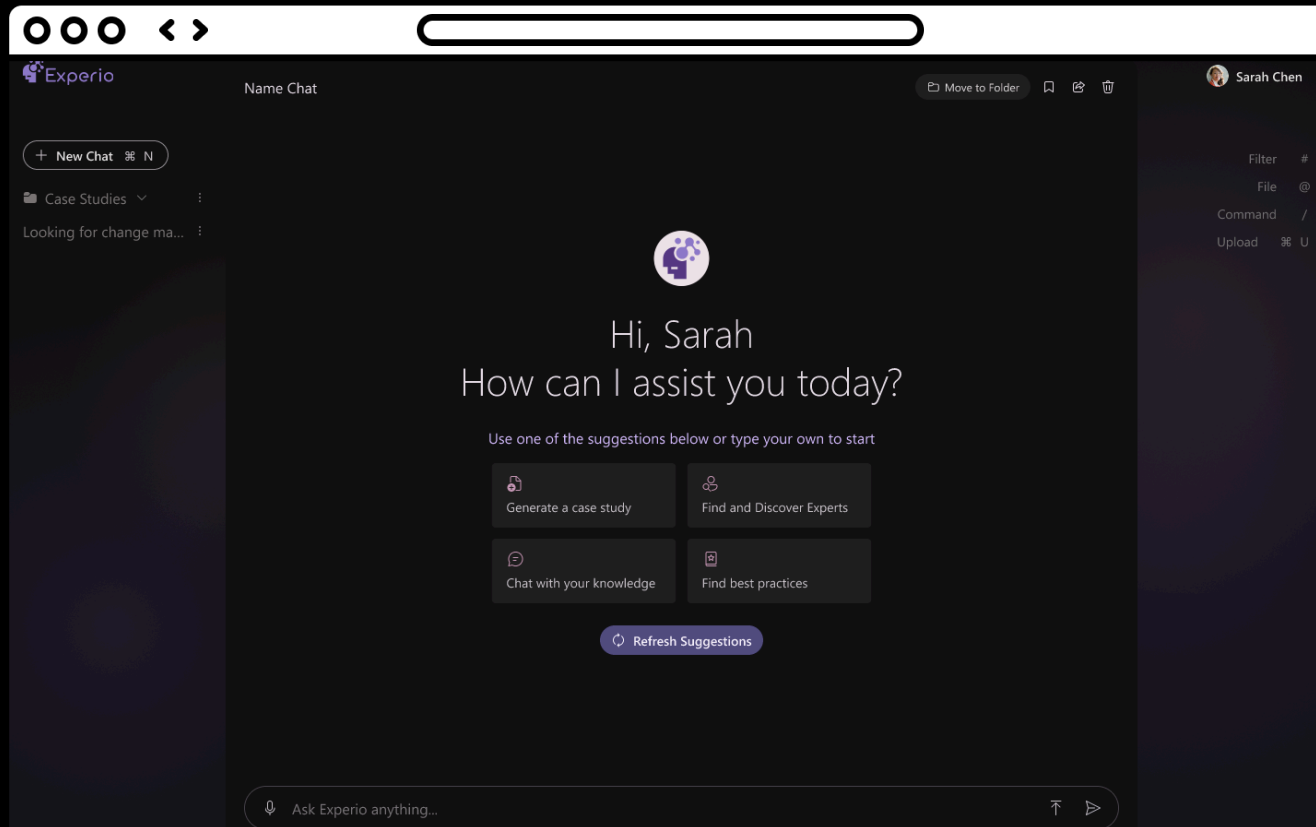
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- Reduce time to get accurate and relevant answers by at least 50%
- Standardize knowledge discovery across the firm
- Shorten project lifecycles and enhance client satisfaction

# PRODUCT -HOW DOES IT WORK?



# DEMO

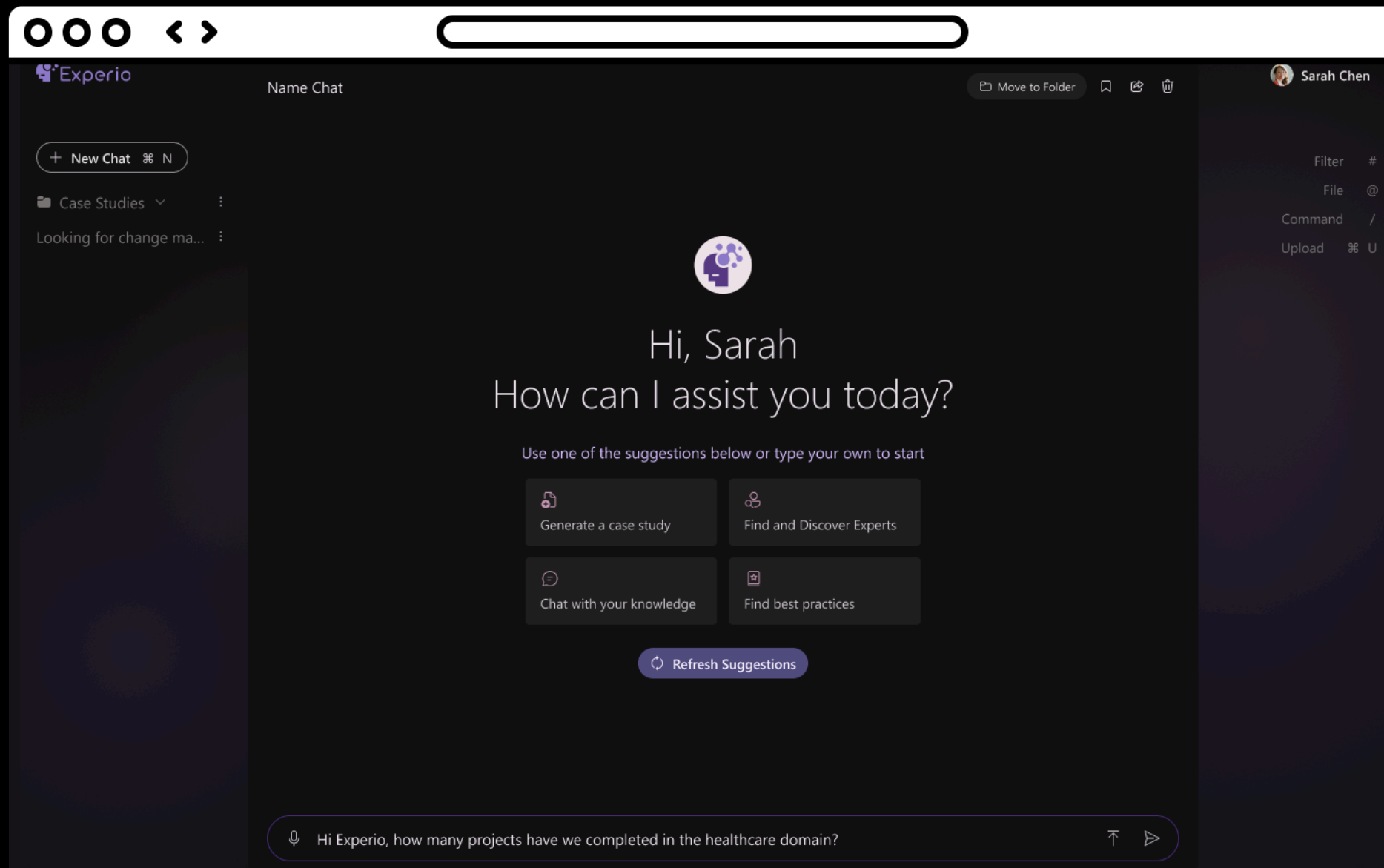


✓ Case Study Generation

✓ Discovering Experts

✓ Finding best practices

# PRODUCT



Chat with  
your  
knowledge

# PRODUCT

MediCorp - Ops Efficiency

Filter by Top 3 clients, by Revenue

Certainly. Our top 3 healthcare projects by revenue are:

- Client: MediCorp Inc.**
  - Project: "Operation Efficiency Overhaul"
  - Revenue: \$4.2 million
- Client: HealthTech Solutions**
  - Project: "Digital Transformation Initiative"
  - Revenue: \$3.8 million
- Client: Global Wellness Group**
  - Project: "Patient Experience Enhancement Program"
  - Revenue: \$3.5 million

View Sources

Show Visual

Experio may not be 100% accurate. Please double check.

I can provide more assistance on:

- Full list of healthcare projects ranked by revenue →
- Key performance indicators for top-performing healthcare projects →
- Common characteristics of high-revenue healthcare consulting engagements →

Ask Experio anything...

3 Sources

**MediCorp Inc. - "Operation Efficiency Overhaul"**

- Revenue: \$4.2 million
- Start Date: 4/15/2021
- End Date: 9/12/2022
- Project Manager: Sara Chan
- Practice: Change Management

Project details and revenue data

Client information and project overview →

**HealthTech Solutions - "Digital Transformation Initiative"**

- Revenue: \$3.8 million
- Start Date: 3/5/2018
- End Date: 12/5/2019
- Project Manger: John Smith
- Practice: Digital Services

Complete project information including revenue →

**Global Wellness Group - "Patient Experience Enhancement Program"**

- Revenue: \$3.5 million
- Start Date: 8/1/2022
- Current Project Manager: Michael Rodriguez
- Practice: Management Consulting

Full project details and financial data →

Gain rich insights

# PRODUCT

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Experio

MediCorp - Ops Efficiency

Move to Folder

Case Study: MediCorp Inc. Edit Document Title

+ New Chat

Case Studies

MediCorp - O

Looking for chan

- Stakeholder engagement:** Involved all stakeholders, including medical staff, administrators, and IT teams, early and continuously, which proved crucial for success.
- Phased implementation:** Rolled out the project in phases, allowing us to make adjustments and minimize disruption to daily operations.
- Data-driven decision making:** Extensively used analytics to identify bottlenecks and prioritize improvements.
- Change management:** Implemented a comprehensive change management program, which helped us overcome resistance and ensure the adoption of new processes.
- Technology integration:** Seamlessly integrated the new EHR system with existing technologies, which was essential for realizing efficiency gains.

You can apply these insights when planning and executing current and future healthcare projects, especially those involving operational improvements or technology implementations.

Like, Retry, Copy, Save, Share, ...

Experio may not be 100% accurate. Please double check.

Generate a Case Study

Standard firm format Short format

Here is a short Case Study on MediCorp Inc. in Standard firm format

Case Study: MediCorp Inc.

Like, Retry, Copy, Save, Share, ...

Experio may not be 100% accurate. Please double check.

Ask Experio anything...

Share Download

Generate structured and relevant content



# DEPLOYMENT OPTIONS

Flexible deployment model

## Private Cloud

1. Private Cloud
2. Kubernetes deployed in docket instance

## Hybrid

1. Engine running in the cloud
2. Data and AI model stored in customer environment

## Cloud Saas

1. All cloud
  - SOC 2 certified
  - ISO certified
  - Multi-tenant
  - Hosted LLM (open-source)



# THE KNOWLEDGE MANAGEMENT JOURNEY

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## Information Chaos

- Knowledge assets are scattered across various systems.
- Inefficiencies, duplication, and inability to leverage collective expertise.

## Experio Integration

- Knowledge is consolidated with a streamlined knowledge management processes.
- Centralized platform for capturing, organizing, and sharing intellectual capital.

## Clarity and Advantage

- Clear view of collective knowledge.
- Quick access to relevant information avoiding redundant efforts.
- Leverage the firm's intellectual wealth to deliver superior client solutions and win new work.

# SUMMARY

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## 1 | The Problem

- Knowledge barriers in the consulting industry impact efficient and effective client delivery.
- **30% of consultant time wasted**

## 2 | The Solution

- Experio - The AI driven knowledge management platform
- **50% reduction in time to get answers**

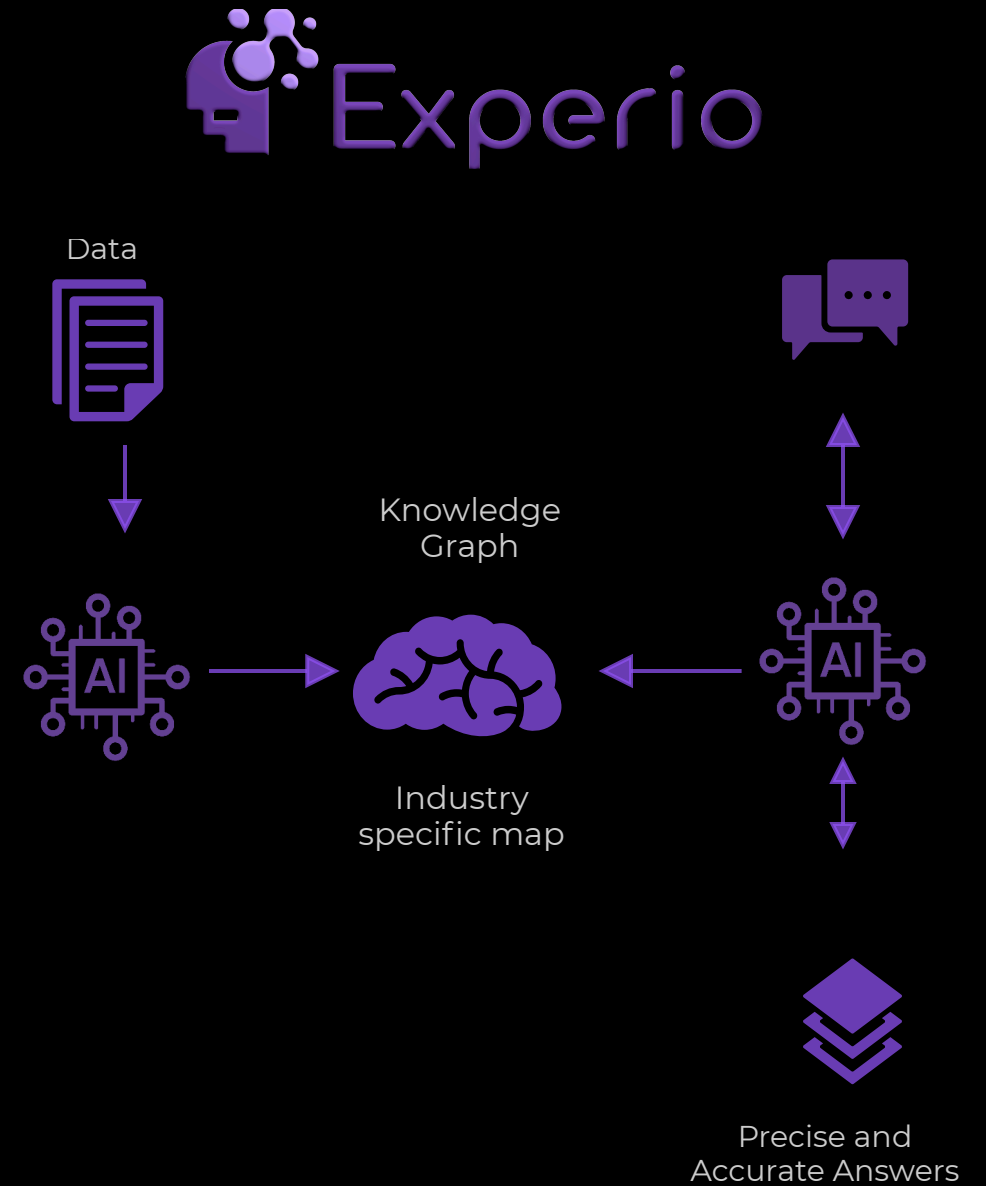
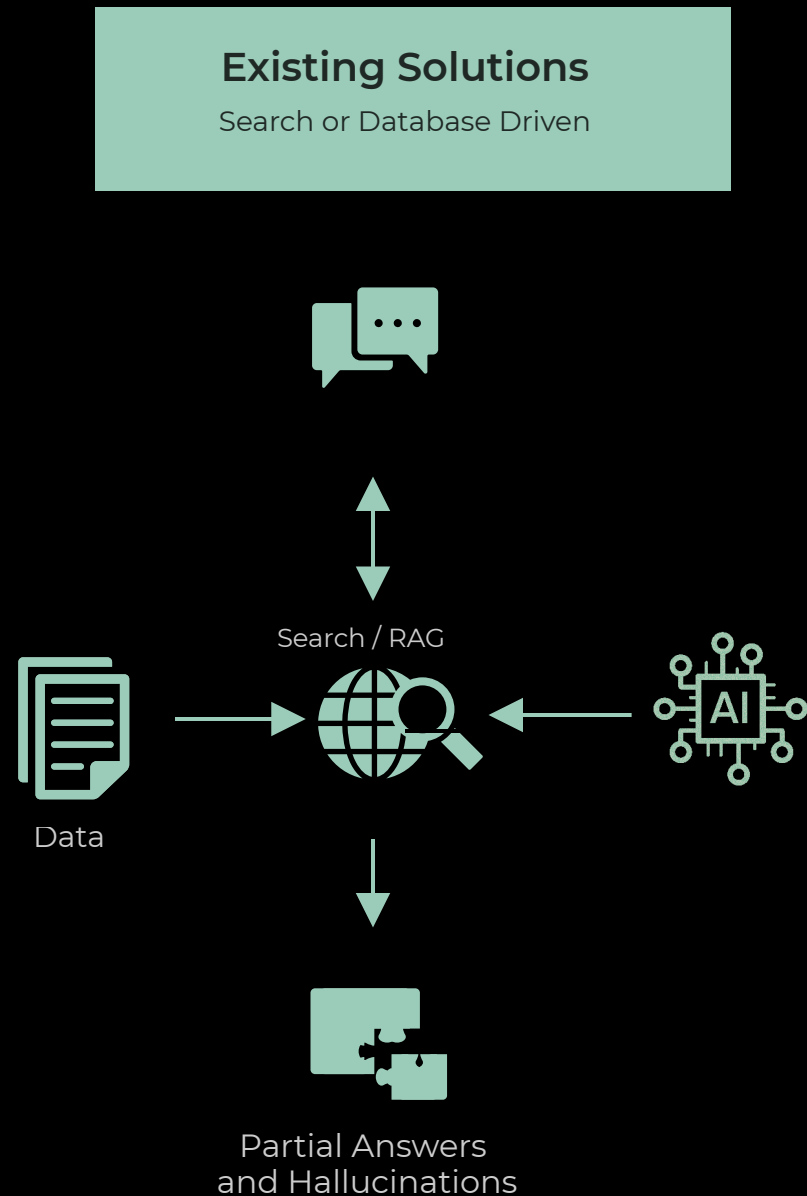
## 3 | Use Cases

- Sales & BD
- Delivery
- Talent Management
- Knowledge Management
- **Shorten project lifecycles, enhance client satisfaction, accelerate onboarding, standardize knowledge**

## 4 | Deployment Options

- Private Cloud
- Hybrid
- Cloud SaaS
- **Flexible deployment options**

# HOW DOES EXPERIO COMPARES TO TRADITIONAL AI SEARCH DRIVEN SOLUTIONS



Section 1

# APPENDIX

# WHAT SETS US APART

Experio Differentiates with deep domain expertise and purposed built AI Technology



1 Purpose built AI for consultancy

2 Privacy and security focus

3 Deep subject matter expertise



# INTEGRATIONS

Experio integrates with all of your firm systems and workflows

- **Document and content management**
  - SharePoint
  - Dropbox
  - Box
  - Google drive
- **CRM/Sales**
  - Salesforce
  - Dynamics
  - Hubspot
  - and many more...
- **ERP/Time billing**
  - Unanet
  - Deltek
  - Workday
  - and many more...
- **Communication**
  - Gmail
  - Outlook
  - Slack
  - Teams
  - Meeting recordings

# IMPLEMENTATION TIMELINE

