



# MICROSOFT TEAMS INSTRUCTOR LED PROOF OF CONCEPT



**ILPOC (Instructor Led Proof of Concept)** provides customers with a fast and reliable way to determine the real value of implementing Microsoft Teams Direct Routing. Experts Inside facilitates the ILPOC on site with the Customer during the whole time. Compressed into one efficient week, Experts Inside follows a professional workflow based on pre-defined steps in the customer's environment. After the successful ILPOC, the customer has a clear view on the benefit and is enabled to make strategic decisions. Experts Inside provides exclusive Microsoft Teams services - as official gold Partner.



## EXPERT PLANNING SERVICE

Before the official ILPOC kick-off, Experts Inside defines the frame conditions and use cases

- + Questionnaire / Briefing in written form
- > Planning & Infrastructure
- > Organization & technical environment
- > Use Case & Resources



## TIMELINE + EXECUTION

**MONDAY** Kick-off, Setup of infrastructure, Testing

**TUESDAY** Execution of Use Cases  
Documentation of Results and Progress Monitoring

**THURSDAY** Optional Daily-Checkup with Customer

**FRIDAY** Review, Reporting of results, Retrospective



### BRONZE PACKAGE

- 1 Experts Inside instructor on site
- Experts Inside O365 Test Tenant
- 5 Demo Users with Phone Numbers

**2.000,- CHF**



### SILVER PACKAGE

- 1 Experts Inside instructor on site
- Customer O365 tenant
- 10 Test Phone Numbers hosted by Experts Inside

**5.000,- CHF**



### GOLD PACKAGE

- 1 Experts Inside instructor on site
- Customer O365 Tenant
- Customer Siptrunk (max. 20 Test Users)
- Session Border Controller Hardware provided by Experts Inside

**8.000,- CHF**

Please note: All prices are net amounts without taxes



**Microsoft Teams** is a hub for teamwork that enables teams to be more productive by giving them a single and secure location for everything a team needs: chats, meetings, calls, files, apps, and tools.

