

# Kubernetes, built and managed by experts

*Kubernetes infrastructure built right the first time – and fully managed by an expert team of Site Reliability Engineers.*

You're responsible for building great products that beat the competition and delight customers. In today's business environment, time-to-market pressures are greater than ever. You may have started on your DevOps journey and have begun shifting your workloads to the cloud. You've seen Kubernetes become the de-facto orchestration platform for the cloud-native era, but the path to adoption is a minefield of technical decisions and proof-of-concepts you've yet to undertake.

You're not alone. Most companies want great infrastructure, but they cannot afford to take resources away from roadmap and innovation. How can you possibly scale your business, increase engineering velocity, and be an expert in the latest cloud-native technologies?

*Fairwinds provides expertly managed cloud-native infrastructure leveraging containers and Kubernetes. We build and maintain reliable, scalable, and secure Kubernetes clusters using a combination of opinionated open source technology, automation, best practices and expertise. Our mission is to help software teams get their products to market faster and more reliably.*

## **No vendor lock-in**

We build our clusters using upstream Kubernetes releases, so you're never locked-in. We upgrade, patch, and optimize your cluster on a continuous basis, helping you realize lower operational cost, increased uptime, and faster deployments.

## **Avoid expensive trial-and-error**

Embracing the cloud-native world can be expensive and time consuming. Many teams build their own tooling without realizing these problems have already been solved in the open source community. Fairwinds integrates expert SREs into your team so Kubernetes questions can be answered in minutes.

## **Ship code faster**

To deliver our services, we leverage best-of-breed open source including our own open source tooling. We manage your Kubernetes clusters around-the-clock so your DevOps team can avoid 3am pages. This also frees your engineers from "sysadmin toil" so they can focus on developer needs further up the stack.

# Meet your Kubernetes team

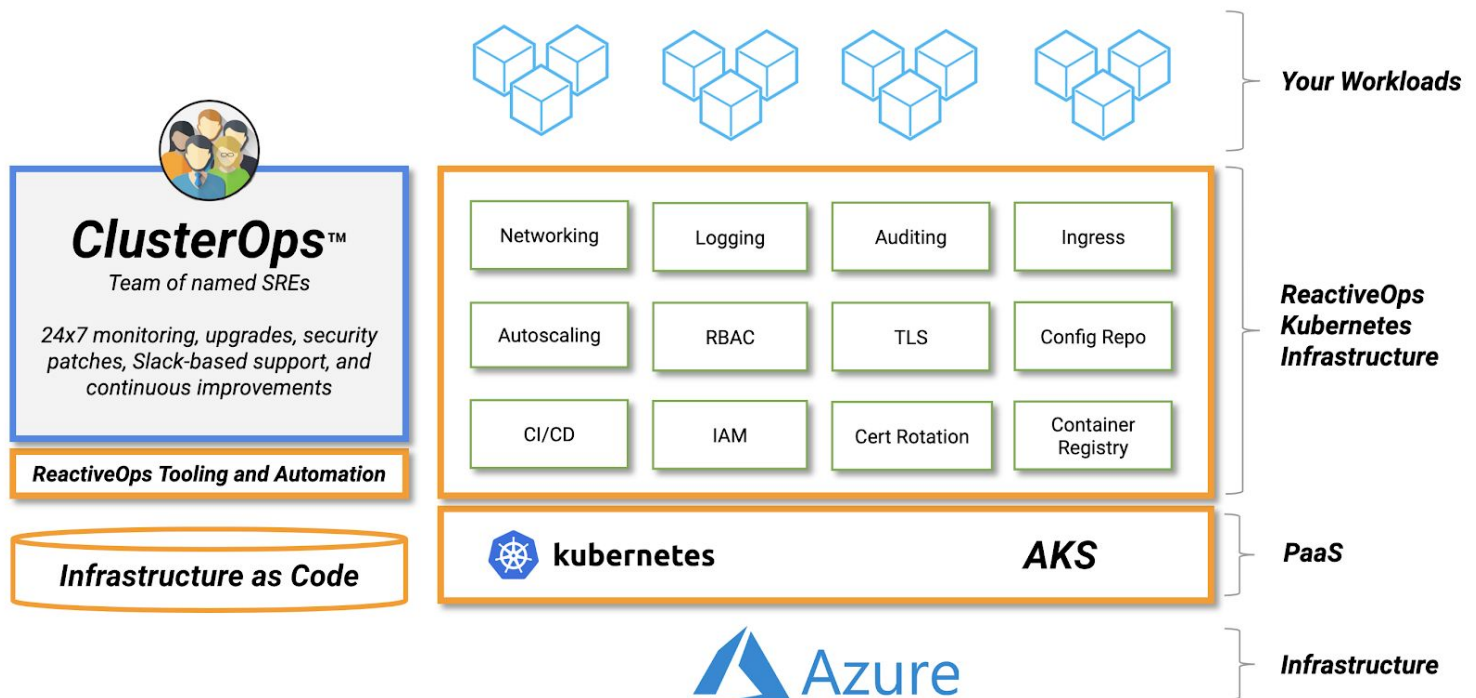
Fairwinds offers a complete solution for running, managing, and monitoring Kubernetes on Azure.

## ClusterOps for Azure: Expertly Managed Kubernetes

For resource-constrained engineering teams who need reliable, scalable infrastructure so they can focus on building great products.

**We implement and manage your Kubernetes clusters around-the-clock and integrate experts into your team.**

- Production-ready Kubernetes clusters
- 24x7 monitoring & paging
- Upgrades, patches, and maintenance
- Chat-based support and collaboration



# ClusterOps: Expertly Managed Kubernetes

## Key Benefits

### Never be short staffed

Hiring and retaining DevOps engineers is hard. You should never lose context due to staff turnover. Fairwinds provides you with a team of engineers who share context and continuously manage your infrastructure.

### 24x7 Kubernetes monitoring

Building out a on-call rotation requires a well-staffed team, else you risk burning out your DevOps staff. Fairwinds is the most cost-effective solution, freeing your engineers from Kubernetes problem diagnosis and response

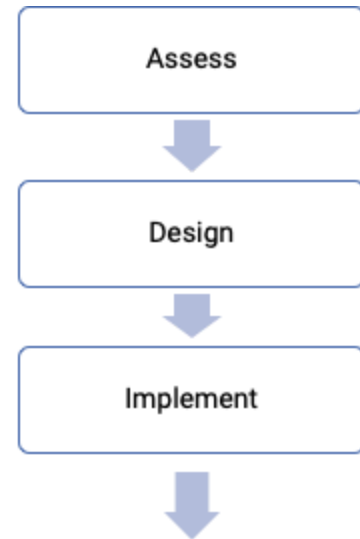
### Focus your engineers on your app

High-growth companies must continuously exceed expectations. Put more of your engineering staff on building product, not building infrastructure.

### Avoid expensive trial-and-error

Best-in-class expertise means getting it right the first time. And, as you plan architectural advances, Fairwinds is there to help you make the right technical decisions from the start.

## Engagement Model



### ClusterOps Subscription



# Subscription Packages

Get to Kubernetes with the advisory, support, and management services that best fit your organization's needs.

	ClusterOps Express for Azure
<b>Objective</b>	<i>Get to Kubernetes quickly with Fairwinds managing and monitoring your clusters in Azure.</i>
<b>Base Architecture</b>	<i>Fairwinds Production Architecture</i>
<b>Advisory</b>	
Best Practice Recommendations	✓
<b>Cluster Management</b>	
Fairwinds Open Source Software	✓
Upgrades	✓
Security Patching	✓
Infrastructure as Code	✓
Infrastructure Repo	✓
Container Registry	✓
Staging Cluster Mgmt	✓
Production Cluster Mgmt	✓
Cluster Sizing and Scaling	✓
Additional Clusters	<i>Extra</i>
<b>Support</b>	
Team of SREs available via Slack	✓
Business Hours Support / Q&A	✓
24x7 Kubernetes Monitoring	✓
Training Hours	<i>Extra</i>