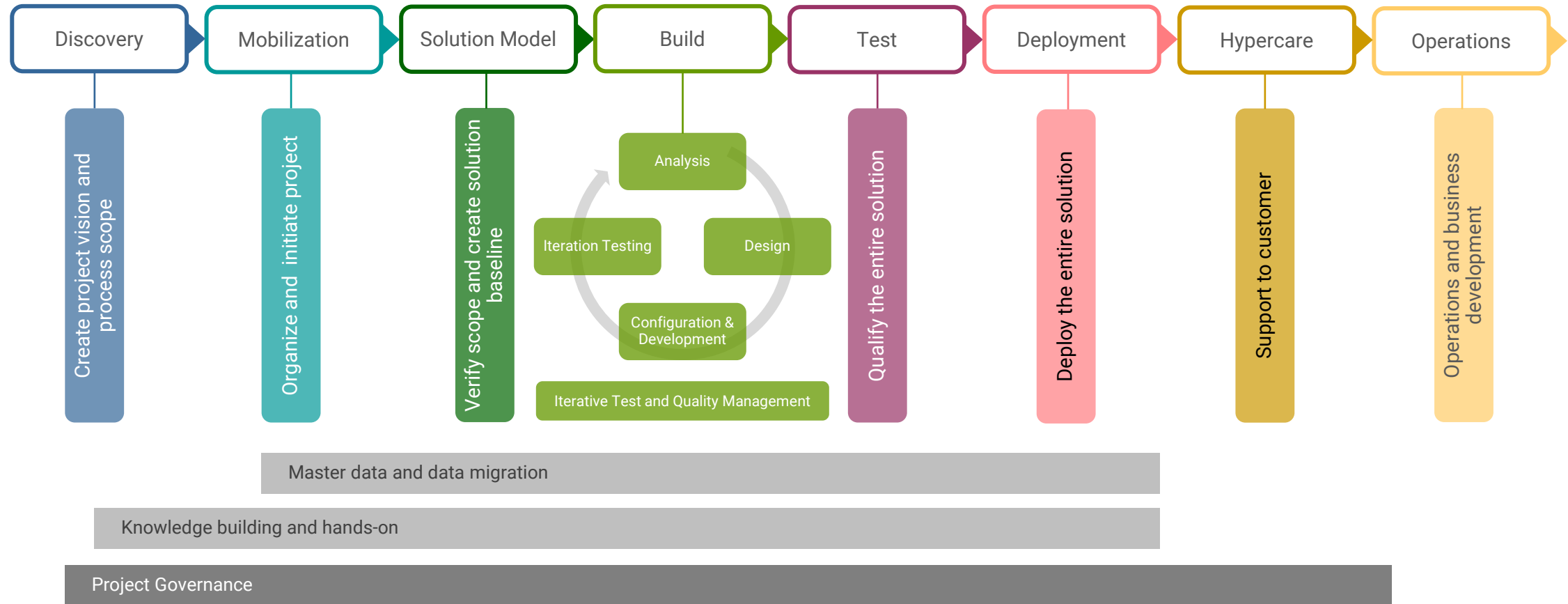


Fellowwind

Delivery model Dynamics 365FO projects





Discovery phase

Purpose

- The purpose of the Discovery phase is for Fellowmind (FM) to gain **sufficient knowledge** of the Customer's business in order to frame the implementation project, and to **prepare a high-level plan and estimate** for the subsequent phases.
- The Discovery analysis focuses on highlighting all the Customer's **critical processes** and **strategic business requirements** supported by the future system landscape.
- Fellowmind will, based on a **process model approach**, carry out an overall assessment of the **degree of standardization**, and identify areas where utilization of standard functionality is not sufficient.
- As a result of the analysis, the customer will obtain a deeper understanding of the overall **resource need** and what is **required** internally for the project to be a success – in terms of competencies, maturity, effort.

Deliverables

- Customer's business is reflected in the Process Model and enriched with customer specific details.
- Overall project scope of processes and key business needs are prioritized and documented.
- Fit assessment to D365FO to ensure the best possible use of standard modules and components.
- List of integrations and current system landscape.
- Overview of master data and migration strategy.
- Presentation of the Blueprint Report.
- Rough estimate for the subsequent project phases.
- High-level timeline and implementation strategy.
- Governance structure including strategies for training, test and documentation.
- *Statement of Work* for the next phase or remaining project.

