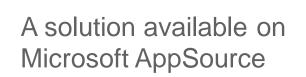
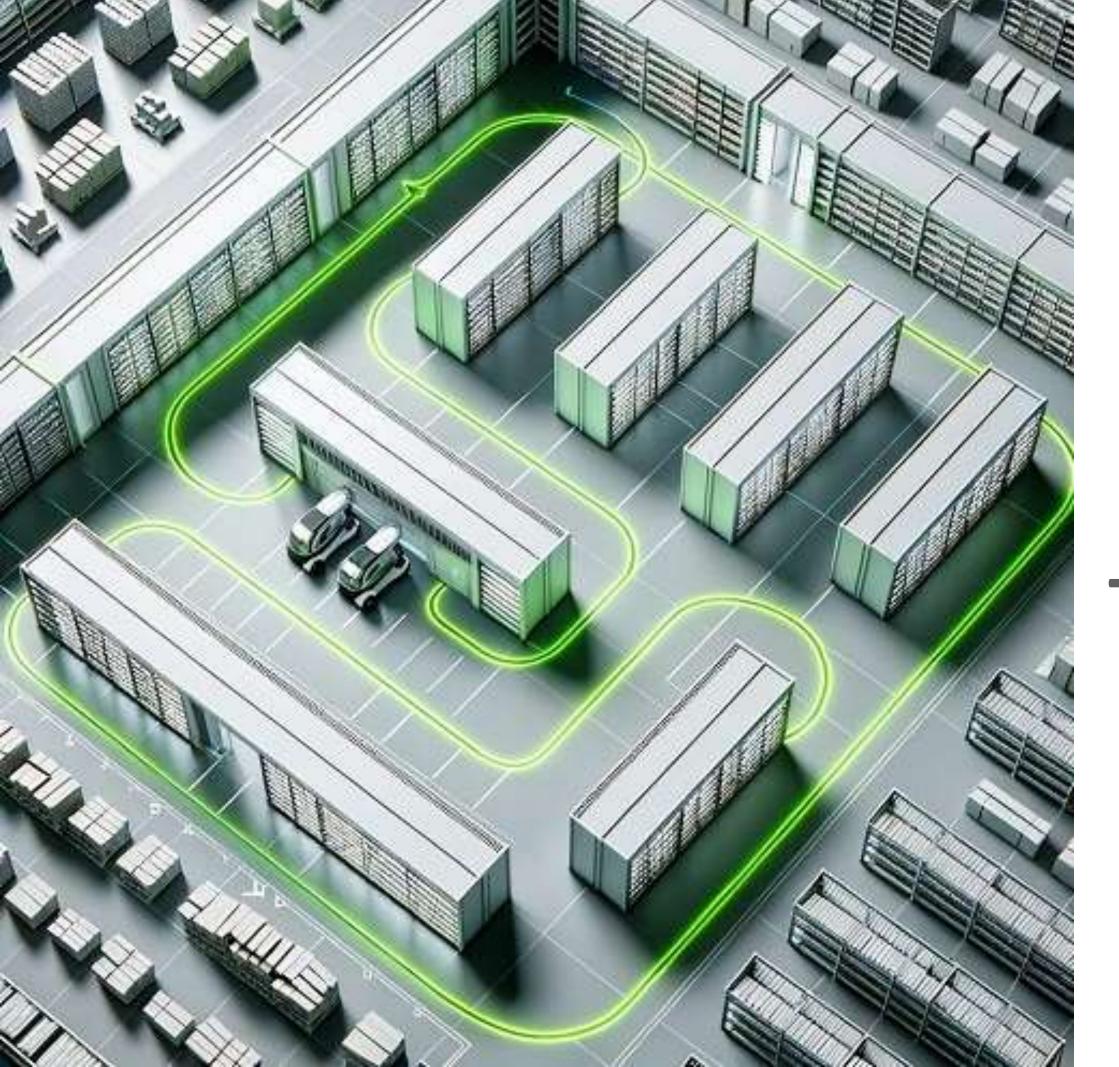
# Find & Order

ROI-driven optimization for logistics operations

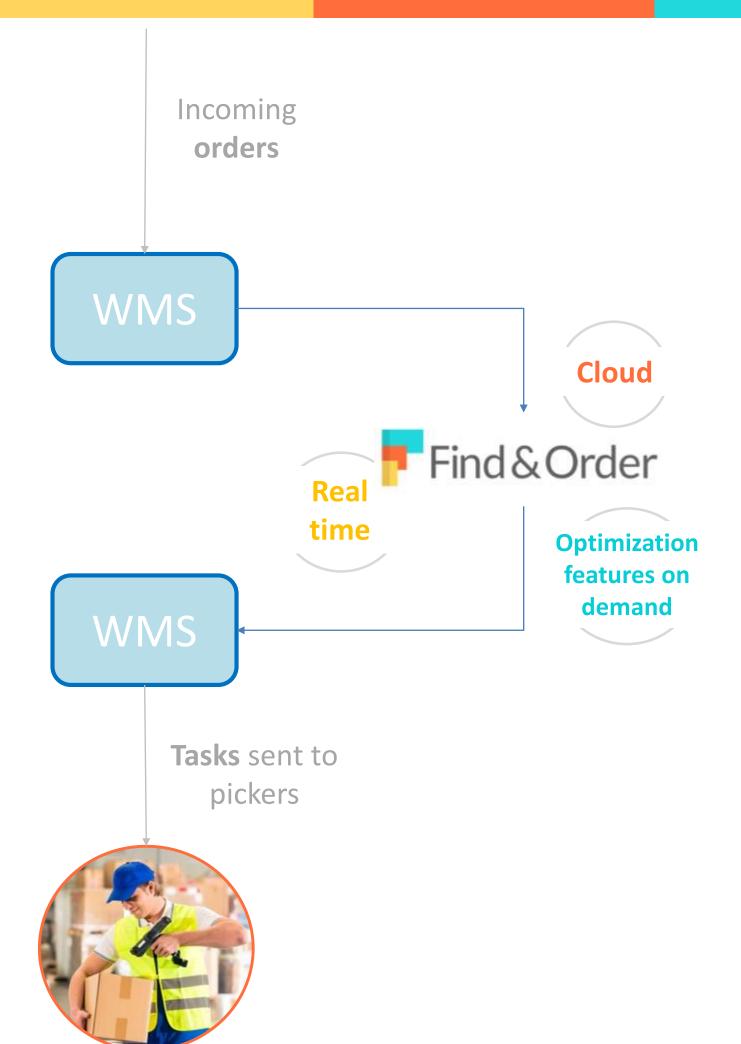






Your WMS and OMS organise your tasks.

# They do not optimize them though.



Boost your WMS / OMS to optimize by up to 30% the distance covered by pickers

and deal with more products and orders with the same ressources



## A smart middleware on top of your existing WMS, ERP, OMS.

#### Goal

> To increase your **picking capacity** 

#### **Optimization features on demand**

- > Order batching : the best way to group orders/palettes
- > **Routes**: the shortest route for every mission
- > **Slotting**: the best location for every SKU

#### **KPI**

- > Distance saved: from +8% to +30%
- > Savings per year : from +5% to +20%





#### References



#### **Logistics operators: « 3PL »**



















#### **Retailers**













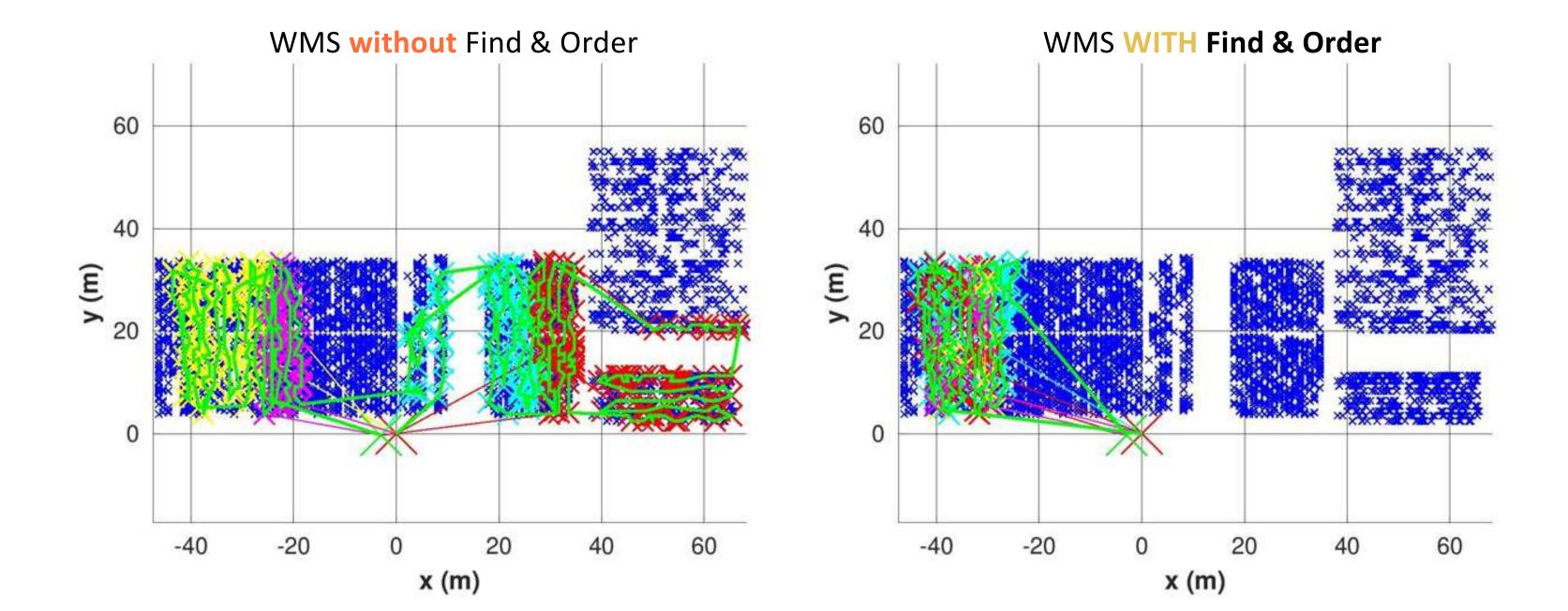
#### Picking improvements

1st leverage: order batching

Use case: picking mission with at least 2 palettes or boxes

Goal: to save distance by batching together the palettes/orders that are geographically consistant

Operations rules: batching by areas, time slots, truck platform ...



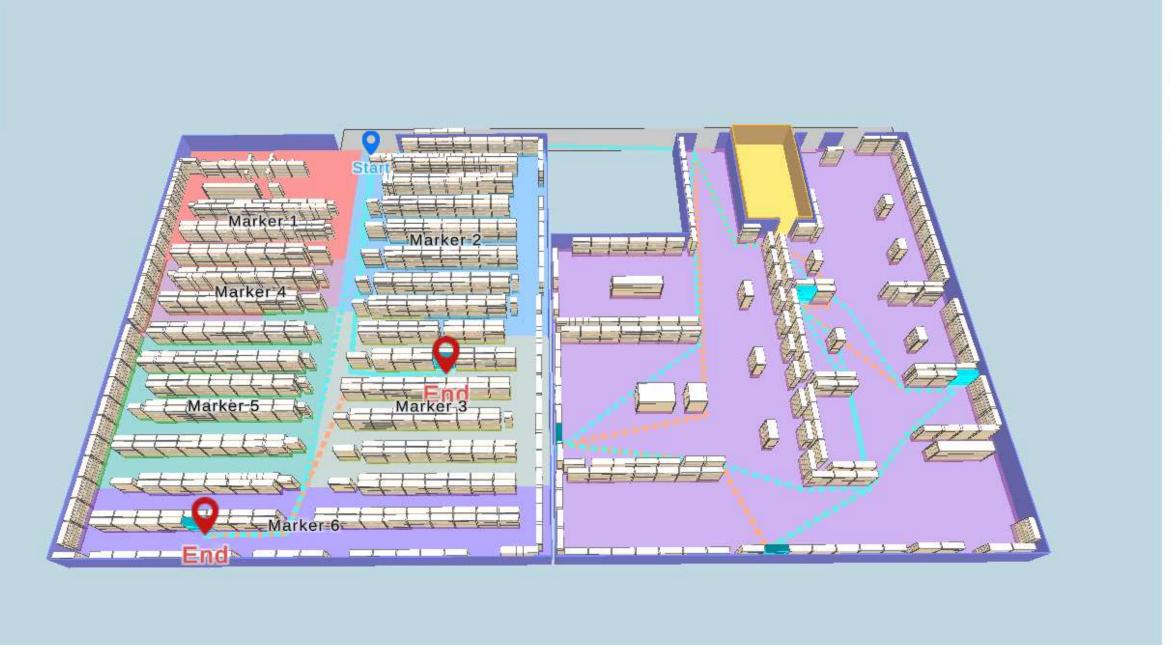


#### Picking improvements

2nd leverage: the shortest routes

Goal: to save distance with the shortest route for each mission

Operations rules: multiple starting/ending points, traffic rules, priorities, mandatory stops at printers...

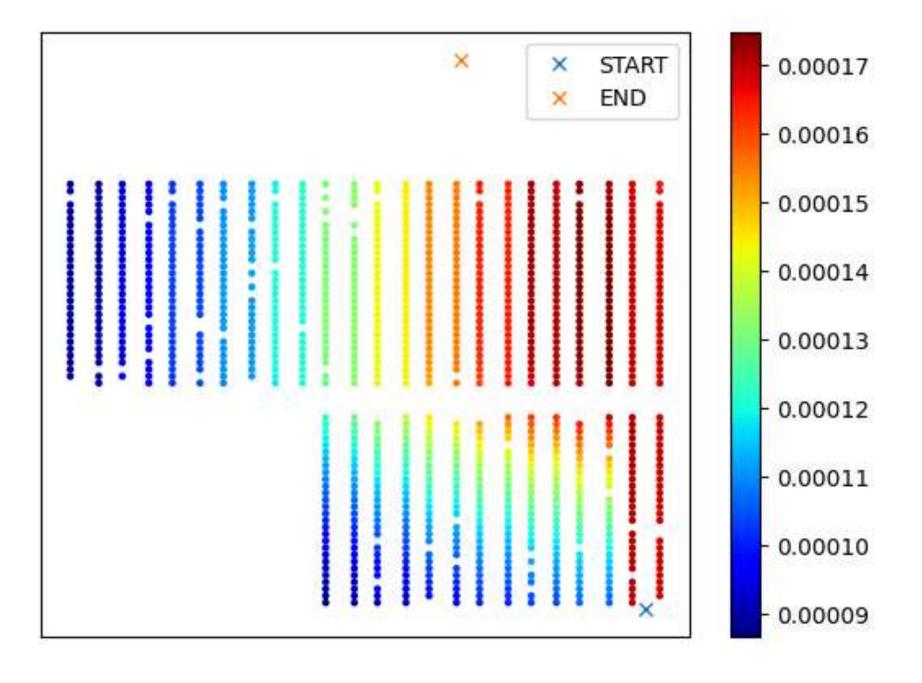


		Pick	list	60 50		
earch	Ref, picker	4				
rom	17/10/2023		То	27/10/2023		
OF	RDER 1 Antoin	e III6				
	ORDER 1	<b>≜</b> Anto	oine	-	23/10/2023	
	Initial		✓ Optimized			
#	SKU	Emplacement	SKI	į	Emplaceme	
1	AD-250-QN	AD456	AD	998-OP	FH846	
2	AZ-786-FD	FD565	AP-574-ES		FD985	
3	AD-845-YU	AZ565	AD-250-QN		AD456	
4	AP-574-ES	FD985	AD-845-YU		AZ565	
5	AG-285-VD	KJ698	AZ-786-FD		FD565	
6	AD-998-OP	FH846	AG	-285-VD	KJ698	
<b>23</b>	125 meters		98 meters			
%	21.6%					



#### Slotting improvements

3rd leverage: the best location for every SKU



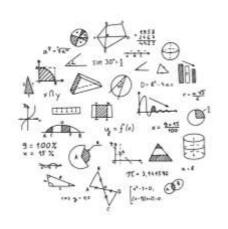
**Use case:** warehouses with regular change in products and implantation

**Goal**: to define the best implantation in order to optimize picking operations, replenishment and occupation rate

Competitive advantage of the solution: every location has a unique and specific rating. Implantation is accurately optimized.

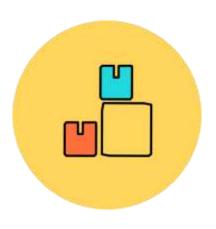


### How does it work? Our software solution



#### An add-on software to augment WMS, ERP and OMS

- > our clients keep their existing solutions
- > our calculation layer comes on top of them



#### A digital twin + strong algorithms

- > Digital twin = interactive mapping with accurate and up-to-date distance calculation
- >Flow algorithms = the most optimized scenario whatever the rules you apply
- >Automated updates of locations, areas, and priorities through the WMS



#### Your WMS already does it?

- > Whatever the WMS, we ALWAYS increase efficiency
- > We can upgrade all your API-based WMS with a SINGLE solution



#### Business Case Example

#### Case study with a 3PL in Singapore:

#### Scope

2 500 m<sup>2</sup> picking area

10-30 pickers over the year

2 300 000 picks

**WMS**: Manhattan Associates

#### Results

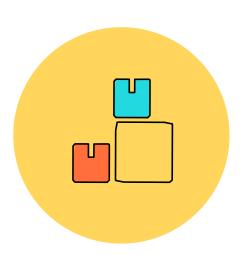
Distance saved: -18,8%





#### A first proof of concept?

=> let's start with an integration-free pilote



#### 1. History of orders

#### **Excel file**

Dates,
Mission ID,
Palettes ID,
Location codes,
picker ID

• • •

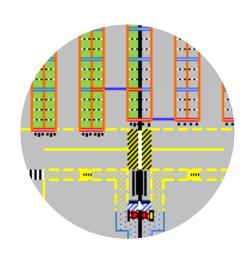


#### 2. Floor plan

#### PDF file at scale

walls, Aisles, Racks, gates

. . .



#### 3. Implantation scheme

#### **Excel file**

Location codes,
Aisles numbers,
ways,
Location of equipments,
Starting/ending points



#### 4. Operations rules

#### 1 call with operations

Picking rules, Traffic rules, priorities, Pick paths,

. . .



# API Connection Roll-out scenario



Get incoming orders
 Share them with Find & Order



- 1. Order batching
- 2. Routes



, 1. Embeds F&O results 2. Display

them as usual



#### Pricing

#### **Pilote**

One-off payment According to scope

#### Run

Yearly licence fee / site

Licence = 20% of benefit brought by Find & Order

Benefit = net-optimization \* yearly-picking-cost



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