



# Modernize your security operations center with a Microsoft Sentinel Proof of Concept



# About Us

- JP Bourget, President is Former SOAR Platform founder
- We specialize in SecOps, Data (Protection), Integrations and Threat Protection
- Emerging Microsoft Security Partner
- We partner with you and become trusted advisors
- We bring cost efficiency and effective protection to your business.



Security

Specialist

Cloud Security

Identity and Access

Management

Threat Protection



Infrastructure  
Azure



Digital & App Innovation  
Azure



Data & AI  
Azure



Modern Work

Specialist

Adoption and Change  
Management



# Why choose Blue Cycle for Microsoft Sentinel?

## Hyper-focused



**75+**

SIEM and Data Pipeline  
deployments since 2020

**1PB+**

Daily capacity deployed since  
2020

## Experienced

Experience across common SIEMs  
Cloud Providers, and 3rd party  
security products easing  
migration pains.

## Increase ROI



### 40% Reduction

In daily ingest cost vs. self-serve  
implementation or proof of  
concept

### 44% Lower Cost

Reduction in total cost of operating  
compared to legacy solutions

### Faster Time to Value

Blue Cycle's deployment  
methodology accelerates and  
optimizes a well architected  
deployment in weeks, not months.

## Better SecOps



### Detections As Code

Deploy analytics and config in  
Microsoft Sentinel as Code

### Automate Tasks

With or without Security Copilot, we  
help teams accelerate daily Sec Ops  
tasks.

### Ongoing Partner

We stay with our clients as they  
mature and their needs change and  
grow.

# Microsoft Sentinel Proof of Concept

Let us help you accelerate your security modernization project through our unique service offerings.

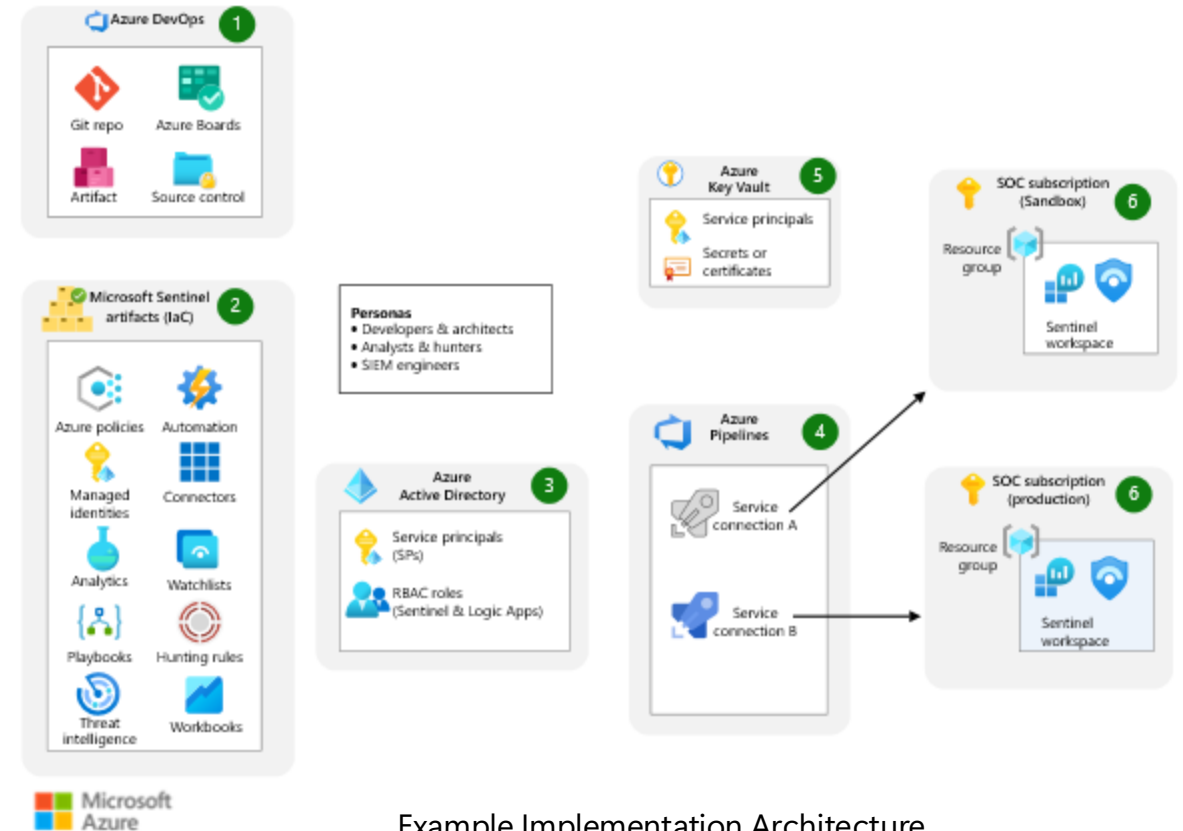
[Click here to learn more](#)

In 30 days or less:

- Connect critical data sources to understand benefits of Microsoft Sentinel
- Experience Microsoft Sentinel with your own data
- Get clarity on the investment required to adopt Microsoft Sentinel
- Transition into a Production Deployment (add'l SOW)

**Average Cost Savings:**  
**20-40% over self serve POV/ implementation**

**Time to Value:**  
**30-50% quicker than self service implementation**



Example Implementation Architecture







# Thank you



Security

Specialist  
Cloud Security  
Identity and Access  
Management  
Threat Protection



300+ out of the box connectors | 100+ MSSP marketplace offers | 200+ Content Hub partner solutions | 2100+ GitHub contributions

Application	Cloud provider	IT operations	Network firewall	Web application firewall	Threat protection	
<ul style="list-style-type: none"><li>• Apache HTTP Server</li><li>• Apache Tomcat</li><li>• Atlassian Confluence</li><li>• Box</li><li>• GitHub</li><li>• Jboss</li><li>• Microsoft Dynamics 365</li><li>• Microsoft Office 365</li><li>• Microsoft Teams</li><li>• Nginx</li><li>• Oracle Database</li><li>• Oracle WebLogic Server</li><li>• SAP</li><li>• Salesforce Service Cloud</li><li>• SIGNAL4 Mobile</li><li>• Slack</li><li>• Snowflake</li><li>• SQL PaaS</li><li>• The Hive</li><li>• Workplace from Facebook</li><li>• Zoom</li></ul>	<ul style="list-style-type: none"><li>• AWS Cloudtrail</li><li>• AWS GuardDuty</li><li>• AWS VPC Flow</li><li>• Azure Activity</li><li>• Azure DDoS Protection</li><li>• Azure Defender</li><li>• Azure Firewall</li><li>• Azure Information Protection</li><li>• Azure Key Vault</li><li>• Azure Kubernetes Service</li><li>• Azure Preview</li><li>• Azure Storage Account</li><li>• Google Apigee</li><li>• GCP Cloud Monitoring</li><li>• GCP DNS</li><li>• GCP IAM</li><li>• Google Workspace</li><li>• Microsoft Entra ID</li><li>• Oracle Cloud Infrastructure</li></ul>	<ul style="list-style-type: none"><li>• AgileSec Analytics</li><li>• Atlassian Jira</li><li>• Cisco UCS</li><li>• Corelight</li><li>• Ivanti Unified Endpoint Management</li><li>• NXLog BSM macOS</li><li>• NXLog Linux</li><li>• Orca Security Alerts</li><li>• vArmour Application Controller</li><li>• VMwareESXi</li><li>• Contraforce</li></ul>	<ul style="list-style-type: none"><li>• Check Point</li><li>• Cisco ASA</li><li>• Cisco Firepower</li><li>• Cisco Meraki</li><li>• CloudFlare</li><li>• F5 Big IP</li><li>• Forcepoint</li><li>• Fortinet Fortigate</li><li>• Juniper SRX</li><li>• Palo Alto Panos</li><li>• SonicWall</li><li>• Sophos XG</li><li>• Windows Firewall</li></ul>	<ul style="list-style-type: none"><li>• Azure Web Application Firewall</li><li>• Barracuda</li><li>• Citrix</li><li>• Impreva</li></ul>	<ul style="list-style-type: none"><li>• Abnormal Security</li><li>• Agari</li><li>• AIShield AI Security</li><li>• Akamai</li><li>• Alcide KAudit</li><li>• Alsid for AD</li><li>• Armorblox</li><li>• Automated Logic WebCTRL</li><li>• Better MTD</li><li>• Blackberry Cylance</li><li>• Contrast Protect</li><li>• Cyberpion</li><li>• Darktrace</li><li>• Deception Honey Tokens</li><li>• Delinea Secret Server</li><li>• Dev-0537 Detection &amp; Hunting</li><li>• Elastic</li><li>• ESET Enterprise Inspector</li><li>• ESET PROTECT</li><li>• ExtraHop Reveal(x)</li><li>• Flare Systems Firework</li><li>• HYAS Insight</li></ul>	<ul style="list-style-type: none"><li>• Illusive Attack Management System</li><li>• Infoblox Cloud Data Connector</li><li>• Kaspersky Security Center</li><li>• Log4j Vulnerability Detection</li><li>• Lookout Mobile Threat Defense</li><li>• McAfee ePolicy Orchestrator</li><li>• Microsoft Defender XDR</li><li>• Microsoft Defender for Office 365</li><li>• Morphisec UTPP</li><li>• Proofpoint TAP</li><li>• SailPoint</li><li>• Security Threat Essentials</li><li>• Semperis Directory Services Protector</li><li>• Sophos Cloud Optix</li><li>• Symantec Integrated Cyber Defense Exchange (iCDX)</li><li>• Threat Analysis Response</li><li>• Trend Micro Deep Security</li><li>• Zimperium Mobile Threat Defense</li></ul>
IoT	Identity		Networking	Email security	Network security	
<ul style="list-style-type: none"><li>• Claroty</li><li>• Microsoft Defender for IoT</li></ul>	<ul style="list-style-type: none"><li>• Cisco Duo Security</li><li>• Cisco ISE</li><li>• CyberArk</li><li>• ForgeRock</li><li>• Microsoft Defender for Identity</li><li>• Okta Single Sign-On</li><li>• Onelidentity</li><li>• PingFederate</li><li>• RSA SecurID</li><li>• 1 Password</li></ul>	<ul style="list-style-type: none"><li>• Aruba ClearPass</li><li>• DNS</li><li>• Infoblox NIOS</li><li>• NXLog AIX</li><li>• NXLog DNS Logs</li><li>• Ubiquiti UniFi</li></ul>	<ul style="list-style-type: none"><li>• Cisco SEG</li><li>• Proofpoint On Demand</li><li>• VMRay Email Threat Defender</li></ul>	<ul style="list-style-type: none"><li>• Awake Security Arista Networks</li><li>• Cisco Stealthwatch</li><li>• Cisco WSA</li><li>• Citrix Analytics for Security</li><li>• F5 Networks (Data)</li><li>• FireEye Network Security</li><li>• Forescout</li><li>• IronNet Collective Defense</li><li>• Juniper IDP</li><li>• McAfee Network Security Platform</li><li>• Perimeter 81</li><li>• Pulse Connect Secure</li><li>• SquidProxy</li><li>• Symantec Proxy SG</li><li>• Symantec VIP</li><li>• Vectra</li><li>• Watchguard Firebox</li><li>• WireX Network Forensics Platform</li></ul>		
Information protection and data loss prevention		Endpoint security	Threat intelligence		Compliance	Cloud security
<ul style="list-style-type: none"><li>• Broadcom</li><li>• Cognni</li><li>• Digital Guardian</li><li>• Forcepoint</li><li>• NC Protect Data Connector</li><li>• Squadra Technologies</li></ul>		<ul style="list-style-type: none"><li>• Cisco Secure Endpoint</li><li>• CrowdStrike Falcon</li><li>• Microsoft Defender for Endpoint</li><li>• SentinelOne</li><li>• Sophos Endpoint Protection</li><li>• Symantec Endpoint Protection</li><li>• Trend Micro Apex One</li><li>• Trend Micro Vision One (XDR)</li><li>• VMWare Carbon Black</li></ul>	<ul style="list-style-type: none"><li>• Recorded Future</li><li>• Reversing Labs</li><li>• RiskIQ Illuminate</li><li>• TitaniumCloud File Enrichment</li></ul>	<ul style="list-style-type: none"><li>• Beyond Security</li><li>• InsightVM CloudAPI</li><li>• Onapsis</li><li>• Qualys VM</li><li>• Tenableio</li></ul>	<ul style="list-style-type: none"><li>• CMMC</li><li>• Maturity Model for Event Log Management M2131</li><li>• NIST SP 80053</li><li>• Senserva Offer</li><li>• Sonrai Security</li><li>• Zero Trust (TIC 3.0)</li></ul>	<ul style="list-style-type: none"><li>• Barracuda CloudGen Firewall</li><li>• Bitglass</li><li>• Cisco Umbrella</li><li>• Forcepoint CASB</li><li>• Forcepoint CSG</li><li>• Microsoft Defender for Cloud Apps</li><li>• Netskope</li><li>• PAN Cortex Data Lake</li><li>• PAN Prisma</li><li>• Trend Micro Cloud App Security</li><li>• Zscaler</li><li>• Wiz</li></ul>
Vulnerability management		Insider threat and user entity behavior analytics				
				<ul style="list-style-type: none"><li>• FalconFriday Content</li><li>• Microsoft Insider Risk Mangement</li></ul>		