

Workplace Modernization and Optimization

The **Workplace Modernization and Optimization** helps customers optimize IT costs with a complete solution that empowers everyone to be creative and work together more securely.

Microsoft will deliver a data-driven engagement based on customer data driven insights, build a total cost of ownership analysis with customers, and evaluate their current purchasing structure to make recommendations for adoption of Microsoft 365.



With data-driven insights, we will highlight opportunities to reduce cost and modernize your workplace.

A closer look at what the Workplace Modernization and Optimization Engagement provides



Modern workplace optimization

Identify opportunities to reduce total cost of ownership while improving collaboration and reducing cybersecurity and compliance risk with evaluation of Microsoft 365.



Contract services consulting

Recommendations for right-sizing existing online services profiles and vendor consolidation in alignment with current purchasing structure to realize cost savings.

Insights, analysis, & recommendations workplace optimization supported with:

- Data-driven findings of desktop solution use, existing online services consumption, user profiles, and security risks
- Analysis of existing modern workplace solution consumption within current purchasing contract
- Total cost of ownership (TCO) economics justification for moving to Microsoft 365
- Deployment plan
- Partner proposal to execute the deployment

How to get started

The Workplace Modernization and Optimization is led by Microsoft and the customer's account team. Customers work with Microsoft to define the scope of the engagement, review requirements, align stakeholders, and finalize project timelines. Reach out to your Microsoft account team to get started.

