



fora**healthy**me™
Intelligent Virtual Care Systems®

ForaHealthyMe Inc.,

has re-imagined
care delivery models to address the
fragmented & siloed
approach to
treating patients with
complex health issues.



ForaHealthyMe Confidential Material



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Intelligent Virtual Care Systems®

In-Market Solution

- **A Virtual Care Solution Designed to Deliver Better Coordinated and Integrated Care, in Local Primary Care and Community Sector Settings, to Patients with Spinal Cord Injury**

Ontario 



Since 1945, SCIO has improved quality of life and lowered health care use for ppl with SCI

1
Improve Patient
and Caregiver
Experience

2
Address Social
Determinants of
Health

3
Drive Value for
Ontario's Health
Care System

Benefits of SCIO Support



Enhanced Impact for Ontario Health Teams



The Problem Being Addressed

Problem:

- Being Emotionally/Mentally prepared to deal with living with a spinal cord injury (SCI) in a very short period of time
- Short length of stay in hospital
- Equitable services specialized for people with SCI regardless of where you live in Ontario

Need:

- Convenient / Easy access to services & best practice SCI knowledge
- Enhanced Service Coordination (multiple services and supports by many providers)
- Consistent availability of Primary Care & Community Support in rural regions

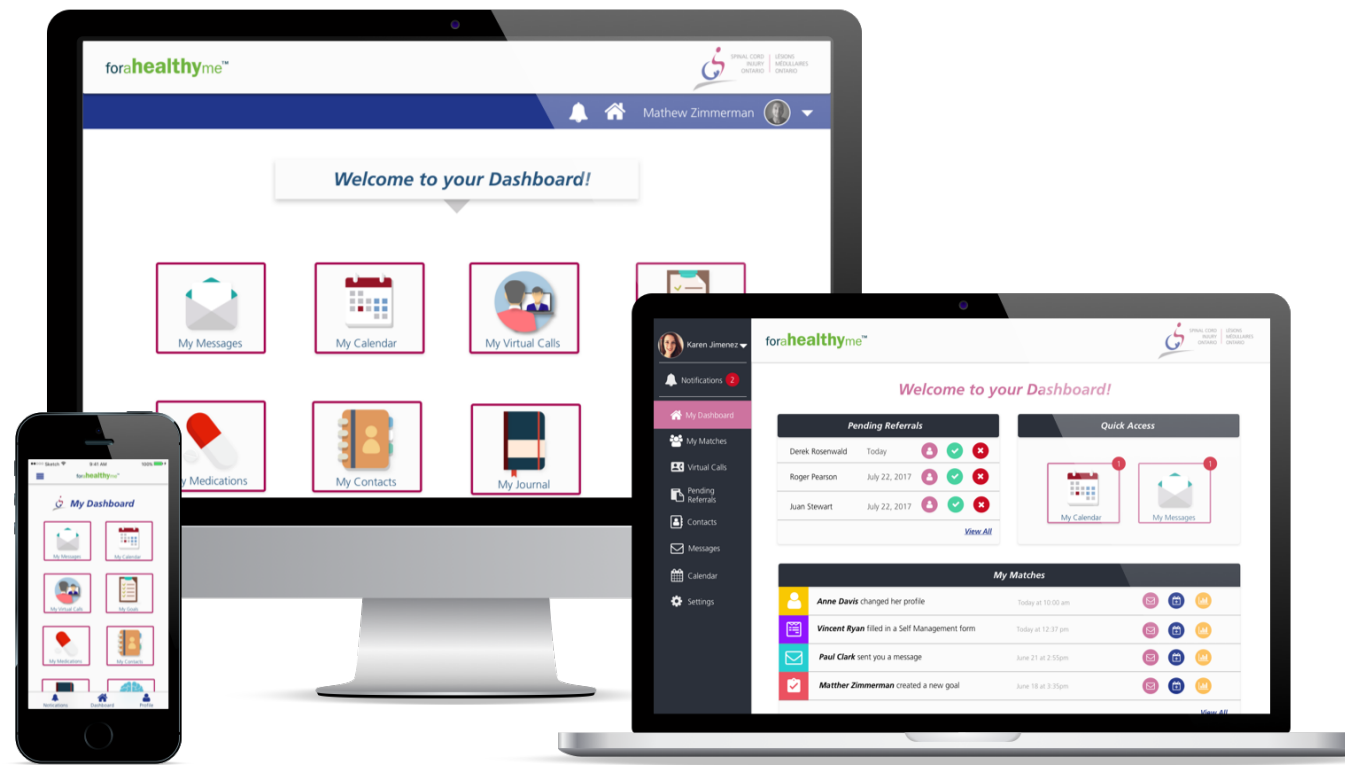
The Patient Journey

The Journey following SCI

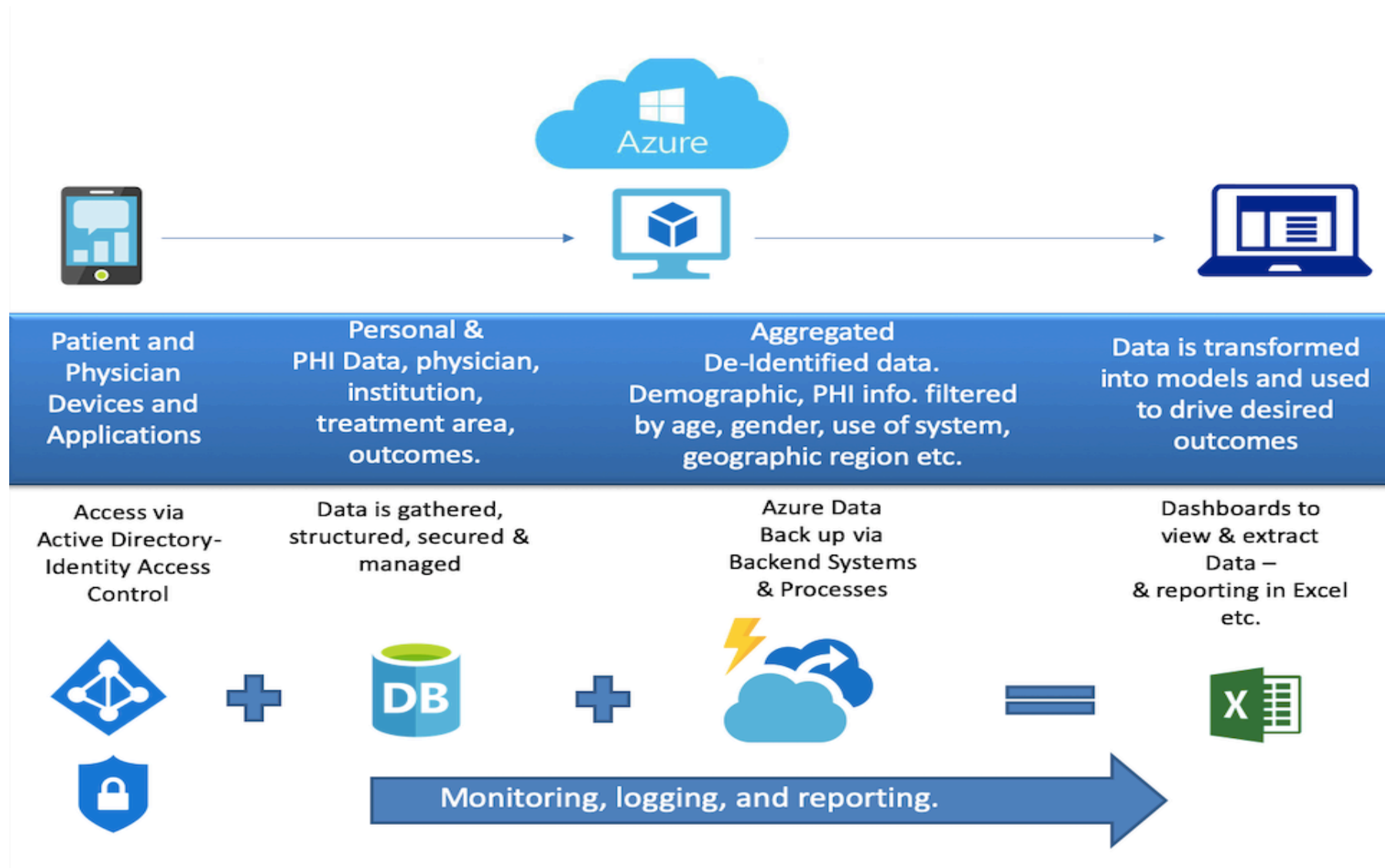


VIP₄SCI - Virtual Care Solution

Cloud-based technologies & services to deliver Better Care Closer to Home.



Data & Analytics Flow



Results - Two-year trial to assess the use of a virtual integrated platform for spinal cord injury (SCI) patients.



SCIO Clients

Clients reported **3 hrs.** saved & 250 kilometers avoided.

\$300 saved per virtual visit.



Community Support Provider

SCIO staff self-reported time savings of **2 hrs.** & saved driving distance of **50km** per virtual visit.



Health Provider

Family physician strongly agreed about the functionality of the virtual care tools.

The time saved was 5 hours.

100%
reported that they would continue to use this service in the future.

Commercial deployment with Spinal Cord Injury Ontario to support clients.

Virtual Integrated Platform for Spinal Cord Injury

36,036

The number of Ontarians managing an SCI.

\$336,000

-Net lifetime health costs per person

What was the reason for the video call?

- Talk about goals
- Health Check Up
- New or worsening condition
- Talk to a friend or peer

What would you have done if this video call wasn't available?

- See my family doctor in his office.
- Suffer through the pain as I am retraining with walking.

Are you able to identify other specific benefits this service provides you?

- Safe travel
- Didn't freeze my butt off
- It's nice to identify goals
- Fast way to access support that's needed

Other

- I felt like I could talk with my HCP easily and openly
- I would rather use the app to talk to my HCP than wait for an appt.

Results

“I am greatly encouraged by the positive response from the clients and SCIO staff regarding the value of the system, from the perspectives of utility, time savings and cost savings.”

- **Dr. Stuart Howe – CEO, Spinal Cord Injury Ontario.**



Licensed White-labelled Solutions

SaaS Model



Subscription Model based on Silver, Gold or Platinum based on range of services

- A one-time fee to build - customizations/training
- Per User Fees- Hospitals pay \$\$ p/m per provider
- Hospitals pay \$\$ - \$\$ per month per patient

Approach to Customer Collaboration

- Problem Identification/Discovery
- Current State - Patient Population Outcomes
- Gaps /Challenges/Solutions
- Stakeholder Requirements
- Role of Technology in Enhancing Care
- Change Management
- Design, Develop, Deploy, Manage





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Thank You

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