

fractal  Flyfish

# Generative AI for Sales



salesforce

**71% of customers expect businesses to offer real-time assistance while buying online\***

\*Salesforce Research



# Customer context is **complex and highly nuanced**

I run a restaurant. I think the kitchen needs deep cleaning on a weekly basis. Also, my countertop always gets greasy, and the corners are stained with oil. What products do you suggest?



Suggest a few nutritious snack options for my 10-year-old son when he comes back from school in the evening?



I'm looking for a new skincare routine. I have combination skin, and I've been experiencing some dryness and occasional breakouts. Do you have any recommendations?



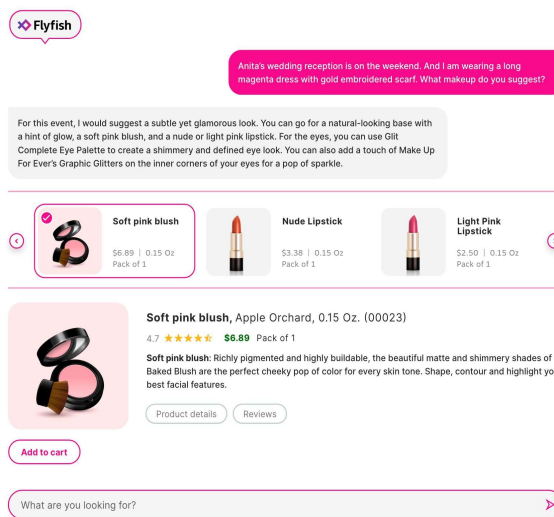


## **Consultative Sales AI At Scale. Everywhere.**

Flyfish Consultative Sales AI can provide right product advice based on consumers' unique needs, goals and context.

# Flyfish – First-ever Generative AI for Digital Sales

Flyfish is a 360-degree Generative AI platform for digital sales, which enables brands to create their own Consultative Sales AI, and deliver a high touch experience on every channel.



## Challenge:

Impersonal online experiences characterized by limited information and lack of assistance have become a common problem. Without personalized advisory, consumers feel hesitant and make uninformed choices that they might regret later.

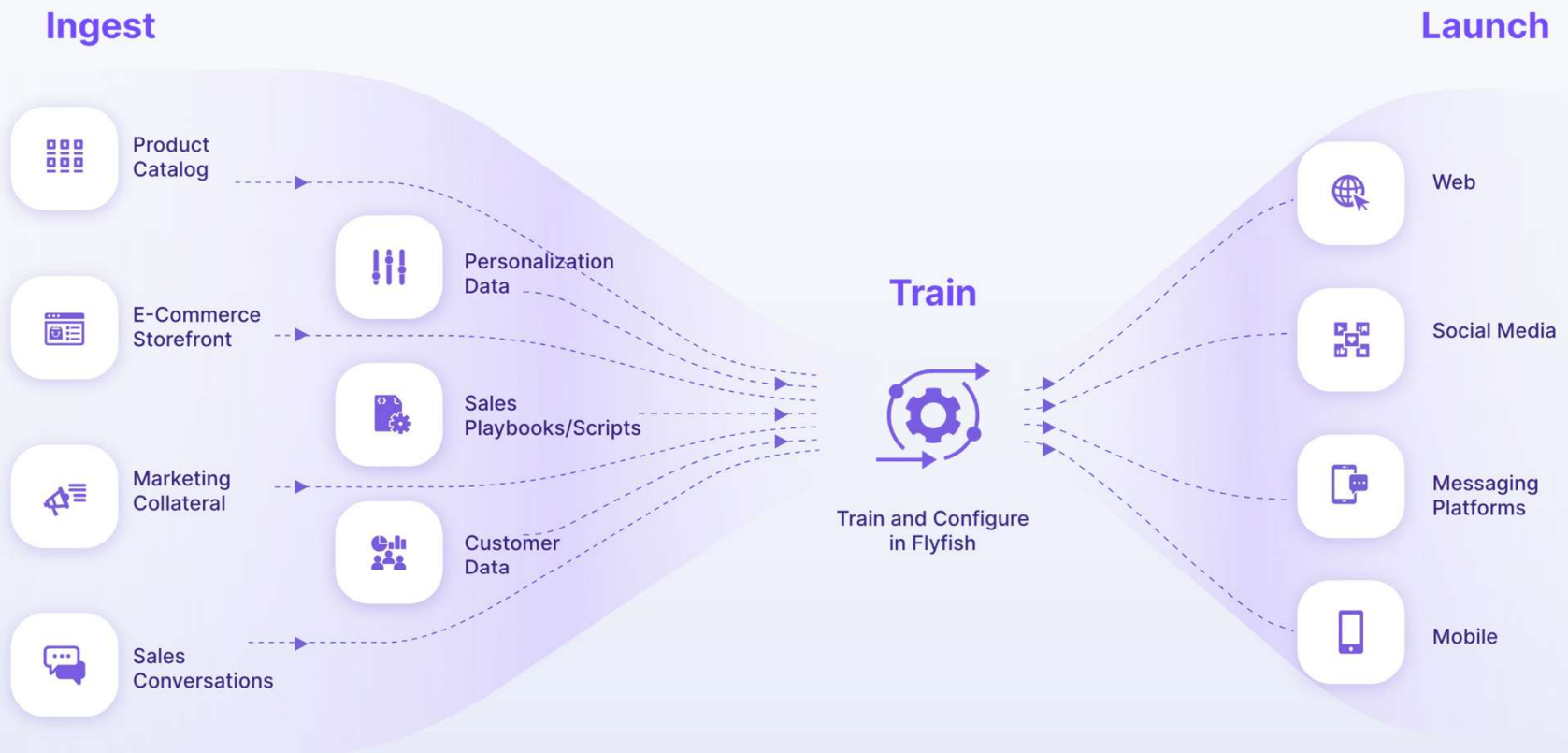
## Key Features

- First of its kind platform to provide Consultative Sales Experience using Generative AI
- Advanced dialog management – supports multi-turn conversations
- Ready Integrations with CRMs and other 3rd party systems.
- Custom workflows for sales and after-sales use cases
- Built-in expert-in-the-loop module

## Benefits

- Improve sales conversion rates on digital stores
- Reduce acquisition costs
- Enhance self-service experience across multiple channels

# How does Flyfish work





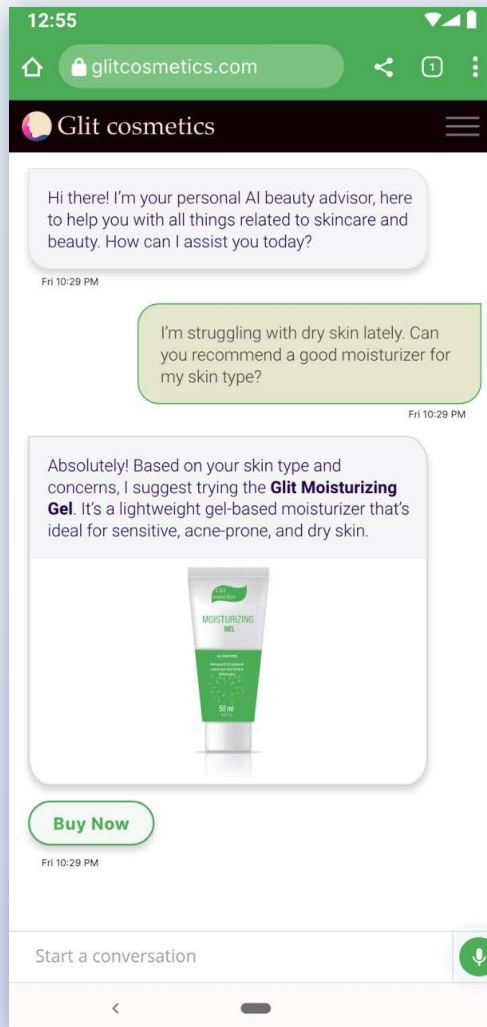
# Turn Every Interaction into a Sales Opportunity



Facebook Ads



Instagram Ads



Display Ads



Email

# Turbocharge growth with **Generative AI**

## **Improve Sales Conversion Rate**

Assist buyers during their 'moments of struggle' and guide them to a purchase without ever being pushy.

## **Reduce Abandoned Shopping Carts**

70% shoppers abandon the cart. Send reminders and check-in to re-engage and complete the purchase.

## **Increase Average Order Value**

Offer products that complement their purchases and recommend products that customers love.

## **Increase Repeat Purchase Rates**

A study shows that 52% customers make repeated purchases if the brand offers real-time assistance.

## **Reduce Customer Acquisition Cost**

Achieve up to 30% higher ROI compared to retargeting ads and traditional social media advertising.

## **Drive up Net Promoter Scores**

Guide customers at every step of their journey, right from product discovery to after-sales support.



**Let's discuss your use case**

**[hi@flyfish.ai](mailto:hi@flyfish.ai)**

