

# Freeday<sup>®</sup>

Unlock Human Potential

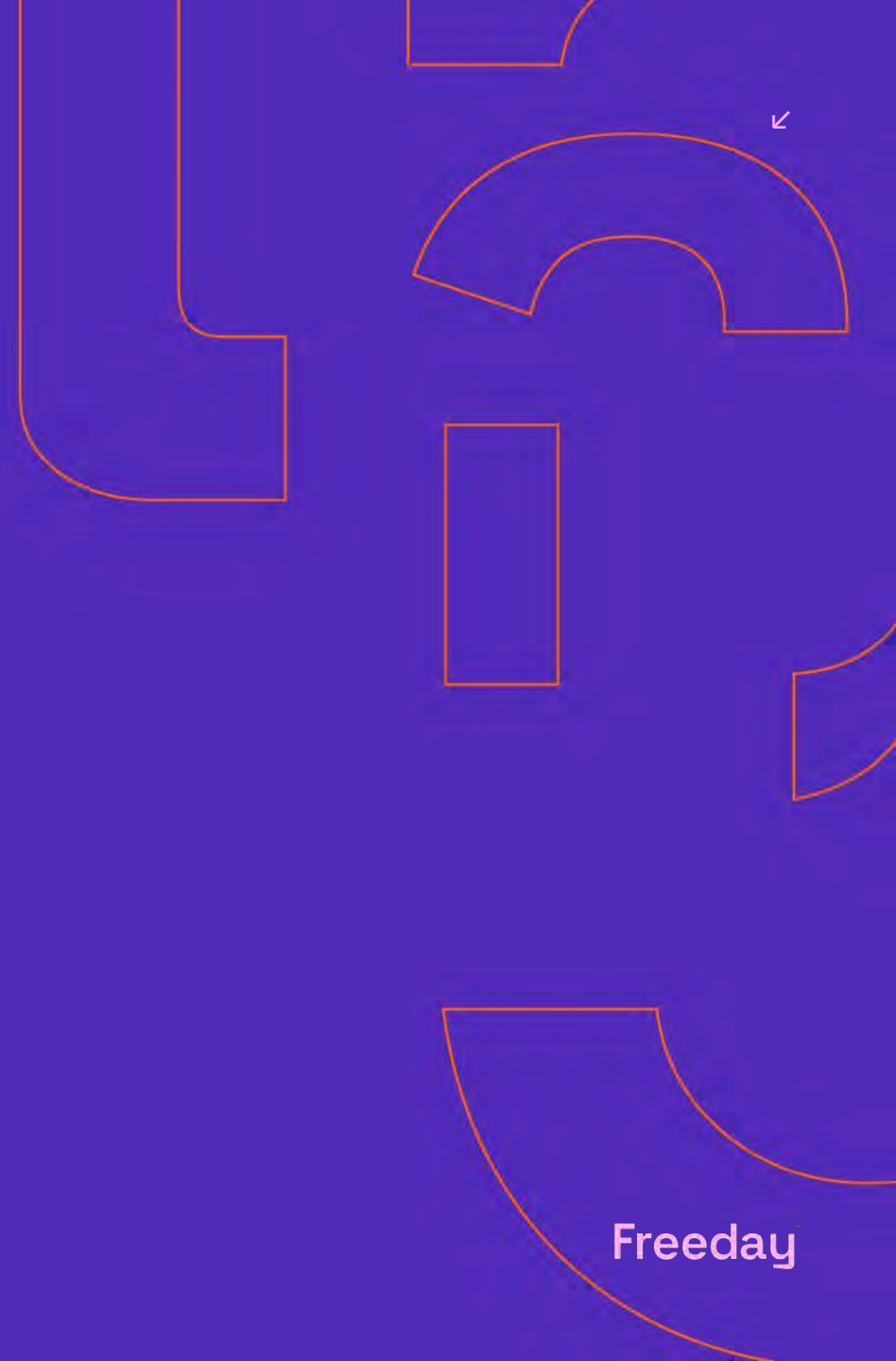
Introduction



- About Freeday
- What it could mean for you
- How it works
- Why Freeday
- Pricing & how to get started
- Our impact
- 2 ➤ Use case (examples)
- Appendix I



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# About Freeday

**Freeday**



# Introducing Freeday

At Freeday, we redefine the integration of artificial intelligence in the workplace. Our Digital Employees are not just tools—they are teammates, designed to function with the complexity and adaptability of a human colleague.

They work alongside your team, adapting seamlessly to your processes and only adding value. With a commitment to results-based pricing, we ensure you only pay for success. As your enterprise-focused partner, we do more than standard AI—we enhance it with specialized skills and integrations tailored to your needs.

Join us in unlocking human potential and driving innovation.



Trusted by leading  
organizations:



# We change all Fridays into Freedays



## Labor shortage

'There are millions of jobs, but a shortage of workers.' An aging population and a shrinking number of new entrants are causing tension in the labor market. In Q2 2022, there were 143 job openings for every 100 job seekers in the Netherlands.



## Burnout generation

The bore-out phenomenon - the absence of intellectual challenge, enjoyable work, and career opportunities - can lead to the same health problems as employees with burnout. 17% of Dutch employees now experience burnout-related symptoms.



## Digital makes measurable

In 92% of the cases, it's not the technology but human or cultural aspects that prevent companies from working in a data-driven manner. Human activities are often difficult to measure. Digital technology makes processes measurable and thus contributes to operational excellence.

# Pioneering the Future of Work with AI-Enhanced Digital Employees

How Freeday's Platform is helping them:



## Customer Service Automation

Your interactions across mail, chat, voice - instantly handled by our digital employees.



## Agent Augmentation

Enhance your agent capabilities with real-time AI recommendations, enabling them to provide faster and more accurate support.



## Data-Driven Insights

Transform customer interactions into actionable insights, to optimize your support strategy and better understand customer needs.



## Non intrusive integration

Seamlessly connecting with your existing infrastructure without extra layers, ensuring a smooth operational transition (e.g. Salesforce, Genesys).



## Cost effective

Guaranteeing a minimum of 50% reduction in your contact center operational costs, freeing up resources for strategic allocations.

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# What it could mean for you

→ 7

The background is a solid purple color. On the right side, there are several abstract geometric shapes outlined in orange. These include a large 'L' shape, a semi-circle, a rectangle, and a quarter-circle. There are also small white arrows pointing in various directions: one pointing down and to the left, one pointing up and to the left, and one pointing down and to the right.

Freeday



# Revolutionizing Customer Service with Digital Employees

## Challenges

- Staffing shortages
- High work pressure
- Administrative burden

## How we solve this

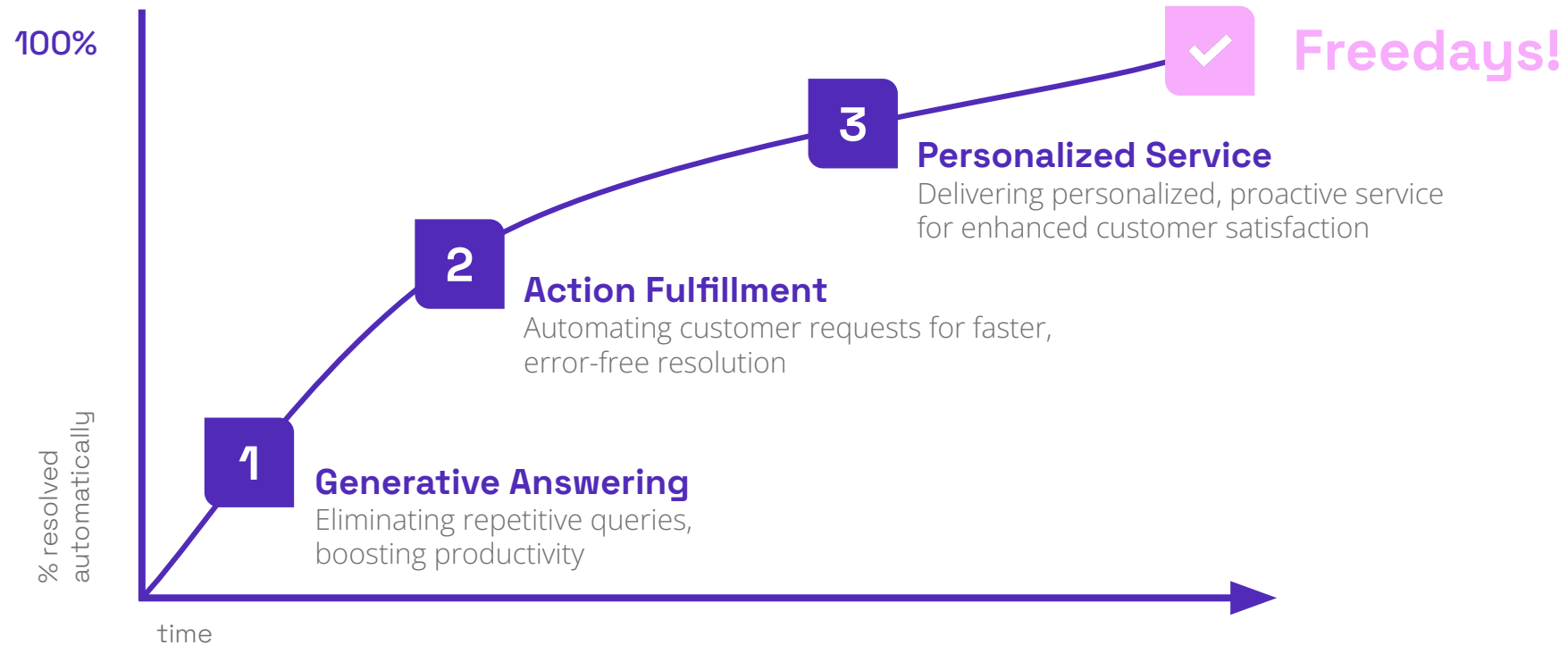
- + End-to-end process automation
- + 24/7 Personalized service
- + Omni-channel & multi-lingual

## Use cases

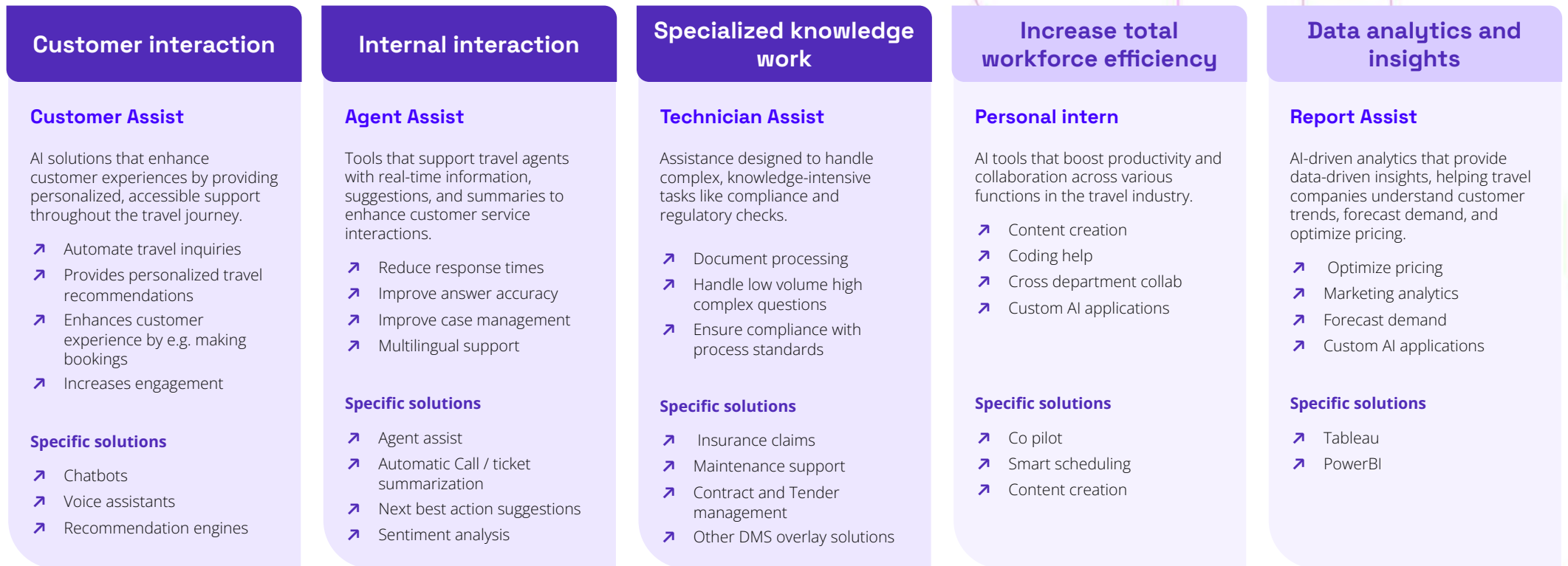
- Email handling
- Account-based personalized answering
- Quality control
- Action fulfillment
- Document processing
- Sentiment analysis



# Your Progressive Automation Journey

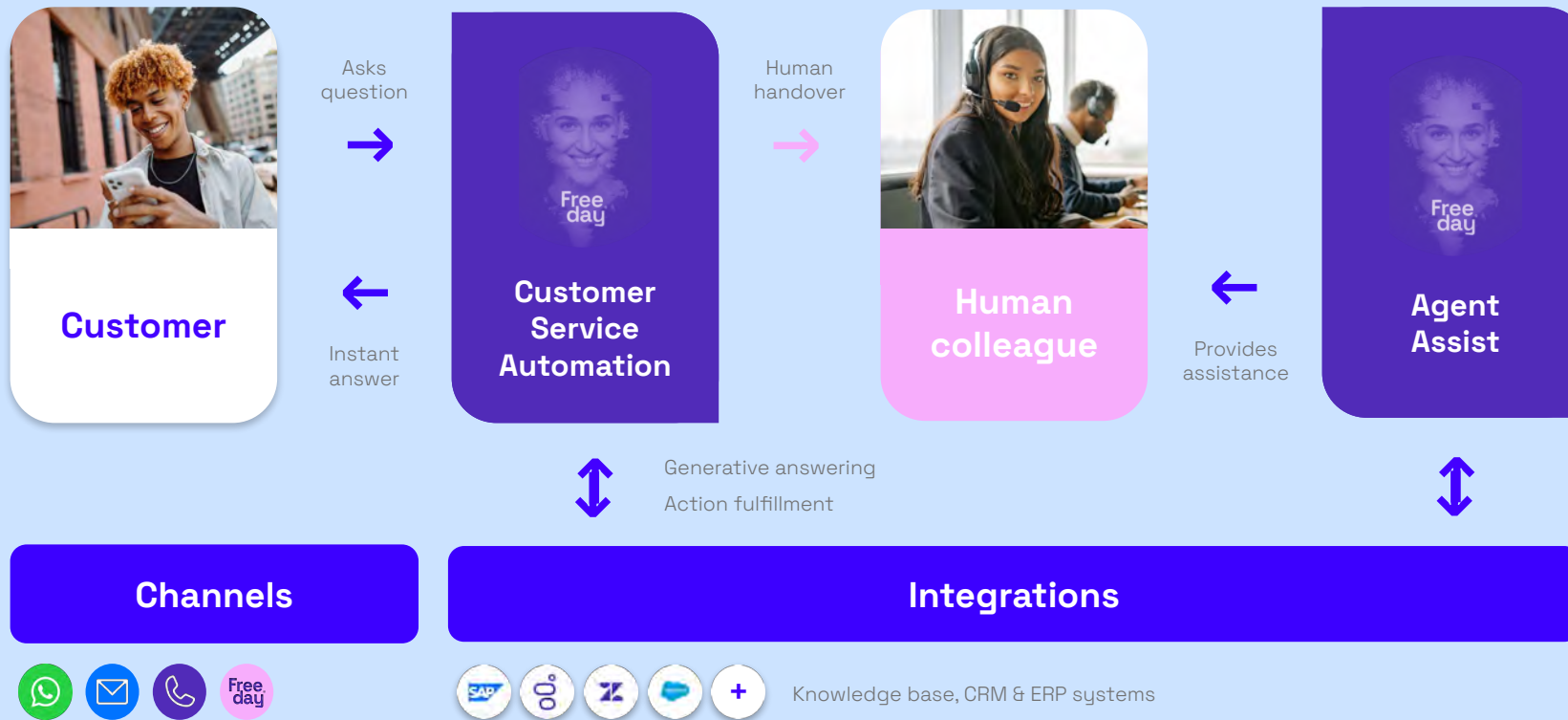


# Generative AI cases can be classified in different silos for different purposes



# Streamline your Customer Journey with Freeday's modular platform

## Data driven insights: Dashboard





# Customer service automation

Enabling a streamlined Customer Journey

↗ End-to-End automation

↗ 24/7 scalable service

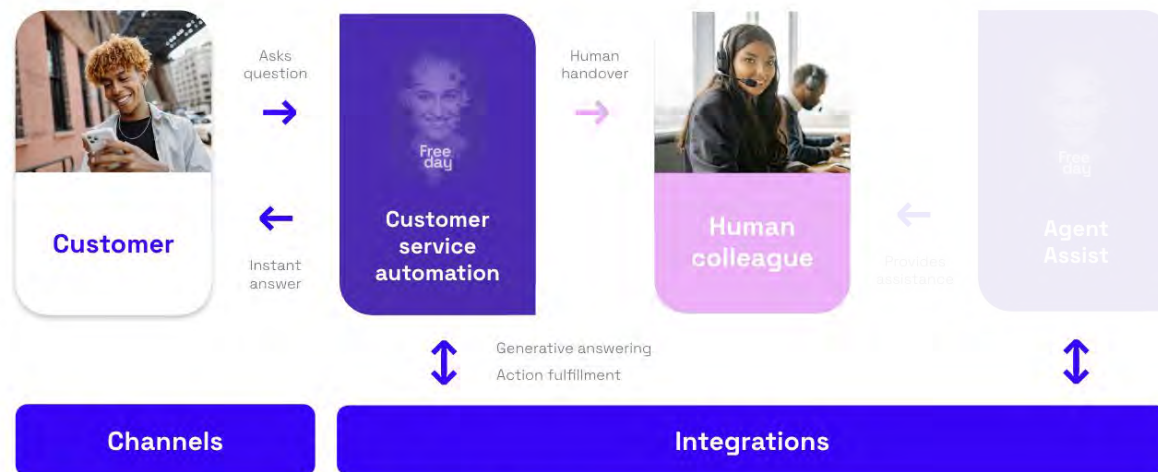
↗ Omnichannel & multilingual

1

Customers can ask their questions directly to the digital employee through their preferred channel.

2

The digital employee detects the language and triggers the right skill(s): giving an answer, asking a question and/or performing an action.



3

Based on the skill, the digital employee utilizes integrations to generate correct answers or push actions to a CRM or ERP system, enabling end-to-end automation.

4

If the digital employee cannot handle a request or a business rule is triggered, it will hand over to a human colleague.



# Agent Assist

Seamless human-digital teamwork for superior service

↗ Reduced AHT

↗ Improved First Time Right

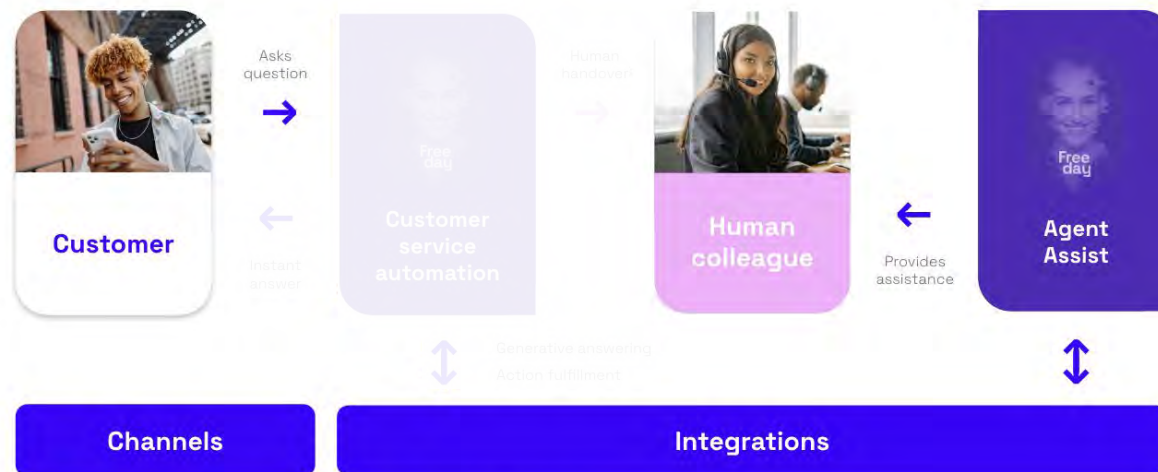
↗ Agent Satisfaction

1

A human colleague (agent) gets a question from a customer via phone, email, chat, or through a handover from a digital employee.

2

The agent quickly resolves the request, by collaborating with the digital employee to find information or perform actions.



3

Utilizing Agent Assist improves the overall quality and consistency of information, with continuous feedback loops, and thereby enhancing operational excellence.

4

The digital employee serves as a highly experienced colleague available 24/7, enabling new or temporary agents to be instantly productive.

[Real use case example](#)



# Data driven insights

Driving excellence through data-driven analysis

↗ Continuous improvement

↗ Client specific KPI

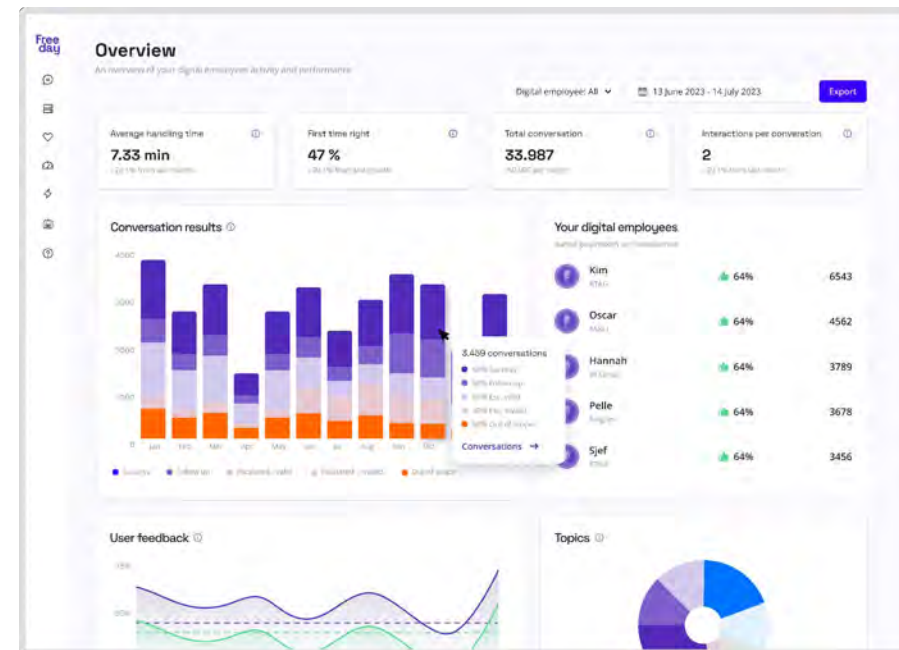
↗ Conversation history & insights

1

The dashboard reveals usage patterns and trends, such as peak question times and shifts in user satisfaction.

2

By assessing response quality, based on customer feedback, the dashboard identifies improvement areas for the knowledge base and LLM.



3

The dashboard allows for reviewing and learning from past conversations, helping to refine performance and customer experience.

4

The dashboard provides insights into the costs and value of the digital employee, enabling informed ROI-driven decisions.

# How it works

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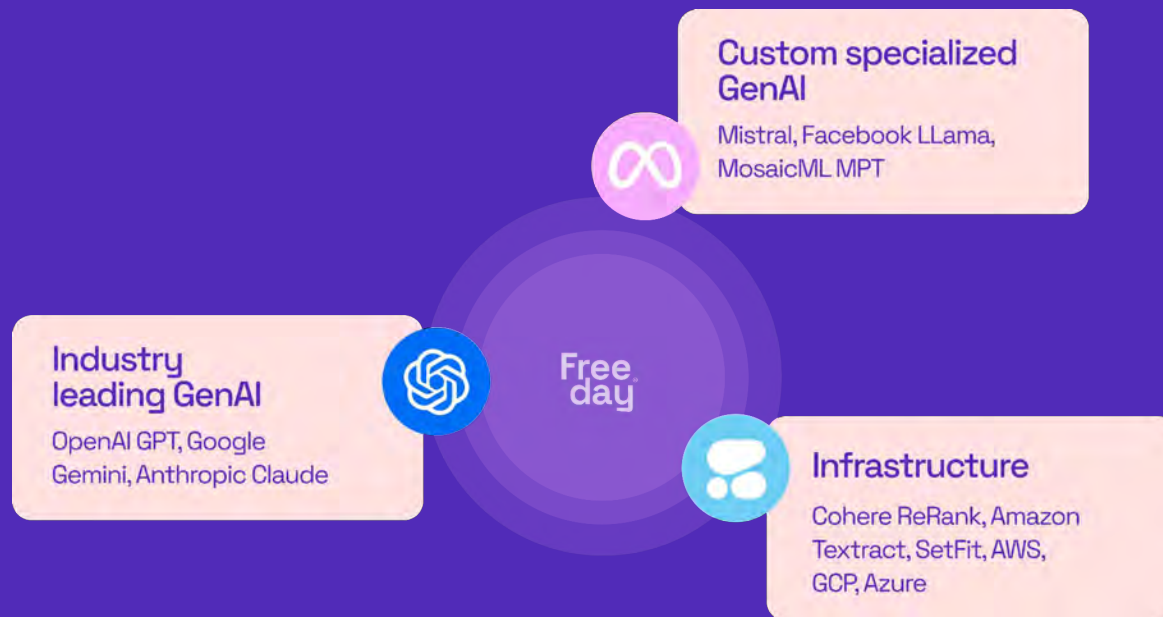


# Future-Proof Modular Platform

- **Flexible architecture** ensuring quick adoption of new AI advancements and the ability to adapt to your organization's specific process flows.
- **Effortless integration** with existing systems, leveraging open API for expanding functionalities.
- **Continuous evolution** with proactive updates, keeping your digital employees at the technological forefront.



Freeday Platform enables switching between LLMs, like moving from OpenAI to ClaudeAI, to meet your regulatory or performance needs



We transform AI into digital employees, interacting with your customers and systems just like humans do.

# Platform Essentials: The Architecture of Digital Employees

## ➤ Conversations

*The senses that pick the right skill.*

Powered by a cutting-edge, intentless technology, our interface intelligently discerns the needs of each interaction, guiding our digital employees to engage with the appropriate skill

## ➤ Integrations

*The hand and feet that interact with your systems.*

Connects smoothly with your existing systems, just like adding a new team member, enhancing the functionality and reach of your digital employees across all platforms without the need for new software installations.

## ➤ Skills

*The brains where the heavy lifting is done.*

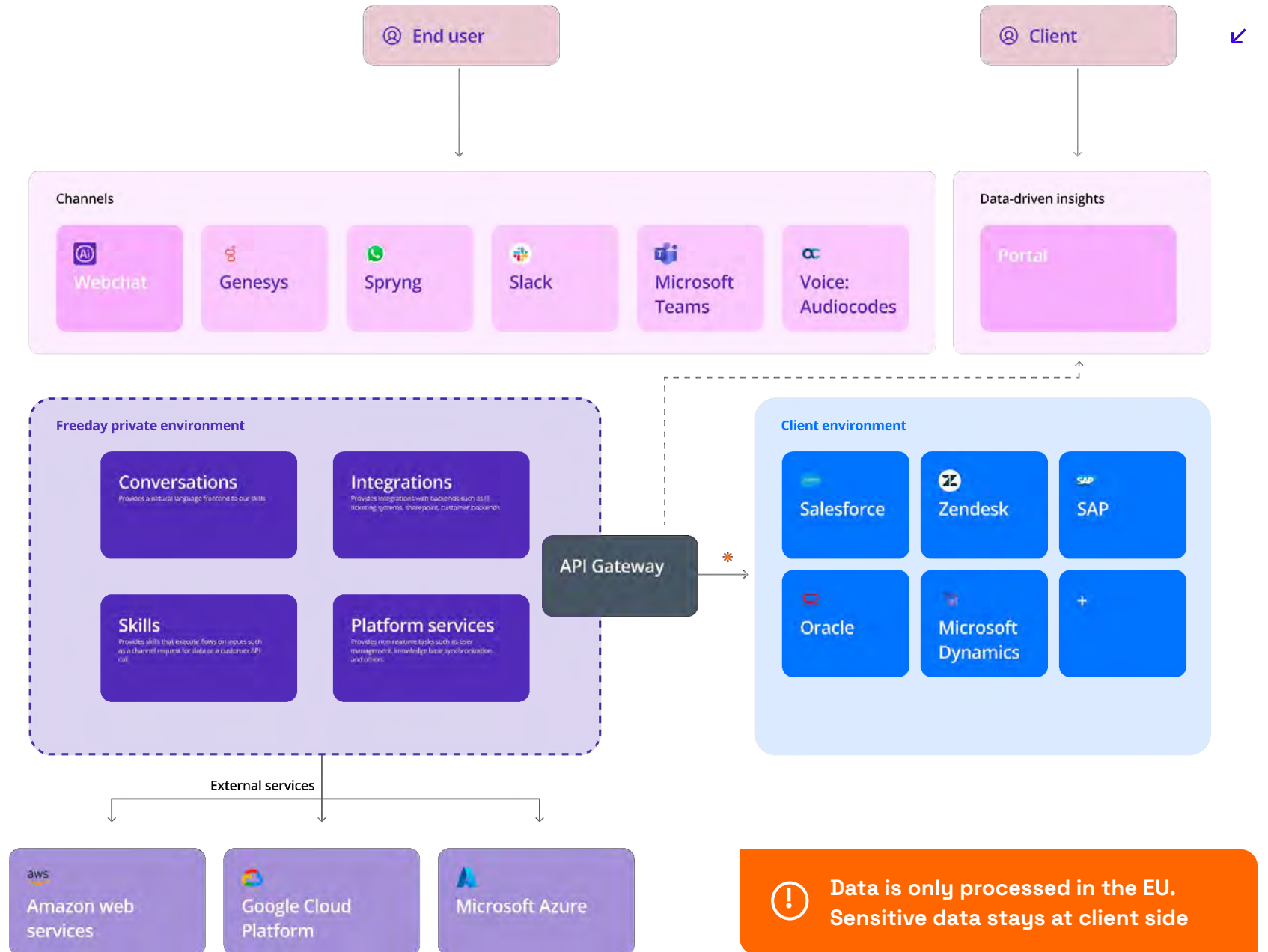
These are the driving force behind our digital employees, adept at processing transactions and managing inquiries. Ready out of the box yet fully customizable, they are designed to scale and adapt to any customer service requirement efficiently.

## ➤ Platform Services

*Tying it all together giving you complete insight.*

The central framework that integrates all components, providing comprehensive oversight and analytics for continuous optimization.

# Freeday Platform



# Freeday's Toolbox: Multi-Technology Solutions for Every Need

For every skill we offer, there's a blend of technologies working together to deliver the perfect solution.



## Large language models

Specialized in processing and generating text, LLMs automate complex customer interactions by understanding and responding based on extensive language data. This allows for nuanced communication that can adapt to various customer service scenarios, enhancing the user experience with minimal human oversight.



## Machine learning

Unlike LLMs, which are optimized for language tasks, ML offers broader capabilities in learning from data without preset rules. This allows ML to independently identify trends and make informed decisions, crucial for areas requiring high adaptability and precision beyond textual analysis.



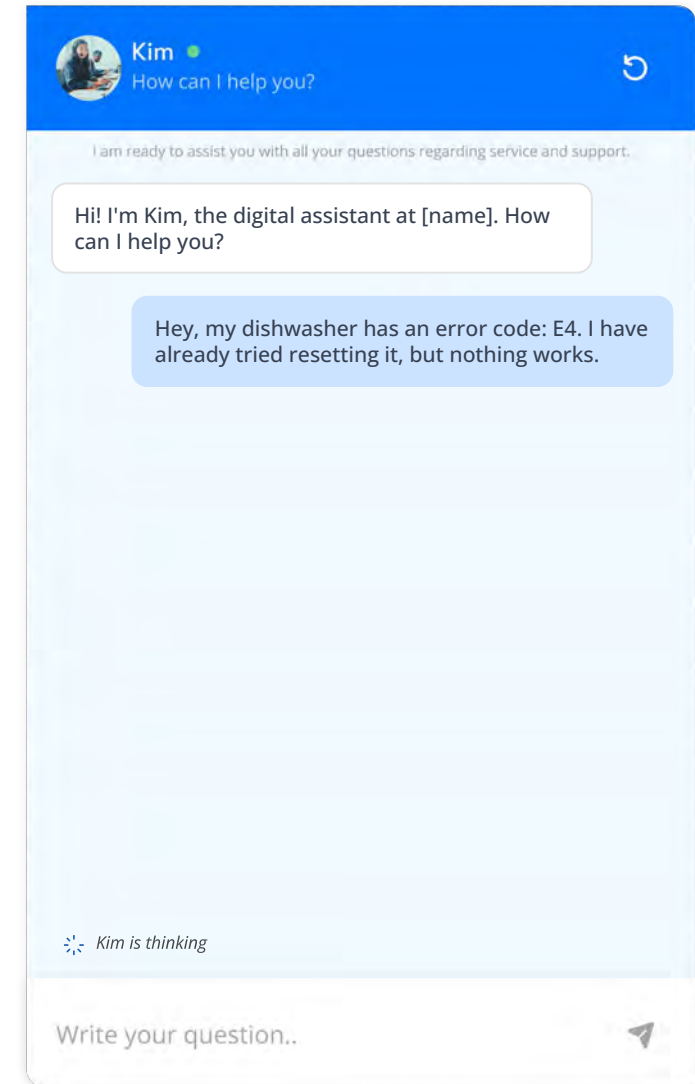
## Business logic

Not every problem requires AI. Business rules are crucial for situations where responses and actions must adhere strictly to predefined company policies or regulatory requirements. They ensure that operations are predictable and consistent, providing a reliable framework for integrating AI outputs in a controlled manner.

# How our skills work

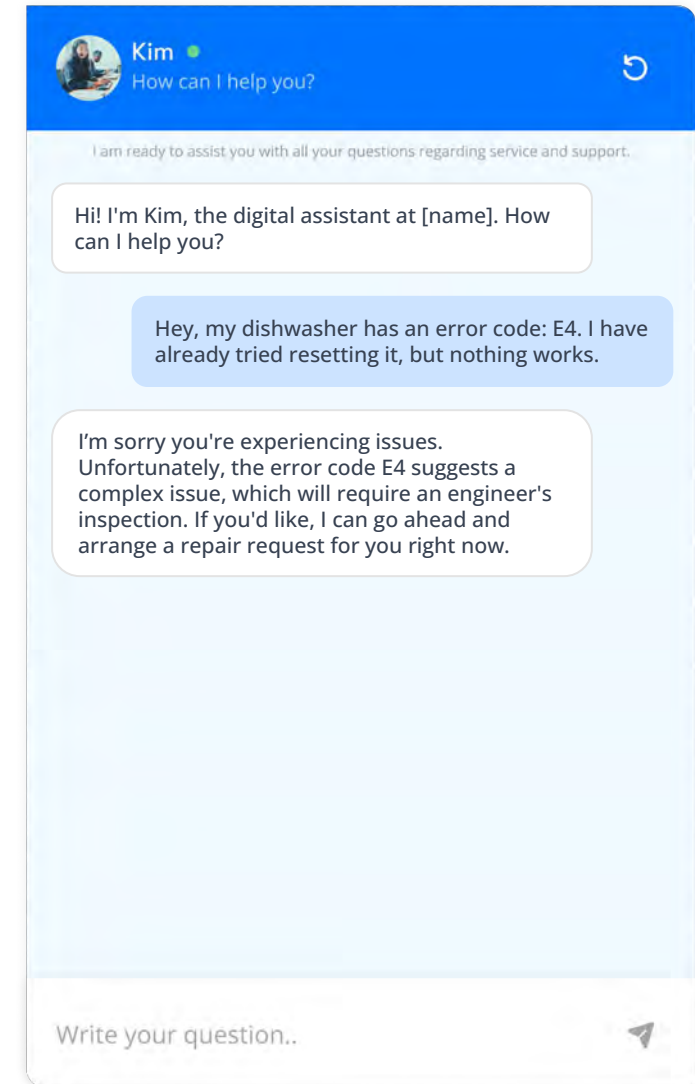
➤ Determine required skills

ML/LLM



# How our skills work

- Determine required skills ML/LLM
- Answer question
  - 1. Extract question ML/LLM
  - 2. Search for knowledge ML
  - 3. Generate answer LLM



# How our skills work

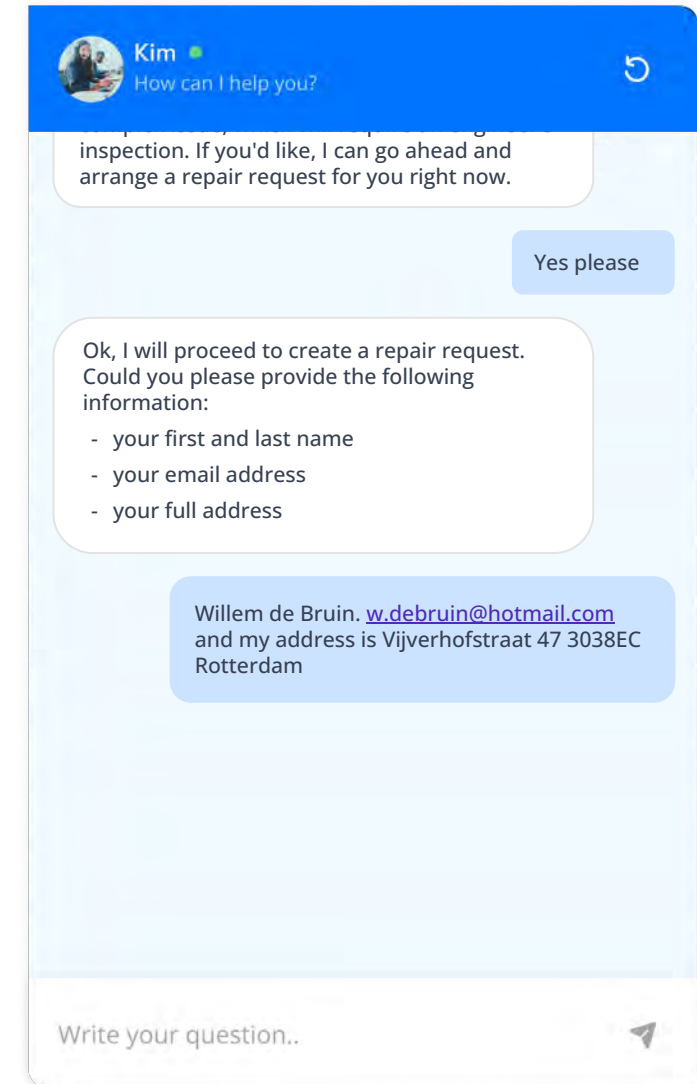
➤ Determine required skills NLP/LLM

➤ Answer question

1. Extract question ..
2. Search for knowledge ML
3. Generate answer LLM

➤ Create request

1. Extract entities
  - e-mail logic
  - objective LLM
  - address logic
  - type ML
2. Call backend logic





# How our skills work

➤ Determine required skills NLP/LLM

➤ Answer question

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➤ Create request

1. Extract entities
  - e-mail logic
  - objective LLM
  - address logic
  - type ML
2. Call backend logic
3. Confirm appointment logic

```
json
{
  "repair_request": {
    "customer_name": "Willem de Bruin",
    "email": "w.debruin@hotmail.com",
    "address": "Vijverhofstraat 47, 3038EC Rotterdam",
    "issue_description": "Broken dishwasher with error code E4 requiring engineer inspection",
    "appointment_type": "Repair"
  }
}
```



Integrations



Knowledge base, CRM & ERP systems

# How our skills work

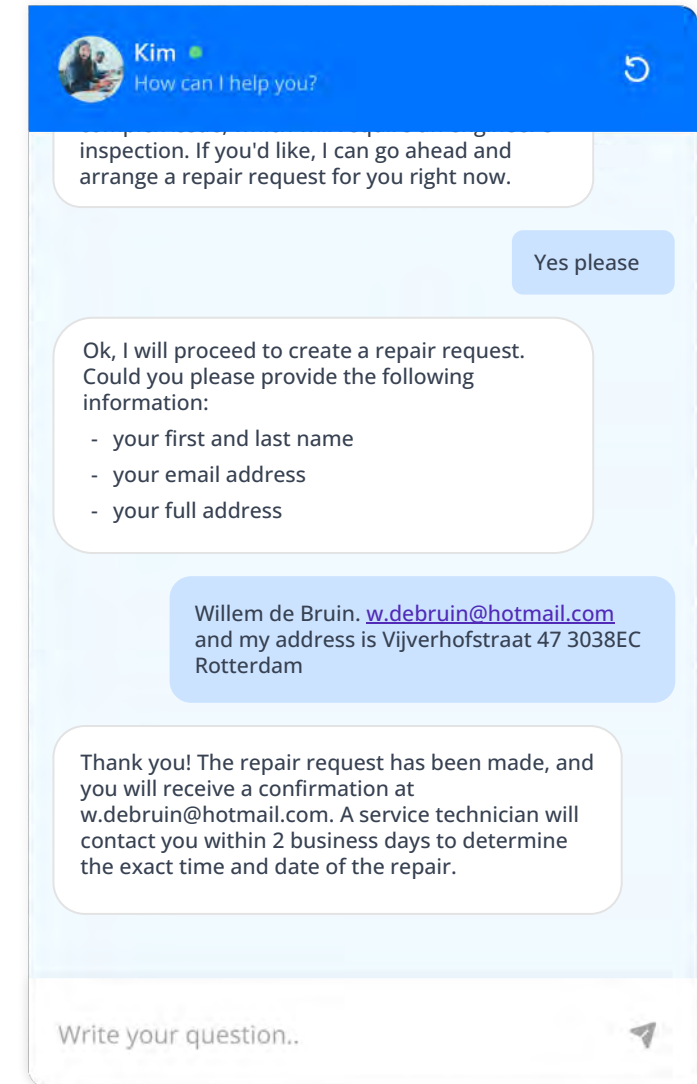
➤ Determine required skills NLP/LLM

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  - e-mail logic
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  - type ML
2. Call backend logic
3. Confirm appointment ML



# Combating Hallucinations: Ensuring Reliability with Hybrid Technologies

At Freeday, we prioritize not only innovation but also the reliability and accuracy of our AI solutions. Addressing concerns about AI hallucinations, particularly with large language models (LLMs), is central to our approach:

## ➤ Precision with Machine Learning (ML)

Our ML algorithms are engineered for high accuracy, especially in structured environments. They provide predictable and reliable outcomes, setting them apart from the broader and more generalized response patterns of LLMs. This focused precision makes ML invaluable for critical operations where definitive decisions are essential.

## ➤ Governance with Business Logic

We embed rigorous business logic to control and guide AI behavior, ensuring that every response adheres to company policies and regulatory standards. This framework acts as a safeguard, keeping our AI outputs within appropriate and relevant bounds.

## ➤ Hybrid Integration for Enhanced Trust:

By merging the generative capabilities of LLMs with the specific accuracy of ML and the strict guidelines of business logic, Freeday creates a powerful and dependable platform. This blend not only drives innovation but also secures it, ensuring that our AI solutions are both groundbreaking and trustworthy.

# Why Freeday

**Freeday**



# We deliver you best of class UI tailored for GenAI era

Why this is important (or what do we deliver:)

## ➤ Multimodal Conversation Support

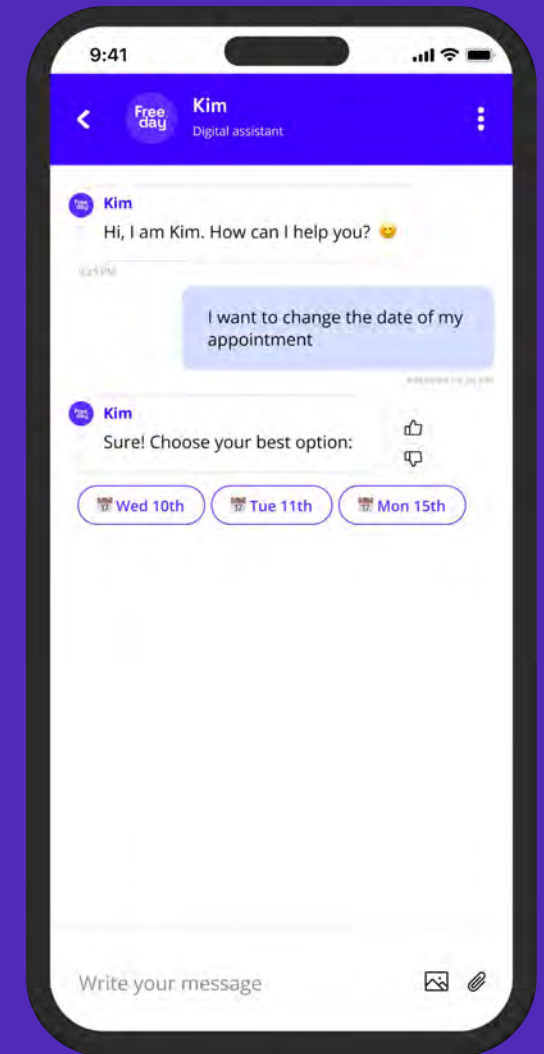
- Integrating diverse content forms such as text, images, documents, videos, and links

## ➤ Intelligent Interactions

- Instant, AI-driven responses, combining generative AI with rapid non-AI solutions - not every interaction requires AI (!)
- Ensuring minimal waiting times and optimized interactions.

## ➤ Personalization & User Feedback

- Captures and utilizes user context for highly relevant and personalized interactions.
- Incorporates user feedback to continually refine and enhance the digital employee.



# Ensuring Information Security with Freeday's AI Platform



## Sensitive information

- We prioritize your data's integrity, processing only generic information with no sensitive data stored on our platform.
- For necessary data storage, derivative methods ensure no access to original data, enhancing data protection.



## Privacy

- Strict data residency within the EU & UK region, ensuring compliance with local privacy regulations.
- Full control over our access to your data, with a clear and rapid data purge process from our cache upon access revocation.
- Temporary storage of user and conversational data, tailored to your needs with stateless answer generation to protect information privacy.

ISO



## Security

- Our platform is ISO 27001 and NEN 7510 certified (personal health information), meeting the highest standards of information security management.
- We partner only with trusted and verified entities, ensuring a secure ecosystem for your data.
- Secure multi-tenant solution designed to safeguard your data in a shared environment, maintaining isolation and integrity.

# What makes Freeday special?

## ✓ **Specialized Expertise**

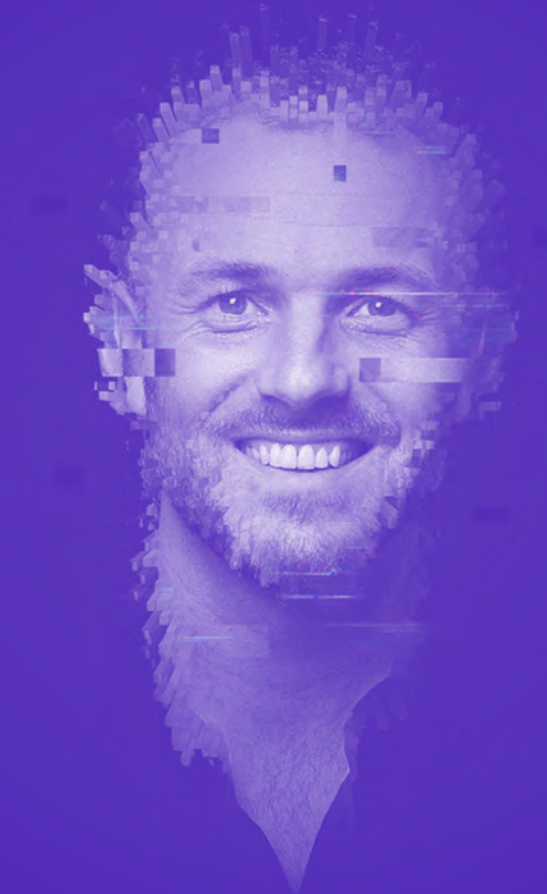
By focusing on select industries, we bring tailored expertise right to your doorstep, transforming your customer service experience.

## ✓ **Beyond Answers and AI**

Imagine a team member who does it all - from answering queries to executing tasks seamlessly within your systems. We offer end-to-end solutions that integrate perfectly into your ecosystem, ensuring no question goes unanswered and no task undone.

## ✓ **No Cure No Pay as your Dedicated Partner**

Forget the one-size-fits-all approach. We're here to craft a digital employee that genuinely works for you. A solution that's not just functional but transformative for your business.





# Pricing & how to get started

Freeday

# Our value driven pricing structure



## Only pay for success

We charge solely for tickets successfully handled by our Digital Employees.



## Substantial savings

Experience a minimum of 50% cost reduction compared to traditional contact center operations.

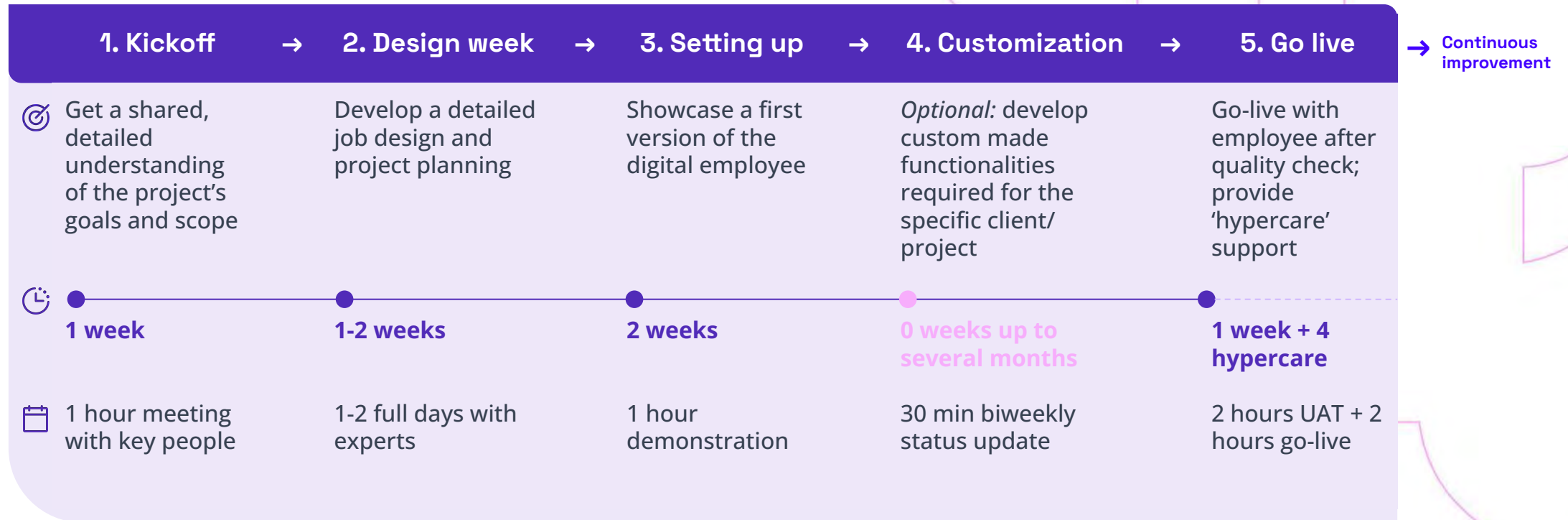


## Tailored pricing

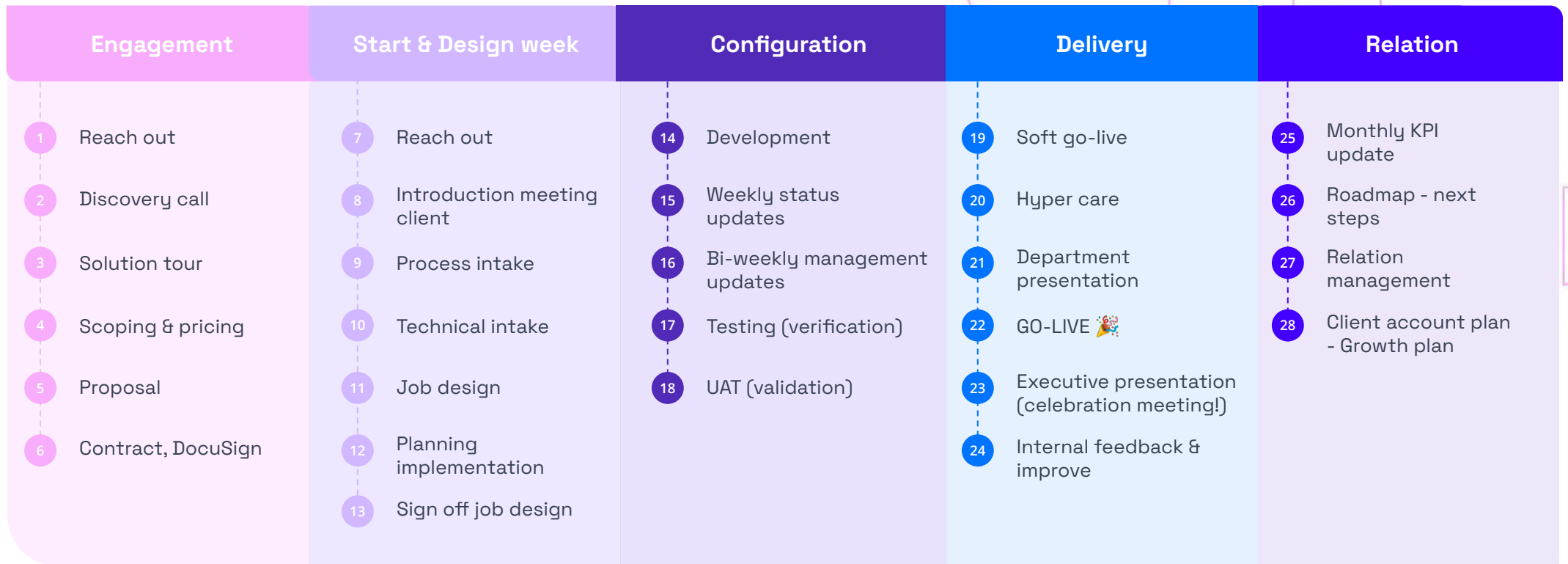
Benefit from a customized pricing model designed around your specific needs.

# Rapid implementation and scalability

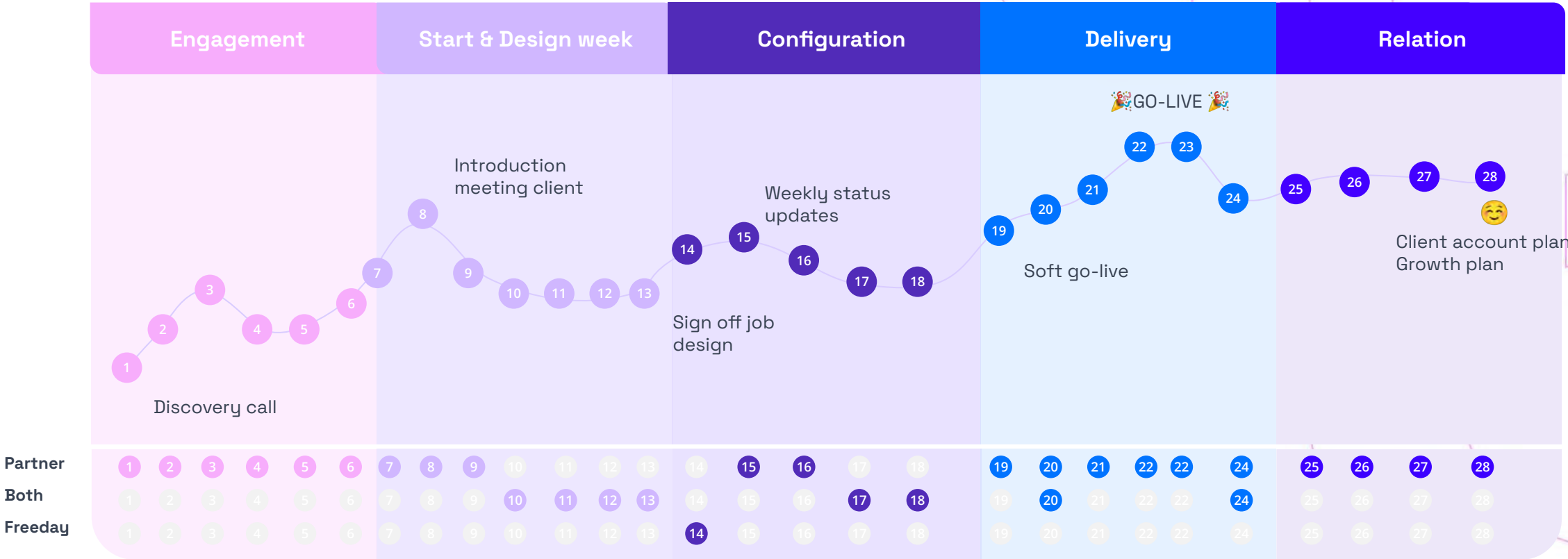
Contract signed ↓



# From implementation to a long term partnership

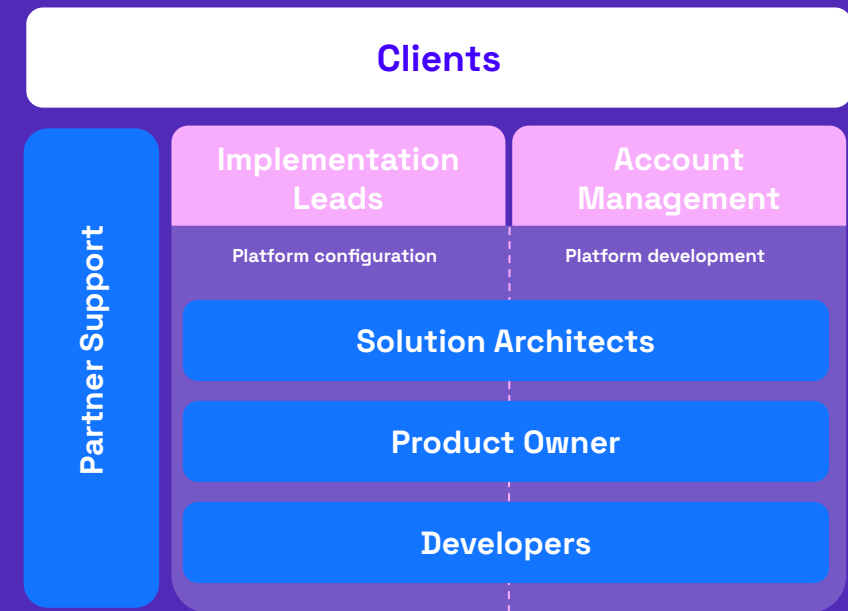


# Customer journey & involvement



# Partner Operating Model - As is

- **Account management / Strategy** are main point of contact for the client vision, strategy and creating value with our platform. They are responsible for client growth, contracting etc..
- **Implementation Leads** are the main point of contact for clients in projects and are responsible for resource and project planning, client satisfaction, revenue and sales.
- **Solution Architects** are the main point of contact for the development team and is responsible for the design, quality and on-time delivery of the platform solution.
- **Product owners** are responsible for shipping features with values
- **Developers** work with solution architects on the development of solutions
- **The Partner Support Team** helps the partner with education, templates, and maximizing delivery quality on the background



Legend:

Freeday

Partner

# Our impact

Freeday







# 1# Theo

## for customer service

Leading telecom company



### Automated e-mail handling

- Instant AI-driven responses, combining generative AI with rapid non-AI solutions
- Accurately classifying incoming emails
- Labeling requests like subscription cancellations.
- Efficiently handling high-volume requests, like subscription changes or plan upgrades.
- Directly informing customers with detailed and well-written email confirmations, that increase transparency.

### Agent assist via chat

- Understanding queries raised and making recommendations to agents.
- Searching knowledge bases for answers.
- Formulating a customer-ready response, complete with references to the sources used.



### The results:

# 40%

of all traffic within two domains

# 105.000

tickets per year

# 18 fte

freed up by Theo

# €1.0 mio

saved by Theo's work



**Impact from Initial Deployment:**  
Launch in the company's pioneering 'first mover' division.



**Projected Long-Term Savings:**  
Anticipated annual impact ranging from EUR 32 to 45 mio.



## 2# Jennifer for customer service

Large european travel company



### Automated chat handling

- Processing customer queries, from basic inquiries like "Does hotel X have a pool?" to deeper engagements.
- Suggesting recommendations, providing a first-class customer experience, e.g. helping to choose a destination.
- Interact dynamically by recalling previous dialogues.
- Managing tickets from start to finish, ensuring end-to-end fulfilment and freeing up agent's time.

### Agent assist via chat

- Understanding queries raised and making recommendations to agents.
- Searching knowledge bases for answers.
- Formulating a customer-ready response, complete with references to the sources used.



### The results:

40%

of all traffic within two  
domains

440.000

tickets per year

42 fte

freed up by Jennifer

€2.1 mio

saved by Jennifer's work



**Boost in Job Satisfaction:** Agents rate working together with the assistant a 9.5 out of 10.



**Projected Long-Term Savings:** Anticipated annual impact ranging from EUR 32 to 45 mio.



## 3# Vavo for customer service

Leading cryptocurrency exchange

### Automated chat handling

- Processing customer queries, from basic inquiries like "How does a limit order work?" to deeper engagements.
- Refraining from giving financial advice.
- Ensuring seamless handover to live agents via Zendesk
- Managing tickets from start to finish, ensuring end-to-end fulfilment and freeing up agent's time.

### Action fulfillment

- Integrating with native software systems
- Automatically performing backend tasks, such as updating client data & registering conversations & feedback

### The results:

80+%

of all traffic

300.000

tickets per year

6 fte

freed up by Vavo

€0.4 mio

saved by Vavo's work



#### Boost in Customers Satisfaction:

Customers experience 80% of the interactions as positive.



#### Projected Savings:

Anticipated annual impact ranging from EUR 1 to 2 mio.

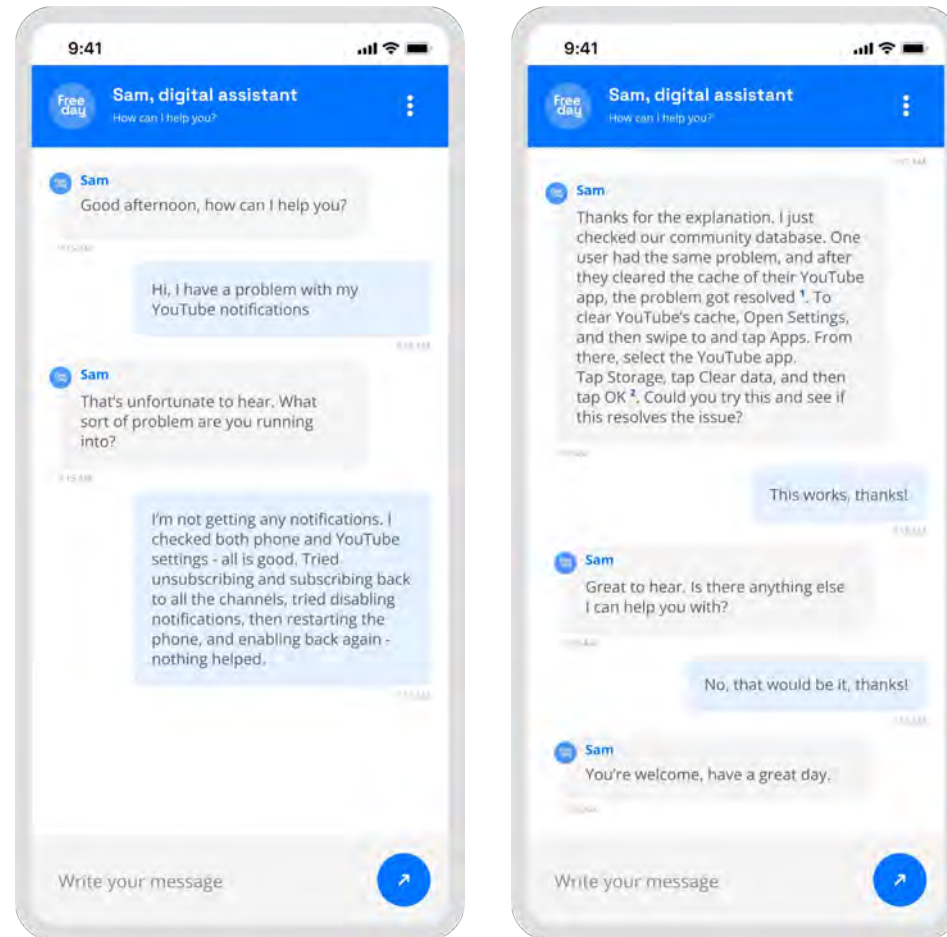
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# Use case (examples)

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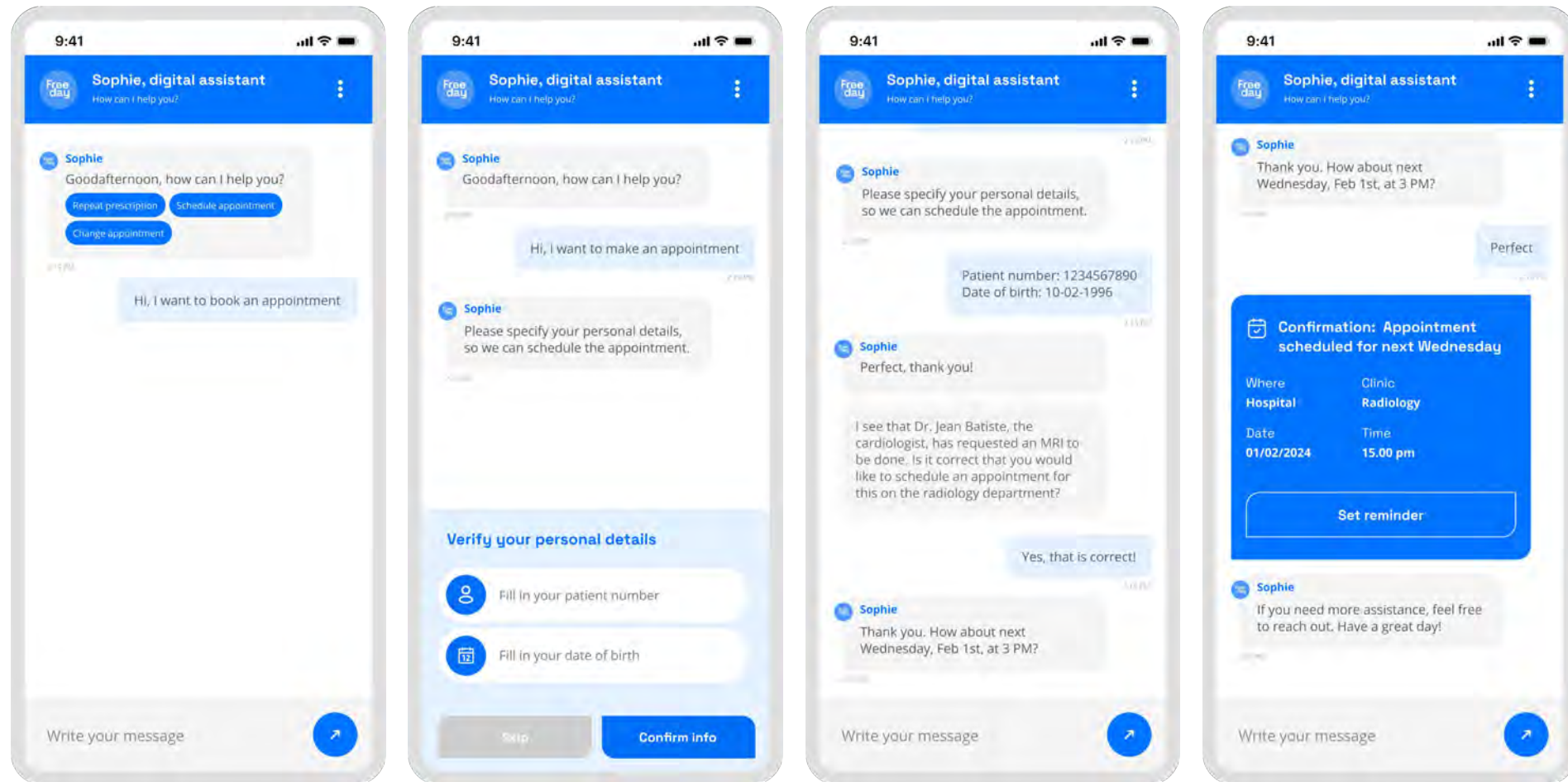
# Use Case 1

## Leveraging GenAI to eliminate repetitive queries



# Use Case 2

## Simplifying Appointments with AI Chat Automation





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# Thank You!

