

FreJun Dynamics CRM Integration on Azure Marketplace

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Seamlessly Connect FreJun Calling with Microsoft Dynamics CRM

The **FreJun Dynamics CRM Integration** enables a seamless connection between FreJun's calling product and **Microsoft Dynamics CRM** through a **secure Azure-registered application** using the **OAuth 2.0 authorization flow**. Once connected, it **automatically retrieves lead IDs** associated with phone numbers and **logs call details** directly into the CRM timeline under the relevant leads or opportunities.

Why Choose FreJun Dynamics CRM Integration?

Seamless Integration with Dynamics CRM

Effortlessly connect **FreJun's calling product** to **Microsoft Dynamics CRM** using **Azure OAuth 2.0 authorization**. The integration **automatically retrieves lead IDs** associated with phone numbers, ensuring calls are linked to the right contacts and opportunities.

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Automated Call Logging for Maximum Efficiency

Every call made using **FreJun** is **automatically logged** in **Dynamics CRM** under the relevant lead or opportunity. This eliminates manual data entry and ensures every interaction is captured accurately.

Call Status and Insights for Better Tracking

Capture and store **call statuses, timestamps, and durations**, giving sales and support teams **real-time access** to call records within Dynamics CRM.

AI-Powered Call Transcriptions for Deeper Insights

Automatically **transcribe call conversations**, making it easy to **review key discussions** and extract critical insights. Improve customer engagement and sales strategies with detailed call transcripts stored directly in CRM.

Real-Time Data Synchronization with Azure

Enjoy **instant updates** to call data within **Dynamics CRM**, ensuring teams always work with the most current information. Built on **Azure's secure and scalable infrastructure**, providing a **reliable and seamless connection**.

Enhanced Productivity and Lead Management

Automate **call activity synchronization**, allowing sales teams to **focus on customer engagement** rather than manual data entry. Streamline communication workflows and improve overall **sales efficiency** with intelligent call tracking and logging.

Experience seamless call tracking, real-time insights, and automation. Get started with FreJun Dynamics CRM Integration today!

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